

# 4,000,000 European Style Cash Settled Long Certificates expiring on 23 July 2021 relating to the Hang Seng China Enterprises Index Net Total Return Index with a Daily Leverage of 7x (the "Certificates")

- The terms set out in this Term Sheet are a summary of, and are subject to the terms and conditions set out in SG Issuer's (the "Issuer") base listing document dated 21 June 2018 (the "Base Listing Document") and the supplemental listing document to be dated on or about 24 July 2018 (the "Supplemental Listing Document", together with the Base Listing Document, the "Listing Documents").
- The Supplemental Listing Document may specify terms which shall, to the extent so specified or to the extent inconsistent with the relevant terms of this Term Sheet, replace or modify the relevant terms for the purpose of this series of Certificates.
- If you are in any doubt on whether Certificates are suitable for you, you should consult your financial advisers or such other professional advisers to the extent that you consider necessary.
- Please read the Listing Documents and the risk factors stated in such Listing Documents and in this Term Sheet carefully. You should not invest in Certificates if you do not understand the risks or are not willing to assume the risks. The Certificates are classified as Specified Investment Products (SIPs) and can only be sold to retail investors with enhanced safeguards, including an assessment of such investors' investment knowledge or experience.
- This Term Sheet does not constitute or form part of any offer, or invitation, to subscribe for or to sell, or solicitation of any offer to subscribe for or to purchase, Certificates or other securities of the Issuer or the Guarantor, nor is it calculated to invite, nor does it permit the making of, offers by the public to subscribe for or purchase for cash or other consideration Certificates or other securities of the Issuer or the Guarantor. This Term Sheet may not be distributed or circulated by you to any person other than in a manner which complies with the restrictions set out in the section entitled "Sales Restrictions" in the Base Listing Document.

	A. TERMS OF TH	E ICCLIE	
SGX Counter Full Name (SGX Stock Code)	DLC SG7xLongHSC210723 (9HSW)	Issue Size	4 million Certificates
Туре	European Style Cash Settled Long Certificates	Launch Date	17 July 2018
Index	Hang Seng China Enterprises Index Net Total Return Index (RIC: .HSCEDVN)	Issue/Initial Settlement Date	24 July 2018
Index Sponsor	Hang Seng Indexes Company Limited	Expected Listing Date	25 July 2018
Calculation Agent	Société Générale	Expiry Date	23 July 2021 (if the Expiry Date is not a Business Day, then the Expiry Date
Reference Level <sup>1</sup>	The closing level of the Index on 24 July 2018, which will be specified in the Supplemental Listing Document		shall fall on the preceding Business Day and subject to adjustment of the
PR Index	Hang Seng China Enterprises Index as published on Thomson Reuters page .HSCE or any successor page.		Valuation Date upon the occurrence of Market Disruption Events as set out in the Conditions of the Certificates)
Issue Price	SGD 2.50		,
Strike Level	Zero	Valuation Date	22 July 2021 or if such day is not an Index Business Day, the immediately preceding Index Business Day.
Daily Leverage	7x (within the Leverage Strategy as described in Appendix I)		The "Index Business Day" means a day on which the value of the Index is published by the Index Sponsor or, as
Notional Amount per Certificate	SGD 2.50		the case may be, the successor Index Sponsor
Management Fee (p.a.) <sup>2</sup>	0.40%	Last Trading	The date falling 5 Business Days
Gap Premium (p.a.)	4.20%, is a hedging cost against extreme market movements overnight.	Date	immediately preceding the Expiry Date, currently being 15 July 2021

<sup>&</sup>lt;sup>1</sup> These figures are calculated as at, and based on information available to the Issuer on or about the Issue Date. The Issuer is not obliged, and undertakes no responsibility to any person, to update or inform any person of any changes to the figures after the Issue Date.

<sup>&</sup>lt;sup>2</sup> Please note that the Management Fee may be increased up to a maximum of 3% p.a. on giving one month's notice to investors. Any increase in the Management Fee will be announced on the SGXNET. Please refer to the section of the Supplemental Listing Document entitled "Fees and Charges" for further details of the fees and charges payable and the maximum of such fees as well as other ongoing expenses that may be borne by the Certificates.

