Supplemental Listing Document

If you are in any doubt as to any aspect of this document, you should consult your stockbroker or other registered dealer in securities, bank manager, solicitor, accountant or other professional adviser.

Application has been made to the Singapore Exchange Securities Trading Limited (the "**SGX-ST**") for permission to deal in and for quotation of the Certificates (as defined below). The SGX-ST takes no responsibility for the contents of this document, makes no representation as to its accuracy or completeness and expressly disclaims any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this document. Admission to the Official List of the SGX-ST is not to be taken as an indication of the merits of SG Issuer, Société Générale, the Certificates, or the Company (as defined below).

A further 10,000,000 European Style Cash Settled Long Certificates

relating to the ordinary shares of City Developments Limited

with a Daily Leverage of 5x

issued by

SG Issuer

(Incorporated in Luxembourg with limited liability)

unconditionally and irrevocably guaranteed by

Société Générale

Issue Price: S\$0.40 per Certificate

This document is published for the purpose of obtaining a listing of all the above certificates (the "**Certificates**") to be issued by SG Issuer (the "**Issuer**") unconditionally and irrevocably guaranteed by Société Générale (the "**Guarantor**"), and is supplemental to and should be read in conjunction with a base listing document dated 19 June 2020 including such further base listing documents as may be issued from time to time (the "**Base Listing Document**") for the purpose of giving information with regard to the Issuer, the Guarantor and the Certificates. Information relating to the Company (as defined below) is contained in this document.

The Certificates shall be consolidated and form a single series with an existing issue of 5,000,000 European Style Cash Settled Long Certificates relating to the ordinary shares of City Developments Limited (CityDev 5xLongSG230404 (DEUW)) issued by the Issuer and listed on the SGX-ST, in which dealings commenced on 9 April 2020, details of which are contained in the Supplemental Listing Document dated 8 April 2020.

This document does not constitute or form part of any offer, or invitation, to subscribe for or to sell, or solicitation of any offer to subscribe for or to purchase, Certificates or other securities of the Issuer, nor is it calculated to invite, nor does it permit the making of, offers by the public to subscribe for or purchase for cash or other consideration the Certificates or other securities of the Issuer.

Restrictions have been imposed on offers and sales of the Certificates and on distributions of documents relating thereto in Singapore, Hong Kong, the European Economic Area, the United Kingdom and the United States (see "Placing and Sale" contained herein).

The Certificates are complex products. You should exercise caution in relation to them. Investors are warned that the price of the Certificates may fall in value as rapidly as it may rise and holders may sustain a total loss of their investment. The price of the Certificates also depends on the supply and demand for the Certificates in the market and the price at which the Certificates is trading at any time may differ from the underlying valuation of the Certificates because of market inefficiencies. It is not possible to predict the secondary market for the Certificates. Although the Issuer, the Guarantor and/or any of their affiliates may from time to time purchase the Certificates or sell additional Certificates on the market, the Issuer, the Guarantor and/or any of their affiliates are not obliged to do so. Investors should also note that there are leveraged risks because the Certificates integrate a leverage mechanism and the Certificates will amplify the movements in the increase, and in the decrease, of the value of the Underlying Stock (as defined below) and if the investment results in a loss, any such loss will be increased by the leverage factor of the Certificates. As such, investors could lose more than they would if they had invested directly in the Underlying Stock.

The Certificates are classified as capital markets products other than prescribed capital markets products¹ and Specified Investment Products (SIPs)², and may only be sold to retail investors with enhanced safeguards, including an assessment of such investors' investment knowledge or experience.

The Certificates constitute general unsecured obligations of the Issuer and of no other person, and the guarantee dated 19 June 2020 (the "**Guarantee**") and entered into by the Guarantor constitutes direct unconditional unsecured senior preferred obligations of the Guarantor and of no other person, and if you purchase the Certificates, you are relying upon the creditworthiness of the Issuer and the Guarantor and have no rights under the Certificates against any other person.

Application has been made to the SGX-ST for permission to deal in and for quotation of the Certificates and the SGX-ST has agreed in principle to grant permission to deal in and for quotation of the Certificates. It is expected that dealings in the Certificates will commence on or about 20 January 2021.

As of the date hereof, the Guarantor's long term credit rating by S&P Global Ratings is A, and by Moody's Investors Service, Inc. is A1.

The Issuer is regulated by the Luxembourg Commission de Surveillance du Secteur Financier on a consolidated basis and the Guarantor is regulated by, *inter alia*, the Autorité des Marchés Financiers, the Autorité de Contrôle Prudentiel et de Résolution and the European Central Bank.

19 January 2021

¹ As defined in the Securities and Futures (Capital Markets Products) Regulations 2018.

² As defined in the MAS Notice SFA 04-N12: Notice on the Sale of Investment Products and MAS Notice FAA-N16: Notice on Recommendations on Investment Products.

Subject as set out below, the Issuer and the Guarantor accept full responsibility for the accuracy of the information contained in this document and the Base Listing Document in relation to themselves and the Certificates. To the best of the knowledge and belief of the Issuer and the Guarantor (each of which has taken all reasonable care to ensure that such is the case), the information contained in this document and the Base Listing Document for which they accept responsibility (subject as set out below in respect of the information contained herein with regard to the Company) is in accordance with the facts and does not omit anything likely to affect the import of such information. The information with regard to the Company as set out herein is extracted from publicly available information. No further or other responsibility or liability in respect of such information is accepted by the Issuer and the Guarantor.

No person has been authorised to give any information or to make any representation other than those contained in this document in connection with the offering of the Certificates, and, if given or made, such information or representations must not be relied upon as having been authorised by the Issuer or the Guarantor. Neither the delivery of this document nor any sale made hereunder shall under any circumstances create any implication that there has been no change in the affairs of the Issuer, the Guarantor or their respective subsidiaries and associates since the date hereof.

This document does not constitute an offer or invitation by or on behalf of the Issuer or the Guarantor to purchase or subscribe for any of the Certificates. The distribution of this document and the offering of the Certificates may, in certain jurisdictions, be restricted by law. The Issuer and the Guarantor require persons into whose possession this document comes to inform themselves of and observe all such restrictions. In particular, the Certificates and the Guarantee have not been and will not be registered under the United States Securities Act of 1933, as amended or any state securities law, and trading in the Certificates has not been approved by the United States Commodity Futures Trading Commission (the "CFTC") under the United States Commodity Exchange Act of 1936, as amended and the Issuer will not be registered as an investment company under the United States Investment Company Act of 1940, as amended, and the rules and regulations thereunder. None of the Securities and Exchange Commission, any state securities commission or regulatory authority or any other United States, French or other regulatory authority has approved or disapproved of the Certificates or the Guarantee or passed upon the accuracy or adequacy of this document. Accordingly, Certificates, or interests therein, may not at any time be offered, sold, resold, traded, pledged, exercised, redeemed, transferred or delivered, directly or indirectly, in the United States or to, or for the account or benefit of, U.S. persons, nor may any U.S. person at any time trade, own, hold or maintain a position in the Certificates or any interests therein. In addition, in the absence of relief from the CFTC, offers, sales, re-sales, trades, pledges, exercises, redemptions, transfers or deliveries of Certificates, or interests therein, directly or indirectly, in the United States or to, or for the account or benefit of, U.S. persons, may constitute a violation of United States law governing commodities trading and commodity pools. Consequently, any offer, sale, resale, trade, pledge, exercise, redemption, transfer or delivery made, directly or indirectly, within the United States or to, or for the account or benefit of, a U.S. person will not be recognised. A further description of certain restrictions on offering and sale of the Certificates and distribution of this document is given in the section headed "Placing and Sale" contained herein.

The SGX-ST has made no assessment of, nor taken any responsibility for, the financial soundness of the Issuer or the Guarantor or the merits of investing in the Certificates, nor have they verified the accuracy or the truthfulness of statements made or opinions expressed in this document.

The Issuer, the Guarantor and/or any of their affiliates may repurchase Certificates at any time on or after the date of issue and any Certificates so repurchased may be offered from time to time in one or more transactions in the over-the-counter market or otherwise at prevailing market

prices or in negotiated transactions, at the discretion of the Issuer, the Guarantor and/or any of their affiliates. Investors should not therefore make any assumption as to the number of Certificates in issue at any time.

References in this document to the "**Conditions**" shall mean references to the Terms and Conditions of the European Style Cash Settled Long/Short Certificates on Single Equities contained in the Base Listing Document. Terms not defined herein shall have the meanings ascribed thereto in the Conditions.

Table of Contents

| | Page |
|---|------|
| Risk Factors | 6 |
| Terms and Conditions of the Certificates | 16 |
| Terms and Conditions of the European Style Cash Settled Long/Short Certificates on Single Equities | 25 |
| Summary of the Issue | 39 |
| Information relating to the European Style Cash Settled Long Certificates on Single Equities | 41 |
| Information relating to the Company | 56 |
| Information relating to the Designated Market Maker | 57 |
| Supplemental Information relating to the Guarantor | 58 |
| Supplemental General Information | 59 |
| Placing and Sale | 61 |
| Appendix I | |

Appendix II

RISK FACTORS

The following are risk factors relating to the Certificates:

- (a) investment in Certificates involves substantial risks including market risk, liquidity risk, and the risk that the Issuer and/or the Guarantor will be unable to satisfy its/their obligations under the Certificates. Investors should ensure that they understand the nature of all these risks before making a decision to invest in the Certificates. You should consider carefully whether Certificates are suitable for you in light of your experience, objectives, financial position and other relevant circumstances. Certificates are not suitable for investors;
- (b) the Certificates constitute general unsecured obligations of the Issuer and of no other person, and the Guarantee constitutes direct unconditional unsecured senior preferred obligations of the Guarantor and of no other person. In particular, it should be noted that the Issuer issues a large number of financial instruments, including Certificates, on a global basis and, at any given time, the financial instruments outstanding may be substantial. If you purchase the Certificates, you are relying upon the creditworthiness of the Issuer and the Guarantor and have no rights under the Certificates against any other person;
- (c) since the Certificates relate to the price of the Underlying Stock, certain events relating to the Underlying Stock may cause adverse movements in the value and the price of the Underlying Stock, as a result of which, the Certificate Holders (as defined in the Conditions of the Certificates) may, in extreme circumstances, sustain a significant loss of their investment if the price of the Underlying Stock has fallen sharply;
- (d) due to their nature, the Certificates can be volatile instruments and may be subject to considerable fluctuations in value. The price of the Certificates may fall in value as rapidly as it may rise due to, including but not limited to, variations in the frequency and magnitude of the changes in the price of the Underlying Stock, the time remaining to expiry, the currency exchange rates and the creditworthiness of the Issuer and the Guarantor;
- (e) if, whilst any of the Certificates remain unexercised, trading in the Underlying Stock is suspended or halted on the relevant stock exchange, trading in the Certificates may be suspended for a similar period;
- (f) as indicated in the Conditions of the Certificates and herein, a Certificate Holder must tender a specified number of Certificates at any one time in order to exercise. Thus, Certificate Holders with fewer than the specified minimum number of Certificates in a particular series will either have to sell their Certificates or purchase additional Certificates, incurring transactions costs in each case, in order to realise their investment;
- (g) investors should note that in the event of there being a Market Disruption Event (as defined in the Conditions) determination or payment of the Cash Settlement Amount (as defined in the Conditions) may be delayed, all as more fully described in the Conditions;
- (h) certain events relating to the Underlying Stock require or, as the case may be, permit the Issuer to make certain adjustments or amendments to the Conditions. Investors may refer to the Conditions 4 and 6 on pages 30 to 34 and the examples and illustrations of adjustments set out in the "Information relating to the European Style Cash Settled Long Certificates on Single Equities" section of this document for more information;
- (i) the Certificates are only exercisable on the Expiry Date and may not be exercised by Certificate Holders prior to such Expiry Date. Accordingly, if on the Expiry Date the Cash

Settlement Amount is zero, a Certificate Holder will lose the value of his investment;

- the total return on an investment in any Certificate may be affected by the Hedging Fee Factor (as defined below), Management Fee (as defined below) and Gap Premium (as defined below);
- (k) investors holding their position overnight should note that they would be required to bear the annualised cost which consists of the Management Fee and Gap Premium, which are calculated daily and applied to the value of the Certificates, as well as certain costs embedded within the Leverage Strategy (as described below) including the Funding Cost (as defined below) and Rebalancing Cost (as defined below);
- (I) investors should note that there are leveraged risks because the Certificates integrate a leverage mechanism and the Certificates will amplify the movements in the increase, and in the decrease, of the value of the Underlying Stock and if the investment results in a loss, any such loss will be increased by the leverage factor of the Certificates. As such, investors could lose more than they would if they had invested directly in the Underlying Stock;
- (m) when held for longer than a day, the performance of the Certificates could be more or less than the leverage factor that is embedded within the Certificates. The performance of the Certificates each day is locked in, and any subsequent returns are based on what was achieved the previous day. This process, referred to as compounding, may lead to a performance difference from 5 times the performance of the Underlying Stock over a period longer than one day. This difference may be amplified in a volatile market with a sideway trend, where market movements are not clear in direction, whereby investors may sustain substantial losses;
- the Air Bag Mechanism (as defined below) is triggered only when the Underlying Stock is calculated or traded, which may not be during the trading hours of the Relevant Stock Exchange for the Certificates (as defined below);
- (o) investors should note that the Air Bag Mechanism reduces the impact on the Leverage Strategy if the Underlying Stock falls further, but will also maintain a reduced exposure to the Underlying Stock in the event the Underlying Stock starts to rise after the Air Bag Mechanism is triggered, thereby reducing its ability to recoup losses;
- (p) there is no assurance that the Air Bag Mechanism will prevent investors from losing the entire value of their investment, in the event of (i) an overnight fall in the Underlying Stock, where there is a 20% or greater gap between the previous day closing price and the opening price of the Underlying Stock the following day, as the Air Bag Mechanism will only be triggered when market opens the following day or (ii) a sharp intraday fall in the price of the Underlying Stock of 20% or greater within the 15 minutes Observation Period compared to the reference price, being: (1) if air bag has not been previously triggered on the same day, the previous closing price of the Underlying Stock, or (2) if one or more air bag have been previously triggered on the same day, the latest New Observed Price. Investors may refer to pages 49 to 50 of this document for more information;
- (q) certain events may, pursuant to the terms and conditions of the Certificates, trigger (i) the implementation of methods of adjustment or (ii) the early termination of the Certificates. The Issuer will give the investors reasonable notice of any early termination. If the Issuer terminates the Certificates early, then the Issuer will, if and to the extent permitted by applicable law, pay an amount to each Certificate Holder in respect of each Certificate held by such holder equal to the fair market value of the Certificate less the cost to the Issuer of unwinding any underlying related hedging arrangements, all as determined by the Issuer in its

sole and absolute discretion. The performance of this commitment shall depend on (i) general market conditions and (ii) the liquidity conditions of the underlying instrument(s) and, as the case may be, of any other hedging transactions. Investors should note that the amount repaid by the Issuer may be less than the amount initially invested. Investors may refer to the Condition 13 on pages 36 to 38 of this document for more information;

- (r) there is no assurance that an active trading market for the Certificates will sustain throughout the life of the Certificates, or if it does sustain, it may be due to market making on the part of the Designated Market Maker. The Issuer acting through its Designated Market Maker may be the only market participant buying and selling the Certificates. Therefore, the secondary market for the Certificates may be limited and you may not be able to realise the value of the Certificates. Do note that the bid-ask spread increases with illiquidity;
- (s) in the ordinary course of their business, including without limitation, in connection with the Issuer or its appointed designated market maker's market making activities, the Issuer, the Guarantor and any of their respective subsidiaries and affiliates may effect transactions for their own account or for the account of their customers and hold long or short positions in the Underlying Stock. In addition, in connection with the offering of any Certificates, the Issuer, the Guarantor and any of their respective subsidiaries and affiliates may enter into one or more hedging transactions with respect to the Underlying Stock. In connection with such hedging or market-making activities or with respect to proprietary or other trading activities by the Issuer, the Guarantor and any of their respective subsidiaries and affiliates, the Issuer, the Guarantor and any of their respective subsidiaries and affiliates may enter into transactions in the Underlying Stock which may affect the market price, liquidity or value of the Certificates and which may affect the interests of Certificate Holders;
- (t) various potential and actual conflicts of interest may arise from the overall activities of the Issuer, the Guarantor and/or any of their subsidiaries and affiliates.

The Issuer, the Guarantor and any of their subsidiaries and affiliates are diversified financial institutions with relationships in countries around the world. These entities engage in a wide range of commercial and investment banking, brokerage, funds management, hedging transactions and investment and other activities for their own account or the account of others. In addition, the Issuer, the Guarantor and any of their subsidiaries and affiliates, in connection with their other business activities, may possess or acquire material information about the Underlying Stock. Such activities and information may involve or otherwise affect issuers of the Underlying Stock in a manner that may cause consequences adverse to the Certificate Holders or otherwise create conflicts of interests in connection with the issue of Certificates by the Issuer. Such actions and conflicts may include, without limitation, the exercise of voting power, the purchase and sale of securities, financial advisory relationships and exercise of creditor rights. The Issuer, the Guarantor and any of their subsidiaries and affiliates have no obligation to disclose such information about the Underlying Stock or such activities. The Issuer, the Guarantor and any of their subsidiaries and affiliates and their officers and directors may engage in any such activities without regard to the issue of Certificates by the Issuer or the effect that such activities may directly or indirectly have on any Certificate;

(u) legal considerations which may restrict the possibility of certain investments:

Some investors' investment activities are subject to specific laws and regulations or laws and regulations currently being considered by various authorities. All potential investors must consult their own legal advisers to check whether and to what extent (i) they can legally purchase the Certificates (ii) the Certificates can be used as collateral security for various

forms of borrowing (iii) if other restrictions apply to the purchase of Certificates or their use as collateral security. Financial institutions must consult their legal advisers or regulators to determine the appropriate treatment of the Certificates under any applicable risk-based capital or similar rules;

- (v) the credit rating of the Guarantor is an assessment of its ability to pay obligations, including those on the Certificates. Consequently, actual or anticipated declines in the credit rating of the Guarantor may affect the market value of the Certificates;
- (w) the Certificates are linked to the Underlying Stock and subject to the risk that the price of the Underlying Stock may decline. The following is a list of some of the significant risks associated with the Underlying Stock:
 - Historical performance of the Underlying Stock does not give an indication of future performance of the Underlying Stock. It is impossible to predict whether the price of the Underlying Stock will fall or rise over the term of the Certificates; and
 - The price of the Underlying Stock may be affected by the economic, financial and political events in one or more jurisdictions, including the stock exchange(s) or quotation system(s) on which the Underlying Stock may be traded;
- the value of the Certificates depends on the Leverage Strategy performance built in the Certificate. The Calculation Agent will make the Leverage Strategy last closing level and a calculation tool available to the investors on a website;
- (y) two or more risk factors may simultaneously have an effect on the value of a Certificate such that the effect of any individual risk factor may not be predicted. No assurance can be given as to the effect any combination of risk factors may have on the value of a Certificate;
- (z) as the Certificates are represented by a global warrant certificate which will be deposited with The Central Depository (Pte) Limited ("**CDP**"):
 - (i) investors should note that no definitive certificate will be issued in relation to the Certificates;
 - (ii) there will be no register of Certificate Holders and each person who is for the time being shown in the records maintained by CDP as entitled to a particular number of Certificates by way of interest (to the extent of such number) in the global warrant certificate in respect of those Certificates represented thereby shall be treated as the holder of such number of Certificates;
 - (iii) investors will need to rely on any statements received from their brokers/custodians as evidence of their interest in the Certificates; and
 - (iv) notices to such Certificate Holders will be published on the web-site of the SGX-ST. Investors will need to check the web-site of the SGX-ST regularly and/or rely on their brokers/custodians to obtain such notices;
- (aa) the reform of LIBOR may adversely affect the value of the Certificates

The London interbank offered rate ("**LIBOR**") benchmark as referenced in the Leverage Strategy is the subject of recent international or national regulatory guidance and proposals for reform. Specifically, the sustainability of LIBOR has been questioned as a result of the absence of relevant active underlying markets and possible disincentives (including possibly as a result of benchmark reforms) for market participants to continue contributing to such benchmarks. On 27 July 2017, and in a subsequent speech by its Chief Executive on 12 July 2018, the UK Financial Conduct Authority ("**FCA**") confirmed that it will no longer persuade or compel banks to submit rates for the calculation of the LIBOR benchmark after 2021 (the "**FCA Announcements**"). The FCA Announcements indicated that the continuation of LIBOR on the current basis cannot and will not be guaranteed after 2021.

It is not possible to predict with certainty whether, and to what extent, LIBOR will continue to be supported going forwards. This may cause LIBOR to perform differently than they have done in the past, and may have other consequences which cannot be predicted. Such factors may have (without limitation) the following effects: (i) discouraging market participants from continuing to administer or contribute to a benchmark; (ii) triggering changes in the rules or methodologies used in the benchmark and/or (iii) leading to the disappearance of the benchmark. Any of the above changes or any other consequential changes as a result of international or national reforms or other initiatives or investigations, could have a material adverse effect on the value of and return on the Certificates.

In addition, the occurrence of a modification or cessation of LIBOR may cause adjustment of the Certificates which may include selecting one or more successor benchmarks and making related adjustments to the Certificates, including if applicable to reflect increased costs.

The Calculation Agent may make adjustments as it may determine appropriate if any of the following circumstances occurs or may occur: (1) LIBOR is materially changed or cancelled or (2)(i) the relevant authorisation, registration, recognition, endorsement, equivalence decision or approval in respect of the benchmark or the administrator or sponsor of the benchmark is not obtained, (ii) an application for authorisation, registration, recognition, endorsement, equivalence decision, approval or inclusion in any official register is rejected or (iii) any authorisation, recognition, endorsement, equivalence decision or approval is suspended or inclusion in any official register is withdrawn.

Investors should consult their own independent advisers and make their own assessment about the potential risks imposed by any of the international or national reforms in making any investment decision with respect to any Certificate;

(bb) the US Foreign Account Tax Compliance Act ("**FATCA**") withholding risk:

FATCA generally imposes a 30 per cent. withholding tax on certain U.S.-source payments to certain non-US persons that do provide certification of their compliance with IRS rules to disclose the identity of their US owners and account holders (if any) or establish a basis for exemption for such disclosure. The Issuer is subject to FATCA and, as a result, is required to obtain certification from investors that they have complied with FATCA disclosure requirements or have established a basis for exemption from FATCA. If an investor does not provide us with such certification, the Issuer and the Guarantor could be required to withhold U.S. tax on U.S.-source income (if any) paid pursuant to the Certificates. In certain cases, the Issuer could be required to close an account of an investor who does not comply with the FATCA certification procedures.

FATCA IS PARTICULARLY COMPLEX. EACH INVESTOR SHOULD CONSULT ITS OWN TAX ADVISER TO OBTAIN A MORE DETAILED EXPLANATION OF FATCA AND TO DETERMINE HOW THIS LEGISLATION MIGHT AFFECT EACH INVESTOR IN ITS PARTICULAR CIRCUMSTANCES;

(cc) U.S. withholding tax

The Issuer has determined that this Certificate is not linked to U.S. Underlying Equities within the meaning of applicable regulations under Section 871(m) of the United States Internal

Revenue Code, as discussed in the accompanying Base Listing Document under "TAXATION—TAXATION IN THE UNITED STATES OF AMERICA—Section 871(m) of the U.S. Internal Revenue Code of 1986." Accordingly, the Issuer expects that Section 871(m) will not apply to the Certificates. Such determination is not binding on the IRS, and the IRS may disagree with this determination. Section 871(m) is complex and its application may depend on a Certificate Holder's particular circumstances. Certificate Holders should consult with their own tax advisers regarding the potential application of Section 871(m) to the Certificates; and

(dd) risk factors relating to the BRRD

French and Luxembourg law and European legislation regarding the resolution of financial institutions may require the write-down or conversion to equity of the Certificates or other resolution measures if the Issuer or the Guarantor is deemed to meet the conditions for resolution

Directive 2014/59/EU of the European Parliament and of the Council of the European Union dated 15 May 2014 establishing a framework for the recovery and resolution of credit institutions and investment firms (the "**BRRD**") entered into force on 2 July 2014. The BRRD has been implemented into Luxembourg law by, among others, the Luxembourg act dated 18 December 2015 on the failure of credit institutions and certain investment firms, as amended (the "**BRR Act 2015**"). Under the BRR Act 2015, the competent authority is the Luxembourg financial sector supervisory authority (*Commission de surveillance du secteur financier*, the CSSF) and the resolution authority is the CSSF acting as resolution council (*conseil de résolution*).

Moreover, Regulation (EU) No. 806/2014 of the European Parliament and of the Council of 15 July 2014 establishing uniform rules and a uniform procedure for the resolution of credit institutions and certain investment firms in the framework of a Single Resolution Mechanism ("**SRM**") and a Single Resolution Fund (the "**SRM Regulation**") has established a centralised power of resolution entrusted to a Single Resolution Board (the "**SRB**") in cooperation with the national resolution authorities.

Since 2014, the European Central Bank ("**ECB**") has taken over the prudential supervision of significant credit institutions in the member states of the Eurozone under the Single Supervisory Mechanism ("**SSM**"). In addition, the SRM has been put in place to ensure that the resolution of credit institutions and certain investment firms across the Eurozone is harmonised. As mentioned above, the SRM is managed by the SRB. Under Article 5(1) of the SRM Regulation, the SRM has been granted those responsibilities and powers granted to the EU Member States' resolution authorities under the BRRD for those credit institutions and certain investment firms subject to direct supervision by the ECB. The ability of the SRB to exercise these powers came into force at the beginning of 2016.

Societe Generale has been designated as a significant supervised entity for the purposes of Article 49(1) of Regulation (EU) No 468/2014 of the ECB of 16 April 2014 establishing the framework for cooperation within the SSM between the ECB and national competent authorities and with national designated authorities (the "**SSM Regulation**") and is consequently subject to the direct supervision of the ECB in the context of the SSM. This means that Societe Generale and SG Issuer (being covered by the consolidated prudential supervision of Societe Generale) are also subject to the SRM which came into force in 2015. The SRM Regulation mirrors the BRRD and, to a large part, refers to the BRRD so that the SRB is able to apply the same powers that would otherwise be available to the relevant national resolution authority.

The stated aim of the BRRD and the SRM Regulation is to provide for the establishment of an EU-wide framework for the recovery and resolution of credit institutions and certain investment firms. The regime provided for by the BRRD is, among other things, stated to be needed to provide the resolution authority designated by each EU Member State (the "**Resolution Authority**") with a credible set of tools to intervene sufficiently early and quickly in an unsound or failing institution so as to ensure the continuity of the institution's critical financial and economic functions while minimising the impact of an institution's failure on the economy and financial system (including taxpayers' exposure to losses).

Under the SRM Regulation, a centralised power of resolution is established and entrusted to the SRB acting in cooperation with the national resolution authorities. In accordance with the provisions of the SRM Regulation, when applicable, the SRB, has replaced the national resolution authorities designated under the BRRD with respect to all aspects relating to the decision-making process and the national resolution authorities designated under the BRRD continue to carry out activities relating to the implementation of resolution schemes adopted by the SRB. The provisions relating to the cooperation between the SRB and the national resolution authorities for the preparation of the institutions' resolution plans have applied since 1 January 2015 and the SRM has been fully operational since 1 January 2016.

The SRB is the Resolution Authority for the Issuer and the Guarantor.

The powers provided to the Resolution Authority in the BRRD and the SRM Regulation include write-down/conversion powers to ensure that capital instruments (including subordinated debt instruments) and eligible liabilities (including senior debt instruments if junior instruments prove insufficient to absorb all losses) absorb losses of the issuing institution that is subject to resolution in accordance with a set order of priority (the "**Bail-in Power**"). The conditions for resolution under the SRM Regulation are deemed to be met when: (i) the Resolution Authority determines that the institution is failing or is likely to fail, (ii) there is no reasonable prospect that any measure other than a resolution measure would prevent the failure within a reasonable timeframe, and (iii) a resolution measure is necessary for the achievement of the resolution objectives (in particular, ensuring the continuity of critical functions, avoiding a significant adverse effect on the financial system, protecting public funds by minimizing reliance on extraordinary public financial support, and protecting client funds and assets) and winding up of the institution under normal insolvency proceedings would not meet those resolution objectives to the same extent.

The Resolution Authority could also, independently of a resolution measure or in combination with a resolution measure, fully or partially write-down or convert capital instruments (including subordinated debt instruments) into equity when it determines that the institution or its group will no longer be viable unless such write-down or conversion power is exercised or when the institution requires extraordinary public financial support (except when extraordinary public financial support is provided in Article 10 of the SRM Regulation). The terms and conditions of the Certificates contain provisions giving effect to the Bail-in Power in the context of resolution and write-down or conversion of capital instruments at the point of non-viability.

The Bail-in Power could result in the full (i.e., to zero) or partial write-down or conversion of the Certificates into ordinary shares or other instruments of ownership, or the variation of the terms of the Certificates (for example, the maturity and/or interest payable may be altered and/or a temporary suspension of payments may be ordered). Extraordinary public financial support should only be used as a last resort after having assessed and applied, to the maximum extent practicable, the resolution measures. No support will be available until a

minimum amount of contribution to loss absorption and recapitalization of 8% of total liabilities including own funds has been made by shareholders, holders of capital instruments and other eligible liabilities through write-down, conversion or otherwise.