Funding Cost <sup>3</sup>	The annualised costs of funding,	Rebalancing	The transaction costs (if applicable),					
runuing Cost	referencing a publically published	Cost <sup>3</sup>	computed as a function of leverage and					
	interbank offered rate plus spread	Cost	daily performance of the Index					
Board Lot	100 Certificates	Settlement Date	No later than five Business Days					
			following the Expiry Date, currently					
			being 30 July 2021					
Relevant Stock Exchange	The SGX-ST	Listing	Application will be made for the listing					
for the Certificates			of, and permission to deal in, the					
Relevant Stock Exchange	The Stock Exchange of Hong Kong		Certificates on the Singapore Exchange					
for the Index	Limited ("HKEX")		Securities Trading Limited ("SGX-					
			ST") and the issue of the Certificates is					
	The Control Demonstrate (Dr.) Lincited	<b>TT</b> 7 4 4 4	conditional upon listing being granted					
Clearing System	The Central Depository (Pte) Limited ("CDP")	Warrant Agent	CDP					
Exercise	Automatic Exercise	Settlement	Cash Settlement					
Excicise	Automatic Exercise	Method	Cash Settlement					
Settlement Currency	Singapore Dollar ("SGD")	Index Currency	Hong Kong Dollar (" <b>HKD</b> ")					
Business Day	A "Business Day" is a day on which	Governing Law	Singapore law					
and Exchange Business	the SGX-ST is open for dealings in	0						
Day	Singapore during its normal trading							
	hours and banks are open for business							
	in Singapore.							
	An "Exchange Business Day" is a day							
	on which the SGX-ST and the HKEX							
	are open for dealings in Singapore and							
	Hong Kong respectively during its							
	normal trading hours and banks are							
	open for business in Singapore and Hong Kong.							
Cash Settlement Amount	In respect of each Certificate, shall be an	amount navable in t	he Settlement Currency equal to:					
Cash Settlement Amount	Notional Amount per Certificate x Closin		ne settlement currency equal to.					
			e Cash Settled Long Certificates" section					
	Please refer to the "Information relating to the European Style Cash Settled Long Certificates" section of the Supplemental Listing Document for examples and illustrations of the calculation of the Cash							
	Settlement Amount.	1						
Closing Level	In respect of each Certificate, shall be an	amount payable in t	he Settlement Currency equal to:					
	Final Reference Level × Final E	xchange Rate 	Strike Level $\Big)  imes$ Hedging Fee Factor					
	\Initial Reference Level × Initial I	Exchange Rate	)					
Hedging Fee Factor	In respect of each Certificate, shall be a	ın amount calculate	d as: Product (for t from 1 to Valuation					
			Gap Premium (t-1) x (ACT (t-1;t) $\div$ 360)),					
	where:	., ,,						
		n means each Index	Business Day from (and including) the					
	Index Business Day immediately preceding							
			n the Index Business Day immediately					
		is "t-1") (included)	and the Observation Date (which is "t")					
	(excluded).	41 E C( 1						
			e Cash Settled Long Certificates" section					
	Fee Factor.	r examples and mus	strations of the calculation of the Hedging					
Initial Reference Level	1,000							
Final Reference Level	The closing level of the Leverage Strateg	v on the Valuation I	Date					
i mui itororoneo zovoi			e Leverage Strategy" for an illustration of					
	the calculation of the closing level of the	-						
Initial Exchange Rate <sup>1</sup>			ngapore Time) on 24 July 2018 as shown					
			splay such information, as determined by					
			reasonably determine to be appropriate at					
	such a time, which will be specified in the							
Final Exchange Rate			Singapore Time) on the Valuation Date as					
			ceases to display such information, as					
		such source(s) as the	ne Issuer may reasonably determine to be					
	annranriata at auch a tima							
Air Bag Mechanism	appropriate at such a time.	ha maalaania 1 11	t in the Leverage Strategy and which is					

<sup>&</sup>lt;sup>3</sup> These costs are embedded within the Leverage Strategy.

	designed to reduce the Leverage Strategy exposure to the Index during extreme market conditions. If the PR Index falls by 10% or more during the trading day (which represents an approximately 70% loss after a 7 times leverage), the Air Bag Mechanism is triggered and the Leverage Strategy is adjusted intra-day. The Air Bag Mechanism reduces the impact on the Leverage Strategy if the Index falls further, but will also maintain a reduced exposure to the Index in the event the Index starts to rise after the Air Bag Mechanism is triggered, thereby reducing its ability to recoup losses. Trading of Certificates is suspended for at least 30 minutes after the Air Bag is triggered.  Please refer to "Product Specific Risks" relating to the Air Bag Mechanism, the "Extraordinary Strategy Adjustment for Performance Reasons ("Air Bag Mechanism")" section of Appendix I below,
	and the "Description of Air Bag Mechanism" section of the Supplemental Listing Document for
	further information of the Air Bag Mechanism.
Form	The Certificates will be represented by a global warrant, which will be deposited with the CDP. No definitive Warrants will be issued.
Adjustments and	The Issuer has the right to make adjustments to the terms of the Certificates if certain events including
Extraordinary Events	the following take place: if the Index or the PR Index, as the case may be, is calculated and published by a successor to the Index Sponsor, the Index or the PR Index, as the case may be, is replaced or modified or if the Index Sponsor fails to calculate and publish the Index on the Valuation Date (as
	more specifically set out in the terms and conditions of the Certificates in the Listing Documents).
Further Issuance	The Issuer may issue further certificates which will form a single series with the existing issue of Certificates, subject to the approval of the SGX-ST.
Documents	The Listing Documents are and will be available for inspection during usual business hours on any
Documents	weekday (public holidays excepted) at the following address: Société Générale, Singapore Branch, 8 Marina Boulevard, #07-01 Marina Bay Financial Centre Tower 1, Singapore 018981.
<b>Selling Restrictions</b>	No action has been or will be taken by the Issuer that would permit a public offering of the Certificates
3	or possession or distribution of any offering material in relation to the Certificates in any jurisdiction
	where action for that purpose is required. No offers, sales or deliveries of any Certificate or
	distribution of any offering material relating to the Certificates may be made in or from any
	jurisdiction except in circumstances which will result in compliance with any applicable laws or
	regulations.
	B. INFORMATION ON THE ISSUER AND GUARANTOR
Name of Issuer	SG Issuer The Issuer is incorporated in Luxembourg with limited liability.
Name of Guarantor	Société Générale
ivanic of Guarantor	The Guarantor is incorporated in France as a <i>Société Anonyme</i> .
Credit Rating of the	As of the Launch Date:
Guarantor	Moody's Investors Service, Inc.: A1
	S&P Global Ratings: A
Issuer / Guarantor	The Issuer is supervised by the Luxembourg Commission de Surveillance du Secteur Financier on a
Regulated by	consolidated basis.
	The Guarantor is regulated by, <i>inter alia</i> , the Autorité de contrôle prudentiel et de résolution (ACPR)
	in France.
Issuer's / Guarantor's	• The Issuer's contact information is as follows:
Website and any other Contact Information	Contact number: +352 27 85 44 40 Email address: SGIS@sgcib.com
Contact Information	• For more information, including financial information, on the Guarantor, please see the
	Guarantor's corporate web-site www.societegenerale.com.
	C. INFORMATION ON MARKET MAKING
Name of Designated	Société Générale
Market Maker ("DMM")	
Maximum Bid and Offer	10 ticks or S\$0.20 whichever is greater
Spread	
Minimum Quantity	10,000 Certificates
subject to Bid and Offer	
Spread Last Trading Day for	The date falling 5 Exchange Business Days immediately preceding the Expiry Date.
Last Trading Day for Market Making	The date failing 5 Exchange Dusiness Days ininiculately proceding the Expiry Date.
Circumstances where a	The DMM may not provide quotations in the following circumstances:
Quote will/may not be	(i) during the pre-market opening and five minutes following the opening of the SGX-ST on any
provided	trading day;
	(ii) if the Certificates are valueless (where the Issuer's bid price is below the minimum bid size for
	such securities as prescribed by the SGX-ST), the DMM will not provide the bid price. In such an
	instance, the DMM will provide the offer price only;
	(iii) before the Relevant Stock Exchange for the Index has opened and after the Relevant Stock Exchange for the Index has closed on any trading day and trading in the securities constituting
	the Index has ceased for such trading day;
	the mack has couped for buch truding day,