In addition to the Bail-in Power, the BRRD provides the Resolution Authority with broader powers to implement other resolution measures with respect to institutions that meet the conditions for resolution, which may include (without limitation) the sale of the institution's business, the creation of a bridge institution, the separation of assets, the replacement or substitution of the institution as obligor in respect of debt instruments, modifications to the terms of debt instruments (including altering the maturity and/or the amount of interest payable and/or imposing a temporary suspension on payments), removing management, appointing an interim administrator, and discontinuing the listing and admission to trading of financial instruments.

Before taking a resolution measure, including implementing the Bail-in Power, or exercising the power to write down or convert relevant capital instruments, the Resolution Authority must ensure that a fair, prudent and realistic valuation of the assets and liabilities of the institution is carried out by a person independent from any public authority.

The application of any measure under the BRRD and the SRM Regulation or any suggestion of such application with respect to the Issuer, the Guarantor or the Group could materially adversely affect the rights of Certificate Holders, the price or value of an investment in the Certificates and/or the ability of the Issuer or the Guarantor to satisfy its obligations under any Certificates, and as a result investors may lose their entire investment.

Moreover, if the Issuer's or the Guarantor's financial condition deteriorates, the existence of the Bail-in Power, the exercise of write-down/conversion powers or any other resolution tools by the Resolution Authority independently of a resolution measure or in combination with a resolution measure when it determines that the Issuer, the Guarantor or the Group will no longer be viable could cause the market price or value of the Certificates to decline more rapidly than would be the case in the absence of such powers.

Since 1 January 2016, EU credit institutions (such as Societe Generale) and certain investment firms have to meet, at all times, a minimum requirement for own funds and eligible liabilities ("**MREL**") pursuant to Article 12 of the SRM Regulation. MREL, which is expressed as a percentage of the total liabilities and own funds of the institution, aims at preventing institutions from structuring their liabilities in a manner that impedes the effectiveness of the Bail-in Power in order to facilitate resolution.

The current regime will evolve as a result of the changes adopted by the EU legislators. On 7 June 2019, as part of the contemplated amendments to the so-called "EU Banking Package", the following legislative texts have been published in the Official Journal of the EU 14 May 2019:

- Directive (EU) 2019/879 of the European Parliament and of the Council of 20 May 2019 amending the BRRD as regards the loss-absorbing and recapitalisation capacity of credit institutions and investment firms (the "**BRRD II**"); and
- Regulation (EU) 2019/877 of the European Parliament and of the Council of 20 May 2019 amending the SRM Regulation as regards the loss-absorbing and recapitalisation capacity ("TLAC") of credit institutions and investment firms (the "SRM II Regulation" and, together with the BRRD II, the "EU Banking Package Reforms").

The EU Banking Package Reforms will introduce, among other things, the TLAC standard as implemented by the Financial Stability Board's TLAC Term Sheet ("**FSB TLAC Term Sheet**"), by adapting, among others, the existing regime relating to the specific MREL with aim of reducing risks in the banking sector and further reinforcing institutions' ability to withstand potential shocks will strengthen the banking union and reduce risks in the financial system.

The TLAC will be implemented in accordance with the FSB TLAC Term Sheet, which impose a level of "Minimum TLAC" that will be determined individually for each global systemically important bank ("**G-SIB**"), such as Societe Generale, in an amount at least equal to (i) 16%, plus applicable buffers, of risk weight assets through January 1, 2022 and 18%, plus applicable buffers, thereafter and (ii) 6% of the Basel III leverage ratio denominator through January 1, 2022 and 6.75% thereafter (each of which could be extended by additional firmspecific requirements).

According to Regulation (EU) No 575/2013 of the European Parliament and of the Council of 26 June 2013 on prudential requirements for credit institutions and investment firms (the "**CRR**"), as amended by Regulation (EU) 2019/876 of the European Parliament and of the Council of 20 May 2019 amending the CRR as regards the leverage ratio, the net stable funding ratio, requirements for own funds and eligible liabilities, counterparty credit risk, market risk, exposures to central counterparties, exposures to collective investment undertakings, large exposures, reporting and disclosure requirements (the "**CRR II**"), EU G-SIBs, such as Societe Generale, will have to comply with TLAC requirements, on top of the MREL requirements, as from the entry into force of the CRR II. As such, G-SIBs, such as Societe Generale will have to comply at the same time with TLAC and MREL requirements.

Consequently, criteria for MREL-eligible liabilities will be closely aligned with those laid down in the CRR, as amended by the CRR II for the TLAC-eligible liabilities, but subject to the complementary adjustments and requirements introduced in the BRRD II. In particular, certain debt instruments with an embedded derivative component, such as certain structured notes, will be eligible, subject to certain conditions, to meet the MREL requirements to the extent that they have a fixed or increasing principal amount repayable at maturity that is known in advance while only an additional return is linked to that derivative component and depends on the performance of a reference asset.

The level of capital and eligible liabilities required under MREL will be set by the SRB for Societe Generale on an individual and/or consolidated basis based on certain criteria including systemic importance any may also be set for SG Issuer. Eligible liabilities may be senior or subordinated, provided, among other requirements, that they have a remaining maturity of at least one year and, if governed by non-EU law, they must be able to be written down or converted under that law (including through contractual provisions).

The scope of liabilities used to meet the MREL will include, in principle, all liabilities resulting from claims arising from ordinary unsecured creditors (non-subordinated liabilities) unless they do not meet specific eligibility criteria set out in the BRRD, as amended by the BRRD II. To enhance the resolvability of institutions and entities through an effective use of the bail-in tool, the SRB should be able to require that the MREL be met with own funds and other subordinated liabilities, in particular where there are clear indications that bailed-in creditors are likely to bear losses in resolution that would exceed the losses that they would incur under normal insolvency proceedings. Moreover the SRB should assess the need to require institutions and entities to meet the MREL with own funds and other subordinated liabilities where the amount of liabilities excluded from the application of the bail- in tool reaches a certain threshold within a class of liabilities that includes MREL-eligible liabilities. Any

subordination of debt instruments requested by the SRB for the MREL shall be without prejudice to the possibility to partly meet the TLAC requirements with non-subordinated debt instruments in accordance with the CRR, as amended by the CRR II, as permitted by the TLAC standard. Specific requirements will apply to resolution groups with assets above EUR 100 billion (top-tier banks).

If the SRB finds that there could exist any obstacles to resolvability by the Issuer or the Guarantor and/or the Group, a higher MREL requirement could be imposed. Any failure by the Issuer or the Guarantor, as applicable, and/or the Group to comply with its MREL may have a material adverse effect on the Issuer's business, financial conditions and results of operations.

TERMS AND CONDITIONS OF THE CERTIFICATES

The following are the terms and conditions of the Certificates and should be read in conjunction with, and are qualified by reference to, the other information set out in this document and the Base Listing Document.

The Conditions are set out in the section headed "Terms and Conditions of the European Style Cash Settled Long/Short Certificates on Single Equities" in the Base Listing Document. For the purposes of the Conditions, the following terms shall have the following meanings:

Certificates: A further 10,000,000 European Style Cash Settled Long Certificates relating to the ordinary shares of City Developments Limited (the "Underlying Stock") The Certificates shall be consolidated and form a single series with an existing issue of 5,000,000 European Style Cash Settled Long Certificates relating to the ordinary shares of City Developments Limited issued by the Issuer and listed on the SGX-ST, in which dealings commenced on 9 April 2020. ISIN: LU1986496948 Company: City Developments Limited (RIC: CTDM.SI) Underlying Price³ and Source: S\$7.77 (Reuters) Société Générale Calculation Agent: Strike Level: Zero Daily Leverage: 5x (within the Leverage Strategy as described below) Notional Amount per Certificate: SGD 0.40 Management Fee (p.a.)⁴: 0.40% Gap Premium (p.a.)⁵: 6.90%, is a hedging cost against extreme market movements overnight. Funding Cost⁶: The annualised costs of funding, referencing a publically published interbank offered rate plus spread. Rebalancing Cost⁶: The transaction costs (if applicable), computed as a function of leverage and daily performance of the Underlying Stock.

³ These figures are calculated as at, and based on information available to the Issuer on 8 April 2020. The Issuer is not obliged, and undertakes no responsibility to any person, to update or inform any person of any changes to the figures after 8 April 2020. ⁴ Please note that the Management Fee is calculated on a 360-day basis and may be increased up to a maximum of 3% p.a. on giving one month's notice to investors. Any increase in the Management Fee will be announced on the SGXNET. Please refer to "Fees and Charges" below for further details of the fees and charges payable and the maximum of such fees as well as other ongoing expenses that may be borne by the Certificates.

⁵ Please note that the Gap Premium is calculated on a 360-day basis.

⁶ These costs are embedded within the Leverage Strategy.

| Launch Date: | 15 January 2021 |
|-------------------------|---|
| Closing Date: | 19 January 2021 |
| Expected Listing Date: | 20 January 2021 |
| Last Trading Date: | The date falling 5 Business Days immediately preceding the Expiry Date, currently being 28 March 2023 |
| Expiry Date: | 4 April 2023 (if the Expiry Date is not a Business Day, then the Expiry Date shall fall on the preceding Business Day and subject to adjustment of the Valuation Date upon the occurrence of Market Disruption Events as set out in the Conditions of the Certificates) |
| Board Lot: | 100 Certificates |
| Valuation Date: | 3 April 2023 or if such day is not an Exchange Business Day, the immediately preceding Exchange Business Day. |
| Exercise: | The Certificates may only be exercised on the Expiry Date or if the Expiry Date is not a Business Day, the immediately preceding Business Day, in a Board Lot or integral multiples thereof. Certificate Holders shall not be required to deliver an exercise notice. Exercise of Certificates shall be determined by whether the Cash Settlement Amount (less any Exercise Expenses) is positive. If the Cash Settlement Amount (less any Exercise Expenses) is positive, all Certificates shall be deemed to have been automatically exercised at 10:00 a.m. (Singapore time) on the Expiry Date or if the Expiry Date is not a Business Day, the immediately preceding Business Day. The Cash Settlement Amount less the Exercise Expenses in respect of the Certificates shall be paid in the manner set out in Condition 4(c) of the Conditions. In the event the Cash Settlement Amount (less any Exercise Expenses) is zero, all Certificates shall be deemed to have expired at 10:00 a.m. (Singapore time) on the Expiry Date or if the Expiry Date or if the Expiry Date or if the Certificates shall be deemed to have expired at 10:00 a.m. (Singapore time) on the Expiry Date or if the Expiry Date is not a Business Day, the immediately preceding Settlement Amount (less any Exercise Expenses) is zero, all Certificates shall be deemed to have expired at 10:00 a.m. (Singapore time) on the Expiry Date or if the Expiry Date is not a Business Day, the immediately preceding Business Day, and Certificate Holders shall not be entitled to receive any payment from the Issuer in respect of the Certificates. |
| Cash Settlement Amount: | In respect of each Certificate, shall be an amount payable in the Settlement Currency equal to: |
| | Closing Level multiplied by the Notional Amount per Certificate |
| | Please refer to the "Information relating to the European Style Cash Settled Long Certificates on Single Equities" section on pages 41 to 55 of this document for examples and illustrations of the calculation of the Cash Settlement Amount. |
| Hedging Fee Factor: | In respect of each Certificate, shall be an amount calculated as: Product (for t from 2 to Valuation Date) of (1 – Management Fee x (ACT (t-1;t) ÷ 360)) x (1 – Gap Premium (t-1) x (ACT (t-1;t) ÷ 360)), |

where:

"t" refers to "**Observation Date**" which means each Exchange Business Day (subject to Market Disruption Event) from (and including) the Exchange Business Day immediately preceding 9 April 2020 to the Valuation Date; and

ACT (t-1;t) means the number of calendar days between the Exchange Business Day immediately preceding the Observation Date (which is "t-1") (included) and the Observation Date (which is "t") (excluded).

If the Issuer determines, in its sole discretion, that on any Observation Date a Market Disruption Event has occurred, then that Observation Date shall be postponed until the first succeeding Exchange Business Day on which there is no Market Disruption Event, unless there is a Market Disruption Event on each of the five Exchange Business Days immediately following the original date that, but for the Market Disruption Event, would have been an Observation Date. In that case, that fifth Exchange Business Day shall be deemed to be the Observation Date notwithstanding the Market Disruption Event and the Issuer shall determine, its good faith estimate of the level of the Leverage Strategy and the value of the Certificate on that fifth Exchange Business Day in accordance with the formula for and method of calculation last in effect prior to the occurrence of the first Market Disruption Event taking into account, inter alia, the exchange traded or quoted price of the Underlying Stock and the potential increased cost of hedging by the Issuer as a result of the occurrence of the Market Disruption Event.

Please refer to the "Information relating to the European Style Cash Settled Long Certificates on Single Equities" section on pages 41 to 55 of this document for examples and illustrations of the calculation of the Hedging Fee Factor.

In respect of each Certificate, shall be an amount payable in the Settlement Currency equal to:

 $\left(\frac{\frac{\text{Final Reference Level } \times \text{Final Exchange Rate}}{\text{Initial Reference Level } \times \text{Initial Exchange Rate}} - \text{Strike Level}\right) \times \text{Hedging Fee Factor}$

| Initial Reference Level: | 1,000 |
|--------------------------|---|
| Final Reference Level: | The closing level of the Leverage Strategy (as described below) on the Valuation Date |
| | The calculation of the closing level of the Leverage Strategy is set out in the "Specific Definitions relating to the Leverage Strategy" section on pages 20 to 24 below. |
| Initial Exchange Rate: | 1 |

Closing Level:

Final Exchange Rate:

| Air Bag Mechanism: | The "Air Bag Mechanism" refers to the mechanism built in the Leverage Strategy and which is designed to reduce the Leverage Strategy exposure to the Underlying Stock during extreme market conditions. If the Underlying Stock falls by 15% or more ("Air Bag Trigger Price") during the trading day (which represents approximately 75% loss after a 5 times leverage), the Air Bag Mechanism is triggered and the Leverage Strategy is adjusted intra- day. The Air Bag Mechanism reduces the impact on the Leverage Strategy if the Underlying Stock falls further, but will also maintain a reduced exposure to the Underlying Stock in the event the Underlying Stock starts to rise after the Air Bag Mechanism is triggered, thereby reducing its ability to recoup losses. |
|---|--|
| | Trading of Certificates is suspended for at least 30 minutes after the Air Bag is triggered. |
| | The Leverage Strategy is floored at 0 and the Certificates cannot be valued below zero. |
| | Please refer to the "Extraordinary Strategy Adjustment for Performance Reasons ("Air Bag Mechanism")" section on pages 22 to 24 below and the "Description of Air Bag Mechanism" section on pages 47 to 48 of this document for further information of the Air Bag Mechanism. |
| Adjustments and Extraordinary Events: | The Issuer has the right to make adjustments to the terms of the Certificates if certain events, including any capitalisation issue, rights issue, extraordinary distributions, merger, delisting, insolvency (as more specifically set out in the terms and conditions of the Certificates) occur in respect of the Underlying Stock. For the avoidance of doubt, no notice will be given if the Issuer determines that adjustments will not be made. |
| Underlying Stock Currency: | Singapore Dollar (" SGD ") |
| Settlement Currency: | SGD |
| Exercise Expenses: | Certificate Holders will be required to pay all charges which are incurred in respect of the exercise of the Certificates. |
| Relevant Stock Exchange for the Certificates: | The Singapore Exchange Securities Trading Limited (the " SGX-ST ") |
| Relevant Stock Exchange for the Underlying Stock: | The SGX-ST |
| Business Day and Exchange Business Day: | A " Business Day " or an " Exchange Business Day " is a day on which the SGX-ST is open for dealings in Singapore during its normal trading hours and banks are open for business in Singapore. |

The Central Depository (Pte) Limited ("CDP") Warrant Agent: Clearing System: CDP Fees and Charges: Normal transaction and brokerage fees shall apply to the trading of the Certificates on the SGX-ST. Investors should note that they may be required to pay stamp taxes or other documentary charges in accordance with the laws and practices of the country where the Certificates are transferred. Investors who are in any doubt as to their tax position should consult their own independent tax advisers. In addition, investors should be aware that tax regulations and their application by the relevant taxation authorities change from time to time. Accordingly, it is not possible to predict the precise tax treatment which will apply at any given time. Investors holding position overnight would also be required to bear the Management Fee and Gap Premium, which are calculated daily and applied to the value of the Certificates, as well as certain costs embedded within the Leverage Strategy including the Funding Cost and Rebalancing Cost. The Management Fee may be increased up to a maximum of 3% p.a. on giving one month's notice to investors in accordance with the terms and conditions of the Certificates. Any increase in the Management Fee will be announced on the SGXNET. Further Information: Please refer to the website at dlc.socgen.com for more information on the theoretical closing price of the Certificates on the previous trading day, the closing price of the Underlying Stock on the previous trading day, the Air Bag Trigger Price for each trading day

Specific Definitions relating to the Leverage Strategy

Description of the Leverage Strategy

The Leverage Strategy is designed to track a 5 times daily leveraged exposure to the Underlying Stock.

and the Management Fee and Gap Premium.

At the end of each trading day of the Underlying Stock, the exposure of the Leverage Strategy to the Underlying Stock is reset within the Leverage Strategy in order to retain a daily leverage of 5 times the performance of the Underlying Stock (excluding costs) regardless of the performance of the Underlying Stock on the preceding day. This mechanism is referred to as the Daily Reset.

The Leverage Strategy incorporates an air bag mechanism which is designed to reduce exposure to the Underlying Stock during extreme market conditions, as further described below.

Leverage Strategy Formula

LSL_t means, for any Observation Date(t), the Leverage Strategy Closing Level as of such day (t).

Subject to the occurrence of an Intraday Restrike Event, the Leverage

Strategy Closing Level as of such Observation Date(t) is calculated in accordance with the following formulae:

On Observation Date(1):

$$LSL_1 = 1000$$

On each subsequent Observation Date(t):

 $LSL_{t} = Max[LSL_{t-1} \times (1 + LR_{t-1,t} - FC_{t-1,t} - RC_{t-1,t}), 0]$

$$LR_{t-1,t} = Leverage \times \left(\frac{S_t}{S_{t-1} \times Rfactor_t} - 1\right)$$

FC_{t-1,t} means, the Funding Cost between Observation Date(t-1) (included) and Observation Date(t) (excluded) calculated as follows :

$$FC_{t-1,t} = (Leverage - 1) \times \frac{Rate_{t-1} \times ACT(t - 1, t)}{DayCountBasisRate}$$

 $\mathbf{RC}_{t-1,t}$ means the Rebalancing Cost of the Leverage Strategy on Observation Date (t), calculated as follows :

$$RC_{t-1,t} = Leverage \times (Leverage - 1) \times \left(\left| \frac{S_t}{S_{t-1} \times Rfactor_t} - 1 \right| \right) \times TC$$

TC means the Transaction Costs applicable (including Stamp Duty) that are equal to :

0.04%

5

- Leverage
 - St means, in respect of each Observation Date(t), the Closing Price of the Underlying Stock as of such Observation Date(t), subject to the adjustments and provisions of the Conditions.

Rate_t means, in respect of each Observation Date(t), a rate calculated as of such day in accordance with the following formula:

$$Rate_t = CashRate_t + \%SpreadLevel_t$$

Rfactor_t means, in the event Observation Date (t) is an ex-dividend date of the Underlying Stock, an amount determined by the Calculation Agent, subject to the adjustments and provisions of the Conditions, according to the following formula :

$$Rfactor_t = 1 - \frac{Div_t}{\mathbf{S}_{t-1}}$$

where

 Div_t is the dividend to be paid out in respect of the Underlying Stock and the relevant ex-dividend date which shall be considered net of any

applicable withholding taxes.

- CashRatetmeans, in respect of each Observation Date(t), the SGD Swap Offer Rate
(SOR) Reference Rate, as published on Reuters RIC
SGDTRDONF=ABSG or any successor page, being the rate as of day (t-
2), provided that if such rate is not available, then such rate shall be
determined by reference to the last available rate that was published on
Reuters RIC SGDTRDONF=ABSG or any successor page.
- %SpreadLevelt means, in respect of each Observation Date(t), a rate which shall be determined with respect to such Valuation Date(t) by the Calculation Agent as the difference between (1) the ICE LIBOR USD 12 Month, as published on Reuters RIC USD1YFSR= and (2) US Federal Funds Effective Rate, as published on Reuters RIC USONFFE= or any successor page, each being the rate as of day (t-2), provided that if any of such rates is not available, then that rate shall be determined by reference to the last available rate that was published on the relevant Reuters page. Upon the occurrence or likely occurrence, as determined by the Calculation Agent may make adjustments as it may determine appropriate to account for the relevant event or circumstance, including but not limited to using any alternative rates from such date, with or without retroactive effect as the Calculation Agent may in its sole and absolute discretion determine.

Provided that if such difference is negative, %**SpreadLevel**_t should be 0%.

ACT (t-1,t) ACT (t-1;t) means the number of calendar days between the Exchange Business Day immediately preceding the Observation Date (which is "t-1") (included) and the Observation Date (which is "t") (excluded).

DayCountBasisRate 365

Extraordinary Strategy Adjustment for Performance Reasons ("Air Bag Mechanism")

Extraordinary Strategy
Adjustment forIf the Calculation Agent determines that an Intraday Restrike Event has
occurred during an Observation Date(t) (the Intraday Restrike Date, noted
hereafter IRD), an adjustment (an Extraordinary Strategy Adjustment for
Performance Reasons) shall take place during such Observation Date(t) in
accordance with the following provisions.

(1) Provided the last Intraday Restrike Observation Period as of such Intraday Restrike Date does not end on the TimeReferenceClosing, the Leverage Strategy Closing Level on the Intraday Restrike Date (LSL_{IRD}) should be computed as follows :

 $LSL_{IRD} = Max[ILSL_{IR(n)} \times (1 + ILR_{IR(n),IR(C)} - IRC_{IR(n),IR(C)}), 0]$

(2) If the last Intraday Restrike Event Observation Period on the relevant Intraday Restrike Date ends on the TimeReferenceClosing:

 $LSL_{IRD} = Max[ILSL_{IR(n)}, 0]$

| $ILSL_{IR(k)}$ | means, in respect of IR(k), the Intraday Leverage Strategy Level in accordance with the following provisions : |
|-------------------------|---|
| | (1) for k = 1 : |
| | $ILSL_{IR(1)} = Max[LSL_{IRD-1} \times (1 + ILR_{IR(0),IR(1)} - FC_{IRD-1,IRD} - IRC_{IR(0),IR(1)}), 0]$ |
| | (2) for k > 1 : |
| | $ILSL_{IR(k)} = Max \left[ILSL_{IR(k-1)} \times \left(1 + ILR_{IR(k-1),IR(k)} - IRC_{IR(k-1),IR(k)} \right), 0 \right]$ |
| $ILR_{IR(k-1),IR(k)}$ | means the Intraday Leveraged Return between $IR(k-1)$ and $IR(k)$, calculated as follows : |
| | $ILR_{IR(k-1),IR(k)} = Leverage \times \left(\frac{IS_{IR(k)}}{IS_{IR(k-1)}} - 1\right)$ |
| $IRC_{IR(k-1),IR(k)}$ | means the Intraday Rebalancing Cost of the Leverage Strategy in respect of IR(k) on a given Intraday Restrike Date, calculated as follows : |
| | $IRC_{IR(k-1),IR(k)} = Leverage \times (Leverage - 1) \times \left(\left \frac{IS_{IR(k)}}{IS_{IR(k-1)}} - 1 \right \right) \times TC$ |
| IS _{IR(k)} | means the Underlying Stock Price in respect of IR(k) computed as follows : |
| | (1) for k=0 |
| | $IS_{IR(0)} = S_{IRD-1} \times Rfactor_{IRD}$ |
| | (2) for k=1 to n |
| | means in respect of IR(k), the lowest price of the Underlying Stock during the respective Intraday Restrike Observation Period |
| | (3) with respect to IR(C) |
| | $IS_{IR(C)} = S_{IRD}$ |
| | In each case, subject to the adjustments and provisions of the Conditions. |
| IR(k) | For k=0, means the scheduled close for the Relevant Stock Exchange for the Underlying Stock (or any successor thereto) on the Observation Date immediately preceding the relevant Intraday Restrike Date; |
| | For k=1 to n, means the k th Intraday Restrike Event on the relevant Intraday Restrike Date. |
| IR(C) | means the scheduled close for the Relevant Stock Exchange for the Underlying Stock (or any successor thereto) on the relevant Intraday Restrike Date. |
| n | means the number of Intraday Restrike Events that occurred on the relevant Intraday Restrike Date. |
| Intraday Restrike Event | means in respect of an Observation Date(t) : |
| | (1) provided no Intraday Restrike Event has previously occurred on such Observation Date (t), the decrease at any Calculation Time of the Underlying |

Stock price by 15% or more compared with the relevant Underlying Stock Price $IS_{IR(0)}$ as of such Calculation Time.

(2) if k Intraday Restrike Events have occurred on the relevant Intraday Restrike Date, the decrease at any Calculation Time of the Underlying Stock price by 15% or more compared with the relevant Underlying Stock Price $IS_{IR(k)}$ as of such Calculation Time.

Calculation Timemeans any time between the TimeReferenceOpening and the
TimeReferenceClosing, provided that the relevant data is available to enable
the Calculation Agent to determine the Leverage Strategy Level.

TimeReferenceOpening means the scheduled opening time for the Relevant Stock Exchange for the Underlying Stock (or any successor thereto).

TimeReferenceClosing means the scheduled closing time for the Relevant Stock Exchange for the Underlying Stock (or any successor thereto).

Intraday Restrike Event means in respect of an Intraday Restrike Event, the period starting on and excluding the Intraday Restrike Event Time and finishing on and including the sooner between (1) the time falling 15 minutes after the Intraday Restrike Event Time and (2) the TimeReferenceClosing.

Where, during such period, the Calculation Agent determines that (1) the trading in the Underlying Stock is disrupted or subject to suspension or limitation or (2) the Relevant Stock Exchange for the Underlying Stock is not open for continuous trading, the Intraday Restrike Event Observation Period will be extended to the extent necessary until (1) the trading in the Underlying Stock is no longer disrupted, suspended or limited and (2) the Relevant Stock Exchange for the Underlying Stock is open for continuous trading.

Intraday Restrike Event means in respect of an Intraday Restrike Event, the Calculation Time on which such event occurs.

The Conditions set out in the section headed "Terms and Conditions of the European Style Cash Settled Long/Short Certificates on Single Equities" in the Base Listing Document are set out below. This section is qualified in its entirety by reference to the detailed information appearing elsewhere in this document which shall, to the extent so specified or to the extent inconsistent with the relevant Conditions set out below, replace or modify the relevant Conditions for the purpose of the Certificates.

TERMS AND CONDITIONS OF

THE EUROPEAN STYLE CASH SETTLED LONG/SHORT CERTIFICATES ON SINGLE EQUITIES

1. Form, Status and Guarantee, Transfer and Title

- (a) Form. The Certificates (which expression shall, unless the context otherwise requires, include any further certificates issued pursuant to Condition 11) are issued subject to and with the benefit of:-
 - a master instrument by way of deed poll (the "Master Instrument") dated 19 June 2020, made by SG Issuer (the "Issuer") and Société Générale (the "Guarantor"); and
 - a warrant agent agreement (the "Master Warrant Agent Agreement" or "Warrant Agent Agreement") dated any time before or on the Closing Date, made between the Issuer and the Warrant Agent for the Certificates.

Copies of the Master Instrument and the Master Warrant Agent Agreement or Warrant Agent Agreement are available for inspection at the specified office of the Warrant Agent.

The holders of the Certificates (the "**Certificate Holders**") are entitled to the benefit of, are bound by and are deemed to have notice of all the provisions of the Master Instrument and the Master Warrant Agent Agreement or Warrant Agent Agreement.

(b) Status and Guarantee. The Certificates constitute direct, general and unsecured obligations of the Issuer and rank, and will rank, equally among themselves and pari passu with all other present and future unsecured and unsubordinated obligations of the Issuer (save for statutorily preferred exceptions). The Certificates provide for cash settlement on exercise. The Certificates do not entitle Certificate Holders to the delivery of any Underlying Stock, are not secured by the Underlying Stock and do not entitle Certificate Holders to any interest in any Underlying Stock.

The due and punctual payment of any amounts due by the Issuer in respect of the Certificates issued by the Issuer is unconditionally and irrevocably guaranteed by the Guarantor as provided in the Guarantee (each such amount payable under the Guarantee, a "**Guarantee Obligation**").

The Guarantee Obligations will constitute direct, unconditional, unsecured and unsubordinated obligations of the Guarantor ranking as senior preferred obligations as provided for in Article L. 613-30-3 I 3° of the French Code *Monétaire et Financier* (the "**Code**").

Such Guarantee Obligations rank and will rank equally and rateably without any preference or priority among themselves and:

(i) *pari passu* with all other direct, unconditional, unsecured and unsubordinated

obligations of the Guarantor outstanding as of the date of the entry into force of the law no. 2016-1691 (the "**Law**") on 11 December 2016;

- (ii) *pari passu* with all other present or future direct, unconditional, unsecured and senior preferred obligations (as provided for in Article L. 613-30-3 I 3° of the Code) of the Guarantor issued after the date of the entry into force of the Law on 11 December 2016;
- (iii) junior to all present or future claims of the Guarantor benefiting from the statutorily preferred exceptions; and
- (iv) senior to all present and future senior non-preferred obligations (as provided for in Article L.613-30-3 I 4° of the Code) of the Guarantor.