- (iv) when trading in the Index is suspended or limited in a material way for any reason, for the avoidance of doubt, the DMM is not obliged to provide quotations for the Certificates at any time when the Index is not negotiated/traded for any reason;
- (v) where the Certificates are suspended from trading for any reason including, but without limitation, as a result of trading in the securities or derivatives relating to or constituting the Index being suspended, trading of options or futures relating to the Index on any options or futures exchanges being suspended, or options or futures generally on any options and/or futures exchanges on which options relating to the Index are traded being suspended, or if the Index for whatever reason is not calculated:
- (vi) market disruption events, including, without limitation, any suspension of or limitation imposed on trading (including but not limited to unforeseen circumstances such as by reason of movements in price exceeding limits permitted by the SGX-ST or any act of God, war, riot, public disorder, explosion, terrorism or otherwise) in securities or derivatives relating to or constituting the Index, options or futures relating to the Index on any options or futures exchanges or options or futures generally on any options and/or futures exchanges on which options relating to the Index are traded;
- (vii) where the Issuer or the DMM faces technical problems affecting the ability of the DMM to provide bids and offer quotations;
- (viii) where the ability of the Issuer to source a hedge or unwind an existing hedge, as determined by the Issuer in good faith, is materially affected by the prevailing market conditions, and the Issuer informs the SGX-ST of its inability to do so as soon as practicable;
- (ix) in cases where the Issuer has no Certificates to sell, then the DMM will only provide the bid
- (x) if the stock market experiences exceptional price movement and volatility;
- (xi) when it is a public holiday in Singapore and/or Hong Kong and/or the SGX-ST and/or the HKEX is not open for dealings; and
- (xii) during the suspension of trading of Certificates after an Air Bag Mechanism has been triggered.

## D. PRODUCT SUITABILITY

## WHO IS THIS PRODUCT SUITABLE FOR?

- This product is only suitable for investors who believe that the level of the Index will increase and are seeking short-term leveraged exposure to the Index. The Certificates are classified as Specified Investment Products (SIPs) and can only be sold to retail investors with enhanced safeguards, including an assessment of such investors' investment knowledge or experience.
- This product should be only considered for intraday trading and short term investment periods due to its leveraged exposure and the daily compounding, which may lead to a performance different from 7 times the performance of the Index over a period longer than one day.

You should consider carefully whether the Certificates are suitable for you in light of your experience, objectives, financial position and other relevant circumstances. The Certificates are not suitable for inexperienced investors.

## **Key Product Features**

#### WHAT ARE YOU INVESTING IN?

- You are investing in the daily leveraged certificates, which are in the form of a zero-strike warrant, that provides you with a fixed leveraged return on the daily performance of the Index, plus any costs or fees that may apply.
- The Certificates track the performance of the Leverage Strategy. This Leverage Strategy provides a return based on a fixed daily leveraged return of the Index.
- As an example, the Certificates' daily performance will correspond to 7 times the daily performance of the Index (excluding costs). If the Index rises by 1% compared to the previous closing level, the Certificate will rise by 7% (excluding costs). If the Index falls by 1% compared to the previous closing level, the Certificate will fall by 7% (excluding costs).

## Floor level of the Leverage Strategy

The Leverage Strategy is floored at 0 and the Certificates cannot be valued below zero.

#### Leverage Mechanism

The leverage mechanism is designed to provide 7 times the daily performance of the Index (excluding costs). As the initial investment is only the price of the Certificates, the leverage is derived by a process equivalent to financing an additional 6 times the daily performance of the Index at a funding rate determined according to the formula of the Leverage Strategy.

## **Calculation of the Cash Settlement Amount**

In respect of each Certificate, shall be an amount (if positive) payable in the Settlement Currency equal to: the Notional Amount per Certificate times the Closing Level.

#### WHAT WOULD YOU GAIN OR LOSE IN DIFFERENT SITUATIONS?

## • Best case scenario:

The level of the Index increases substantially resulting in a significant increase in the price of the Certificates. You would then sell the Certificates and realise a profit. The DMM is required to provide liquidity in the Certificates to ensure that there will generally be a market price available for the purchase and sale of the Certificates.