In the event of the failure of the Issuer to promptly perform its obligations to any Certificate Holder under the terms of the Certificates, such Certificate Holder may, but is not obliged to, give written notice to the Guarantor at Société Générale, Tour Société Générale, 75886 Paris Cedex 18, France marked for the attention of SEGL/JUR/OMF - Market Transactions & Financing.

- (c) Transfer. The Certificates are represented by a global warrant certificate ("Global Warrant") which will be deposited with The Central Depository (Pte) Limited ("CDP"). Certificates in definitive form will not be issued. Transfers of Certificates may be effected only in Board Lots or integral multiples thereof. All transactions in (including transfers of) Certificates, in the open market or otherwise, must be effected through a securities account with CDP. Title will pass upon registration of the transfer in the records maintained by CDP.
- (d) Title. Each person who is for the time being shown in the records maintained by CDP as entitled to a particular number of Certificates shall be treated by the Issuer, the Guarantor and the Warrant Agent as the holder and absolute owner of such number of Certificates, notwithstanding any notice to the contrary. The expression "Certificate Holder" shall be construed accordingly.
- (e) *Bail-In.* By the acquisition of Certificates, each Certificate Holder (which, for the purposes of this Condition, includes any current or future holder of a beneficial interest in the Certificates) acknowledges, accepts, consents and agrees:
 - (i) to be bound by the effect of the exercise of the Bail-In Power (as defined below) by the Relevant Resolution Authority (as defined below) on the Issuer's liabilities under the Certificates, which may include and result in any of the following, or some combination thereof:
 - (A) the reduction of all, or a portion, of the Amounts Due (as defined below), on a permanent basis;
 - (B) the conversion of all, or a portion, of the Amounts Due into shares, other securities or other obligations of the Issuer or the Guarantor or another person (and the issue to the Certificate Holder of such shares, securities or obligations), including by means of an amendment, modification or variation of the Conditions of the Certificates, in which case the Certificate Holder agrees to accept in lieu of its rights under the Certificates any such shares, other securities or other obligations of the Issuer or the Guarantor or another person;

- (C) the cancellation of the Certificates; and/or
- (D) the amendment or alteration of the expiration of the Certificates or amendment of the amounts payable on the Certificates, or the date on which the amounts become payable, including by suspending payment for a temporary period; and

that terms of the Certificates are subject to, and may be varied, if necessary, to give effect to the exercise of the Bail-In Power by the Relevant Resolution Authority or the Regulator,

(the "Statutory Bail-In");

- (ii) if the Relevant Resolution Authority exercises its Bail-In Power on liabilities of the Guarantor, pursuant to Article L.613-30-3-I-3 of the French Monetary and Financial Code (the "M&F Code"):
 - (A) ranking:
 - junior to liabilities of the Guarantor benefitting from statutorily preferred exceptions pursuant to Article L.613-30-3-I 1° and 2 of the M&F Code;
 - (2) *pari passu* with liabilities of the Guarantor as defined in Article L.613-30-3-I-3 of the M&F Code; and
 - senior to liabilities of the Guarantor as defined in Article L.613-30-3-I-4 of the M&F Code; and
 - (B) which are not *titres non structurés* as defined under Article R.613-28 of the M&F Code, and
 - (C) which are not or are no longer eligible to be taken into account for the purposes of the MREL (as defined below) ratio of the Guarantor

and such exercise of the Bail-In Power results in the write-down or cancellation of all, or a portion of, the principal amount of, or the outstanding amount payable in respect of, and/or interest on, such liabilities, and/or the conversion of all, or a portion, of the principal amount of, or the outstanding amount payable in respect of, or interest on, such liabilities into shares or other securities or other obligations of the Guarantor or another person, including by means of variation to their terms and conditions in order to give effect to such exercise of Bail-In Power, then the Issuer's obligations under the Certificates will be limited to (i) payment of the amount as reduced or cancelled that would be recoverable by the Certificate Holders and/or (ii) the delivery or the payment of value of the shares or other securities or other obligations of the Guarantor or another person that would be paid or delivered to the Certificate Holders as if, in either case, the Certificates had been directly issued by the Guarantor itself, and as if any Amount Due under the Certificates had accordingly been directly subject to the exercise of the Bail-In Power (the "Contractual Bail-in").

No repayment or payment of the Amounts Due will become due and payable or be paid after the exercise of the Statutory Bail-In with respect to the Issuer or the Guarantor unless, at the time such repayment or payment, respectively, is scheduled to become due, such repayment or payment would be permitted to be made by the Issuer or the Guarantor under the applicable laws and regulations in effect in France or Luxembourg and the European Union applicable to the Issuer or the Guarantor or other members of its group.

No repayment or payment of the Amounts Due will become due and payable or be paid under the Certificates issued by SG Issuer after implementation of the Contractual Bail-in.

Upon the exercise of the Statutory Bail-in or upon implementation of the Contractual Bail-in with respect to the Certificates, the Issuer or the Guarantor will provide a written notice to the Certificate Holders in accordance with Condition 9 as soon as practicable regarding such exercise of the Statutory Bail-in or implementation of the Contractual Bail-in. Any delay or failure by the Issuer or the Guarantor to give notice shall not affect the validity and enforceability of the Statutory Bail-in or Contractual Bail-in nor the effects on the Certificates described above.

Neither a cancellation of the Certificates, a reduction, in part or in full, of the Amounts Due, the conversion thereof into another security or obligation of the Issuer or the Guarantor or another person, as a result of the exercise of the Statutory Bail-in or the implementation of the Contractual Bail-in with respect to the Certificates will be an event of default or otherwise constitute non-performance of a contractual obligation, or entitle the Certificate Holder to any remedies (including equitable remedies) which are hereby expressly waived.

The matters set forth in this Condition shall be exhaustive on the foregoing matters to the exclusion of any other agreements, arrangements or understandings between the Issuer, the Guarantor and each Certificate Holder. No expenses necessary for the procedures under this Condition, including, but not limited to, those incurred by the Issuer and the Guarantor, shall be borne by any Certificate Holder.

For the purposes of this Condition:

"Amounts Due" means any amounts due by the Issuer under the Certificates.

"Bail-In Power" means any statutory cancellation, write-down and/or conversion power existing from time to time under any laws, regulations, rules or requirements relating to the resolution of banks, banking group companies, credit institutions and/or investment firms, including but not limited to any such laws, regulations, rules or requirements that are implemented, adopted or enacted within the context of a European Union directive or regulation of the European Parliament and of the Council establishing a framework for the recovery and resolution of credit institutions and investment firms, or any other applicable laws or regulations, as amended, or otherwise, pursuant to which obligations of a bank, banking group company, credit institution or investment firm or any of its affiliates can be reduced, cancelled and/or converted into shares or other securities or obligations of the obligor or any other person.

"**MREL**" means the Minimum Requirement for own funds and Eligible Liabilities as defined in Directive 2014/59/EU of the European Parliament and of the Council of 15 May 2014 establishing a framework for the recovery and resolution of credit institutions and investment firms (as amended from time to time).

"**Relevant Resolution Authority**" means any authority with the ability to exercise the Bail-in Power on Societe Generale or SG Issuer as the case may be.

"**Regulator**" means the European Central Bank and any successor or replacement thereto, or other authority having primary responsibility for the prudential oversight and supervision of the Issuer.

2. Certificate Rights and Exercise Expenses

(a) *Certificate Rights.* Every Certificate entitles each Certificate Holder, upon due exercise and on compliance with Condition 4, to payment by the Issuer of the Cash Settlement Amount (as defined below) (if any) in the manner set out in Condition 4.

The "**Cash Settlement Amount**", in respect of each Certificate, shall be an amount payable in the Settlement Currency equal to the Closing Level multiplied by the Notional Amount per Certificate.

The "**Closing Level**", in respect of each Certificate, shall be an amount payable in the Settlement Currency equal to:

(Final Reference Level × Final Exchange Rate Initial Reference Level × Initial Exchange Rate - Strike Level) × Hedging Fee Factor

If the Issuer determines, in its sole discretion, that on the Valuation Date or any Observation Date a Market Disruption Event has occurred, then that Valuation Date or Observation Date shall be postponed until the first succeeding Exchange Business Day or Underlying Stock Business Day, as the case may be, on which there is no Market Disruption Event, unless there is a Market Disruption Event on each of the five Exchange Business Days or Underlying Stock Business Days, as the case may be, immediately following the original date that, but for the Market Disruption Event, would have been a Valuation Date or an Observation Date. In that case:-

- that fifth Exchange Business Day or Underlying Stock Business Day, as the case may be, shall be deemed to be the Valuation Date or the Observation Date notwithstanding the Market Disruption Event; and
- (ii) the Issuer shall determine the Final Reference Level or the relevant closing level on the basis of its good faith estimate of the Final Reference Level or the relevant closing level that would have prevailed on that fifth Exchange Business Day or Underlying Stock Business Day, as the case may be, but for the Market Disruption Event.

"Market Disruption Event" means the occurrence or existence of (i) any suspension of trading on the Relevant Stock Exchange of the Underlying Stock requested by the Company if that suspension is, in the determination of the Issuer, material, (ii) any suspension of or limitation imposed on trading (including but not limited to unforeseen circumstances such as by reason of movements in price exceeding limits permitted by the Relevant Stock Exchange or any act of God, war, riot, public disorder, explosion, terrorism or otherwise) on the Relevant Stock Exchange in the Underlying Stock if that suspension or limitation is, in the determination of the Issuer, material, or (iii) the closing of the Relevant Stock Exchange or a disruption to trading on the Relevant Stock Exchange if that disruption is, in the determination of the Issuer, material as a result of the occurrence of any act of God, war, riot, public disorder, explosion or terrorism.

(b) Exercise Expenses. Certificate Holders will be required to pay all charges which are incurred in respect of the exercise of the Certificates (the "Exercise Expenses"). An amount equivalent to the Exercise Expenses will be deducted by the Issuer from the Cash Settlement Amount in accordance with Condition 4. Notwithstanding the foregoing, the Certificate Holders shall account to the Issuer on demand for any Exercise Expenses to the extent that they were not or could not be deducted from the Cash Settlement Amount prior to the date of payment of the Cash Settlement Amount to the Certificate Holders in accordance with Condition 4.

(c) No Rights. The purchase of Certificates does not confer on the Certificate Holders any right (whether in respect of voting, dividend or other distributions in respect of the Underlying Stock or otherwise) which the holder of an Underlying Stock may have.

3. Expiry Date

Unless automatically exercised in accordance with Condition 4(b), the Certificates shall be deemed to expire at 10:00 a.m. (Singapore time) on the Expiry Date or if the Expiry Date is not a Business Day (as defined below), the immediately preceding Business Day.

4. Exercise of Certificates

- (a) *Exercise.* Certificates may only be exercised on the Expiry Date or if the Expiry Date is not a Business Day, the immediately preceding Business Day, in accordance with Condition 4(b).
- (b) Automatic Exercise. Certificate Holders shall not be required to deliver an exercise notice. Exercise of Certificates shall be determined by whether the Cash Settlement Amount (less any Exercise Expenses) is positive. If the Cash Settlement Amount (less any Exercise Expenses) is positive, all Certificates shall be deemed to have been automatically exercised at 10:00 a.m. (Singapore time) on the Expiry Date or if the Expiry Date is not a Business Day, the immediately preceding Business Day. The Cash Settlement Amount (less any Exercise Expenses in respect of the Certificates shall be paid in the manner set out in Condition 4(c) below. In the event the Cash Settlement Amount (less any Exercise Expenses) is zero, all Certificates shall be deemed to have expired at 10:00 a.m. (Singapore time) on the Expiry Date or if the Expiry Date is not a Business Day, the immediately preceding Business Day, and Certificate Holders shall not be entitled to receive any payment from the Issuer in respect of the Certificates.
- (c) Settlement. In respect of Certificates which are automatically exercised in accordance with Condition 4(b), the Issuer will pay to the relevant Certificate Holder the Cash Settlement Amount (if any) in the Settlement Currency. The aggregate Cash Settlement Amount (less any Exercise Expenses) shall be despatched as soon as practicable and no later than five Business Days following the Expiry Date by way of crossed cheque or other payment in immediately available funds drawn in favour of the Certificate Holder only (or, in the case of joint Certificate Holders, the first-named Certificate Holder) appearing in the records maintained by CDP. Any payment made pursuant to this Condition 4(c) shall be delivered at the risk and expense of the Certificate Holder and posted to the Certificate Holders, to the address of the first-named Certificate Holder Amount (or, in the case of joint Certificate Holders, to the address of the first-named Certificate Holder Amount is equal to or less than the determined Exercise Expenses, no amount is payable.
- (d) *CDP not liable.* CDP shall not be liable to any Certificate Holder with respect to any action taken or omitted to be taken by the Issuer or the Warrant Agent in connection with the exercise of the Certificates or otherwise pursuant to or in connection with

these Conditions.

(e) *Business Day*. In these Conditions, a "**Business Day**" shall be a day on which the SGX-ST is open for dealings in Singapore during its normal trading hours and banks are open for business in Singapore.

5. Warrant Agent

- (a) *Warrant Agent.* The Issuer reserves the right, subject to the appointment of a successor, at any time to vary or terminate the appointment of the Warrant Agent and to appoint another Warrant Agent provided that it will at all times maintain a Warrant Agent which, so long as the Certificates are listed on the SGX-ST, shall be in Singapore. Notice of any such termination or appointment and of any change in the specified office of the Warrant Agent will be given to the Certificate Holders in accordance with Condition 9.
- (b) Agent of Issuer. The Warrant Agent will be acting as agent of the Issuer and will not assume any obligation or duty to or any relationship of agency or trust for the Certificate Holders. All determinations and calculations by the Warrant Agent under these Conditions shall (save in the case of manifest error) be final and binding on the Issuer and the Certificate Holders.

6. Adjustments

- (a) Potential Adjustment Event. Following the declaration by a Company of the terms of any Potential Adjustment Event (as defined below), the Issuer will determine whether such Potential Adjustment Event has a dilutive or concentrative or other effect on the theoretical value of the Underlying Stock and, if so, will (i) make the corresponding adjustment, if any, to any one or more of the Conditions as the Issuer determines appropriate to account for that dilutive or concentrative or other effect, and (ii) determine the effective date of that adjustment. The Issuer may, but need not, determine the appropriate adjustment by reference to the adjustment in respect of such Potential Adjustment Event made by an exchange on which options or futures contracts on the Underlying Stock are traded.
- (b) *Definitions*. "Potential Adjustment Event" means any of the following:
 - a subdivision, consolidation, reclassification or other restructuring of the Underlying Stock (excluding a Merger Event) or a free distribution or dividend of any such Underlying Stock to existing holders by way of bonus, capitalisation or similar issue;
 - (ii) a distribution or dividend to existing holders of the Underlying Stock of (1) such Underlying Stock, or (2) other share capital or securities granting the right to payment of dividends and/or the proceeds of liquidation of the Company equally or proportionately with such payments to holders of such Underlying Stock, or (3) share capital or other securities of another issuer acquired by the Company as a result of a "spin-off" or other similar transaction, or (4) any other type of securities, rights or warrants or other assets, in any case for payment (in cash or otherwise) at less than the prevailing market price as determined by the Issuer;
 - (iii) an extraordinary dividend;
 - (iv) a call by the Company in respect of the Underlying Stock that is not fully paid;

- (v) a repurchase by the Company of the Underlying Stock whether out of profits or capital and whether the consideration for such repurchase is cash, securities or otherwise;
- (vi) with respect to a Company an event that results in any shareholder rights pursuant to a shareholder rights agreement or other plan or arrangement of the type commonly referred to as a "poison pill" being distributed, or becoming separated from shares of common stock or other shares of the capital stock of such Company (provided that any adjustment effected as a result of such an event shall be readjusted upon any redemption of such rights); or
- (vii) any other event that may have, in the opinion of the Issuer, a dilutive or concentrative or other effect on the theoretical value of the Underlying Stock.
- (c) *Merger Event, Tender Offer, Nationalisation and Insolvency.* If a Merger Event, Tender Offer, Nationalisation or Insolvency occurs in relation to the Underlying Stock, the Issuer may take any action described below:
 - (i) determine the appropriate adjustment, if any, to be made to any one or more of the Conditions to account for the Merger Event, Tender Offer, Nationalisation or Insolvency, as the case may be, and determine the effective date of that adjustment. The Issuer may, but need not, determine the appropriate adjustment by reference to the adjustment in respect of the Merger Event, Tender Offer, Nationalisation or Insolvency made by an options exchange to options on the Underlying Stock traded on that options exchange;
 - (ii) cancel the Certificates by giving notice to the Certificate Holders in accordance with Condition 9. If the Certificates are so cancelled, the Issuer will pay an amount to each Certificate Holder in respect of each Certificate held by such Certificate Holder which amount shall be the fair market value of a Certificate taking into account the Merger Event, Tender Offer, Nationalisation or Insolvency, as the case may be, less the cost to the Issuer and/or any of its affiliates of unwinding any underlying related hedging arrangements, all as determined by the Issuer in its reasonable discretion. Payment will be made in such manner as shall be notified to the Certificate Holders in accordance with Condition 9; or
 - (iii) following any adjustment to the settlement terms of options on the Underlying Stock on such exchange(s) or trading system(s) or quotation system(s) as the Issuer in its reasonable discretion shall select (the "Option Reference Source") make a corresponding adjustment to any one or more of the Conditions, which adjustment will be effective as of the date determined by the Issuer to be the effective date of the corresponding adjustment made by the Option Reference Source. If options on the Underlying Stock are not traded on the Option Reference Source, the Issuer will make such adjustment, if any, to any one or more of the Conditions as the Issuer determines appropriate, with reference to the rules and precedents (if any) set by the Option Reference Source, to account for the Merger Event, Tender Offer, Nationalisation or Insolvency, as the case may be, that in the determination of the Issuer would have given rise to an adjustment by the Option Reference Source if such options were so traded.

Once the Issuer determines that its proposed course of action in connection with a Merger Event, Tender Offer, Nationalisation or Insolvency, it shall give notice to the Certificate Holders in accordance with Condition 9 stating the occurrence of the Merger Event, Tender Offer, Nationalisation or Insolvency, as the case may be, giving details thereof and the action proposed to be taken in relation thereto. Certificate Holders should be aware that due to the nature of such events, the Issuer will not make an immediate determination of its proposed course of action or adjustment upon the announcement or occurrence of a Merger Event, Tender Offer, Nationalisation or Insolvency.

- (d) "Insolvency" means that by reason of the voluntary or involuntary Definitions. liquidation, bankruptcy, insolvency, dissolution or winding-up of or any analogous proceeding affecting a Company (i) all the Underlying Stock of that Company is required to be transferred to a trustee, liquidator or other similar official or (ii) holders of the Underlying Stock of that Company become legally prohibited from transferring them. "Merger Date" means the closing date of a Merger Event or, where a closing date cannot be determined under the local law applicable to such Merger Event, such other date as determined by the Issuer. "Merger Event" means, in respect of the Underlying Stock, any (i) reclassification or change of such Underlying Stock that results in a transfer of or an irrevocable commitment to transfer all of such Underlying Stock outstanding to another entity or person, (ii) consolidation, amalgamation, merger or binding share exchange of a Company with or into another entity or person (other than a consolidation, amalgamation, merger or binding share exchange in which such Company is the continuing entity and which does not result in reclassification or change of all of such Underlying Stock outstanding), (iii) takeover offer, exchange offer, solicitation, proposal or other event by any entity or person to purchase or otherwise obtain 100 per cent. of the outstanding Underlying Stock of the Company that results in a transfer of or an irrevocable commitment to transfer all such Underlying Stock (other than such Underlying Stock owned or controlled by such other entity or person), or (iv) consolidation, amalgamation, merger or binding share exchange of the Company or its subsidiaries with or into another entity in which the Company is the continuing entity and which does not result in a reclassification or change of all such Underlying Stock outstanding but results in the outstanding Underlying Stock (other than Underlying Stock owned or controlled by such other entity) immediately prior to such event collectively representing less than 50 per cent. of the outstanding Underlying Stock immediately following such event, in each case if the Merger Date is on or before the Valuation Date. "Nationalisation" means that all the Underlying Stock or all or substantially all of the assets of a Company are nationalised, expropriated or are otherwise required to be transferred to any governmental agency, authority, entity or instrumentality thereof. "Tender Offer" means a takeover offer, tender offer, exchange offer, solicitation, proposal or other event by any entity or person that results in such entity or person purchasing, or otherwise obtaining or having the right to obtain, by conversion or other means, greater than 10 per cent. and less than 100 per cent. of the outstanding voting shares of the Company, as determined by the Issuer, based upon the making of filings with governmental or self-regulatory agencies or such other information as the Issuer deems relevant.
- (e) *Other Adjustments*. Except as provided in this Condition 6 and Conditions 10 and 12, adjustments will not be made in any other circumstances, subject to the right reserved by the Issuer (such right to be exercised in the Issuer's sole discretion and

without any obligation whatsoever) to make such adjustments and amendments as it believes appropriate in circumstances where an event or events occur which it believes in its sole discretion (and notwithstanding any prior adjustment made pursuant to the above) should, in the context of the issue of the Certificates and the obligations of the Issuer, give rise to such adjustment or, as the case may be, amendment provided that such adjustment or, as the case may be, amendment is considered by the Issuer not to be materially prejudicial to the Certificate Holders generally (without considering the circumstances of any individual Certificate Holder or the tax or other consequences of such adjustment or amendment in any particular jurisdiction).

(f) Notice of Adjustments. All determinations made by the Issuer pursuant hereto will be conclusive and binding on the Certificate Holders. The Issuer will give, or procure that there is given, notice as soon as practicable of any adjustment and of the date from which such adjustment is effective by publication in accordance with Condition 9. For the avoidance of doubt, no notice will be given if the Issuer determines that adjustments will not be made.

7. Purchases

The Issuer, the Guarantor or any of their respective subsidiaries may at any time purchase Certificates at any price in the open market or by tender or by private treaty. Any Certificates so purchased may be held or resold or surrendered for cancellation.

8. Meetings of Certificate Holders; Modification

(a) Meetings of Certificate Holders. The Master Warrant Agent Agreement or Warrant Agent Agreement contains provisions for convening meetings of the Certificate Holders to consider any matter affecting their interests, including the sanctioning by Extraordinary Resolution (as defined in the Master Warrant Agent Agreement or Warrant Agent Agreement) of a modification of the provisions of the Certificates or of the Master Warrant Agent Agreement or Warrant Agent Agreement.

At least 21 days' notice (exclusive of the day on which the notice is given and of the day on which the meeting is held) specifying the date, time and place of the meeting shall be given to the Certificate Holders.

Such a meeting may be convened by the Issuer or by Certificate Holders holding not less than ten per cent. of the Certificates for the time being remaining unexercised. The quorum at any such meeting for passing an Extraordinary Resolution will be two or more persons holding or representing not less than 25 per cent. of the Certificates for the time being remaining unexercised, or at any adjourned meeting, two or more persons being or representing Certificate Holders whatever the number of Certificates so held or represented.

A resolution will be an Extraordinary Resolution when it has been passed at a duly convened meeting by not less than three-quarters of the votes cast by such Certificate Holders who, being entitled to do so, vote in person or by proxy.

An Extraordinary Resolution passed at any meeting of the Certificate Holders shall be binding on all the Certificate Holders whether or not they are present at the meeting. Resolutions can be passed in writing if passed unanimously.

(b) *Modification.* The Issuer may, without the consent of the Certificate Holders, effect (i) any modification of the provisions of the Certificates or the Master Instrument which is

not materially prejudicial to the interests of the Certificate Holders or (ii) any modification of the provisions of the Certificates or the Master Instrument which is of a formal, minor or technical nature, which is made to correct an obvious error or which is necessary in order to comply with mandatory provisions of Singapore law. Any such modification shall be binding on the Certificate Holders and shall be notified to them by the Warrant Agent before the date such modification becomes effective or as soon as practicable thereafter in accordance with Condition 9.

9. Notices

- (a) *Documents.* All cheques and other documents required or permitted by these Conditions to be sent to a Certificate Holder or to which a Certificate Holder is entitled or which the Issuer shall have agreed to deliver to a Certificate Holder may be delivered by hand or sent by post addressed to the Certificate Holder at his address appearing in the records maintained by CDP or, in the case of joint Certificate Holders, addressed to the joint holder first named at his address appearing in the records maintained by CDP, and airmail post shall be used if that address is not in Singapore. All documents delivered or sent in accordance with this paragraph shall be delivered or sent at the risk of the relevant Certificate Holder.
- (b) Notices. All notices to Certificate Holders will be validly given if published in English on the web-site of the SGX-ST. Such notices shall be deemed to have been given on the date of the first such publication. If publication on the web-site of the SGX-ST is not practicable, notice will be given in such other manner as the Issuer may determine. The Issuer shall, at least one month prior to the expiry of any Certificate, give notice of the date of expiry of such Certificate in the manner prescribed above.

10. Liquidation

In the event of a liquidation or dissolution of the Company or the appointment of a liquidator (including a provisional liquidator) or receiver or judicial manager or trustee or administrator or analogous person under Singapore or other applicable law in respect of the whole or substantially the whole of its undertaking, property or assets, all unexercised Certificates will lapse and shall cease to be valid for any purpose, in the case of voluntary liquidation, on the effective date of the relevant resolution and, in the case of an involuntary liquidation or dissolution, on the date of the relevant court order or, in the case of the appointment of a liquidator (including a provisional liquidator) or receiver or judicial manager or trustee or administrator or analogous person under Singapore or other applicable law in respect of the whole or substantially the whole of its undertaking, property or assets, on the date when such appointment is effective but subject (in any such case) to any contrary mandatory requirement of law. In the event of the voluntary liquidation of the Company, the Issuer shall make such adjustments or amendments as it reasonably believes are appropriate in the circumstances.

11. Further Issues

The Issuer shall be at liberty from time to time, without the consent of the Certificate Holders, to create and issue further certificates so as to form a single series with the Certificates, subject to the approval of the SGX-ST.

12. Delisting

(a) Delisting. If at any time, the Underlying Stock ceases to be listed on the Relevant Stock Exchange, the Issuer shall give effect to these Conditions in such manner and make such adjustments and amendments to the rights attaching to the Certificates as it shall, in its absolute discretion, consider appropriate to ensure, so far as it is reasonably able to do so, that the interests of the Certificate Holders generally are not materially prejudiced as a consequence of such delisting (without considering the individual circumstances of any Certificate Holder or the tax or other consequences that may result in any particular jurisdiction).

(b) Issuer's Determination. The Issuer shall determine, in its absolute discretion, any adjustment or amendment and its determination shall be conclusive and binding on the Certificate Holders save in the case of manifest error. Notice of any adjustments or amendments shall be given to the Certificate Holders in accordance with Condition 9 as soon as practicable after they are determined.

13. Early Termination

(a) Early Termination for Illegality and Force Majeure, etc. If the Issuer determines that a Regulatory Event (as defined below) has occurred and, for reasons beyond its control, the performance of its obligations under the Certificates has become illegal or impractical in whole or in part for any reason, or the Issuer determines that, for reasons beyond its control, it is no longer legal or practical for it to maintain its hedging arrangements with respect to the Certificates for any reason, the Issuer may in its discretion and without obligation terminate the Certificates early in accordance with Condition 13(d).

Should any one or more of the provisions contained in the Conditions be or become invalid, the validity of the remaining provisions shall not in any way be affected thereby.

For the purposes of this Condition:

"Regulatory Event" means, following the occurrence of a Change in Law (as defined below) with respect to the Issuer and/or Société Générale as Guarantor or in any other capacity (including without limitation as hedging counterparty of the Issuer, market maker of the Certificates or direct or indirect shareholder or sponsor of the Issuer) or any of its affiliates involved in the issuer of the Certificates (hereafter the "Relevant Affiliates" and each of the Issuer, Société Générale and the Relevant Affiliates, a "Relevant Entity") that, after the Certificates have been issued, (i) any Relevant Entity would incur a materially increased (as compared with circumstances existing prior to such event) amount of tax, duty, liability, penalty, expense, fee, cost or regulatory capital charge however defined or collateral requirements for performing its obligations under the Certificates or hedging the Issuer's obligations under the Certificates, including, without limitation, due to clearing requirements of, or the absence of, clearing of the transactions entered into in connection with the issue of, or hedging the Issuer's obligation under, the Certificates, (ii) it is or will become for any Relevant Entity impracticable, impossible (in each case, after using commercially reasonable efforts), unlawful, illegal or otherwise prohibited or contrary, in whole or in part, under any law, regulation, rule, judgement, order or directive of any governmental, administrative or judicial authority, or power, applicable to such Relevant Entity (a) to hold, acquire, issue, reissue, substitute, maintain, settle, or as the case may be, guarantee, the Certificates, (b) to acquire, hold, sponsor or dispose of any asset(s) (or any interest thereof) of any other transaction(s) such Relevant Entity may use in connection with the issue of the Certificates or to hedge the Issuer's obligations under the Certificates, (c) to perform obligations in connection with, the Certificates or any contractual arrangement entered into between the Issuer and Société Générale or any Relevant Affiliate (including without limitation to hedge the

Issuer's obligations under the Certificates) or (d) to hold, acquire, maintain, increase, substitute or redeem all or a substantial part of its direct or indirect shareholding in the Issuer's capital or the capital of any Relevant Affiliate or to directly or indirectly sponsor the Issuer or any Relevant Affiliate, or (iii) there is or may be a material adverse effect on a Relevant Entity in connection with the issue of the Certificates.