## • Worst case scenario:

If you buy the Certificates and the level of the Index decreases sharply, the value of the Certificates will decrease by a multiple of the

#### **Further Information**

Please refer to the "Information relating to the Index" section in the Supplemental Listing Document, and the Issuer's website dlc.socgen.com.

aforementioned decrease in the level of the Index, and you may lose your entire investment.

Please refer to Appendix II below for an illustration on how returns and losses can occur under different scenarios.

## E. KEY RISKS

## WHAT ARE THE KEY RISKS OF THIS INVESTMENT?

Investment in the Certificates involves substantial risks including market risk, liquidity risk and the risk
that the Issuer and/or the Guarantor will be unable to satisfy its/their obligations under the Certificates.
Investors should ensure that they understand the nature of all these risks before making a decision to
invest in the Certificates.

## PLEASE REFER TO THE LISTING DOCUMENTS FOR A COMPLETE LIST OF RISKS

• The Risk Factors below are a summary of the Risk Factors set out in the Base Listing Document and the Supplemental Listing Document.

# Further Information

Please refer to the "Risk Factors" section set out in the Base Listing Document and in the Supplemental Listing Document for a complete list of risks and details of the risks.

#### **Market Risks**

## • Market price of the Certificates may be affected by many factors

Due to their nature, Certificates can be volatile instruments and may be subject to considerable fluctuations in value due to, including but not limited to, variations in the frequency and magnitude of the changes in the level of the Index, the time remaining to expiry, the currency exchange rates and the creditworthiness of the Issuer and the Guarantor.

## You may lose your entire investment

Certain events relating to the Index or Index components may cause adverse movements in the value and the level of the Index or Index components, as a result of which, you may, in extreme circumstances, sustain a significant loss of your investment if the level of the Index has fallen sharply on the Expiry Date.

## Liquidity Risks

# • The secondary market may be illiquid

The Issuer acting through its DMM may be the only market participant buying and selling the Certificates. Therefore, the secondary market for the Certificates may be limited and you may not be able to realise the value of the Certificates. Do note that the bid-ask spread increases with illiquidity.

# **Product Specific Risks**

#### • Certificates only exercisable on the Expiry Date

The Certificates are only exercisable on the Expiry Date and you may not exercise the Certificates prior to such date. Accordingly, if on the Expiry Date the Cash Settlement Amount is zero or close to zero, you will lose your entire investment in the Certificates.

• The total return on an investment in any Certificate will be affected by the Hedging Fee Factor, Management Fee and Gap Premium.

## • Trading in the Certificates may be suspended

You should note that if trading in the securities or derivatives relating to or constituting the Index is suspended, trading of options or futures relating to the Index on any options or futures exchanges is suspended, or options or futures generally on any options and/or futures exchanges on which options or futures relating to the Index are traded is suspended, or if the Index for whatever reason is not calculated, trading in the relevant Certificates will be suspended for a similar period.

## • The value of certain index constituents may not be included in the closing level of the Index

The closing level of the Index may be the settlement price for settling the relevant index futures and options contracts as determined by the Relevant Stock Exchange. Thus, if it occurs at a time when one or more securities or derivatives comprised in the Index are not trading and there is no Market Disruption Event under the terms of the Certificates then the value of such securities or derivatives will not be included in the closing level of the Index.

## • Issuer may make adjustments to the terms and conditions of the Certificates

Certain events relating to the PR Index or the Index or PR Index components or Index components permit the Issuer to make certain determinations in respect of the PR Index or the Index or PR Index components or Index components, such as an adjustment to the Cash Settlement Amount necessary to take account of any material change in the method of calculation of the Index.

## • You may be exposed to an exchange rate risk

There may be an exchange rate risk where the Cash Settlement Amount is converted from a foreign currency into Singapore Dollars.

## • You will be exposed to leveraged risks

If the investment results in a loss, any such loss will be increased by the leverage factor of the Certificates. Consequently you could lose more than you would if you invested directly in the Index, or securities or derivatives comprised in the Index.

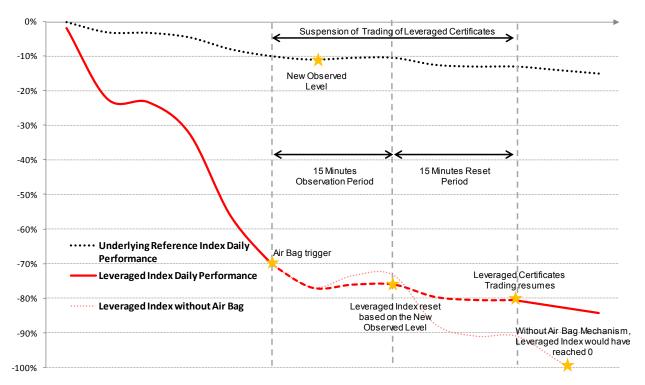
#### Product performance may differ from 7 times the performance of the Index over a period longer than one day

When held for longer than a day, product performance could be more or less than the leverage factor that is embedded within the Certificates. The performance each day is locked in, and any subsequent returns are based on what was achieved the previous day. This process, referred to as compounding, may lead to a performance difference from 7 times the performance of the securities or derivatives comprised in the Index over a period longer than one day. This difference may be amplified in a volatile market with a sideway trend, where market movements are not clear in direction, whereby investors may sustain substantial losses.