"Change in law" means (i) the adoption, enactment, promulgation, execution or ratification of any applicable new law, regulation or rule (including, without limitation, any applicable tax law, regulation or rule) after the Certificates have been issued, (ii) the implementation or application of any applicable law, regulation or rule (including, without limitation, any applicable tax law, regulation or rule) already in force when the Certificates have been issued but in respect of which the manner of its implementation or application was not known or unclear at the time, or (iii) the change of any applicable law, regulation or rule existing when the Certificates are issued, or the change in the interpretation or application or practice relating thereto, existing when the Certificates are issued of any applicable law, regulation or rule, by any competent court, tribunal, regulatory authority or any other entity exercising executive, legislative, judicial, taxing, regulatory or administrative powers or functions of or pertaining to government (including any additional or alternative court, tribunal, authority or entity, to that existing when the Certificates are issued).

(b) *Early Termination for Holding Limit Event*. The Issuer may in its discretion and without obligation terminate the Certificates early in accordance with Condition 13(d) where a Holding Limit Event (as defined below) occurs.

For the purposes of this Condition:

"Holding Limit Event" means, assuming the investor is the Issuer and/or any of its affiliates, the Issuer together with its affiliates, in aggregate hold, an interest in the Underlying Stock, constituting or likely to constitute (directly or indirectly) ownership, control or the power to vote a percentage of any class of voting securities of the Underlying Stock, of the Underlying Stock in excess of a percentage permitted or advisable, as determined by the Issuer, for the purpose of its compliance with the Bank Holding Company Act of 1956 as amended by Section 619 of the Dodd-Frank Wall Street Reform and Consumer Protection Act (the Volcker Rule), including any requests, regulations, rules, guidelines or directives made by the relevant governmental authority under, or issued by the relevant governmental authority in connection with, such statutes.

- (c) Early Termination for other reasons. The Issuer reserves the right (such right to be exercised in the Issuer's sole and unfettered discretion and without any obligation whatsoever) to terminate the Certificates in accordance with Condition 13(d) where an event or events occur which it believes in its sole discretion should, in the context of the issue of the Certificates and the obligations of the Issuer, give rise to such termination provided that such termination (i) is considered by the Issuer not to be materially prejudicial to the interests of Certificate Holders generally (without considering the circumstances of any individual Certificate Holder or the tax or other consequences of such termination in any particular jurisdiction); or (ii) is otherwise considered by the Issuer to be appropriate and such termination is approved by the SGX-ST.
- (d) *Termination*. If the Issuer terminates the Certificates early, then the Issuer will give notice to the Certificate Holders in accordance with Condition 9. The Issuer will, if and

to the extent permitted by applicable law, pay an amount to each Certificate Holder in respect of each Certificate held by such holder equal to the fair market value of a Certificate notwithstanding such illegality, impracticality or the relevant event less the cost to the Issuer of unwinding any underlying related hedging arrangements, all as determined by the Issuer in its sole and absolute discretion. Payment will be made in such manner as shall be notified to the Certificate Holders in accordance with Condition 9.

14. Governing Law

The Certificates, the Master Instrument and the Master Warrant Agent Agreement or Warrant Agent Agreement will be governed by and construed in accordance with Singapore law. The Issuer and the Guarantor and each Certificate Holder (by its purchase of the Certificates) shall be deemed to have submitted for all purposes in connection with the Certificates, the Master Instrument and the Master Warrant Agent Agreement or Warrant Agent Agreement to the non-exclusive jurisdiction of the courts of Singapore. The Guarantee shall be governed by and construed in accordance with Singapore law.

15. Prescription

Claims against the Issuer for payment of any amount in respect of the Certificates will become void unless made within six years of the Expiry Date and, thereafter, any sums payable in respect of such Certificates shall be forfeited and shall revert to the Issuer.

16. Contracts (Rights of Third Parties) Act, Chapter 53B of Singapore

Unless otherwise provided in the Global Warrant, the Master Instrument and the Master Warrant Agent Agreement or Warrant Agent Agreement, a person who is not a party to any contracts made pursuant to the Global Warrant, the Master Instrument and the Master Warrant Agent Agreement or Warrant Agent Agreement has no rights under the Contracts (Rights of Third Parties) Act, Chapter 53B of Singapore to enforce any terms of such contracts. Except as expressly provided herein, the consent of any third party is not required for any subsequent agreement by the parties hereto to amend or vary (including any release or compromise of any liability) or terminate such contracts.

SUMMARY OF THE ISSUE

The following is a summary of the issue and should be read in conjunction with, and is qualified by reference to, the other information set out in this document and the Base Listing Document. Terms used in this Summary are defined in the Conditions.

| Issuer: | SG Issuer |
|-------------------------|---|
| Company: | City Developments Limited |
| The Certificates: | European Style Cash Settled Long Certificates relating to the Underlying Stock |
| Number: | A further 10,000,000 Certificates |
| | The Certificates shall be consolidated and form a single series with an existing issue of 5,000,000 European Style Cash Settled Long Certificates relating to the ordinary shares of City Developments Limited issued by the Issuer and listed on the SGX-ST, in which dealings commenced on 9 April 2020. |
| Form: | The Certificates will be issued subject to, and with the benefit of, a master instrument by way of deed poll dated 19 June 2020 (the " Master Instrument ") and executed by the Issuer and the Guarantor and a master warrant agent agreement dated 29 May 2017 (the " Master Warrant Agent Agreement ") and made between the Issuer, the Guarantor and the Warrant Agent. |
| Cash Settlement Amount: | In respect of each Certificate, is the amount (if positive) equal to: |
| | Notional Amount per Certificate x Closing Level |
| Denominations: | Certificates are represented by a global warrant in respect of all the Certificates. |
| Exercise: | The Certificates may only be exercised on the Expiry Date or if the Expiry Date is not a Business Day, the immediately preceding Business Day, in a Board Lot or integral multiples thereof. Certificate Holders will not be required to deliver an exercise notice. If the Cash Settlement Amount (less any Exercise Expenses) is positive, all Certificates will be deemed to have been automatically exercised at 10:00 a.m. (Singapore time) on the Expiry Date or if the Expiry Date is not a Business Day, the immediately preceding Business Day. The Cash Settlement Amount less the Exercise Expenses in respect of the Certificates shall be paid in the manner set out in Condition 4(c) of the Conditions. In the event the Cash Settlement Amount (less any Exercise Expenses) is zero, all Certificates shall be deemed to have expired at 10:00 a.m. (Singapore time) on the Expiry Date or if the Expiry Date is not a Business Day, the immediately preceding Business Day, and Certificate Holders shall not be entitled to receive any payment from the Issuer in respect of the Certificates. |

| Exercise and Trading Currency: | SGD |
|-----------------------------------|---|
| Board Lot: | 100 Certificates |
| Transfers of Certificates: | Certificates may only be transferred in Board Lots (or integral multiples thereof). All transfers in Certificates, in the open market or otherwise, must be effected through a securities account with CDP. Title will pass upon registration of the transfer in the records of CDP. |
| Listing: | Application has been made to the SGX-ST for permission to deal in and for quotation of the Certificates and the SGX-ST has agreed in principle to grant permission to deal in and for quotation of the Certificates. Issue of the Certificates is conditional on such listing being granted. It is expected that dealings in the Certificates on the SGX-ST will commence on or about 20 January 2021. |
| Governing Law: | The laws of Singapore |
| Warrant Agent: | The Central Depository (Pte) Limited |
| | 11 North Buona Vista Drive |
| | #06-07 The Metropolis Tower 2 |
| | Singapore 138589 |
| Further Issues: | Further issues which will form a single series with the Certificates will be permitted, subject to the approval of the SGX-ST. |

The above summary is a qualified in its entirety by reference to the detailed information appearing elsewhere in this document and the Base Listing Document.

INFORMATION RELATING TO THE EUROPEAN STYLE CASH SETTLED LONG CERTIFICATES ON SINGLE EQUITIES

What are European Style Cash Settled Long Certificates on Single Equities?

European style cash settled long certificates on single equities (the "**Certificates**") are structured products relating to the Underlying Stock and the return on a Certificate is linked to the performance of the Leverage Strategy.

A) Cash Settlement Amount Payable upon the Exercise of the Certificates at Expiry

Upon the exercise of the Certificates at expiry, the Certificate Holders would be paid a Cash Settlement Amount in respect of each Certificate.

The Cash Settlement Amount, in respect of each Certificate, shall be an amount payable in the Settlement Currency equal to the Closing Level multiplied by the Notional Amount per Certificate.

The Closing Level, in respect of each Certificate, shall be an amount payable in the Settlement Currency equal to (1) divided by (2) less (3) subject to any adjustments such as (4), where:

- (1) is the Final Reference Level multiplied by the Final Exchange Rate;
- (2) is the Initial Reference Level multiplied by the Initial Exchange Rate;
- (3) is the Strike Level; and
- (4) is the Hedging Fee Factor.

If the Cash Settlement Amount (less any Exercise Expenses) is positive, all Certificates shall be deemed to have been automatically exercised and investors will receive a Cash Settlement Amount. If the Cash Settlement Amount (less any Exercise Expenses) is zero, all Certificates shall be deemed to have expired. Please refer to the section headed "Terms and Conditions of the European Style Cash Settled Long/Short Certificates on Single Equities" for further details on the calculation of the Cash Settlement Amount.

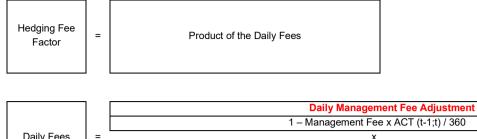
The Certificates are only suitable for investors who believe that the price of the Underlying Stock will increase and are seeking short-term leveraged exposure to the Underlying Stock.

B) Trading the Certificates before Expiry

If the Certificate Holders want to cash out their investments in the Certificates before the expiry of the Certificates, they may sell the Certificates in the secondary market during the life of the Certificates, and would be subject to the following fees and charges:

- (i) For Certificate Holders who trade the Certificates intraday: shall pay normal transaction and brokerage fees for the trading of the Certificates on the SGX-ST, and may be required to pay stamp taxes or other documentary charges in accordance with the laws and practices of the country where the Certificates are transferred; and
- (ii) For Certificate Holders who hold the Certificates overnight: in addition to the normal transaction and brokerage fees and applicable stamp taxes, would also be required to bear the Management Fee and Gap Premium as well as certain costs embedded within the Leverage Strategy including the Funding Cost and Rebalancing Cost.

Illustration of the Calculation of Hedging Fee Factor



 Daily Fees
 =
 x

 Daily Gap Premium Adjustment

 1 - Gap Premium (t-1) x ACT (t-1;t) / 360

Illustration of the Calculation of Cash Settlement Amount

Cash Settlement Amount = Final Value of Certificates – Strike Level (zero)

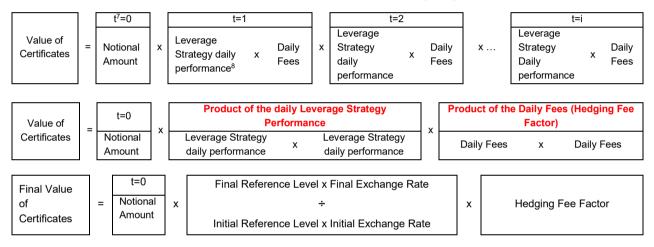


Illustration of the applicable fees and charges for an intraday trading scenario

Hedging Fee is implemented overnight in the price of the Certificate. As a consequence, when trading intraday, investors will not bear any Hedging Fee.

Investors will only support bid/ask costs, which are the difference between the price at which the Designated Market Maker purchases (bid) and sells (ask) the Certificate at any point of time.

⁷ "t" refers to "**Observation Date**" which means each Exchange Business Day (subject to Market Disruption Event) from (and including) the Exchange Business Day immediately preceding the Expected Listing Date to the Valuation Date.

⁸ Leverage Strategy daily performance is computed as the Leverage Strategy Closing Level on Business Day (t) divided by the Leverage Strategy Closing Level on Business Day (t-1).

Example of Calculation of Hedging Fee Factor and Cash Settlement Amount

The example is purely hypothetical. We include the example to illustrate how the Certificates work, and you MUST NOT rely on them as any indication of the actual return or what the payout on the Certificates might actually be. The example also assumes a product which expires 16 days after listing date, to illustrate the daily calculation of price, costs and fees from listing date to expiry date.

Assuming an investor purchases the following Certificates at the Issue Price:

| Underlying Stock: | Ordinary shares of City Developments Limited |
|----------------------------------|--|
| Expected Listing Date: | 03/07/2018 |
| Expiry Date: | 18/07/2018 |
| Initial Reference Level: | 1,000 |
| Initial Exchange Rate: | 1 |
| Final Reference Level: | 1,200 |
| Final Exchange Rate: | 1 |
| Issue Price: | 0.4 SGD |
| Notional Amount per Certificate: | 0.4 SGD |
| Management Fee (p.a.): | 0.40% |
| Gap Premium (p.a.): | 6.90% |
| Strike Level: | Zero |

Hedging Fee Factor

Hedging Fee Factor on the nth Exchange Business Day after issuance of Certificate ("HFF (n)") is calculated as follows:

HFF(0) = 100%

On Next Calendar Day (assuming it is an Exchange Business Day):

HFF (1) = HFF (0) ×
$$\left(1 - \text{Management Fee} \times \frac{\text{ACT}(t - 1; t)}{360}\right) \times \left(1 - \text{Gap Premium} \times \frac{\text{ACT}(t - 1; t)}{360}\right)$$

HFF (1) = 100% × $\left(1 - 0.40\% \times \frac{1}{360}\right) \times \left(1 - 6.90\% \times \frac{1}{360}\right)$
HFF (1) = 100% × 99.9989% × 99.9808% ≈ 99.9797%

Assuming 2nd Exchange Business Day falls 3 Calendar Days after 1st Exchange Business Day:

HFF (2) = HFF (1) × $\left(1 - \text{Management Fee} \times \frac{\text{ACT}(t - 1; t)}{360}\right)$ × $\left(1 - \text{Gap Premium} \times \frac{\text{ACT}(t - 1; t)}{360}\right)$ HFF (2) = 99.9861% × $\left(1 - 0.40\% \times \frac{3}{360}\right)$ × $\left(1 - 6.90\% \times \frac{3}{360}\right)$ HFF (2) = 99.9861% × 99.9967% × 99.9425% ≈ 99.9414%

The same principle applies to the following Exchange Business Days:

 $HFF(n) = HFF(n-1) \times \left(1 - Management Fee \times \frac{ACT(t-1;t)}{360}\right) \times \left(1 - Gap \text{ Premium } \times \frac{ACT(t-1;t)}{360}\right)$

In this example, the Hedging Fee Factor as of the Valuation Date would be equal to 99.6963% as illustrated below:

| Date | HFF |
|-----------|-----------|
| 3/7/2018 | 100.0000% |
| 4/7/2018 | 99.9797% |
| 5/7/2018 | 99.9594% |
| 6/7/2018 | 99.9392% |
| 9/7/2018 | 99.8784% |
| 10/7/2018 | 99.8581% |
| 11/7/2018 | 99.8379% |
| 12/7/2018 | 99.8176% |
| 13/7/2018 | 99.7974% |
| 16/7/2018 | 99.7367% |
| 17/7/2018 | 99.7165% |
| 18/7/2018 | 99.6963% |

Cash Settlement Amount

In this example, the Closing Level and the Cash Settlement Amount would be computed as follows:

Closing Level = [(Final Reference Level x Final Exchange Rate) / (Initial Reference Level x Initial Exchange Rate) – Strike Level] x Hedging Fee Factor

 $= [(1200 \times 1) / (1000 \times 1) - 0] \times 99.6963\%$

= 119.64%

Cash Settlement Amount = Closing Level x Notional Amount per Certificate

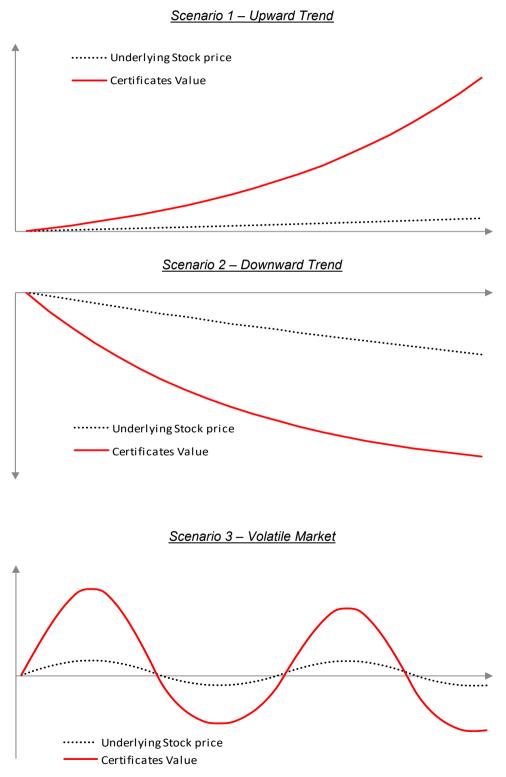
= 119.64% x 0.40 SGD

= 0.479 SGD

Illustration on how returns and losses can occur under different scenarios

The examples are purely hypothetical and do not take fees and charges payable by investors into consideration. The examples highlight the effect of the Underlying Stock performance on the value of the Certificates and do not take into account the possible influence of fees, exchange rates, dividends, or any other market parameters.

1. Illustrative examples



2. Numerical Examples

| Underlying Stock | | | | | | |
|---------------------|----------|----------|----------|----------|----------|----------|
| | Day 0 | Day 1 | Day 2 | Day 3 | Day 4 | Day 5 |
| Daily return | | 2.0% | 2.0% | 2.0% | 2.0% | 2.0% |
| Value at end of day | 10,000.0 | 10,200.0 | 10,404.0 | 10,612.1 | 10,824.3 | 11,040.8 |
| Accumulated Return | | 2.00% | 4.04% | 6.12% | 8.24% | 10.41% |

<u>Scenario 1 – Upward Trend</u>

| Value of the Certificates | | | | | | |
|---------------------------|-------|--------|--------|--------|--------|--------|
| | Day 0 | Day 1 | Day 2 | Day 3 | Day 4 | Day 5 |
| Daily return | | 10.0% | 10.0% | 10.0% | 10.0% | 10.0% |
| Price at end of day | 0.4 | 0.44 | 0.48 | 0.53 | 0.59 | 0.64 |
| Accumulated Return | | 10.00% | 21.00% | 33.10% | 46.41% | 61.05% |

Scenario 2 – Downward Trend

| Underlying Stock | | | | | | |
|---------------------|----------|---------|---------|---------|---------|---------|
| | Day 0 | Day 1 | Day 2 | Day 3 | Day 4 | Day 5 |
| Daily return | | -2.0% | -2.0% | -2.0% | -2.0% | -2.0% |
| Value at end of day | 10,000.0 | 9,800.0 | 9,604.0 | 9,411.9 | 9,223.7 | 9,039.2 |
| Accumulated Return | | -2.00% | -3.96% | -5.88% | -7.76% | -9.61% |

| Value of the Certificates | | | | | | |
|-------------------------------------|-----|---------|---------|---------|---------|---------|
| Day 0 Day 1 Day 2 Day 3 Day 4 Day 5 | | | | | | Day 5 |
| Daily return | | -10.0% | -10.0% | -10.0% | -10.0% | -10.0% |
| Price at end of day | 0.4 | 0.36 | 0.32 | 0.29 | 0.26 | 0.24 |
| Accumulated Return | | -10.00% | -19.00% | -27.10% | -34.39% | -40.95% |

<u>Scenario 3 – Volatile Market</u>

| Underlying Stock | | | | | | |
|---------------------|----------|----------|---------|----------|---------|----------|
| | Day 0 | Day 1 | Day 2 | Day 3 | Day 4 | Day 5 |
| Daily return | | 2.0% | -2.0% | 2.0% | -2.0% | 2.0% |
| Value at end of day | 10,000.0 | 10,200.0 | 9,996.0 | 10,195.9 | 9,992.0 | 10,191.8 |
| Accumulated Return | | 2.00% | -0.04% | 1.96% | -0.08% | 1.92% |

| Value of the Certificates | | | | | | |
|-------------------------------------|-----|--------|--------|-------|--------|-------|
| Day 0 Day 1 Day 2 Day 3 Day 4 Day 5 | | | | | | Day 5 |
| Daily return | | 10.0% | -10.0% | 10.0% | -10.0% | 10.0% |
| Price at end of day | 0.4 | 0.44 | 0.40 | 0.44 | 0.39 | 0.43 |
| Accumulated Return | | 10.00% | -1.00% | 8.90% | -1.99% | 7.81% |

Description of Air Bag Mechanism

The Certificates integrate an "Air Bag Mechanism" which is designed to reduce exposure to the Underlying Stock during extreme market conditions.

When the Air Bag triggers, a 30-minute period starts. This period is divided into two sub-periods:

- <u>Observation Period</u> : during 15 minutes after the Air Bag trigger, the price of the Underlying Stock is observed and its minimum price is recorded; and
- <u>Reset Period</u>: after 15 minutes, the Leverage Strategy is reset using the minimum price of the Underlying Stock during the Observation Period as the New Observed Price. The New Observed Price replaces the last closing price of the Underlying Stock in order to compute the performance of the Leverage Strategy, 30 minutes after the Air Bag trigger.

Trading of Certificates is suspended for at least 30 minutes after the Air Bag is triggered. Investors cannot sell or purchase any Certificates during this period.

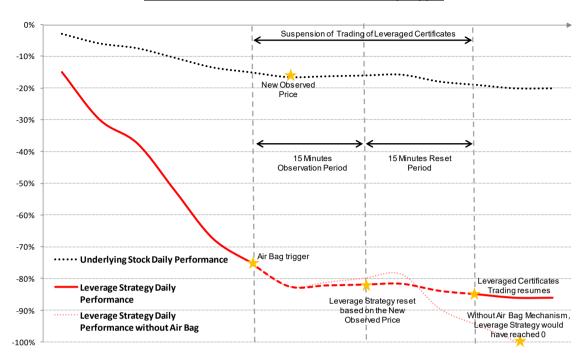
Air Bag Mechanism timeline

| Air Bag Trigger | Observation Period | Resumption of Trading |
|---|---|--|
| More than 45 minutes before Market Close | | Trading resumes the same day between 30 and 45 minutes after Air Bag Trigger |
| 45 minutes before Market Close | | |
| 30 to 45 minutes before Market Close | First 15 minutes after Air Bag Trigger | |
| 30 minutes before Market Close | | |
| 15 to 30 minutes before Market Close | | Next trading day at Market Open |
| 15 minutes before Market Close | | |
| Less than 15 minutes before Market Close | From Air Bag Trigger to Market Close | |

With Market Close defined as:

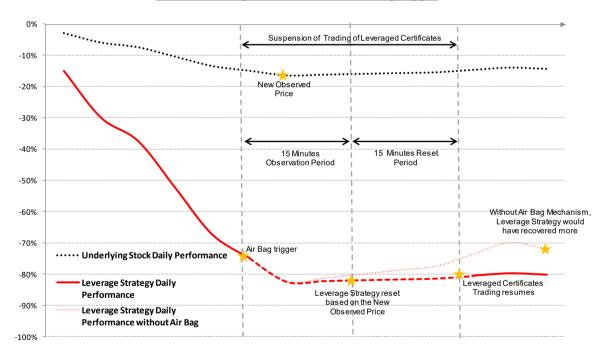
- Underlying Stock closing time with respect to the Observation Period
- The sooner between Underlying Stock closing time and SGX closing time with respect to the Resumption of Trading

Illustrative examples of the Air Bag Mechanism⁹



Scenario 1 – Downward Trend after Air Bag trigger





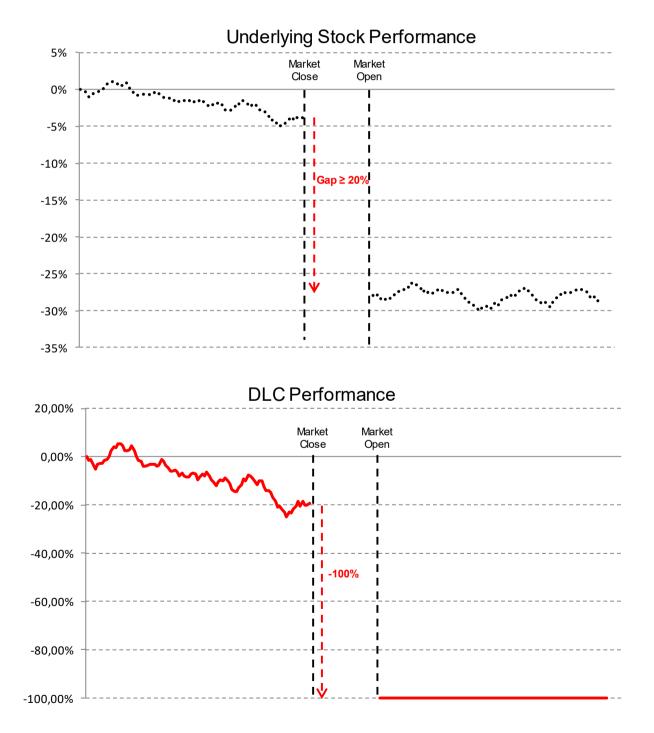
⁹ The illustrative examples are not exhaustive.

Scenarios where the investor may lose the entire value of the investment

The scenarios below are purely hypothetical and do not take fees and charges payable by investors into consideration. The scenarios highlight cases where the Certificates may lose 100% of their value.

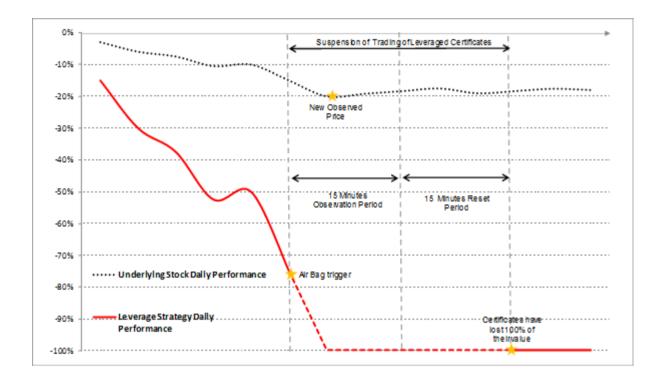
<u>Scenario 1 – Overnight fall of the Underlying Stock</u>

On any business day, the opening price of the Underlying Stock may be higher or lower than the closing price on the previous day. The difference between the previous closing price and the opening price of the Underlying Stock is termed a "gap". If the opening price of the Underlying Stock is 20% or more below the previous day closing price, the Air Bag Mechanism would only be triggered when the market opens the following day, and the Certificates would lose their entire value in such event.



Scenario 2 – Sharp intraday fall of the Underlying Stock

Although the Air Bag Mechanism is designed to reduce the exposure to the Underlying Stock during extreme market conditions, the Certificate can lose 100% of its value in the event the price of the Underlying Stock falls by 20% or more within the 15 minutes Observation Period compared to the reference price, being: (i) if air bag has not been previously triggered on the same day, the previous closing price of the Underlying Stock, or (ii) if one or more air bag have been previously triggered on the same day, the latest New Observed Price. The Certificates would lose their entire value in such event.



Examples and illustrations of adjustments due to certain corporate actions

The examples are purely hypothetical and do not take fees and charges payable by investors into consideration. The examples highlight the effect of corporate actions on the value of the Certificates and do not take into account the possible influence of fees, exchange rates, or any other market parameters.

In the case of any corporate action on the Underlying Stock, the Calculation Agent will, as soon as reasonably practical after it becomes aware of such event, determine whether such corporate action has a dilutive or concentrative effect on the theoretical value of the Underlying Stock, and if so, will (a) calculate the corresponding adjustment, if any, to be made to the elements relating to the Underlying Stock which are used to determine any settlement or payment terms under the Certificates and/or adjust at its discretion any other terms of the Certificates as it determines appropriate to preserve the economic equivalent of the obligations of the Issuer under the Certificates and (b) determine the effective date of such adjustment.

Notwithstanding the foregoing, in the event Observation Date (t) is an ex-date with respect to a corporate action related to the Underlying Stock, the Calculation Agent may, in its sole and absolute discretion, replace the $Rfactor_t$ with respect to such Observation Date (t) by an amount computed according to the following generic formula :

$$Rfactor_{t} = \left[1 - \frac{Div_{t} + DivExc_{t} - M \times R}{S_{t-1}}\right] \times \frac{1}{1 + M}$$

This formula is provided for indicative purposes and the Calculation Agent may determine that this formula is not appropriate for certain corporate actions and may apply a different formula instead.

Such adjustment of $Rfactor_t$ would affect the Leveraged Return, the Rebalancing Cost, and the Underlying Reference Price used to determine the Intraday Restrike Event. The Air Bag mechanism would not be triggered if the stock price falls by 15% exclusively because of the dilutive effect of a corporate action.

Where:

 $DivExc_t$ is the amount received as an Extraordinary Dividend by a holder of existing Shares for each Share held prior to the Extraordinary Dividend, net of any applicable withholding taxes.

M is the number of new Share(s) (whether a whole or a fraction) per existing Share each holder thereof is entitled to subscribe or to receive (positive amount) or the number of existing Shares redeemed or canceled per existing Share (negative amount), as the case may be, resulting from the corporate action.