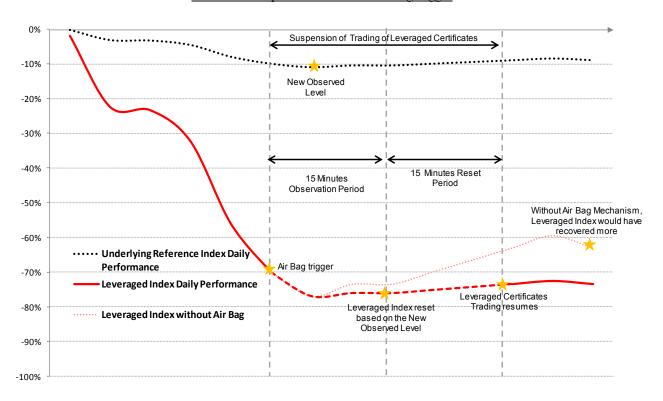
## . When triggered, the Air Bag Mechanism may reduce the ability for the product to recoup losses

Investors should note that the Air Bag Mechanism reduces the impact on the Leverage Strategy if the Index falls further, but will also maintain a reduced exposure to the Index in the event the Index starts to rise after the Air Bag Mechanism is triggered, thereby reducing its ability to recoup losses. Illustrative examples of the Air Bag Mechanism are set out below.





Scenario 2 – Upward Trend after Air Bag trigger



- There is no assurance that the Air Bag Mechanism will prevent investors from losing the entire value of their investment, in the event of (i) an overnight fall in the Index, where there is an approximately 14% or greater gap between the previous day closing level and the opening level of the Index the following day, as the Air Bag Mechanism will only be triggered when market opens the following day or (ii) a sharp intraday fall in the Index of approximately 14% or greater (comparative to the previous closing level of the Index or the previous observed level in case of an air bag previously on the same day) during the Observation Period.
- The Certificates may be cancelled by the Issuer

The Certificates may be cancelled at the discretion of the Issuer under certain circumstances, on giving notice to investors in accordance with the terms and conditions of the Certificates. Any money received by an investor on cancellation of the Certificates, which will be at the mark to market price, may be less than the capital initially invested by the investor, resulting in a loss to the investor.

## Issuer Related Risks

- You are exposed to the credit risk of the Issuer and the Guarantor
  - The Certificates constitute general and unsecured obligations of the Issuer and of no other person, and the guarantee provided by the Guarantor constitutes general unsecured obligations of the Guarantor and of no other person. If you purchase the Certificates, you are relying upon the creditworthiness of the Issuer and the Guarantor and have no rights under the Certificates against any other person. You should note that the Issuer issues a large number of financial instruments, including Certificates, on a global basis and at any given time, the financial instruments outstanding may be substantial.
- Conflicts of interest may arise from the overall activities of the Issuer, the Guarantor and their subsidiaries or affiliates

  The Issuer, the Guarantor and any of their subsidiaries and affiliates are diversified financial institutions that engage in a wide range of commercial and investment banking, brokerage, funds management, hedging transactions and investment and other activities for their own account or the account of others. In addition, the Issuer, the Guarantor and any of their subsidiaries and/or affiliates, in connection with their other business activities, may possess or acquire material information about the securities or derivatives related to the Index and/or the Index. Such activities and information may involve or otherwise affect issuers of securities or derivatives related to the Index and/or the Index in a manner that may cause consequences adverse to investors in the Certificates or otherwise create conflicts of interests in connection with the issue of Certificates by the Issuer.
- Hedging or market-making activities by the Issuer, the Guarantor and their subsidiaries or affiliates may affect the Certificates

In connection with hedging or market-making activities or with respect to proprietary or other trading activities by the Issuer, the Guarantor and any of their respective subsidiaries and affiliates, the Issuer, the Guarantor and any of their respective subsidiaries and affiliates may enter into transactions in the components of the Index or related securities or derivatives which may affect the market price, liquidity or value of the Certificates and which may affect the interests of investors in the Certificates.

# F. FEES AND CHARGES

#### WHAT ARE THE FEES AND CHARGES OF THIS INVESTMENT?

- Normal transaction and brokerage fees apply, similar to fees that you would pay for other transactions on SGX-ST.
- Investors holding their position overnight will also incur the annualised cost (which consists of the Management Fee and Gap Premium, which are calculated daily and applied to the value of the product, as well as certain costs embedded within the Leverage Strategy including the Funding Cost and Rebalancing Cost). The Management Fee and Gap Premium will be published on the website at <a href="delc.socgen.com">dlc.socgen.com</a> and updated daily.

#### **APPENDIX I**

## SPECIFIC DEFINITIONS RELATING TO THE LEVERAGE STRATEGY

## **Description of the Leverage Strategy**

The Leverage Strategy is designed to track a 7 times daily leveraged exposure to the Index.

At the end of each trading day of the Index, the exposure of the Leverage Strategy to the Index is reset within the Leverage Strategy in order to retain a daily leverage of 7 times the performance of the Index (excluding costs) regardless of the performance of the Index on the preceding day. This mechanism is referred to as the Daily Reset.

The Leverage Strategy incorporates an air bag mechanism which is designed to reduce exposure to the Index during extreme market conditions, as further described below.

## Leverage Strategy Formula

$LSL_t$	means, for any Observation Date(t), the Leverage Strategy Closing Level as of such
	day (t)

Subject to the occurrence of an Intraday Restrike Event, the Leverage Strategy Closing Level as of such Observation Date(t) is calculated in accordance with the following formulae:

On Observation Date(1):

$$LSL_1 = 1000$$

On each subsequent Observation Date(t):

$$LSL_{t} = Max[LSL_{t-1} \times (1 + LR_{t-1,t} - FC_{t-1,t} - RC_{t-1,t}), 0]$$

Observation Date(t) closing levels, calculated as follows:

$$LR_{t-1,t} = Leverage \times \left(\frac{NTR_t}{NTR_{t-1}} - 1\right)$$

$$FC_{t-1,t}$$
 means, the Funding Cost between Observation Date(t-1) (included) and Observation Date(t) (excluded) calculated as follows:

$$FC_{t-1,t} = (Leverage - 1) \times \frac{Rate_{t-1} \times ACT(t-1,t)}{DayCountBasisRate}$$

$$RC_{t-1,t}$$
 means the Rebalancing Cost of the Leverage Strategy on Observation Date (t), calculated as follows:

$$RC_{t-1,t} = \text{Leverage} \times (\text{Leverage} - 1) \times \left( \left| \frac{\text{NTR}_t}{\text{NTR}_{t-1}} - 1 \right| \right) \times TC$$

0.10%

Leverage 7

Observation Date(t), subject to the adjustments and provisions of the Conditions.

 $Rate_t = CashRate_t + \%SpreadLevel_t$ 

Interbank Offered Rate (HIBOR) Fixing, as published on Reuters RIC HIHKDOND= or any successor page

any successor page.

%SpreadLevel $_t$  means, in respect of each Observation Date(t), a rate which shall be determined with

respect to such Valuation Date(t) by the Calculation Agent as the difference between (1) the 12-month HKD Hong Kong Interbank Offered Rate (HIBOR) Fixing, as published on Reuters RIC HIHKD1YD= and (2) Overnight HKD Hong Kong Interbank Offered Rate (HIBOR) Fixing, as published on Reuters RIC HIHKDOND= or any successor

page.

Provided that if such difference is negative, %SpreadLevel<sub>t</sub> should be 0%.

ACT(t-1,t) ACT (t-1;t) means the number of calendar days between the Index Business Day

immediately preceding the Observation Date (which is "t-1") (included) and the

Observation Date (which is "t") (excluded).

DayCountBasisRate 365

## Extraordinary strategy adjustment for performance reasons ("air bag mechanism")

## Extraordinary Strategy Adjustment for Performance Reasons

If the Calculation Agent determines that an Intraday Restrike Event has occurred during an Observation Date(t) (the Intraday Restrike Date, noted hereafter IRD), an adjustment (an Extraordinary Strategy Adjustment for Performance Reasons) shall take place during such Observation Date(t) in accordance with the following provisions.

(1) Provided the last Intraday Restrike Observation Period as of such Intraday Restrike Date does not end on the TimeReferenceClosing, the Leverage Strategy Closing Level on the Intraday Restrike Date ( $LSL_{IRD}$ ) should be computed as follows:

$$LSL_{IRD} = Max\big[ILSL_{IR(n)} \times \big(1 + ILR_{IR(n),IR(C)} - IRC_{IR(n),IR(C)}\big), 0\big]$$

(2) If the last Intraday Restrike Event Observation Period on the relevant Intraday Restrike Date ends on the TimeReferenceClosing:

$$LSL_{IRD} = Max[ILSL_{IR(n)}, 0]$$

ILSL<sub>IR(k)</sub>

means, in respect of IR(k), the Intraday Leverage Strategy Level in accordance with the following provisions :

(1) for k = 1:

$$ILSL_{IR(1)} = Max[LSL_{IRD-1} \times (1 + ILR_{IR(0),IR(1)} - FC_{IRD-1,IRD} - IRC_{IR(0),IR(1)}), 0]$$

(2) for k > 1:

$$ILSL_{IR(k)} = Max \left[ ILSL_{IR(k-1)} \times \left( 1 + ILR_{IR(k-1),IR(k)} - IRC_{IR(k-1),IR(k)} \right), 0 \right]$$

 $ILR_{IR(k-1),IR(k)} \\$ 

means the Intraday Leveraged Return between IR(k-1) and IR(k), calculated as follows:

$$ILR_{IR(k-1),IR(k)} = Leverage \times \left(\frac{INTR_{IR(k)}}{INTR_{IR(k-1)}} - 1\right)$$

 $IRC_{IR(k-1),IR(k)}$ 

means the Intraday Rebalancing Cost of the Leverage Strategy in respect of IR(k) on a given Intraday Restrike Date, calculated as follows:

$$IRC_{IR(k-1),IR(k)} = \text{ Leverage } \times (\text{Leverage} - 1) \times \left( \left| \frac{INTR_{IR(k)}}{INTR_{IR(k-1)}} - 1 \right| \right) \times TC$$

 $INTR_{IR(k)}$ 

means the Intraday Reference Price in respect of IR(k) computed as follows :

(1) for k=0

 $INTR_{IR(0)} = NTR_{IRD-1}$ 

(2) for k=1 to n

$$INTR_{IR(k)} = NTR_{IRD-1} \times \frac{IPR_{IR(k)}}{PR_{IRD-1} - Div_{IRD}}$$

Where  $\mathrm{Div}_{\mathrm{IRD}}$  represents the dividend on the Intraday Restrike Date, computed as follows:

$$\mathrm{Div}_{\mathrm{IRD}} = \mathrm{PR}_{\mathrm{IRD-1}} - \frac{\mathrm{NTR}_{\mathrm{IRD-1}} \times \mathrm{PR}_{\mathrm{IRD}}}{\mathrm{NTR}_{\mathrm{IRD}}}$$

(3) with respect to IR(C)

 $INTR_{IR(C)} = NTR_{IRD}$ 

 $IPR_{IR(k)} \\$ 

means, in respect of IR(k), the lowest price of the PR Index during the respective Intraday Restrike Observation Period, subject to the adjustments and provisions of the Conditions.