R is the subscription price per Share (positive amount) or the redemption price per Share (negative amount) including any dividends or other benefits forgone to be subscribe to or to receive (as applicable), or to redeem a Share.

1. Stock split

Assuming the Underlying Stock is subject to a 1 to 2 stock split (i.e. 1 new Share for every 1 existing share):

 $S_{t-1} = 100 $S_t = 51 $Div_t = 0 $DivExc_t = 0 M = 1 (i.e. 1 new Shares for 1 existing Share)

R = \$0 (no subscription price / redemption price)

$$Rfactor_t = \left[1 - \frac{0 + 0 - 2 \times 0}{100}\right] \times \frac{1}{1 + 1} = 50\%$$

As a consequence:

$$LR_{t-1,t} = Leverage \times \left(\frac{S_t}{S_{t-1} \times Rfactor_t} - 1\right) = 5 \times \left(\frac{51}{100 \times 50\%} - 1\right) = 10\%$$

| S _{t-1} | $S_{t-1} \times Rfactor_t$ | S _t | Adjusted Underlying |
|------------------|----------------------------|----------------|---------------------|
| | | | Stock Performance |
| 100 | 50 | 51 | 2% |

| Value of the Certificate (t-1) | Value of the Certificate (t) | Certificates' pe | rformance |
|--------------------------------|------------------------------|------------------------|-----------|
| | | (excluding any cost an | id fees) |
| 0.4 | 0.44 | 10% | |

In such case an Intraday Restrike Event would occur if the Underlying Stock price falls to \$42.5, which is 15% below \$50, the Underlying Stock Reference Price.

2. Share Consolidation

Assuming the Underlying Stock is subject to a 2 to 1 share consolidation (i.e. 1 Share canceled for every 2 existing Shares):

 $S_{t-1} = 100

 $S_t = 202

 $Div_t = \$0$

 $DivExc_t =$

M = -0.5 (i.e. 0.5 Shares canceled for each 1 existing Share)

R = \$0 (no subscription price / redemption price)

$$Rfactor_t = \left[1 - \frac{0 + 0 - (-0.5) \times 0}{100}\right] \times \frac{1}{1 + (-0.5)} = 200\%$$

As a consequence:

$$LR_{t-1,t} = Leverage \times \left(\frac{S_t}{S_{t-1} \times Rfactor_t} - 1\right) = 5 \times \left(\frac{202}{100 \times 200\%} - 1\right) = 5\%$$

| S _{t-1} | $S_{t-1} \times Rfactor_t$ | S _t | Adjusted Underlying Stock Performance |
|------------------|----------------------------|----------------|--|
| 100 | 200 | 202 | 1% |

| Value of the Certificate (t-1) | Value of the Certificate (t) | Certificates' performance (excluding any cost and fees) |
|--------------------------------|------------------------------|--|
| 0.4 | 0.42 | 5% |

In such case an Intraday Restrike Event would occur if the Underlying Stock price falls to \$170, which is 15% below \$200, the Underlying Stock Reference Price.

3. Rights Issues

Assuming there is a rights issue with respect to the Underlying Stock, with a right to receive 1 new Share for every 2 existing Shares, for a subscription price of \$40.

S_{t-1} = \$100

S_t = \$84

 $Div_t = \$0$

 $DivExc_t = \$0$

R = \$40 (i.e. subscription price of \$40)

M = 0.5 (i.e. 1 new share for every 2 existing shares)

$$Rfactor_t = \left[1 - \frac{0 + 0 - 0.5 \times 40}{100}\right] \times \frac{1}{1 + 0.5} = 80\%$$

As a consequence:

 $LR_{t-1,t} = Leverage \times \left(\frac{S_t}{S_{t-1} \times Rfactor_t} - 1\right) = 5 \times \left(\frac{84}{100 \times 80\%} - 1\right) = 25\%$

| S _{t-1} | $S_{t-1} \times Rfactor_t$ | S _t | Adjusted Underlying Stock Performance |
|------------------|----------------------------|----------------|--|
| 100 | 80 | 84 | 5% |

| Value of the Certificate (t-1) | Value of the Certificate (t) | Certificates' performance (excluding any cost and fees) |
|--------------------------------|------------------------------|--|
| 0.4 | 0.5 | 25% |

In such case an Intraday Restrike Event would occur if the Underlying Stock price falls to \$68, which is 15% below \$80, the Underlying Stock Reference Price.

4. Bonus Issues

Assuming there is a bonus issue with respect to the Underlying Stock, where shareholders receive 1 bonus share for 5 existing shares:

 $S_{t-1} = 100

S_t = \$85

 $Div_t = \$0$

 $DivExc_t = \$0$

R = \$0

M = 0.2 (i.e. 1 new share for 5 existing shares)

$$Rfactor_t = \left[1 - \frac{0 + 0 - 0.2 \times 0}{100}\right] \times \frac{1}{1 + 0.2} = 83.33\%$$

As a consequence:

$$LR_{t-1,t} = Leverage \times \left(\frac{S_t}{S_{t-1} \times Rfactor_t} - 1\right) = 5 \times \left(\frac{85}{100 \times 83.33\%} - 1\right) = 10\%$$

| S _{t-1} | $S_{t-1} \times Rfactor_t$ | S _t | Adjusted Underlying Stock Performance |
|------------------|----------------------------|----------------|--|
| 100 | 83.33 | 85 | 2% |

| Value of the Certificate (t-1) | Value of the Certificate (t) | Certificates' | performance |
|--------------------------------|------------------------------|--------------------|--------------|
| | | (excluding any cos | st and fees) |
| 0.4 | 0.44 | 10% | |
| 0.4 | 0.44 | 1070 | |

In such case an Intraday Restrike Event would occur if the Underlying Stock price falls to \$70.83, which is 15% below \$83.33, the Underlying Stock Reference Price.

5. Extraordinary Dividend

Assuming there is an extraordinary dividend of \$20 (net of taxes) paid in respect of each stock.

 $S_{t-1} = 100 $S_t = 84 $Div_t = 0 $DivExc_t = 20 R = \$0M = 0

$$Rfactor_{t} = \left[1 - \frac{0 + 20 - 0 \times 0}{100}\right] \times \frac{1}{1 + 0} = 80\%$$

As a consequence:

$$LR_{t-1,t} = Leverage \times \left(\frac{S_t}{S_{t-1} \times Rfactor_t} - 1\right) = 5 \times \left(\frac{84}{100 \times 80\%} - 1\right) = 25\%$$

| S _{t-1} | $S_{t-1} \times Rfactor_t$ | S _t | Adjusted Underlying Stock Performance |
|------------------|----------------------------|----------------|--|
| 100 | 80 | 84 | 5% |

| Value of the Certificate (t-1) | Value of the Certificate (t) | Certificates' performance (excluding any cost and fees) |
|--------------------------------|------------------------------|--|
| 0.4 | 0.5 | 25% |

In such case an Intraday Restrike Event would occur if the Underlying Stock price falls to \$68, which is 15% below \$80, the Underlying Stock Reference Price.

INFORMATION RELATING TO THE COMPANY

All information contained in this document regarding the Company, including, without limitation, its financial information, is derived from publicly available information which appears on the web-site of the SGX-ST at http://www.sgx.com. The Issuer has not independently verified any of such information.

Incorporated in 1963, City Developments Limited ("**CDL**" or the "**Company**") is a leading residential developer. CDL has built over 15,000 fine homes since 1963. It is also one of Singapore's biggest commercial landlords with more than 30 prime commercial buildings. With a stable of 101hotels, the CDL Group is a leading hotel owner and operator. Its portfolio includes the Millennium, Copthorne and Kingsgate chains of hotels.

Operating in 18 countries, CDL has 7 companies listed on stock exchanges in Singapore, London, Amsterdam, Hong Kong, New Zealand and Manila.

The information set out in Appendix I of this document relates to the unaudited financial statements of the Company and its subsidiaries for the half year ended 30 June 2020 and has been extracted and reproduced from an announcement by the Company dated 13 August 2020 in relation to the same. Further information relating to the Company may be located on the web-site of the SGX-ST at http://www.sgx.com.

INFORMATION RELATING TO THE DESIGNATED MARKET MAKER

Société Générale has been appointed the designated market maker ("**DMM**") for the Certificates. The DMM will provide competitive buy and sell quotes for the Certificates continuously during the trading hours of the SGX-ST on the following basis:

| (a) | Maximum bid and offer spread | : | 10 ticks or S\$0.20 whichever is greater |
|-----|--|---|--|
| (b) | Minimum quantity subject to bid and offer spread | : | 10,000 Certificates |
| (c) | Last Trading Day for Market Making | : | The date falling 5 Business Days immediately preceding the Expiry Date |

In addition, the DMM may not provide a quotation in the following circumstances:

- (i) during the pre-market opening and five minutes following the opening of the SGX-ST on any trading day;
- (ii) if the Certificates are valueless (where the Issuer's bid price is below the minimum bid size for such securities as prescribed by the SGX-ST);
- (iii) where the Certificates are suspended from trading for any reason;
- (iv) market disruption events, including, without limitation, any suspension of or limitation imposed on trading (including but not limited to unforeseen circumstances such as by reason of movements in price exceeding limits permitted by the SGX-ST or any act of God, war, riot, public disorder, explosion, terrorism or otherwise) in the Underlying Stock;
- (v) where the Issuer or the DMM faces technical problems affecting the ability of the DMM to provide bids and offer quotations;
- (vi) where the ability of the Issuer to source a hedge or unwind an existing hedge, as determined by the Issuer in good faith, is materially affected by the prevailing market conditions, and the Issuer informs the SGX-ST of its inability to do so as soon as practicable;
- (vii) in cases where the Issuer has no Certificates to sell, then the DMM will only provide the bid price;
- (viii) if the stock market experiences exceptional price movement and volatility;
- (ix) when it is a public holiday in Singapore and/or the SGX-ST is not open for dealings; and
- (x) during the suspension of trading of Certificates after an Air Bag Mechanism has been triggered.

The last trading day on which the DMM will provide competitive quotations for the Certificates would be the fifth Business Day immediately preceding the Expiry Date.

SUPPLEMENTAL INFORMATION RELATING TO THE GUARANTOR

The information set out in Appendix II of this document is a reproduction of the press release dated 5 November 2020 containing the Guarantor's consolidated financial results for the third quarter ended 30 September 2020.

SUPPLEMENTAL GENERAL INFORMATION

The information set out herein is supplemental to, and should be read in conjunction with, the information set out on page 105 of the Base Listing Document.

- 1. Save as disclosed in this document and the Base Listing Document, neither the Issuer nor the Guarantor is involved in any legal or arbitration proceedings (including any proceedings which are pending or threatened of which the Issuer or the Guarantor is aware) which may have or have had in the previous 12 months a significant effect on the financial position of the Issuer or the Guarantor in the context of the issuance of the Certificates.
- 2. Settlement of trades done on a normal "ready basis" on the SGX-ST generally take place on the second Business Day following the transaction. Dealing in the Certificates will take place in Board Lots in Singapore dollars. For further details on the transfer of Certificates and their exercise, please refer to the section headed "Summary of the Issue" above.
- 3. It is not the current intention of the Issuer to apply for a listing of the Certificates on any stock exchange other than the SGX-ST.
- 4. Save as disclosed in the Base Listing Document and herein, there has been no material adverse change in the financial position or prospects of the Issuer since 31 December 2019 or the Guarantor since 30 September 2020, in the context of the issuance of Certificates hereunder.
- 5. The following contracts, relating to the issue of the Certificates, have been or will be entered into by the Issuer and/or the Guarantor and may be material to the issue of the Certificates:
 - (a) the Guarantee;
 - (b) the Master Instrument; and
 - (c) the Master Warrant Agent Agreement.

None of the directors of the Issuer and the Guarantor has any direct or indirect interest in any of the above contracts.

6. The Auditors of the Issuer and the Guarantor have given and have not withdrawn their written agreement to the inclusion of the report, included herein, in the form and context in which it is included. Their report was not prepared exclusively for incorporation into this document.

The Auditors of the Issuer and the Guarantor have no shareholding in the Issuer or the Guarantor or any of its subsidiaries, nor do they have the right (whether legally enforceable or not) to subscribe for or to nominate persons to subscribe for securities of the Issuer or the Guarantor or any of its subsidiaries.

- 7. The Certificates are not fully covered by the Underlying Stock held by Issuer or a trustee for and on behalf of the Issuer. The Issuer has appropriate risk management capabilities to manage the issue of the Certificates.
- 8. Société Générale, Singapore Branch, currently of 8 Marina Boulevard, #12-01 Marina Bay Financial Centre Tower 1, Singapore 018981, has been authorised to accept, on behalf of the Issuer and the Guarantor, service of process and any other notices required to be served on the Issuer or the Guarantor. Any notices required to be served on the Issuer or the Guarantor. Any notices required to be served on the Issuer or the Guarantor of Société Générale at the above address for the attention of Société Générale Legal Department.

- 9. Copies of the following documents may be inspected during usual business hours on any weekday (Saturdays, Sundays and holidays excepted) at the offices of Société Générale, Singapore Branch at 8 Marina Boulevard, #12-01 Marina Bay Financial Centre Tower 1, Singapore 018981, during the period of 14 days from the date of this document:
 - (a) the Memorandum and Articles of Association of the Issuer and the Constitutional Documents of the Guarantor;
 - (b) the latest financial reports (including the notes thereto) of the Issuer;
 - (c) the latest financial reports (including the notes thereto) of the Guarantor;
 - (d) the consent letters from the Auditors to the Issuer and the Guarantor referred to in paragraph 6 above;
 - (e) the Base Listing Document;
 - (f) this document; and
 - (g) the Guarantee.

PLACING AND SALE

General

No action has been or will be taken by the Issuer that would permit a public offering of the Certificates or possession or distribution of any offering material in relation to the Certificates in any jurisdiction where action for that purpose is required. No offers, sales or deliveries of any Certificates, or distribution of any offering material relating to the Certificates may be made in or from any jurisdiction except in circumstances which will result in compliance with any applicable laws or regulations and will not impose any obligation on the Issuer. In the event that the Issuer contemplates a placing, placing fees may be payable in connection with the issue and the Issuer may at its discretion allow discounts to placees.

Each Certificate Holder undertakes that it will inform any subsequent purchaser of the terms and conditions of the Certificates and all such subsequent purchasers as may purchase such securities from time to time shall deemed to be a Certificate Holder for the purposes of the Certificates and shall be bound by the terms and conditions of the Certificates.

Singapore

This document has not been registered as a prospectus with the Monetary Authority of Singapore. Accordingly, this document and any other document or material in connection with the offer or sale, or invitation for subscription or purchase, of Certificates may not be circulated or distributed, nor may Certificates be offered or sold, or be made the subject of an invitation for subscription or purchase, whether directly or indirectly, to persons in Singapore other than pursuant to, and in accordance with the conditions of, any applicable provision of the Securities and Futures Act, Chapter 289 of Singapore.

Hong Kong

Each dealer has represented and agreed, and each further dealer appointed in respect of the Certificates and each other purchaser will be required to represent and agree, that:

- (a) it has not offered or sold and will not offer or sell in Hong Kong, by means of any document, any Certificates (except for Certificates which are a "structured product" as defined in the Securities and Futures Ordinance (Cap.571) of Hong Kong) other than (i) to "professional investors" as defined in the Securities and Futures Ordinance and any rules made under that Ordinance; or (ii) in other circumstances which do not result in the document being a "prospectus", as defined in the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Cap. 32) of Hong Kong (CWUMPO) or which do not constitute an offer to the public within the meaning of that Ordinance; and
- (b) it has not issued or had in its possession for the purposes of issue, and will not issue or have in its possession for the purposes of issue, whether in Hong Kong or elsewhere, any advertisement, invitation or document relating to the Certificates, which is directed at, or the contents of which are likely to be accessed or read by, the public of Hong Kong (except if permitted to do so under the securities laws of Hong Kong) other than with respect to Certificates which are or are intended to be disposed of only to persons outside Hong Kong or only to "professional investors" as defined in the Securities and Futures Ordinance and any rules made under that Ordinance.

European Economic Area and the United Kingdom

Each dealer represents and agrees, and each further dealer appointed in respect of the

Certificates will be required to represent and agree that, it has not offered, sold or otherwise made available and will not offer, sell, or otherwise make available any Certificates which are the subject of the offering as contemplated by this document to any retail investor in the European Economic Area or in the United Kingdom. For the purposes of this provision:

- (a) the expression "**retail investor**" means a person who is one (or more) of the following:
 - (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, "**MiFID II**"); or
 - (ii) a customer within the meaning of Directive 2016/97/EU (as amended, the Insurance Distribution Directive), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II; or
 - (iii) not a qualified investor as defined in Regulation (EU) 2017/1129 (as amended and superseded, the Prospectus Regulation); and
- (b) the expression "**offer**" includes the communication in any form and by any means of sufficient information on the terms of the offer and the Certificates to be offered so as to enable an investor to decide to purchase or subscribe the Certificates.

In respect of the United Kingdom, each dealer has further represented and agreed, and each further dealer appointed in respect of the Certificates will be required to further represent and agree, that:

- (a) in respect to Certificates having a maturity of less than one year: (i) it is a person whose ordinary activities involve it in acquiring, holding, managing or disposing of investments (as principal or agent) for the purposes of its business; and (ii) it has not offered or sold and will not offer or sell any Certificates other than to persons whose ordinary activities involve them in acquiring, holding, managing or disposing of investments (as principal or agent) for the purposes of their businesses or who it is reasonable to expect will acquire, hold, manage or dispose of investments (as principal or agent) for the purposes of their businesses where the issue of the Certificates would otherwise constitute a contravention of Section 19 of Financial Services and Markets Act, as amended (the "FSMA") by the Issuer;
- (b) it has only communicated or caused to be communicated and will only communicate or cause to be communicated an invitation or inducement to engage in investment activity (within the meaning of section 21 of the FSMA) received by it in connection with the issue or sale of any Certificates in circumstances in which section 21(1) of the FSMA does not apply to the Issuer or the Guarantor; and
- (c) it has complied and will comply with all applicable provisions of the FSMA with respect to anything done by it in relation to any Certificates in, from or otherwise involving the United Kingdom.

United States

The Certificates and the Guarantee have not been and will not be registered under the United States Securities Act of 1933, as amended (the "**Securities Act**") or any state securities law, and trading in the Certificates has not been approved by the United States Commodity Futures Trading Commission (the "**CFTC**") under the United States Commodity Exchange Act of 1936, as amended (the "**Commodity Exchange Act**") and the Issuer will not be registered as an investment company under the United States Investment Company Act of 1940, as amended, and the rules and regulations thereunder. None of the Securities and Exchange Commission, any state securities commission or regulatory authority or any other United States, French or other regulatory authority has approved or

disapproved of the Certificates or the Guarantee or passed upon the accuracy or adequacy of this document. Accordingly, Certificates, or interests therein, may not at any time be offered, sold, resold, traded, pledged, exercised, redeemed, transferred or delivered, directly or indirectly, in the United States or to, or for the account or benefit of, U.S. persons, nor may any U.S. person at any time trade, own, hold or maintain a position in the Certificates or any interests therein. In addition, in the absence of relief from the CFTC, offers, sales, re-sales, trades, pledges, exercises, redemptions, transfers or deliveries of Certificates, or interests therein, directly or indirectly, in the United States or to, or for the account or benefit of, U.S. persons, may constitute a violation of United States law governing commodities trading and commodity pools. Consequently, any offer, sale, resale, trade, pledge, exercise, redemption, transfer or delivery made, directly or indirectly, within the United States or to, or for the account or benefit of, a U.S. person will not be recognised.

Each dealer has represented and agreed, and each further dealer will be required to represent and agree, that it has not and will not at any time offer, sell, resell, trade, pledge, exercise, redeem, transfer or deliver, directly or indirectly, Certificates in the United States or to, or for the account or benefit of, any U.S. person or to others for offer, sale, resale, trade, pledge, exercise, redeem, transfer or delivery, directly or indirectly, in the United States or to, or for the account or benefit of, any such U.S. person. Any person purchasing Certificates of any tranches must agree with the relevant dealer or the seller of such Certificates that (i) it will not at any time offer, sell, resell, trade, pledge, exercise, redeem, transfer or deliver, directly or indirectly, any Certificates in the United States or to, or for the account or benefit of, any U.S. person or to others for offer, sale, resale, trade, pledge, exercise, redeem, transfer or delivery, directly or indirectly, in the United States or to, or for the account or benefit of, any U.S. person or to others for offer, sale, resale, trade, pledge, exercise, redeem, transfer or delivery, directly or indirectly, in the United States or to, or for the account or benefit of, any U.S. person or to others for offer, sale, resale, trade, pledge, exercise, redemption, transfer or delivery, directly or indirectly, in the United States or to, or for the account or benefit of, any U.S. person, and (ii) it is not purchasing any Certificates for the account or benefit of any U.S. person.

Exercise or otherwise redemption of Certificates will be conditional upon certification that each person exercising or otherwise redeeming a Certificate is not a U.S. person or in the United States and that the Certificate is not being exercised or otherwise redeemed on behalf of a U.S. person. No payment will be made to accounts of holders of the Certificates located in the United States.

As used in the preceding paragraphs, the term "**United States**" includes the territories, the possessions and all other areas subject to the jurisdiction of the United States of America, and the term "**U.S. person**" means any person who is (i) a U.S. person as defined under Regulation S under the Securities Act, (ii) a U.S. person as defined in paragraph 7701(a)(30) of the Internal Revenue Code of 1986, or (iii) a person who comes within any definition of U.S. person for the purposes of the United States Commodity Exchange Act of 1936, as amended (the "**CEA**") or any rules thereunder of the CFTC (the "**CFTC Rules**"), guidance or order proposed or issued under the CEA (for the avoidance of doubt, any person who is not a "Non-United States person" defined under CFTC Rule 4.7(a)(1)(iv), but excluding, for purposes of subsection (D) thereof, the exception for qualified eligible persons who are not "Non-United States persons", shall be considered a U.S. person).

APPENDIX I

REPRODUCTION OF THE UNAUDITED FINANCIAL STATEMENTS FOR THE HALF YEAR ENDED 30 JUNE 2020 OF CITY DEVELOPMENTS LIMITED AND ITS SUBSIDIARIES

The information set out below is a reproduction of the unaudited financial statements of the Company and its subsidiaries for the half year ended 30 June 2020 and has been extracted and reproduced from an announcement by the Company dated 13 August 2020 in relation to the same.



(REG. NO. 196300316Z)

UNAUDITED FINANCIAL STATEMENTS FOR THE HALF YEAR ENDED 30 JUNE 2020

PART I – INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 & Q3), HALF-YEAR AND FULL YEAR RESULTS

1(a)(i) An income statement (for the Group) together with a comparative statement for the corresponding period of the immediately preceding financial year.

The Group

These figures have not been audited.

| | The Gro Half year 30 Ju | la e sí | |
|---|-------------------------------|--------------------------|----------------------|
| | 2020 \$\$'000 | 2019 S\$'000 | Incr/ (Decr) % |
| Revenue ⁽¹⁾ | 1,072,904 | 1,596,528 | /o (32.8) |
| Cost of sales | (626,440) | (825,122) | (24.1) |
| Gross profit ⁽²⁾ | 446,464 | 771,406 | (42.1) |
| Other income ⁽³⁾ | 95,485 | 161,620 | (40.9) |
| Administrative expenses ⁽⁴⁾ | (259,336) | (282,207) | (8.1) |
| Other operating expenses ⁽⁵⁾ | (220,903) | (227,176) | (2.8) |
| Profit from operating activities | 61,710 | 423,643 | (85.4) |
| Finance income | 91,335 | 53,155 | 71.8 |
| Finance costs | (126,693) | (93,036) | 36.2 |
| Net finance costs ⁽⁶⁾ | (35,358) | (39,881) | (11.3) |
| Share of after-tax profit of associates (7) | 20,233 | 58,288 | (65.3) |
| Share of after-tax (loss)/profit of joint ventures ⁽⁸⁾ | (32,790) | 48,248 | NM |
| Profit before tax | 13,795 | 490,298 | (97.2) |
| Taxexpense ⁽⁹⁾ | (13,397) | (96,082) | (86.1) |
| Profit for the period | 398 | 394,216 | (99.9) |
| Attributable to: Owners of the Company | 3,145 | 361,961 | (99.1) |
| Non-controlling interests | (2,747) | 32,255 | NM |
| Profit for the period | 398 | 394,216 | (99.9) |
| Earnings per share - basic - diluted | (0.4) cents (0.4) cents | 39.2 cents 38.0 cents | NM NM |

NM: not meaningful

(REG. NO. 196300316Z)

Notes to the Group's Income Statement:

(1) The decrease in revenue for 1H 2020 was primarily attributable to a substantial decline in contribution from hotel operations segment as a result of the adverse impact from COVID-19 outbreak which brought about an unprecedented downturn in global tourism and travel. Property development and investment properties segments were also impacted to varying extent.

In 1H 2020, the Group's hotels located in all regions recorded significantly lower RevPAR as the local governments in many countries imposed measures including quarantine, strict social distancing, lockdown of cities and closure of international borders to curb the spread of the pandemic. This led to surge in hotel booking cancellations and mass cancellations or postponement of events. Additionally, several of the Group's hotels were closed temporarily for different time period whilst those opened were generally operating at much lower occupancies than before with the exception of Singapore hotels which were aided by accommodation demand from foreign workers affected by Malaysia border closures and returnees from overseas serving out Stay Home Notices in hotels.

1H 2020 revenue from property development segment included contributions largely from The Tapestry, Whistler Grand and Amber Park, which were recognised progressively based on their stages of construction of sold units, and balance units for completed projects including Gramercy Park and Hongqiao Royal Lake, Shanghai. In Singapore, the Group registered lower sales volume due to closure of all six operating sales galleries during Phase 1 of Circuit Breaker, and constructions works were also delayed. New home sales for the Group's overseas launched projects also slowed due to lockdowns imposed by local governments. 1H 2019 revenue was primarily derived from Gramercy Park, New Futura, Suzhou Hong Leong City Center (HLCC) and Hongqiao Royal Lake as well as The Tapestry and Whistler Grand.

Lower revenue was also reported by the investment properties segment due to rental rebates granted to tenants for buildings located in Singapore and China, particularly the retail malls. Additionally, hotels under master lease arrangements, held primarily under CDL Hospitality Trusts, generated lower rental income as well.

Items 14 and 15 further analyse the performance by segments.

- (2) Gross profit margin achieved for 1H 2020 was 42% as compared to 48% in 1H 2019. This was mainly due to thinner profit margins achieved for those Singapore residential projects that are still under construction as compared to those high-end completed projects including Gramercy Park and New Futura that commanded better margins, coupled with a more compressed margin from hotel operations segment led by lower room rate seen in most regions.
- (3) Other income for 1H 2020 comprised mainly divestment gains from disposal of Millennium Hotel Cincinnati of \$26.4 million and equity stake in Sceptre Hospitality Resources (SHR) of \$23.5 million, as well as a negative goodwill of \$43.2 million on acquisition of an effective 51.01% joint controlling interest in Sincere Property Group (Sincere), a real estate developer in China, in 1H 2020.

Other income for 1H 2019 relate largely to the unwinding of the Group's first and second Profit Participation Securities (PPS) structures. For PPS 1, the Group acquired the remaining PPS instruments issued by Sunbright Holdings Limited (Sunbright), an associate of the Group, which was established in 2014 under this structure, in connection with the non-residential components of the Quayside Collection comprising W Singapore – Sentosa Cove and Quayside Isle, that the Group did not own. As part of the purchase price allocation exercise, a net gain of about \$7 million was recorded due to remeasurement of its existing stake in these properties at fair value. For PPS 2, the Group realised a deferred gain of \$144.3 million and \$9.6 million from the divestment of Manulife Centre and 7 & 9 Tampines Grande respectively, from the Group's PPS 2 structure established in 2015 via Golden Crest Holdings (Golden Crest).

Additionally, the Group received distribution of \$43.3 million in 1H 2019 from Golden Crest for its 40% investment in PPS 2 in accordance with the stipulated waterfall distribution. This was accounted under share of after-tax profit of associates.

(4) Administrative expenses comprised mainly depreciation, hotel administrative expenses and salaries and related expenses.

The decrease in administrative expenses in 1H 2020 was largely due to lower hotel administrative expenses and salaries expenses, in tandem with lower revenue generated from hotel operations, cost containment measures undertaken by hotels and wage support received from local governments.

The decrease was partially offset by higher depreciation contributed by investment properties added to the Group's portfolio in 2H 2019 which included The Biltmore Mayfair (reopened in September 2019), Hong Leong Hongqiao Centre (formerly Shanghai Hongqiao Sincere Centre (Phase 2)) (acquired in November 2019), two towers within Hong Leong Plaza Hongqiao (they were transferred from development properties to investment properties upon tenants being secured in December 2019) and a leasehold industrial building for laundry operations (construction completed in June 2019). Further, the Group's acquisition of W Singapore – Sentosa Cove and Quayside Isle in April 2019 via the abovementioned PPS 1 financial instruments also contributed to the higher depreciation in 1H 2020.

(REG. NO. 196300316Z)

(5) Other operating expenses included impairment losses recognised on property, plant and equipment, property taxes, insurance and other operating expenses on hotels.

1H 2020 included impairment losses of \$33.9 million on six hotels in the United States of America (US), one hotel in the United Kingdom (UK) and one hotel in Europe. Additionally, \$7.0 million allowance for doubtful receivables was made mainly for rent receivables from Pullman Hotel Munich and Hotel Cerretani Firenze which have payment difficulties due to COVID-19, and on aged receivables of several other US and UK hotels. This was substantially offset by lower hotel operating expenses in view of hotels closures and cost containment measures implemented.