**PR**<sub>IRD</sub>

means, in respect of an Intraday Restrike Date, the Closing Price of the PR Index as of such Intraday Restrike Date, subject to the adjustments and provisions of the Conditions.

IR(k)

For k=0, means the scheduled close for the Relevant Stock Exchange for the Index (or any successor thereto) on the Observation Day immediately preceding the relevant Intraday Restrike Date;

For k=1 to n, means the k<sup>th</sup> Intraday Restrike Event on the relevant Intraday Restrike Date.

IR(C)

means the scheduled close for the Relevant Stock Exchange for the Index (or any successor thereto) on the relevant Intraday Restrike Date.

n

means the number of Intraday Restrike Events that occurred on the relevant Intraday Restrike Date.

**Intraday Restrike Event** 

means in respect of an Observation Date(t), the decrease at any Calculation Time of the PR Index level by 10% or more compared with the relevant PR Index Reference Level as of such Calculation Time.

PR Index Reference Level

means in respect of Observation Date(t):

(1) provided no Intraday Restrike Event has previously occurred on such Observation Date(t), the closing price of the PR Index on the immediately preceding Observation Date, subject to the adjustments and provisions of the Conditions;

or

(2) if k Intraday Restrike Events have occurred on the relevant Intraday Restrike Date,  $IPR_{IR(k)}$ .

**Calculation Time** 

means any time between the TimeReferenceOpening and the TimeReferenceClosing, provided that the relevant data is available to enable the Calculation Agent to determine the Leverage Strategy Level.

**TimeReferenceOpening** 

means the scheduled opening time for the Relevant Stock Exchange for the Index (or any successor thereto).

TimeReferenceClosing

means the scheduled closing time for the Relevant Stock Exchange for the Index (or any successor thereto).

Intraday Restrike Event Observation Period means in respect of an Intraday Restrike Event, the period starting on and excluding the Intraday Restrike Event Time and finishing on and including the sooner between (1) the time falling 15 minutes after the Intraday Restrike Event Time and (2) the TimeReferenceClosing.

Where, during such period, the Calculation Agent determines that (1) the level of the PR Index is not disseminated by the Index Sponsor or, the Index Calculation Agent, as the case may be or (2) the Relevant Stock Exchange for the Index is not open for continuous trading, the Intraday Restrike Event Observation Period will be extended to the extent necessary until (1) the level of the PR Index is calculated and disseminated by the Index Sponsor or, the Index Calculation Agent, as the case may be and (2) the Relevant Stock Exchange for the Index is open for continuous trading.

**Intraday Restrike Event Time** 

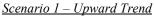
means in respect of an Intraday Restrike Event, the Calculation Time on which such event occurs.

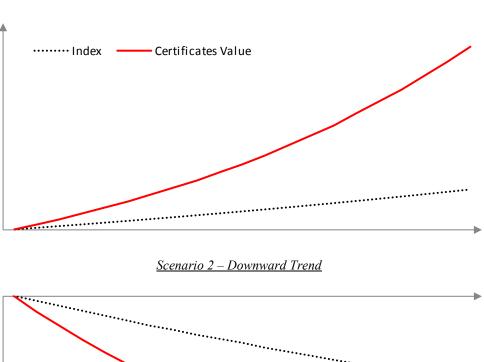
## APPENDIX II

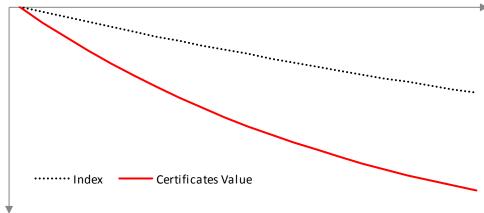
## ILLUSTRATION ON HOW RETURNS AND LOSSES CAN OCCUR UNDER DIFFERENT SCENARIOS

The examples are purely hypothetical and do not take fees and charges payable by investors into consideration. The examples highlight the effect of the Index performance on the value of the Certificates and do not take into account the possible influence of fees or any other market parameters.

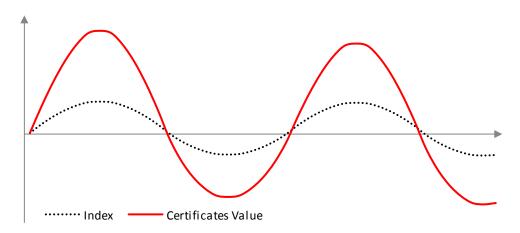
## 1. <u>Illustrative examples</u>







<u>Scenario 3 – Volatile Market</u>



## 2. Numerical Examples

# <u>Scenario 1 – Upward Trend</u>

Index							
	Day 0	Day 1	Day 2	Day 3	Day 4	Day 5	
Daily return		2.0%	2.0%	2.0%	2.0%	2.0%	
Value at end of day	10,000.0	10,200.0	10,404.0	10,612.1	10,824.3	11,040.8	
Accumulated Return		2.00%	4.04%	6.12%	8.24%	10.41%	

Value of the Certificates							
	Day 0	Day 1	Day 2	Day 3	Day 4	Day 5	
Daily return		14.0%	14.0%	14.0%	14.0%	14.0%	
Price at end of day	2.5	2.85	3.25	3.70	4.22	4.81	
Accumulated Return		14.00%	29.96%	48.15%	68.90%	92.54%	