(6) Net finance costs comprised the following:

| | The Group Half year ended 30 June | | | |
|---|---|-----------|----------|--------|
| | | 2020 | 2019 | Incr/ |
| | Note | S\$'000 | S\$'000 | (Decr) |
| Finance income | | | | % |
| Interest income | (i) | 42,543 | 27,320 | 55.7 |
| Fair value gain on financial derivatives | (ii) | - | 8,922 | NM |
| Fair value gain on financial assets measured at fair value through profit or loss (net) | (iii) | 39,548 | 16,915 | NM |
| Net exchange gain | (iv) | 9,495 | - | NM |
| Less: finance income capitalised | | (251) | (2) | NM |
| | - | 91,335 | 53,155 | 71.8 |
| Finance costs | - | | | - |
| Amortisation of transaction costs capitalised | | (4,056) | (3,911) | 3.7 |
| Interest expenses | (v) | (115,024) | (95,518) | 20.4 |
| Fair value loss on financial derivatives | (ii) | (18,938) | - | NM |
| Net exchange loss | (iv) | - | (5,182) | NM |
| Unwinding of discount on non-current liabilities | | (234) | (305) | (23.3) |
| Less: finance costs capitalised | | 11,559 | 11,880 | (2.7) |
| | - | (126,693) | (93,036) | 36.2 |
| Net finance costs | - | (35,358) | (39,881) | (11.3) |

NM: not meaningful

- (i) The increase in interest income in 1H 2020 was largely due to the interest income earned on a US\$230 million bond issued by Sincere in end June 2019 which the Group subscribed.
- (ii) Fair value gain/(loss) on financial derivatives relate mainly to the net effect arising from the remeasurement of foreign exchange forward contracts and Euro/United States dollar (USD) cross-currency interest rate swap contract (CCS) entered into by CDL Hospitality Trusts (CDLHT), Sterling Pound/Singapore dollar (SGD), Japanese Yen/SGD, Euro/SGD and Renminbi/SGD CCS, foreign currency exchange swap and floating-for-fixed SGD interest rate swaps entered into by the Group.

Fair value loss for 1H 2020 was mainly due to \$23.8 million loss (1H 2019: \$6.5 million gain) recognised on Renminbi/SGD foreign currency exchange swap entered by the Group in connection with the loan granted to Sincere. Pursuant to the Group's acquisition of Sincere in April 2020, the foreign currency exchange swap has been designated as a hedge of net investment in Sincere and subsequent fair value changes are recognised in other comprehensive income. The fair value loss was partially offset by \$7.7 million fair value gain on a call option granted to acquire an additional 9.0% effective equity interest in Sincere, which is exercisable at the Group's discretion on the later of 18 months from acquisition completion date or 1 July 2022.

(iii) This mainly arose from remeasurement of unquoted debt instruments and investments in equities and funds measured at fair value through profit or loss.

The gain for 1H 2020 was largely attributable to net fair value gain on the abovementioned Renminbi loan granted to Sincere, which was classified as an unquoted debt instrument measured at fair value through profit or loss. Fair value gain on this debt instrument included interest income of \$15.5 million and a translation gain of \$19.8 million from the appreciation of Renminbi against SGD. The loan has been reclassified to amount owing from joint ventures following the acquisition of the 51.01% effective stake in Sincere and upon repayment in May 2020, the funds were rechanneled to subscribe for preference shares in HCP Chongqing Property Development Co Ltd (HCP), the indirect controlling shareholder of Sincere.

The gain for 1H 2019 was attributable to interest income of \$22.1 million earned from the aforesaid loan to Sincere which was partially offset by fair value loss on remeasurement of certain quoted equities.

(REG. NO. 196300316Z)

(iv) Net exchange gain for 1H 2020 related mainly to translation gain on the US\$230 million bond issued by Sincere following the strengthening of USD against SGD, and strengthening of Australian dollar, USD and Euro denominated receivables and bank deposits against SGD.

Net exchange loss in 1H 2019 was mainly attributable to the translation loss from the weakening of a Sterling Pound denominated intercompany loan receivable.

- (v) The increase in interest expenses for 1H 2020 was mainly due to the Group's higher borrowings to provide various funding requirements including the acquisition of an effective 51.01% joint controlling interest in Sincere in 1H 2020, subscription of US dollar bond issued by Sincere in end June 2019, acquisition and development of land sites/properties in Singapore and overseas, and privatisation of Millennium & Copthorne plc in late 2019.
- (7) The decrease in share of after-tax profit of associates was mainly attributable to the lower share of distribution progressively received from Golden Crest arising from the unwinding of PPS 2 structure in 1H 2020 of \$2.6 million (1H 2019: \$43.3 million).
- (8) 1H 2020 share of after-tax losses of joint ventures was primarily contributed by Sincere and lackluster hotel performance from JW Marriot Hotel South Beach, St Regis Hotel, JW Marriot Hotel Hong Kong and New World Millennium Hong Kong Hotel due to immense negative impact from COVID-19 outbreak. There was also lower contribution from South Beach Residences, Forest Woods and the Ivy and Eve project in Brisbane. This was partially mitigated by stronger contribution from Boulevard 88 which was launched for sale in 1H 2019.
- (9) Tax expense for the period was derived at by applying the varying statutory tax rates on the taxable profit/(loss) and taxable/deductible temporary differences of the different countries in which the Group operates.

| | Half year | The Group Half year ended 30 June | |
|---|---------------|---|--|
| The tax charge relates to the following: | 2020 S\$'m | 2019 S\$'m | |
| Profit for the period | 36.1 | 88.6 | |
| One-off deferred tax credit | (17.6) | - | |
| Land appreciation tax | 5.8 | 11.6 | |
| Overprovision in respect of prior periods | (10.9) | (4.1) | |
| | 13.4 | 96.1 | |

1H 2020 included a deferred tax credit of \$18 million recognised following the reintroduction of tax depreciation on commercial and industrial buildings in New Zealand effective from 1 January 2020, as part of the New Zealand government's COVID-19 Business Continuity Package.

Excluding this deferred tax credit, the higher effective tax rate in 1H 2020 was primarily due to losses incurred by foreign subsidiaries (mostly in the US) which were not available for set off against profits of local subsidiaries and deferred tax assets were recognised only to the extent that it is probable that the related tax benefit will be realised.

(10) Profit before tax included the following:

| | The Group Half year ended 30 June | |
|---|---|-----------------|
| | 2020 S\$'000 | 2019 S\$'000 |
| Allowance made for doubtful receivables and bad debts written off | (7,059) | (270) |
| Allowance written back for foreseeable loss on development properties | - | 1,782 |
| Dividend income | 576 | 1,746 |
| Depreciation and amortisation | (140,544) | (131,252) |
| Gain on loss of control in a subsidiary | 23,471 | - |
| Gain on remeasurement of previously held interest in an associate which | | |
| became a subsidiary | - | 6,608 |
| Impairment losses on property, plant and equipment | (33,930) | - |
| Loss on dilution of an associate | (946) | - |
| Profit on sale of property, plant and equipment and investment properties (net) | 26,373 | 153,893 |
| Negative goodwill on acquisition of a joint venture | 43,234 | - |

(REG. NO. 196300316Z)

1(a)(ii) Consolidated Statement of Comprehensive Income

| | The Group Half year ended 30 June | |
|---|---|-----------------|
| | 2020 S\$'000 | 2019 S\$'000 |
| Profit for the period | 398 | 394,216 |
| Other comprehensive income: | | |
| Item that will not be reclassified to profit or loss: | | |
| Change in fair value of equity instruments measured at | | |
| fair value through other comprehensive income | (11,347) | 2,408 |
| Items that are or may be reclassified subsequently to profit or loss: | | |
| Effective portion of changes in fair value of cash flow hedges | (5,222) | (4,739) |
| Exchange differences on hedges of net investment in foreign operations | (685) | 1,330 |
| Exchange differences on monetary items forming part of net | . , | |
| investment in foreign operations | 21,801 | (5,192) |
| Exchange differences reclassified to profit or loss on loss of control in | | |
| a foreign operation | 16 | - |
| Share of translation differences of equity-accounted investees | 8,787 | (5,931) |
| Translation differences arising on consolidation of foreign operations | 60,673 | (46,976) |
| Total other comprehensive income for the period, net of tax | 74,023 | (59,100) |
| Total comprehensive income for the period | 74,421 | 335,116 |
| Attributable to: | | |
| Owners of the Company | 57,096 | 326,641 |
| Non-controlling interests | 17,325 | 8,475 |
| Total comprehensive income for the period | 74,421 | 335,116 |

(REG. NO. 196300316Z)

1(b)(i) A statement of financial position (for the issuer and Group), together with a comparative statement as at the end of the immediately preceding financial year.

| Non-current assets Property, plant and equipment Investment properties Investments in subsidiaries Investments in associates Investments in joint ventures Financial assets Other non-current assets Current assets Development properties Contract costs Contract assets Consumable stocks Financial assets Trade and other receivables Cash and cash equivalents Assets held for sale Total assets Equity attributable to Owners of | (1) (2) (3) (4) (5) (6) (7) | As at 30.06.2020 \$\$'000 5,421,492 4,457,127 - 615,380 1,993,139 1,080,642 694,600 14,262,380 5,608,109 28,501 364,536 40,000 | As at 31.12.2019 \$\$'000 5,462,367 4,410,261 - 562,876 1,192,456 1,060,292 677,732 13,365,984 5,155,642 26,151 | As at 30.06.2020 \$\$'000 40,254 430,649 2,025,003 - 37,360 375,655 5,932,942 8,841,863 | As at 31.12.2019 \$\$'000 43,677 436,510 2,024,934 - 37,360 375,964 5,134,558 8,053,003 |
|---|---|--|---|---|---|
| Property, plant and equipment Investment properties Investments in subsidiaries Investments in associates Investments in joint ventures Financial assets Other non-current assets Current assets Development properties Contract costs Contract costs Consumable stocks Financial assets Trade and other receivables Cash and cash equivalents Assets held for sale Total assets | (2) (3)(4) (5) (6) | 5,421,492 4,457,127 615,380 1,993,139 1,080,642 694,600 14,262,380 5,608,109 28,501 364,536 | 5,462,367 4,410,261 562,876 1,192,456 1,060,292 677,732 13,365,984 5,155,642 | 40,254 430,649 2,025,003 37,360 375,655 5,932,942 | 43,677 436,510 2,024,934 37,360 375,964 5,134,558 |
| Investment properties Investments in subsidiaries Investments in associates Investments in joint ventures Financial assets Other non-current assets Current assets Development properties Contract costs Contract costs Contract assets Consumable stocks Financial assets Trade and other receivables Cash and cash equivalents Assets held for sale Total assets | (2) (3)(4) (5) (6) | 4,457,127 615,380 1,993,139 1,080,642 694,600 14,262,380 5,608,109 28,501 364,536 | 4,410,261 - 562,876 1,192,456 1,060,292 677,732 13,365,984 5,155,642 | 430,649 2,025,003 - 37,360 375,655 5,932,942 | 436,510 2,024,934 - 37,360 375,964 5,134,558 |
| Investments in subsidiaries Investments in associates Investments in joint ventures Financial assets Other non-current assets Current assets Development properties Contract costs Contract costs Contract assets Consumable stocks Financial assets Trade and other receivables Cash and cash equivalents Assets held for sale Total assets | (2) (3)(4) (5) (6) | 615,380 1,993,139 1,080,642 694,600 14,262,380 5,608,109 28,501 364,536 | 562,876 1,192,456 1,060,292 677,732 13,365,984 5,155,642 | 2,025,003 - 37,360 375,655 5,932,942 | 2,024,934 - 37,360 375,964 5,134,558 |
| Investments in associates Investments in joint ventures Financial assets Other non-current assets Current assets Development properties Contract costs Contract costs Contract assets Consumable stocks Financial assets Trade and other receivables Cash and cash equivalents Assets held for sale Total assets | (2) (3)(4) (5) (6) | 1,993,139 1,080,642 694,600 14,262,380 5,608,109 28,501 364,536 | 1,192,456 1,060,292 677,732 13,365,984 5,155,642 | 37,360 375,655 5,932,942 | 37,360 375,964 5,134,558 |
| Investments in joint ventures Financial assets Other non-current assets Current assets Development properties Contract costs Contract assets Consumable stocks Financial assets Trade and other receivables Cash and cash equivalents Assets held for sale Total assets | (2) (3)(4) (5) (6) | 1,993,139 1,080,642 694,600 14,262,380 5,608,109 28,501 364,536 | 1,192,456 1,060,292 677,732 13,365,984 5,155,642 | 375,655 5,932,942 | 375,964 5,134,558 |
| Financial assets Other non-current assets Development properties Contract costs Contract assets Consumable stocks Financial assets Trade and other receivables Cash and cash equivalents Assets held for sale Total assets | (3) | 1,080,642 694,600 14,262,380 5,608,109 28,501 364,536 | 1,060,292 677,732 13,365,984 5,155,642 | 375,655 5,932,942 | 375,964 5,134,558 |
| Other non-current assets Current assets Development properties Contract costs Contract assets Consumable stocks Financial assets Trade and other receivables Cash and cash equivalents Assets held for sale Total assets | (4) (5) (6) | 694,600 14,262,380 5,608,109 28,501 364,536 | 677,732 13,365,984 5,155,642 | 5,932,942 | 5,134,558 |
| Current assets Development properties Contract costs Contract assets Consumable stocks Financial assets Trade and other receivables Cash and cash equivalents Assets held for sale | (4) (5) (6) | 14,262,380 5,608,109 28,501 364,536 | 13,365,984 5,155,642 | | |
| Development properties Contract costs Contract assets Consumable stocks Financial assets Trade and other receivables Cash and cash equivalents Assets held for sale | (5) (6) | 5,608,109 28,501 364,536 | 5,155,642 | 8,841,863 | 8.053.003 |
| Development properties Contract costs Contract assets Consumable stocks Financial assets Trade and other receivables Cash and cash equivalents Assets held for sale | (5) (6) | 28,501 364,536 | | | 2,222,000 |
| Contract costs Contract assets Consumable stocks Financial assets Trade and other receivables Cash and cash equivalents Assets held for sale | (5) (6) | 28,501 364,536 | | | |
| Contract assets Consumable stocks Financial assets Trade and other receivables Cash and cash equivalents Assets held for sale | (6) | 364,536 | 26 1 5 1 | 181,699 | 181,735 |
| Consumable stocks Financial assets Trade and other receivables Cash and cash equivalents Assets held for sale Total assets | (6) | | 26,151 | - | - |
| Financial assets Trade and other receivables Cash and cash equivalents Assets held for sale Total assets | . , | | 242,048 | - | - |
| Trade and other receivables Cash and cash equivalents Assets held for sale Total assets | . , | 10,902 | 16,650 | - | - |
| Cash and cash equivalents Assets held for sale Total assets | (7) | 20,107 | 562,681 | - | - |
| Assets held for sale | | 998,963 | 822,074 | 5,531,254 | 5,521,625 |
| Total assets | | 2,401,671 | 2,797,652 | 1,127,659 | 1,269,235 |
| Total assets | | 9,432,789 | 9,622,898 | 6,840,612 | 6,972,595 |
| | (8) | 160,605 | 211,375 | - | - |
| | | 9,593,394 | 9,834,273 | 6,840,612 | 6,972,595 |
| | _ | 23,855,774 | 23,200,257 | 15,682,475 | 15,025,598 |
| the Company Share capital Reserves | Γ | 1,991,397 8,580,354 | 1,991,397 8,528,853 | 1,991,397 4,617,010 | 1,991,397 4,615,886 |
| | | 10,571,751 | 10,520,250 | 6,608,407 | 6,607,283 |
| Non-controlling interests | | 719,212 | 746,306 | - | - |
| Total equity | _ | 11,290,963 | 11,266,556 | 6,608,407 | 6,607,283 |
| Non-current liabilities | | | | | |
| Interest-bearing borrowings* | (9) | 8,655,014 | 7,673,152 | 5,231,542 | 4,211,386 |
| Employee benefits | . , | 29,430 | 28,662 | - | - |
| _ease liabilities | | 185,714 | 189,448 | 17,057 | 20,003 |
| Other liabilities | | 139,487 | 130,825 | 8,969 | 9,912 |
| Provisions | | 31,781 | 26,809 | - | - |
| Deferred tax liabilities | | 82,220 | 107,592 | 20,793 | 21,242 |
| | | 9,123,646 | 8,156,488 | 5,278,361 | 4,262,543 |
| Current liabilities | | 4 075 757 | 1 100 007 | 0 700 700 | 0 700 000 |
| Trade and other payables | | 1,075,757 | 1,198,907 | 2,729,720 | 2,799,268 |
| Lease liabilities | (5) | 16,546 | 17,752 | 5,851 | 5,769 |
| Contract liabilities | (5) | 236,637 | 209,503 | - | - |
| nterest-bearing borrowings* | (9) | 1,798,469 | 2,037,999 | 1,049,721 | 1,341,294 |
| Employee benefits | | 27,364 | 27,495 | 3,339 | 2,364 |
| Provision for taxation | | 265,137 | 249,506 | 7,076 | 7,077 |
| Provisions | L | 21,255 3,441,165 | 28,471 3,769,633 | 3,795,707 | 4,155,772 |
| ishilities directly associated with | | -,,. | -,, | -,- ••,- • | .,, |
| Liabilities directly associated with the assets held for sale | | - | 7,580 | - | - |
| Total liabilities | (8) | | | | |
| Total equity and liabilities | (8) | 12,564,811 | 11,933,701 | 9,074,068 | 8,418,315 |

* These balances are stated at amortised cost after taking into consideration their related transaction costs.

(REG. NO. 196300316Z)

The Group had reviewed its property, plant and equipment, investment properties and development properties for the half year ended 30 June 2020, to ascertain the appropriateness of the assets' carrying value in the financial statements amid the ongoing COVID-19 situation.

Property, Plant and Equipment ("PPE")

The Group's PPE relates largely to the hotel portfolio and is carried at cost less accumulated depreciation and impairment losses.

In line with accounting standards, the Group assesses at the end of each reporting period whether there is any indication that an asset may be impaired. If any such indication exists, the Group will estimate the recoverable amount of the asset. Due to the geographical distribution of the hotels, the Group typically conducts external valuations for hotels that it considers have a risk of impairment loss at year end.

For the half year ended 30 June 2020, the Group focused its impairment assessment on the hotels with 20% or less headroom to its last available valuations. The recoverable amounts of these hotels, being the higher of the fair value less costs to sell and the value-in-use, were predominantly determined using the fair value less costs to sell approach and were estimated using the discounted cash flow method. These valuations were performed in-house. This exercise excluded hotels owned under CDL Hospitality Trusts ("CDLHT") and M&C Hotels New Zealand Limited ("MCHNZ"), both of which are separately listed.

CDLHT and MCHNZ are listed on the Singapore Exchange Securities Trading Limited and New Zealand Stock Exchange, respectively. In the SGX announcement issued by CDLHT on 29 July 2020 on its unaudited financial statements for the half year ended 30 June 2020, CDLHT had indicated that they had not carried out independent valuations as at 30 June 2020, and the carrying amounts of its investment properties and PPE as at 30 June 2020 were based on independent valuations as at 31 December 2019 and had not taken into account the impact of the COVID-19 pandemic which may be significant. In line with the requirements of Appendix 6 of the Code on Collective Investment Schemes, CDLHT will continue to conduct property valuations on an annual basis at the end of the financial year and any fair value gains or losses on properties will only be recorded in the full year results. In the case of MCHNZ, they had conducted internal valuations for the New Zealand hotels. Based on the MCHNZ hotel internal valuations, no impairment loss is required for the New Zealand hotels as the carrying values of these hotels are lower at the Group level.

The hospitality sector is greatly disrupted and there is still high volatility surrounding future cashflows and limited market transactions available for benchmarking to adopt meaningful changes to the capitalisation rates in the current market. With the COVID-19 pandemic still at large globally, the speed of the recovery for the tourism and accommodation sectors is uncertain and is dependent on several factors including international air travel volumes, border restrictions, recovery of economies in key markets and the development of a vaccine to contain the pandemic, all of which are currently unknown and evolving.

The in-house valuations conducted by the Group considered the underlying cash flows and assumptions regarding projection of future cash flows and the operations of the hotels. The key inputs and assumptions that require significant judgement include the expected rate of recovery in revenue, projected occupancy and average room rates, operational and maintenance expenditure profiles, discount rates and capitalisation rates.

| | Capitalisation Rates | Discount rates | RevPAR decline in 2020 | RevPAR CAGR* for 2021 - 2023 | RevPAR CAGR* for 2024 - 2030 |
|-------------------------|-------------------------|----------------|------------------------|------------------------------------|------------------------------------|
| New York and Chicago | 5.15% - 7.15% | 7.25% - 9.75% | 74% - 79% | 63% - 68% | 3.0% - 5.9% |
| Regional US | 10% - 11% | 12.5% - 13.5% | 23% - 79% | 10% - 47% | 2.2% - 5.1% |
| Europe | 4% - 6.5% | 6.15% - 8.35% | 68% - 72% | 47% - 51% | 2.2% - 2.7% |

For the assets that were impaired in 1H 2020, the key assumptions adopted are tabled as follows:

* Compounded Annual Growth Rate (CAGR)

Based on the above impairment assessment, the Group recognised a \$33.9 million of impairment losses for the half year ended 30 June 2020. The Group maintains its long-term view on our hotel portfolio and will continue to monitor the performance of the hotels.

| | Capitalisation Rates | Discount rates |
|----------------------|-------------------------|-----------------|
| New York and Chicago | 5.5% - 7.5% | 7.75% - 10.25% |
| Regional US | 10.25% - 11.25% | 12.75% - 13.75% |
| Europe | 4.25% - 6.75% | 6.4% - 8.6% |

Assuming that all other variables are constant, and varying the capitalisation and discount rates as tabled above could result in further potential impairment losses to the Group of \$25.4 million.

(REG. NO. 196300316Z)

Investment Properties

The Group's investment properties include its commercial portfolio held for rental income (comprising office, retail, industrial and residential for lease), as well as hotels that are under the master lease structure, which earn rental income.

The Group adopts a conservative accounting policy to account for its investment properties and hotels, at cost less accumulated depreciation and impairment losses vis-à-vis the fair value model for investment properties.

| | Carrying Value in | Fair Value in | |
|------------------|-------------------|---------------|--|
| | aggregate* | aggregate* | |
| | \$ Million | \$ Million | |
| 30 June 2020 | 4,457 | 8,915 | |
| 31 December 2019 | 4,410 | 8,780 | |

*The hotels under the CDLHT portfolio that are accounted for as investment properties comprises 10% of the carrying value of the investment properties of the Group as at 30 June 2020. Notably, the fair value of the CDLHT portfolio that are accounted for as investment properties as at 30 June 2020 are based on valuations as at 31 December 2019 (see note above).

In arriving at the fair value of the commercial portfolio, the Group had carried out in-house valuations. The valuations were based on the direct comparison and income capitalisation methods. The direct comparison method involves an analysis of comparable sales of similar properties and adjusting the transacted prices to those reflective of the investment properties of the Group. The income capitalisation method capitalises an income stream into a present value using revenue multipliers or single-year capitalisation rates. The capitalisation rates assumed were in the range of 3.5% to 5.0%, save for carpark assets with a higher capitalisation rate of 7.5%.

In view of the substantial headroom over fair value for most assets in the commercial portfolio, the Group is of the view that no impairment losses are considered necessary as at 30 June 2020 for its investment properties, excluding the hotels under the CDLHT portfolio which the Group will further assess at year end when valuations of the CDLHT portfolio are available.

Sensitivity Analysis for the CDLHT portfolio (for illustration purposes only)

A decline of 5%, 10% and 20% in the valuations of the CDLHT hotel portfolio as at 31 December 2019 could result in potential impairment losses to the Group as follows:

| | 5% decline | 10% decline | 20% decline |
|-----------------|----------------|----------------|----------------|
| Pre-tax profits | ↓ \$15 million | ↓ \$35 million | ↓ \$98 million |
| PATMI | ↓\$6 million | ↓ \$13 million | ↓ \$37 million |

Development properties

The Group accounts for its development properties at the lower of cost or net realisable value. Net realisable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and selling expenses.

The Group had reviewed the estimated selling prices of its development properties and is of the view that no further allowance for foreseeable losses is considered necessary as at 30 June 2020.

(REG. NO. 196300316Z)

Notes to the statements of financial position of the Group and the Company

- 1) The increase in investments in associates at the Group was mainly due to the acquisition of additional stake in IREIT Global in 1H 2020 for a consideration of approximately \$26 million, representing an increase from 12.52% to 20.87% stake as well as share of profit for the period contributed primarily from First Sponsor Group Limited (FSGL).
- 2) The increase in investments in joint ventures at the Group was mainly due to the acquisition of an effective 51.01% joint controlling interest in Sincere via an offshore investment vehicle for \$882 million (RMB 4.39 billion), completed in 1H 2020.

The purchase consideration of \$882 million (RMB 4.39 billion) was based on an agreed valuation of Sincere at RMB 8.6 billion. The Group completed the acquisition of Sincere on 30 April 2020 and is currently performing a purchase price allocation exercise on its investment in Sincere and has equity accounted for Sincere based on provisional amounts of the fair value of its identifiable net assets, estimated at RMB 9 billion. Based on this RMB 9 billion fair value of identifiable net assets of Sincere, the Group recognised a \$43.2 million of negative goodwill for its 51.01% effective joint controlling interest in Sincere.

Furthermore, the Group has a call option to acquire an additional 9.0% effective equity interest in Sincere, which is exercisable at the Group's discretion on the later of 18 months from acquisition completion date or 1 July 2022, at the same valuation of RMB 8.6 billion This call option is accounted for as a financial asset. Based on this RMB 9 billion fair value of the identifiable net assets, the mark to market fair value gain on the call option is \$7.7 million.

In April 2020, the Group announced that the unaudited net asset value ("NAV") of Sincere was RMB 16.5 billion as at 31 December 2019. As at 30 April 2020, the unaudited NAV of Sincere stands at RMB 15.4 billion due to losses incurred by Sincere for the period from January to April 2020 largely due to significantly lower handover of properties, compounded by high financing costs and marketing and administrative costs. In addition, the Group had made adjustments to lower the fair value of its investment properties as at 30 April 2020, based on valuation conducted by an international valuer, Cushman and Wakefield. The lower valuation is largely due to the economic slowdown, further dampened by the current COVID-19 pandemic.

The Group expects to complete the purchase price allocation exercise by the end of the year.

- 3) The increase in other non-current assets at the Company was mainly due to additional loans granted to subsidiaries to meet several funding requirements including the acquisition of 51.01% effective joint controlling stake in Sincere. This was partially reduced by repayment of loans owing by subsidiaries.
- 4) The increase in development properties was due to new acquisitions, development costs incurred, partially offset by progressive cost recognition for projects under construction as well as the handover of units for completed projects. The increase in development projects at the Group was due to acquisition of a land parcel at Irwell Bank Road, additional development costs incurred for Whistler Grand, Piermont Grand, Amber Park, Haus on Handy, The Tapestry and UK development projects. This was partially reduced by progressive sales recognised for Whistler Grand, The Tapestry, Amber Park and Haus on Handy, along with sold units from completed projects including UK projects, Gramercy Park, Hongqiao Royal Lake, Park Court Aoyama The Tower, New Futura and Phase 2 of HLCC being handed over.
- 5) Contract assets and liabilities at the Group increased due to timing of revenue recognition vis-à-vis progress billings to the purchasers for various projects.
- 6) Short-term financial assets at the Group decreased significantly as the RMB 2.75 billion loan granted to Sincere, previously classified as unquoted debt instrument measured at fair value through profit or loss, was repaid in 1H 2020 and the Group utilised the amount received to pay for the subscription of preference shares in HCP.
- 7) The increase in trade and other receivables at the Group was mainly due to additional loans granted to Sincere, which is now a joint venture of the Group, in 1H 2020.
- 8) Assets held for sale as at 30 June 2020 relate to the proposed divestment of Novotel Singapore Clarke Quay completed on 15 July 2020.

Assets held for sale and the liabilities directly associated with the assets held for sale as at 31 December 2019 relate to the proposed divestments of Novotel Singapore Clarke Quay, SHR and Millennium Hotel Cincinnati. The divestments of SHR and Millennium Hotel Cincinnati were completed in 1H 2020.

9) The overall increase in interest-bearing borrowings (current and non-current portion) at the Group and Company was mainly due to loans taken up and new medium term notes issued to provide several funding requirements including the investment in 51.01% effective stake in Sincere and payment for the land parcel at Irwell Bank Road.

(REG. NO. 196300316Z)

1(b)(ii) Aggregate amount of Group's borrowings and debt securities.