# <u>Scenario 2 – Downward Trend</u>

Index							
	Day 0	Day 1	Day 2	Day 3	Day 4	Day 5	
Daily return		-2.0%	-2.0%	-2.0%	-2.0%	-2.0%	
Value at end of day	10,000.0	9,800.0	9,604.0	9,411.9	9,223.7	9,039.2	
Accumulated Return		-2.00%	-3.96%	-5.88%	-7.76%	-9.61%	

Value of the Certificates							
	Day 0	Day 1	Day 2	Day 3	Day 4	Day 5	
Daily return		-14.0%	-14.0%	-14.0%	-14.0%	-14.0%	
Price at end of day	2.5	2.15	1.85	1.59	1.37	1.18	
Accumulated Return		-14.00%	-26.04%	-36.39%	-45.30%	-52.96%	

# <u>Scenario 3 – Volatile Market</u>

Index						
	Day 0	Day 1	Day 2	Day 3	Day 4	Day 5
Daily return		2.0%	-2.0%	2.0%	-2.0%	2.0%
Value at end of day	10,000.0	10,200.0	9,996.0	10,195.9	9,992.0	10,191.8
Accumulated Return		2.00%	-0.04%	1.96%	-0.08%	1.92%

Value of the Certificates							
	Day 0	Day 1	Day 2	Day 3	Day 4	Day 5	
Daily return		14.0%	-14.0%	14.0%	-14.0%	14.0%	
Price at end of day	2.5	2.85	2.45	2.79	2.40	2.74	
Accumulated Return		14.00%	-1.96%	11.77%	-3.88%	9.57%	

#### APPENDIX III

#### DISCLAIMER OF THE INDEX SPONSOR

The Hang Seng China Enterprises Index Net Total Return Index (the "Index") is published and compiled by Hang Seng Indexes Company Limited pursuant to a licence from Hang Seng Data Services Limited. The mark and name "Hang Seng China Enterprises Index Net Total Return Index" are proprietary to Hang Seng Data Services Limited. Hang Seng Indexes Company Limited and Hang Seng Data Services Limited have agreed to the use of, and reference to, the Index by SG ISSUER in connection with the Certificates (the "Product"), BUT NEITHER HANG SENG INDEXES COMPANY LIMITED NOR HANG SENG DATA SERVICES LIMITED WARRANTS OR REPRESENTS OR GUARANTEES TO ANY BROKER OR HOLDER OF THE PRODUCT OR ANY OTHER PERSON (i) THE ACCURACY OR COMPLETENESS OF THE INDEX AND ITS COMPUTATION OR ANY INFORMATION RELATED THERETO; OR (ii) THE FITNESS OR SUITABILITY FOR ANY PURPOSE OF THE INDEX OR ANY COMPONENT OR DATA COMPRISED IN IT; OR (iii) THE RESULTS WHICH MAY BE OBTAINED BY ANY PERSON FROM THE USE OF THE INDEX OR ANY COMPONENT OR DATA COMPRISED IN IT FOR ANY PURPOSE, AND NO WARRANTY OR REPRESENTATION OR GUARANTEE OF ANY KIND WHATSOEVER RELATING TO THE INDEX IS GIVEN OR MAY BE IMPLIED. The process and basis of computation and compilation of the Index and any of the related formula or formulae, constituent stocks and factors may at any time be changed or altered by Hang Seng Indexes Company Limited without notice. TO THE EXTENT PERMITTED BY APPLICABLE LAW, NO RESPONSIBILITY OR LIABILITY IS ACCEPTED BY HANG SENG INDEXES COMPANY LIMITED OR HANG SENG DATA SERVICES LIMITED (i) IN RESPECT OF THE USE OF AND/OR REFERENCE TO THE INDEX BY SG ISSUER IN CONNECTION WITH THE PRODUCT; OR (ii) FOR ANY INACCURACIES, OMISSIONS, MISTAKES OR ERRORS OF HANG SENG INDEXES COMPANY LIMITED IN THE COMPUTATION OF THE INDEX; OR (iii) FOR ANY INACCURACIES, OMISSIONS, MISTAKES, ERRORS OR INCOMPLETENESS OF ANY INFORMATION USED IN CONNECTION WITH THE COMPUTATION OF THE INDEX WHICH IS SUPPLIED BY ANY OTHER PERSON; OR (iv) FOR ANY ECONOMIC OR OTHER LOSS WHICH MAY BE DIRECTLY OR INDIRECTLY SUSTAINED BY ANY BROKER OR HOLDER OF THE PRODUCT OR ANY OTHER PERSON DEALING WITH THE PRODUCT AS A RESULT OF ANY OF THE AFORESAID, AND NO CLAIMS, ACTIONS OR LEGAL PROCEEDINGS MAY BE BROUGHT AGAINST HANG SENG INDEXES COMPANY LIMITED AND/OR HANG SENG DATA SERVICES LIMITED in connection with the Product in any manner whatsoever by any broker, holder or other person dealing with the Product. Any broker, holder or other person dealing with the Product does so therefore in full knowledge of this disclaimer and can place no reliance whatsoever on Hang Seng Indexes Company Limited and Hang Seng Data Services Limited. For the avoidance of doubt, this disclaimer does not create any contractual or quasi-contractual relationship between any broker, holder or other person and Hang Seng Indexes Company Limited and/or Hang Seng Data Services Limited and must not be construed to have created such relationship.