The Group's net borrowings refer to aggregate borrowings from banks, financial institutions and lease liabilities, after deducting cash and cash equivalents. Unamortised balance of transaction costs had not been deducted from the gross borrowings.

| | | As at 30.06.2020 S\$'000 | As at 31.12.2019 S\$'000 |
|---|-----------|--------------------------------|--------------------------------|
| Unsecured | | | |
| - repayable within one year | | 1,555,535 | 1,827,113 |
| repayable after one year | | 7,058,506 | 6,027,540 |
| | (a) | 8,614,041 | 7,854,653 |
| Secured | | | |
| repayable within one year | | 261,299 | 229,583 |
| repayable after one year | | 1,796,840 | 1,850,621 |
| | (b) | 2,058,139 | 2,080,204 |
| Gross borrowings Less: cash and cash equivalents as shown | (a) + (b) | 10,672,180 | 9,934,857 |
| in the statement of financial position Less: restricted deposits included in other | | (2,401,671) | (2,797,652) |
| non-current assets Less: cash and cash equivalents classified under | | (286,529) | (284,691) |
| assets held for sale | | | (1,429) |
| Net borrowings | | 7,983,980 | 6,851,085 |
| | | ,,000,000 | 0,001,000 |

Details of any collateral

Where secured, borrowings are collateralised by:

- mortgages on the borrowing companies' hotels, investment and development properties;
- assignment of all rights and benefits to sale, lease and insurance proceeds in respect of hotels, investment and development properties;
- pledge of cash deposits;
- pledge of shares in subsidiaries;
- a statutory lien on certain assets of foreign subsidiaries; and
 statutory preferred right over the assets of a foreign subsidiary.

(REG. NO. 196300316Z)

1(c) A statement of cash flows (for the Group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

| | Half Year 30 Ju | |
|--|---|-------------------------------|
| | 2020 | 2019 |
| Cash flows from operating activities | S\$'000 | S\$'000 |
| Profit for the period | 398 | 394,216 |
| Adjustments for: | | |
| Depreciation and amortisation | 140,544 | 131,252 |
| Dividend income | (576) | (1,746 |
| Finance costs | 125,980 | 93,04 |
| Finance income | (81,840) | (59,93 |
| Gain on loss of control in a subsidiary | (23,471) | - |
| loss on dilution of an associate | 946 | - |
| mpairment losses on property, plant and equipment | 33,930 | - |
| Gain on remeasurement of previously held interest in an associate w hich became a subsidiary | - | (6,608 |
| Profit on sale of property, plant and equipment and investment properties (net) | (26,373) | (153,893 |
| Property, plant and equipment and investment properties w ritten off | 126 | 2,435 |
| Negative goodwill on acquistion of a joint venture | (43,234) | - |
| Share of after-tax profit of associates | (20,233) | (58,28 |
| Share of after-tax loss/(profit) of joint ventures | 32,790 | (48,248 |
| ax expense | 13,397 | 96,08 |
| Operating profit before w orking capital changes | 152,384 | 388,310 |
| Changes in working capital | | |
| Development properties | (434,755) | 149,770 |
| Consumable stocks and trade and other receivables | 23,110 | (34,969 |
| Contract costs | (2,350) | 1,980 |
| Contract assets | (122,488) | 12,80 |
| Frade and other payables | (138,156) | (33,98 |
| Contract liabilities | 26,657 | 69,449 |
| Employee benefits | 1,008 | 1,73 |
| Cash (used in)/generated from operations | (494,590) | 555,100 |
| Tax paid | (31,325) | (142,564 |
| Net cash (used in)/from operating activities ⁽¹⁾ | (525,915) | 412,536 |
| Cash flows from investing activities | | |
| Acquisition of subsidiaries (net of cash acquired) ⁽²⁾ | - | (92,048 |
| Advances granted to a real estate developer in China ⁽³⁾ | - | (657,853 |
| Payments for capital expenditure on investment properties | (53,004) | (29,93 |
| Dividends received: | | |
| associates | 10,270 | 47,21 |
| joint ventures | 9,099 | 23,23 |
| financial investments | 576 | 1,740 |
| Decrease/(Increase) in amounts ow ing by equity-accounted investees (non-trade) $^{\scriptscriptstyle(4)}$ | 408,343 | (214,79 |
| | (31,968) | (59,820 |
| | (812,853) | 38,304 |
| Increase)/Decrease in investments in joint ventures (6) | (812,853) | |
| Increase)/Decrease in investments in joint ventures ⁽⁶⁾ nterest received | 38,016 | 30,836 |
| Increase)/Decrease in investments in joint ventures ⁽⁶⁾ nterest received Payments for intangible assets | 38,016 (181) | - |
| Increase)/Decrease in investments in joint ventures ⁽⁶⁾ nterest received Payments for intangible assets Payments for purchase of property, plant and equipment | 38,016 (181) (46,819) | - |
| Increase)/Decrease in investments in joint ventures ⁽⁶⁾ nterest received Payments for intangible assets Payments for purchase of property, plant and equipment Purchase of investment properties ⁽⁷⁾ | 38,016 (181) (46,819) (32,721) | - (95,270 - |
| Increase)/Decrease in investments in joint ventures ⁽⁶⁾ nterest received Payments for intangible assets Payments for purchase of property, plant and equipment Purchase of investment properties ⁽⁷⁾ Proceeds from loss of control in a subsidiary (net of cash disposed) ⁽⁸⁾ | 38,016 (181) (46,819) (32,721) 44,719 | - (95,270 - - |
| Increase)/Decrease in investments in joint ventures ⁽⁶⁾ nterest received Payments for intangible assets Payments for purchase of property, plant and equipment Purchase of investment properties ⁽⁷⁾ Proceeds from loss of control in a subsidiary (net of cash disposed) ⁽⁶⁾ Proceeds from sale of property, plant and equipment ⁽⁹⁾ | 38,016 (181) (46,819) (32,721) 44,719 48,711 | - (95,27) - - 450 |
| Increase in investments in associates ⁽⁵⁾ Increase)/Decrease in investments in joint ventures ⁽⁶⁾ Interest received Payments for intangible assets Payments for purchase of property, plant and equipment Parchase of investment properties ⁽⁷⁾ Proceeds from loss of control in a subsidiary (net of cash disposed) ⁽⁸⁾ Proceeds from sale of property, plant and equipment ⁽⁹⁾ Parchase of financial assets (net) ⁽¹⁰⁾ | 38,016 (181) (46,819) (32,721) 44,719 48,711 (18,373) | 456 (379,34 |
| Increase)/Decrease in investments in joint ventures ⁽⁶⁾ nterest received Payments for intangible assets Payments for purchase of property, plant and equipment Purchase of investment properties ⁽⁷⁾ Proceeds from loss of control in a subsidiary (net of cash disposed) ⁽⁶⁾ Proceeds from sale of property, plant and equipment ⁽⁹⁾ | 38,016 (181) (46,819) (32,721) 44,719 48,711 | - (95,27) - - 450 |

(REG. NO. 196300316Z)

| | Half year | |
|--|-----------------|-----------------|
| | 30 Ju | |
| | 2020 S\$'000 | 2019 S\$'000 |
| Cash flows from financing activities | | |
| Capital distribution to non-controlling interests (net) | (7,922) | (5,644) |
| (Increase)/Decrease in deposits pledged to financial institutions | (2,160) | 41,313 |
| Dividends paid | (40,989) | (179,238) |
| Repayment of lease liabilities and finance lease payables | (9,143) | (4,825) |
| Decrease/(Increase) in restricted cash | 724 | (16) |
| Increase in other liabilities | - | 6,911 |
| Interest paid (including amounts capitalised in investment properties, property, plant | | -,- |
| and equipment and development properties) | (109,886) | (83,981) |
| Net increase in amounts ow ing to related parties (non-trade) | 18,811 | 20,178 |
| Net (repayment to)/proceeds from revolving credit facilities and short-term bank borrow ings | (2,448) | 1,115,024 |
| Payment of financing transaction costs | (4,356) | (8,805) |
| Proceeds from bank borrow ings | 566,596 | 663,188 |
| Proceeds from issuance of bonds and notes | 529,000 | 850,000 |
| Repayment of bank borrowings | (60,363) | (532,551) |
| Repayment of bonds and notes | (311,805) | (255,580) |
| Cash flows from financing activities ⁽¹¹⁾ | 566,059 | 1,625,974 |
| Net (decrease)/increase in cash and cash equivalents | (410,146) | 800,251 |
| Cash and cash equivalents at beginning of the period | 2,789,569 | 2,162,373 |
| Effect of exchange rate changes on balances held in foreign currencies | 12,601 | (3,394) |
| Cash and cash equivalents at end of the period | 2,392,024 | 2,959,230 |
| Cash and cash equivalents comprise:- | | |
| Cash and cash equivalents as shown in the statement of financial position | 2,401,671 | 2,963,550 |
| Restricted deposits included in other non-current assets | 286,529 | 305,623 |
| Less: Deposits pledged to financial institutions | (291,072) | (305,857) |
| Less: Restricted cash | (4,838) | (1,376) |
| Less: Bank overdrafts | (266) | (2,710) |
| | 2,392,024 | 2,959,230 |

(REG. NO. 196300316Z)

Notes to the statement of cash flows

- (1) The cash outflows for 1H 2020 were mainly due to payment for land site at Irwell Bank Road of \$636 million. Excluding the payment for Irwell land, there was a net cash inflow from operating activities of \$110 million.
- (2) The cash outflows for 1H 2019 were due to payments made to acquire the remaining PPS 1 instruments issued by Sunbright, in connection to the non-residential components of the Quayside Collection which the Group did not own and the acquisition of 100% interest in entities which own a freehold site located at Monk Bridge in Leeds, UK.
- (3) The cash outflows for 1H 2019 were in relation to the loan granted to Sincere. The loan was reclassified to amount owing from joint ventures upon the completion of the acquisition of 51.01% effective joint controlling stake in Sincere in April 2020 and was repaid subsequently.
- (4) The cash inflows for 1H 2020 were mainly due to repayment of the abovementioned loan granted to Sincere partially offset by new loans granted to Sincere.

The cash outflows for 1H 2019 were due to advances granted to equity-accounted investees to fund the acquisition of Liang Court retail mall and a land site at Sims Drive.

(5) The cash outflows for 1H 2020 were due to payments made by the Group to acquire additional units in IREIT Global which increased the Group's stake from 12.52% to 20.87%.

The cash outflows for 1H 2019 were largely due to the Group's acquisition of 12.52% stake in IREIT Global.

(6) The net cash outflows for 1H 2020 were mainly due to acquisition of 51.01% effective joint controlling interest in Sincere, partially offset by cash inflows arising from the return of capital from South Beach Consortium (SBC).

The net cash inflows for 1H 2019 were mainly due to the return of capital from SBC partially offset by cash outflows for investment in 50% stake in IREIT Global Group Pte. Ltd. (the trust manager for IREIT Global) as well as additional investment in Shanghai Distrii Technology Development Co., Ltd, a leading operator of co-working spaces in China.

- (7) The cash outflows for 1H 2020 were due to the acquisition of 2 private rental sector (PRS) projects in Osaka, Japan.
- (8) The cash inflows for 1H 2020 relate to the consideration received for divestment of equity interest of 75.1% in SHR.
- (9) The proceeds from the sale of property, plant and equipment for 1H 2020 relate mainly to the proceeds received from the divestment of Millennium Hotel Cincinnati.
- (10) The cash outflows for 1H 2019 were largely due to the Group's subscription of a US\$230 million bond issued by Sincere.
- (11) The Group had net cash inflows from financing activities of \$566.1 million (1H 2019: \$1,626.0 million) for 1H 2020.

The net cash inflows for 1H 2020 were mainly due to a net increase in borrowings of \$721.0 million, which were raised to provide various funding requirements including the acquisition of 51.01% effective joint controlling interest in Sincere, along with loan granted to them, and acquisition/development of land sites/properties both in Singapore and overseas. This was partially offset by dividends paid during the period.

The net cash inflows for 1H 2019 were largely due to a net increase in borrowings of \$1,840.1 million raised to finance the subscription of bond issued by Sincere and loan granted to them, privatisation of M&C, and acquisition/development of land sites/properties in Singapore and overseas. This was partially offset by dividends paid during the period.

(REG. NO. 196300316Z)

1(d)(i) A statement (for the issuer and Group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

| The Group | Share Capital S\$m | Cap. Res. S\$m | Other Res.* S\$m | Exch. Fluct. Res. S\$m | Accum. Profits S\$m | Total S\$m | Non- controlling Interests S\$m | Total Equity S\$m |
|--|--------------------------|----------------------|------------------------|---------------------------------|---------------------------|-----------------|--|-------------------------|
| At 1 January 2020 | 1,991.4 | 280.3 | 75.9 | (165.1) | 8,337.7 | 10,520.2 | 746.3 | 11,266.5 |
| Profit for the period | - | - | - | - | 3.1 | 3.1 | (2.7) | 0.4 |
| Other comprehensive income for the period, | | | | | | | | |
| net of tax | - | - | (16.5) | 70.5 | - 3.1 | 54.0 57.1 | 20.0 | 74.0 74.4 |
| Total comprehensive income for the period | - | - | (16.5) | 70.5 | 3.1 | 57.1 | 17.3 | 74.4 |
| Transactions with owners, recorded directly in equity | | | | | | | | |
| Distributions to owners Capital distribution to non-controlling interests | | | | | | | (6.8) | (6.8) |
| Dividends paid to owners of the Company | | - | - | - | (6.4) | (6.4) | - | (6.4) |
| Dividends paid to non-controlling interests | - | - | - | - | - | - | (35.7) | (35.7) |
| Total distributions to owners | - | - | - | - | (6.4) | (6.4) | (42.5) | (48.9) |
| Change in ownership interests in subsidiaries | | | | | | | | |
| Change of interests in a subsidiary with loss of control | - | | - | - | - | | (1.1) | (1.1) |
| Change of interests in subsidiaries without loss of control | <u> </u> | 0.8 | - | - | - | 0.8 | (0.8) | - (1.1) |
| Total change in ownership interests in subsidiaries | - | 0.0 | - | - | - | 0.0 | (1.9) | (1.1) |
| Total transactions with owners | - | 0.8 | - | - | (6.4) | (5.6) | (44.4) | (50.0) |
| At 30 June 2020 | 1,991.4 | 281.1 | 59.4 | (94.6) | 8,334.4 | 10,571.7 | 719.2 | 11,290.9 |
| At 1 January 2019 | 1,991.4 | 185.9 | 16.6 | (119.5) | 7,966.3 | 10,040.7 | 2,233.2 | 12,273.9 |
| Profit for the period | - | - | - | - | 362.0 | 362.0 | 32.2 | 394.2 |
| Other comprehensive income for the period, | | | | | | | () | |
| net of tax Total comprehensive income for the period | - | - | (6.1) | (34.1) | 4.8 | (35.4) 326.6 | (23.7) 8.5 | (59.1) 335.1 |
| Total comprehensive income for the period | - | - | (0.1) | (34.1) | 500.0 | 520.0 | 0.0 | 555.1 |
| Transactions with owners, recorded directly in equity | | | | | | | | |
| Distributions to owners | | | | | | | | |
| Capital distribution to non-controlling interests | | - | - | - | - (122 5) | - (122 E) | (5.6) | (5.6) |
| Dividends paid to owners of the Company Dividends paid to non-controlling interests | | - | - | - | (133.5) | (133.5) | - (45.7) | (133.5) (45.7) |
| Total distributions to owners | - | - | - | - | (133.5) | (133.5) | (51.3) | (184.8) |
| Change in supership interests in subsidiaries | | | | | | | | |
| Change in ownership interests in subsidiaries Change of interests in a subsidiary without loss of control | - | 1.7 | - | - | - | 1.7 | (1.7) | - 1 |
| Total change in ownership interests in subsidiaries | - | 1.7 | - | - | - | 1.7 | (1.7) | - |
| Total transactions with owners | - | 1.7 | - | - | (133.5) | (131.8) | (53.0) | (184.8) |
| At 30 June 2019 | 1,991.4 | 187.6 | 10.5 | (153.6) | 8,199.6 | 10,235.5 | 2,188.7 | 12,424.2 |

* Other reserves comprise mainly fair value reserve arising from re-measurement of financial assets at fair value through other comprehensive income, hedging reserve, share of other reserve of associates, statutory reserve and share option reserve.

(REG. NO. 196300316Z)

| The Company | Share Capital S\$m | Capital Reserve S\$m | Other Reserve* S\$m | Accumulated Profits S\$m | Total S\$m |
|---|--------------------------|----------------------------|---------------------------|--------------------------------|---------------|
| At 1 January 2020 | 1,991.4 | 63.7 | (4.7) | 4,556.9 | 6,607.3 |
| Profit for the period | - | - | - | 9.7 | 9.7 |
| Other comprehensive income | | | | | |
| Change in fair value of equity investments measured at fair value through other comprehensive income | | | (2.2) | | (2.2) |
| Total other comprehensive income for the period, | - | - | (2.2) | - | (2.2) |
| net of tax | - | - | (2.2) | - | (2.2) |
| Total comprehensive income for the period | - | - | (2.2) | 9.7 | 7.5 |
| Transaction with owners, recorded directly in equity | | | | | |
| Distributions to ow ners | | | | | |
| Dividends | - | - | - | (6.4) | (6.4) |
| Total distributions to owners | - | - | - | (6.4) | (6.4) |
| Total transactions with owners | - | - | - | (6.4) | (6.4) |
| At 30 June 2020 | 1,991.4 | 63.7 | (6.9) | 4,560.2 | 6,608.4 |
| At 1 January 2019 | 1,991.4 | 63.7 | (29.0) | 4,671.4 | 6,697.5 |
| Profit for the period | - | - | - | 78.4 | 78.4 |
| Other comprehensive income | | | | | |
| Change in fair value of equity investments measured | | | | | 4.7 |
| at fair value through other comprehensive income Total other comprehensive income for the | - | - | 1.7 | - | 1.7 |
| period, net of tax | - | - | 1.7 | - | 1.7 |
| Total comprehensive income for the period | - | - | 1.7 | 78.4 | 80.1 |
| Transaction with owners, recorded directly in equity | | | | | |
| Distributions to ow ners | | | | | |
| Dividends | | - | - | (133.5) | (133.5) |
| Total distributions to owners | - | - | - | (133.5) | (133.5) |
| Total transactions with owners | | - | - | (133.5) | (133.5) |
| At 30 June 2019 | 1,991.4 | 63.7 | (27.3) | 4,616.3 | 6,644.1 |

* Other reserves comprise mainly fair value reserve arising from re-measurement of financial assets at fair value through other comprehensive income and hedging reserve.

(REG. NO. 196300316Z)

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the Company, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

Ordinary share capital

There was no change in the Company's issued share capital during the six months ended 30 June 2020.

Preference share capital

There was no change in the Company's issued preference share capital during the six months ended 30 June 2020.

As at 30 June 2020, the maximum number of ordinary shares that may be issued upon full conversion of all of the non-redeemable convertible non-cumulative preference shares of the Company ("Preference Shares") at the sole option of the Company is 44,998,898 ordinary shares (30 June 2019: 44,998,898 ordinary shares).

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

Ordinary share capital

As at 30 June 2020, the total number of issued ordinary shares (excluding treasury shares) was 906,901,330 (31 December 2019: 906,901,330).

Preference share capital

The total number of issued Preference Shares as at 30 June 2020 and 31 December 2019 was 330,874,257.

Treasury Shares

As at 30 June 2020, the Company held 2,400,000 treasury shares (31 December 2019: 2,400,000) which represented 0.26% of the total number of issued shares (excluding treasury shares).

1(d)(iv) A statement showing all sales, transfers, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

There were no sales, transfers, disposal, cancellation and/or use of treasury shares during the six months ended 30 June 2020.

1(d)(v) A statement showing all sales, transfers, cancellation and/or use of subsidiary holdings as at the end of the current financial period reported on.

Not applicable.

2. Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice.

The figures have neither been audited nor reviewed by our auditors.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

Except as disclosed in item 5 below, the Group has applied the same accounting policies and methods of computation in the financial statements for the current financial period as those applied in the Group's most recently audited financial statements for the year ended 31 December 2019.

(REG. NO. 196300316Z)

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

The Group has applied the following amendments to SFRS(I)s that are effective for the annual periods beginning on or after 1 January 2020:

- Amendments to SFRS(I) 1-1 and SFRS(I) 1-8 Definition of Material
- Amendments to References to Conceptual Framework in SFRS(I) Standards

In addition to the above, the Group has early adopted the Amendments to SFRS(I) 16 COVID-19-Related Rent Concessions which is effective for annual periods beginning after 1 June 2020 with earlier application permitted.

The adoption of the above amendments to SFRS(I)s did not have any significant impact on the financial statements of the Group.

Reclassifications

Certain reclassifications have been made to the comparatives to conform to current year presentation. The reclassification adjustments do not have any impact to the income statement of the Group for 1H 2019.

Income Statement

| | As restated \$'000 | As previously reported \$'000 |
|----------------|-----------------------|-------------------------------------|
| Finance income | 53,155 | 58,346 |
| Finance costs | (93,036) | (98,227) |

6. Earnings per ordinary share of the Group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

| | Half year ended 30 June | |
|--|----------------------------|----------------------------|
| | 2020 | 2019 |
| Basic Earnings per share (cents) | (0.4) | 39.2 |
| Diluted Earnings per share (cents) | (0.4) | 38.0 |
| Earnings per share is calculated based on: | | |
| a) Profit attributable to owners of the Company (S\$'000) (*) b) Profit used for computing diluted earnings | (3,272) | 355,527 |
| per share (S\$'000) c) Weighted average number of ordinary shares in issue: | (3,272) | 361,961 |
| - basic - diluted (**) | 906,901,330 906,901,330 | 906,901,330 951,900,228 |

* After deducting preference dividends of \$6,417,000 paid in 1H 2020 (1H 2019: \$6,434,000 paid).

** For computation of diluted earnings per share, the weighted average number of ordinary shares has been adjusted for any dilutive effect of potential ordinary shares arising from the conversion of all preference shares. For the six months ended 30 June 2020, the preference shares were antidilutive and therefore excluded from the computation of diluted earnings per share.

(REG. NO. 196300316Z)

Net asset value (for the issuer and Group) per ordinary share based on the total number of issued shares (excluding treasury shares) of the issuer at the end of the: (a) current financial period reported on; and

(b) immediately preceding financial year.

| | The G | The Group | | ompany |
|---|-------------------|-------------------|-------------------|-------------------|
| | 30.06.2020 S\$ | 31.12.2019 S\$ | 30.06.2020 S\$ | 31.12.2019 S\$ |
| Net Asset Value per ordinary share based on the number of issued 906,901,330 ordinary shares (excluding treasury shares) as at 30 June 2020 (906,901,330 ordinary shares (excluding treasury shares) as at 31 December 2019) | 11.66 | 11.60 | 7.29 | 7.29 |

- 8. A review of the performance of the Group, to the extent necessary for a reasonable understanding of the Group's business. It must include a discussion of the following: -
 - (a) any significant factors that affected the turnover, costs, and earnings of the Group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
 - (b) any material factors that affected the cash flow, working capital, assets or liabilities of the Group during the current financial period reported on.

Group Performance

For the half year ended 30 June 2020 (1H 2020), the Group's performance across its core business segments was severely impacted by the prolonged COVID-19 pandemic. The hospitality industry was adversely affected by the extensive travel restrictions, strict social distancing measures and a complete lockdown of cities which resulted in a global collapse in demand for air travel, lodging and tourism.

Revenue

Revenue for 1H 2020 decreased by 32.8% to \$1.1 billion (1H 2019: \$1.6 billion). The decline was across all business segments with hotel operations accounting for 82%. Hotel operations segment was most impacted in Q2 2020 as COVID-19 infections surged across the globe, with immediate restrictions placed on travel across international and domestic borders to contain the outbreak, thus decimating the travel industry. As at 30 June 2020, 28% of the Group's 152 hotels worldwide were temporarily closed and those that remained opened were operating at much lower occupancies than before. In constant currency, the Group's global hotel revenue per available room (RevPAR) fell by 56.6% to \$60.3 (1H 2019: \$139.1), and global occupancy dropped to 39.4% (1H 2019: 72.2%).

The property development segment achieved a lower revenue due to the timing of profit recognition. 1H 2020 revenue was mainly from projects that are currently under construction, such as The Tapestry, Whistler Grand and Amber Park. Comparatively, 1H 2019 revenue was derived from fully completed projects such as Gramercy Park, New Futura, Suzhou Hong Leong City Center (HLCC) and Shanghai Hongqiao Royal Lake where revenue and profit were recognised in entirety upon handover.

The investment properties segment generated lower rental income for 1H 2020 due to rental rebates granted to tenants, especially for the Group's retail tenants at its malls in Singapore, Phuket and Suzhou, as their activities were significantly impacted by the lockdowns and cut in discretionary spending. In addition, there was also lower rental contributions from hotels owned by CDL Hospitality Trust (CDLHT), which are accounted as investment properties due to master lease arrangements.

Profit Before Tax (PBT)

The Group registered a pre-tax profit of \$13.8 million for 1H 2020, a substantial decline from 1H 2019, partly due to lower divestment gains (1H 2019: \$490.3 million). Included in 1H 2019 was a substantial \$197.2 million pre-tax gain from the unwinding of the Group's Profit Participation Securities (PPS) 2 platform with the divestment of Manulife Centre and 7 & 9 Tampines Grande. In contrast, the divestment gains in 1H 2020 totalled \$49.9 million from the sale of Millennium Hotel Cincinnati (\$26.4 million) and the disposal of the Group's entire 75% stake in a subsidiary, Sceptre Hospitality Resources (Sceptre) (\$23.5 million).

The property development segment was the lead contributor to 1H 2020 PBT, albeit lower than 1H 2019. This is in tandem with the lower sales volume and compressed profit margins for projects like The Tapestry, Whistler Grand and Amber Park vis-à-vis 1H 2019 contributors such as Gramercy Park, New Futura, HLCC and Hongqiao Royal Lake, which yielded higher profit margins.

(REG. NO. 196300316Z)

With a decline in hotel operations revenue by \$430.0 million, the hotel operations segment reported a pre-tax loss of \$208.2 million, including \$33.9 million of impairment losses. In contrast to the sharper decline in revenue, the pre-tax loss was mitigated by cost containment measures implemented by the Group as well as tapping on applicable stimulus packages such as wage subsidies and tax reliefs provided by governments across its operating regions. The US, Europe and Asia regions have all generated pre-tax losses for 1H 2020 with the biggest impact being in New York due to the severity of COVID-19 and the resultant lockdowns as well as high cost structures.

The investment properties segment saw a decline in pre-tax profits due to significantly lower divestment gains for 1H 2020 versus 1H 2019, alongside lower revenues, higher financing costs and depreciation allocable to this segment.

The Group's Others segment reported a significant increase in pre-tax profit due to the divestment gain for Sceptre, higher share of contribution from First Sponsor Group Limited in relation to its property financing business, coupled with interest income earned from bonds issued by Sincere Property Group (Sincere) and subscribed by the Group in June 2019.

In addition, the Group's acquisition of an effective 51.01% joint controlling stake in Sincere, an established real estate developer in China, was completed in April 2020. Sincere's core business activities include largely development and investment properties. A negative goodwill and fair value of the call option to further acquire 9% in Sincere totalling \$50.9 million was recognised in 1H 2020. However, the Group also accounts for a post-acquisition share of loss of Sincere due to financing and marketing costs incurred by Sincere, and depreciation of Sincere's investment properties due to alignment of accounting policy.

Profit After Tax and Non-controlling Interests (PATMI)

For 1H 2020, the Group reported a PATMI of \$3.1 million, a substantial decline from 1H 2019 PATMI of \$362.0 million.

After factoring in the preference dividends of \$6.4 million for 1H 2020, basic earnings per share stands at (0.4) cents for 1H 2020 (1H 2019: 39.2 cents).

Capital Position

The Group's financial position remains robust with sufficient liquidity to meet its operational needs and financial commitments. As at 30 June 2020, the Group has cash reserves of \$2.7 billion. It maintains a strong liquidity position comprising cash and available undrawn committed bank facilities totalling \$4.0 billion. To date, this position has improved to \$5.1 billion. Net gearing ratio (after factoring in fair value on investment properties) stands at 50%.

Operational Highlights

Property Development

Singapore

The COVID-19 pandemic has caused major disruptions to the Singapore economy with Circuit Breaker (CB) measures, safe distancing regulations and weak demand affecting most businesses. The Singapore economy sank into a technical recession in Q2 2020 for the first time since 2009, with GDP contracting 42.9% quarter-on-quarter, deepening the 3.3% decline in Q1 2020. Year-on-year, GDP declined 13.2% in Q2 2020.

The construction sector was severely affected and witnessed a quarter-on-quarter decline of 97.1% in Q2 2020, and year-onyear decline of 59.3% in the same period. This is attributed by the halting of work at construction sites during the CB period, and the Phase 2 restart in June was painfully slow.

For 1H 2020, the Group and its joint venture (JV) associates sold 356 residential units including Executive Condominiums (ECs), with total sales value amounting to \$514.7 million (1H 2019: \$1.6 billion comprising 505 units). The sales value for 1H 2020 was lower compared with the corresponding period, as majority of the units sold were from projects like The Tapestry, Whistler Grand and Piermont Grand EC, whereas 1H 2019 was mainly ultra-luxury projects like Boulevard 88 and South Beach Residences. Sales volume was also down due to the CB period where the Group's sales galleries were temporarily closed and only allowed to reopen on 19 June.

During the CB period, the Group actively promoted sales through digital marketing and saw encouraging results. To date, the Group's 861-unit The Tapestry and the 716-unit Whistler Grand have sold 842 and 576 units respectively while Amber Park sold 211 of its 592 units. The Group's JV projects, the 820-unit Piermont Grand EC and the 680-unit Sengkang Grand Residences, have sold 577 and 255 units respectively.

(REG. NO. 196300316Z)

Overseas Markets

Australia

Despite the weak economic backdrop, the Group's 195-unit JV project in Melbourne, The Marker, has exchanged contracts for over 70% of the apartments. Construction commenced in Q2 2020 with completion expected by Q4 2021.

Following the successful completion of Ivy & Eve in Brisbane, the Group is preparing to launch its second residential project – Brickworks Park in 2H 2020. The 222-unit development comprises apartments and townhouses located in the prestigious Alderley suburb in North Brisbane. To be developed on an expansive 4.67-hectare site, it has a unique blend of beautifully conserved brickworks architecture as well as modern amenities such as a lagoon pool, bocce court and an art studio.

The Group's collaboration with Waterbrook Lifestyle for the 135-unit retirement village project in Bowral, Sydney, has received reservations on over 70% of the 77 units available and is targeting to commence construction in 2H 2020.

<u>Japan</u>

To date, 158 units (99%) out of 160 units at Park Court Aoyama The Tower in Tokyo, a JV residential project in which the Group holds a 20% interest, have been handed over to the buyers.

<u>UK</u>

The UK's 2019 General Election and its subsequent exit from the European Union on 31 January 2020 have contributed to a temporary upswing in the housing market, which was unfortunately disrupted by the COVID-19 pandemic.

Following the national lockdown announced in late March 2020, property sales and leasing activities have curtailed with social distancing measures in place. The Group has actively utilised virtual tools as an alternative to physical viewings. With the reopening of England's housing market in mid-May, market sentiments have gradually improved and physical viewings have resumed for the Group's launched projects.

To date, the six-unit high-end residential project at Chesham Street in Belgravia area has sold one unit and leased out four other units. Another luxury eight-unit residential (cum one ground floor retail unit) project at 100 Sydney Street in Chelsea area has achieved three apartment sales to date.

Teddington Riverside, the 239-unit development in Teddington, South West London, is expected to be completed in Q3 2020. Over 40% of the units launched in Phase 1 (76 units) have been sold or leased. Phase 2 of the development, comprising six townhouses and a weir cottage, will be launched in 2H 2020. The Group believes that the sales rate of Teddington Riverside will improve with the recent announcement on Stamp Duty Land Tax (SDLT) where the nil rate threshold for SDLT would be increased from £125,000 to £500,000.

<u>China</u>

CDL China Limited

In 1H 2020, the Group's wholly-owned subsidiary, CDL China Limited, and its JV associates sold 272 units and four villas in China, achieving sales value of RMB 750 million (approximately \$149 million) (1H 2019: 347 units with total sales value of RMB 1.08 billion (\$213 million)).

To date, the Group has sold 1,655 (92%) out of 1,804 units in the residential component of HLCC, an integrated mixed-use development in Suzhou. Current occupancy at HLCC's Grade A office tower and mall stands at 75% and 79% respectively. The 295-room five-star M Social Hotel is expected to be operational in Q4 2021.

Emerald, the 820-unit JV residential project in Chongqing, has sold 730 units (89%) while the 126-unit Eling Palace has sold 98 units to date (78%).

Hongqiao Royal Lake in Qingpu District, Shanghai, has sold 61 out of the 85 villas (72%). As the lockdown eases in China, the Group observes the returning demand for luxury developments such as villas, where low-density and prestige living are favourably viewed.

Strategic Partnership

On 15 April 2020, the Group entered into a definitive agreement to acquire an effective 51.01% joint controlling interest in Sincere, for an initial investment of RMB 4.39 billion (approximately \$0.88 billion).

This strategic investment into Sincere marks a transformative move for the Group in China. A new professional management team was onboarded in Q2 2020 to commence on the integration and restructuring of the company, focusing on capital management and portfolio recalibration initiatives to strengthen Sincere's financial position and fundamentals. China remains one of the Group's key overseas markets and the Group holds a positive view of the long-term growth and market outlook there.

(REG. NO. 196300316Z)

Investment Properties

The Group's retail and Food & Beverage (F&B) tenants in Singapore and overseas have been severely impacted by the prolonged closures due to the COVID-19 outbreak and they grapple with operating restrictions and cash flow constraints. Besides offering flexibility in tenancy terms, the Group committed over \$30 million of property tax and rental rebates to help its tenants to tide over this difficult period. While most of the Group's retail tenants have since reopened as lockdowns eased, the drop in income from retail and F&B sales is significant due to ongoing safe management requirements.

Notwithstanding the challenging situation, the Group's office portfolio remains resilient with a committed occupancy of 90.6% as at 30 June 2020, higher than the national average of 87.9%.

<u>UK</u>

The Group's two freehold commercial office buildings in Central London – Aldgate House and 125 Old Broad Street, remained open during the lockdown period, with committed occupancies of 85.9% and 93.6% respectively. While leasing transactions are muted, two lettings that took place during the pandemic underlined the resilient office fundamentals. The downturn might have curbed short-term demand for office space but bolstered by low vacancy rates and a constrained pipeline, the economic recovery will likely boost the office market.

The Group will continue to explore asset enhancement initiatives (AEI) for its UK office assets, to increase and optimise net lettable areas (NLA) and boost long-term rental growth of its assets. Aldgate House's basement and mezzanine space were repurposed in Q2 2020 into a basement gym.

The Group remains optimistic of the UK as a key global financial hub that is well-positioned for a rebound due to its strategic connectivity and well-established commercial infrastructure.

Private Rented Sector (PRS)

The Group's freehold site in Monk Bridge, Leeds, one of UK's major gateway cities, has obtained full planning permission for a 665-unit build-to-rent residential project coupled with 16,000 sq ft of lettable commercial/retail space to serve its residents in future. The development is slated for completion in 2023. This PRS project is in line with the Group's focus to enhance recurring income and to leverage on the strong potential of rental accommodation in the UK. The fundamentals underpinning investments in the UK PRS sector have not changed and are unlikely to curb investors' growing appetite for such investments in the long run.

<u>Japan</u>

In line with its expansion into PRS to enhance its recurring income streams, the Group completed the acquisition of two residential projects in Osaka, namely B-PROUD Tenmabashi and Pregio Miyakojima Hondori in 1H 2020. In total, it now has four residential projects in Osaka totalling 159 apartments and five shop units for lease. Despite the COVID-19 situation, demand for rental housing in Japan remains resilient with stable rent and occupancy levels.

<u>China</u>

Shanghai's Hongqiao Sincere Centre (Phase 2), which was acquired in November 2019, has been rebranded as Hong Leong Hongqiao Centre.

Fund Management

The Group continues to build its pipeline and is in active collaborations with capital partners to acquire new AUM and will accelerate growth by setting up a private fund and/or a REIT. It will continue to strengthen its fund management expertise and track record through strategic acquisitions and investments.

In April 2020, the Group acquired an additional 8.4% stake in Singapore-listed IREIT Global, a pan-European real estate investment trust, increasing its stake to 20.9% of the total issued units. It remains confident in the long-term fundamentals of the established European economies.

The Group is currently exploring the establishment of a REIT with commercial assets located in the UK, to be listed on the Singapore Exchange (SGX). Preliminary discussions with banks and various parties are ongoing and details such as the properties to be injected, the size of the offering or time frame have not been finalised. The Group continues to pursue this as a pipeline initiative and the timeline is subject to market conditions.

(REG. NO. 196300316Z)

Hotel Operations

The magnitude of the COVID-19 crisis on the hospitality industry is unprecedented and the Group's hotels remain vulnerable to the evolving situation. The Group's focus has been to prudently manage near-term operational and cashflow requirements to fund its operations and ride out this crisis.

Key operating statistics for hotels owned by the Group:

| | Roor | m Occupa | ncy | Avera | age Room | Rate | | RevPAR | |
|----------------|------|----------|--------|-------|----------|--------|-------|--------|--------|
| | 1H | 1H | Incr / | 1H | 1H | Incr / | 1H | 1H | Incr / |
| | 2020 | 2019 | (Decr) | 2020 | 2019 * | (Decr) | 2020 | 2019 * | (Decr) |
| | % | % | % pts | \$ | \$ | % | \$ | \$ | % |
| Singapore | 65.5 | 84.7 | (19.2) | 126.2 | 185.5 | (32.0) | 82.6 | 157.1 | (47.4) |
| Rest of Asia | 29.4 | 67.4 | (38.0) | 128.8 | 161.9 | (20.4) | 37.9 | 109.2 | (65.3) |
| Total Asia | 43.7 | 74.2 | (30.5) | 127.3 | 172.4 | (26.2) | 55.6 | 127.9 | (56.5) |
| Australasia | 45.9 | 84.0 | (38.1) | 163.4 | 151.5 | 7.9 | 75.0 | 127.3 | (41.1) |
| London | 24.6 | 78.1 | (53.5) | 221.4 | 218.7 | 1.2 | 54.4 | 170.7 | (68.1) |
| Rest of Europe | 27.9 | 69.8 | (41.9) | 134.4 | 153.8 | (12.6) | 37.5 | 107.4 | (65.1) |
| Total Europe | 26.3 | 73.4 | (47.1) | 172.8 | 184.0 | (6.1) | 45.5 | 135.1 | (66.3) |
| New York | 53.3 | 82.5 | (29.2) | 205.2 | 323.7 | (36.6) | 109.3 | 267.0 | (59.1) |
| Regional US | 34.9 | 56.4 | (21.5) | 148.0 | 188.2 | (21.4) | 51.6 | 106.1 | (51.4) |
| Total US | 41.9 | 65.0 | (23.1) | 175.6 | 245.0 | (28.3) | 73.5 | 159.3 | (53.9) |
| Total Group | 39.4 | 72.2 | (32.8) | 153.2 | 192.6 | (20.5) | 60.3 | 139.1 | (56.6) |

*For comparability, 1H 2019 Average Room Rate and RevPAR had been translated at constant exchange rates (30 June 2020).

<u>Asia</u>

Asia RevPAR for 1H 2020 decreased by 56.5% to \$56 (1H 2019: \$128).

Singapore RevPAR decreased by 47.4% to \$83 (1H 2019: \$157) as the impact of the pandemic and CB was mitigated by accommodation demand from foreign workers affected by border closures as well as from Government contracts.

Rest of Asia saw a steeper fall in RevPAR by 65.3% to \$38 (1H 2019: \$109) due to the severe COVID-19 impact in Beijing, Seoul and Taipei.

<u>Australasia</u>

Australasia RevPAR for 1H 2020 fell 41.1% to \$75 (1H 2019: \$127), being severely impacted by the effects of the New Zealand ("NZ") Alert Level 4 lockdown from 26 March through to 28 April 2020. Even with the Alert Level being lowered since May 2020, domestic travel remains saddled with restrictions.

While all social distancing measures are no longer necessary, and hotels can resume normal operations, there is still a long road to recovery as NZ is predominantly an international leisure-driven market.

Europe

Europe RevPAR for 1H 2020 decreased by 66.3% to \$46 (1H 2019: \$135).

London RevPAR was down by 68.1% to \$54 (1H 2019: \$171) with RevPAR for rest of Europe down by 65.1% to \$38 (1H 2019: \$107).

Following the World Health Organisation (WHO) declaring COVID-19 a pandemic on 11 March 2020, the UK joined Paris and Rome with national lockdowns that immediately eroded hotel occupancies overnight as most of the UK hotels were forced to close. UK's economic results illustrated the severity of the impact, pinpointing the hospitality sector as contributing to the largest GDP drop on record of 20.4%. The Group's hotels in London, Paris and Rome typically have a majority base of international customers and remain affected by the continuing travel restrictions in place for most of Europe.

<u>US</u>

US RevPAR for 1H 2020 decreased by 53.9% to \$74 (1H 2019: \$159). New York (NY) RevPAR decreased by 59.1% to \$109 (1H 2019: \$267) and Regional US decreased by 51.4% to \$52 (1H 2019: \$106).

The US government closed the external borders at the end of March 2020 to China, Asia and Europe, suspending all airlift in and out of the US. Restrictions on gathering size were imposed, and most 2020 large scale events, tradeshows, concerts and sports were cancelled, severely impacting business, group and leisure customer segments.

The Novotel NY hotel, operated by Accor, was closed on 25 March 2020 due in part to the hotel's historically high level of European business. It remains closed as are approximately 40% of hotels in NY. The Group's three other NY hotels were able to secure medical-related businesses as well as serving essential workers to mitigate the losses.

The lockdowns equally impacted the regional US hotels, particularly Boston, Chicago and Los Angeles.

Refurbishments

Due to the COVID-19 pandemic, the Group is focused on cost containment and cash preservation. The refurbishment works which commenced at the Millennium Gloucester and Millennium Hotel Paris Opera have since been put on hold. The planned refurbishment of the Millennium Hilton NY Downtown is also on hold.

In 1H 2020, Copthorne King's Singapore completed the renovation of 142 rooms at the Tower Wing. Refurbishment work is nearly complete at the Copthorne Hotel & Resort Queenstown Lakefront and the hotel will reopen for business in Q4 2020.

Developments

The Group is progressing with its plans to develop the Sunnyvale California project comprising a 263-room M Social hotel and a 250-unit residential project. It aims to capitalise on Sunnyvale's location as the headquarters of many technology companies which is part of the technology belt of Silicon Valley. Construction for the apartment block has commenced and completion is expected in the next two years.

Review is still ongoing for the design of a 300-room hotel and a 250-unit serviced apartment complex on Yangdong development land, situated adjacent to Millennium Seoul Hilton. The commencement for this project is being evaluated.

Divestments

The 872-room Millennium Cincinnati Hotel was closed on 31 December 2019 and sold on 14 February 2020 for US\$36 million (approximately \$49 million).

The sale of W Singapore – Sentosa Cove hotel to CDLHT for \$324 million was completed on 16 July 2020.

In December 2013, as a result of a compulsory purchase order by Birmingham City Council for the Copthorne Hotel Birmingham, the Group entered into various commercial arrangements with Birmingham City Council and Paradise Circus Limited Partnership (PCLP), the developer of Birmingham's Paradise Circus redevelopment scheme. The Group has exercised its put option to sell the existing site to PCLP for £17.2 million (\$30.8 million) and expects to complete this in Q3 2021.

Management Changes

With the resignation of M&C's Group CEO on 2 August 2020, the Group will not be actively searching for a replacement. Mr Kwek Leng Beng, the Executive Chairman of M&C and CDL, will continue to lead and guide M&C's senior management team through this challenging period.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

The Group's performance for the period under review was in line with the profit guidance announced on 13 July 2020 except for the recognition of impairment losses on hotels of \$33.9 million.

In accordance to regulatory statements issued by ACRA and SGX which highlighted key areas that care should be exercised when preparing interim financial statements including assets valuations, the management has reviewed the carrying amounts of the properties for indicators of impairment and conducted internal valuations where impairment losses on eight hotels were recognised in 1H 2020. The COVID-19 pandemic has resulted in significant market uncertainty and valuations may change as the conditions evolve.

(REG. NO. 196300316Z)

10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the Group operates and any known factors or events that may affect the Group in the next reporting period and the next 12 months.

Singapore

As COVID-19 pandemic dampens economic growth, the Singapore residential property market will likely face demand test for the rest of 2020 and beyond. Despite the muted outlook and closure of show galleries during the CB period which moderated sales volumes, the use of virtual marketing tools and the eventual Phase 2 reopening in late June 2020 kicked off with an encouraging start, fuelled by the keen pent-up demand for mass and mid-market segments. Furthermore, the low interest rate environment is also supporting housing demand for wealth preservation and portfolio diversification. Sales are expected to improve over time.

The 2H 2020 Government Land Sales (GLS) programme has been moderated with only three Confirmed List residential sites with a potential supply of approximately 1,370 apartment units, reflecting a 23% reduction from the 1H 2020 Confirmed List. This is the lowest level of supply since 2H 2009, where the global financial crisis resulted in no confirmed sites being released. The tightened land supply coupled with developers pacing out their launches will help to avoid potential oversupply aggravating the market.

In May 2020, the Government granted a six-month extension on Project Completion Period (PCP), Additional Buyer's Stamp Duty (ABSD) on land and Qualifying Certificate (QC) deadlines for property developers affected by disruptions to construction timelines and residential sales. This has provided temporary relief to accommodate possible delays due to manpower and supply chain challenges.

The majority of the Group's projects under construction are expected to obtain their Temporary Occupation Permits (TOPs) only from 2022 onwards, which provides some buffer to catch up on lost time. Barring further unforeseen disruptions, the Group endeavours to complete Forest Woods by Q4 2020 as site manpower resumes.

In Q3 2020, the Group's 60% JV partner, Hong Leong Holdings Limited, is planning to launch the 566-unit Penrose located at Sims Drive, within walking distance to Aljunied MRT station. It is also one MRT station from Paya Lebar, which has transformed into an established regional hub. The project is also close to popular schools, making it an attractive location for young families and working professionals.

The Group currently has two residential launches in the pipeline for 2021. The first is an upmarket condominium comprising about 540 units on Irwell Bank Road, located 200 metres from the upcoming Great World MRT station. The Group had successfully tendered for this prime site in January 2020 for \$583.9 million or \$1,515 psf ppr, and the project is slated for sales launch in 1H 2021. The second project is the residential component of the Liang Court JV redevelopment project with around 700 apartments. In July 2020, the Group and its JV partner completed the acquisition of the entire Liang Court site which will be redeveloped into an integrated mixed-use development comprising residences, a commercial component, a hotel and a serviced residence with a hotel licence.

With many business premises closed temporarily and working from home being the current default mode, sentiments remain subdued and companies may temporarily put expansion plans on hold. The Group expects the office market to remain relatively resilient in the mid- to long-term as Singapore remains a favourable and stable destination for corporate entities. Flexible working space and the technology sector continue to drive new demand, albeit at a slower pace than 2019. Moreover, the supply of new office space has moderated while older office assets have been taken off the market for redevelopment.

Redevelopment and AEI

As part of portfolio rejuvenation and capitalising on the Urban Redevelopment Authority's CBD Incentive Scheme, the Group is progressing on its redevelopment plans for Fuji Xerox Towers, a freehold office building. Subject to the approval of relevant authorities, it plans to develop a mixed-use integrated project comprising around 60% of residential units for sale and serviced apartments for rent, with the remaining 40% for commercial purposes. The submission for Provisional Permission is being prepared and demolition related works are currently planned for commencement in 2H 2021.

The Group is also actively exploring the redevelopment of Central Mall, a freehold commercial building with a cluster of adjoining 99-year conservation shophouses. It plans to positively transform and revitalise the area with a proposed mixeduse integrated development comprising office, retail, serviced apartments and hotel components that are integrated with its surroundings. Preliminary planning applications are currently being reviewed.

In Thailand, the Group has deferred the commencement of the AEI for Jungceylon, its major shopping mall in Phuket, and will proceed when there is further clarity on the COVID-19 situation.

<u>Hotels</u>

While the pandemic is gradually under control in many countries, the threat of a second wave remains, as seen in the US, Melbourne and Hong Kong. Though this results in uncertainty on when normalcy will return, many countries are actively establishing green lanes and travel bubbles, which offers hope for the safe reopening of borders and an upside on travel volumes. The Group is optimistic that when a vaccine is available, likely next year, the road to recovery for the hotel sector will be accelerated with pent-up demand.

(REG. NO. 196300316Z)

The Group will continue to contain costs and conserve cash by maintaining tight controls on discretionary expenditure, rightsizing the workforce, deferring non-essential capital expenditure and working with suppliers, contractors and partners to push for cost reductions. It will also focus on each market's domestic business which tends to be more resilient. This crisis offers an opportunity for the Group to reformulate its strategies and create fresh experiences for new market segments so as to stay relevant in this new normal. It will be reviewing its hotel portfolio holistically to come up with opportunities for AEI, redevelopment and divestment.

The Group expects this segment to remain challenging for the subsequent quarters of this financial year.

<u>Outlook</u>

In Q2 2020, Singapore posted its worst quarterly contraction on record, sinking into a deeper recession than its earlier estimates. GDP for 2020 is narrowed to -5% to -7% from the previous forecast range of -4% to -7%. The sharp plunge reflects an ultra-challenging and uncertain operating environment, with weak near-term economic recovery expected both domestically and globally.

The COVID-19 pandemic has overshadowed core business fundamentals and eroded organic growth. SMEs and MNCs alike are grappling with macroeconomic uncertainties beyond their control. Under these precarious circumstances, the Group has shifted to an interim crisis management mode where cost-containment measures are prioritised. Cash preservation, prudent capital management and business optimisation are enforced to enhance liquidity. These efforts will help to fortify the Group's balance sheet.

The Group benefits from its diversified portfolio. Although hotel operations are expected to continue to bear the brunt of COVID-19, the Group has put in place turnaround strategies to tap on new segments. Positive progress in terms of improved occupancy in the US offers confidence that the Group's overseas hotels are beginning to see some light. Property development and investment properties segments have been relatively resilient. Given Singapore's stable political environment, high transparency, good governance and well-developed infrastructure, it is noticeable that overseas property buyers continue to find Singapore an attractive investment destination.

As part of its capital recycling efforts and to extract greater value from its assets, the Group is also actively looking into asset divestment for both non-core hotels held by the Group as well as the investment properties held by Sincere.

During this downtime, the Group is reviewing its strategies, reinforcing frameworks and retooling itself to future-proof its business. It will continue to focus on its Growth, Enhancement and Transformation (G-E-T) strategy to enhance value and improve execution.

Over the Group's 57-year history and track record, it has survived numerous challenging times, each one more difficult than the last. While the outlook for Singapore and the global economy can seem grim, the agility, resilience and foresight that have been the hallmarks of the Group's compass will help it navigate through this storm and emerge stronger.

11. Dividend

(a) Current Financial Period Reported On

Any dividend declared for the current financial period reported on?

Yes.

The Company had on 12 May 2020 declared a tax-exempt (one-tier) non-cumulative preference dividend to holders of City Developments Limited Preference Shares of 1.94 cents per Preference Share, calculated at the dividend rate of 3.9% per annum of the issued price of \$1.00 for each Preference Share, for the dividend period from 31 December 2019 to 29 June 2020. The said preference dividend was paid on 30 June 2020.

(REG. NO. 196300316Z)

(b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year?

Yes.

| Name of Dividend | Tax-exempt (One-tier) Special Interim Ordinary Dividend | Tax-exempt (One-tier) Preference Dividend |
|----------------------------|--|---|
| Date of Payment | 12 September 2019 | 1 July 2019 |
| Dividend Type | Cash | Cash |
| Dividend Amount (in cents) | 6.0 cents per Ordinary Share | 1.94 cents per Preference Share^ |
| Dividend rate (in %) | N.A. | 3.9% per annum on the issue price of each Preference Share |
| Dividend Period | N.A. | From 31 December 2018 to 30 June 2019 (both dates inclusive) |
| Issue Price | N.A. | \$1.00 per Preference Share |

Preference dividend for each Preference Share is calculated at the dividend rate of 3.9% per annum of the issue price of \$1.00 for each Preference Share on the basis of the actual number of days comprised in the dividend period divided by 365 days.

(c) Date payable

Not applicable.

(d) Books Closure Date

Not applicable.

12. If no dividend has been declared/recommended, a statement to that effect.

Not applicable.

13. Interested Person Transactions

No interested person transactions ("IPTs") were conducted for the six months ended 30 June 2020 under the Company's IPT Mandate pursuant to Rule 920 of the Listing Manual (excluding transactions less than \$100,000).

(REG. NO. 196300316Z)

14. Segment Reporting

By Business Segments

| | The Gro | oup |
|----------------------------|-----------|-----------|
| | Half year | ended |
| | 30 Ju | ne |
| | 2020 | 2019 |
| | S\$'000 | S\$'000 |
| Revenue | | |
| Property Development | 463,735 | 536,000 |
| Hotel Operations* | 355,289 | 785,281 |
| Investment Properties | 185,467 | 207,508 |
| Others | 68,413 | 67,739 |
| | 1,072,904 | 1,596,528 |
| Profit/(Loss) before tax** | | |
| Property Development | 114,973 | 179,620 |
| Hotel Operations | (208,171) | 29,512 |
| Investment Properties | 26,307 | 258,427 |
| Others | 80,686 | 22,739 |
| | 13,795 | 490,298 |

* Revenue from hotel operations includes room revenue of \$230.6 million (1H 2019: \$529.7 million) for 1H 2020 from hotels that are owned by the Group.

** Includes share of after-tax (loss)/profit of associates and joint ventures.

15. In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments.

Property Development

Revenue decreased by \$72.3 million to \$463.7 million (1H 2019: \$536.0 million) for 1H 2020. Pre-tax profit decreased by \$64.6 million to \$115.0 million (1H 2019: \$179.6 million) for 1H 2020.

Projects that contributed to both revenue and profit in 1H 2020 include The Tapestry, Whistler Grand, Amber Park, Gramercy Park, Hongqiao Royal Lake, 100 Sydney Street project in Chelsea and Phase 1 of Teddington Riverside in the Borough of Richmond upon Thames. Sales of landbank residential sections in New Zealand and units in Zenith Residences also contributed to the Group's revenue and pre-tax profit for this segment. In accordance with the Group's policy of equity accounting for the results of its joint ventures, whilst revenue from joint venture developments such as South Beach Residences, Boulevard 88, The Jovell and Forest Woods had not been consolidated into the Group's total revenue, the Group's share of profit arising from joint venture developments had been included in pre-tax profit.

The decrease in revenue for 1H 2020 was largely due to timing of profit recognition. For Singapore private residential units, profit is recognised progressively based on the stages of construction and sales status. The decrease in revenue for 1H 2020 was mainly attributable to lower contribution from completed projects which were recognised in entirety in the same period, such as Gramercy Park, New Futura, HLCC and Hongqiao Royal Lake. This was partially mitigated by higher progressive contribution from Whistler Grand and Amber Park (launched in May 2019) due to higher percentage of completion achieved, as well as higher contribution from the two abovementioned UK projects.

The decrease in pre-tax profit for 1H 2020 was in tandem with the decrease in revenue, coupled with thinner margins for The Tapestry, Whistler Grand and Amber Park, the main contributors for 1H 2020. Comparatively, 1H 2019 pre-tax profit included significant contribution from Gramercy Park and New Futura, both higher margin projects which were fully recognised upon sale completion. Also, there was lower share of profits from joint venture project, South Beach Residences in 1H 2020 due to lower sales volume, along with lower returns recognised from the sale of units in the Ivy and Eve project in Australia which was fully sold in 2019. Higher financing costs being expensed off for 1H 2020, as well as share of losses from newly acquired joint venture, Sincere, also contributed to the decrease in pre-tax profit for 1H 2020.

(REG. NO. 196300316Z)

Hotel Operations

Revenue decreased by \$430.0 million to \$355.3 million (1H 2019: \$785.3 million) for 1H 2020. This segment reported a pretax loss of \$208.2 million (1H 2019: pre-tax profit of \$29.5 million) for 1H 2020.

This is primarily due to the prolonged COVID-19 pandemic, which has resulted in widespread travel restrictions, an unprecedented collapse in global tourism, and mass cancellation or postponement of events. Many countries have responded to the outbreak by imposing measures such as quarantines, strict social distancing and complete lockdown of cities. These measures had adversely impacted the Group's hotel operations, even with the receipt of applicable government grants and aggressive cost containment measures which mitigated the impact. Other than being the worst hit region, the United States also experienced civil unrest/riots in 1H 2020 regarding racial injustice, which further worsened hotel performance.

Based on market conditions and internal assessment by in-house valuers, in addition, an impairment loss of \$33.9 million had been provided in 1H 2020 in light of the challenges faced by the hospitality industry during the pandemic.

The pre-tax loss for 1H 2020 was partially mitigated by divestment gain on Millennium Hotel Cincinnati of \$26.4 million.

Investment Properties

Revenue decreased by 10.6% to \$185.5 million (1H 2019: \$207.5 million) for 1H 2020. Pre-tax profit decreased by \$232.1 million to \$26.3 million (1H 2019: \$258.4 million) for 1H 2020.

The decrease in revenue for 1H 2020 was largely due to rental rebates provided to retail tenants and lower revenue for hotels under the master lease structure for CDLHT, resulting from the pandemic. In Singapore, retail and F&B businesses have been impacted by the decline in customer demand, strict safe distancing measures and closures for non-essential services. In overseas markets, the retail sectors were similarly impacted by lockdowns imposed by local authorities, where Jungceylon Retail Mall, Phuket was particularly affected due to a period of closure in 1H 2020. Contributions from hotels under master lease agreements, including Millennium Mitsui Garden Hotel Tokyo, Novotel Singapore Clarke Quay and Angsana Velavaru, were also significantly reduced.

The decrease in pre-tax profit for 1H 2020 was mainly attributable to the lower divestment gains recognised. Included in 1H 2019 was realised deferred gain on sale of investment properties of \$153.9 million, in addition to \$43.3 million of distributions by Golden Crest in accordance with the stipulated waterfall structure under PPS 2. Higher financing costs and depreciation also contributed to the decline in pre-tax profits.

Others

Revenue, comprising mainly income from building maintenance contracts, project management, club operations, laundry services and dividend income, remained relatively flat at \$68.4 million (1H 2019: \$67.7 million) for 1H 2020.

Notwithstanding the stable revenue, pre-tax profit increased by \$58.0 million to \$80.7 million (1H 2019: \$22.7 million) for 1H 2020, mainly contributed by the divestment gain recognised for SHR of \$23.5 million and interest income earned on loan granted to and bonds issued by Sincere. Higher contribution was also derived from FSGL's property financing business, backed by income from refinancing loans and a higher average secured China portfolio.

16. A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year.

Total Annual Net Dividend (Refer to Para 18 of Appendix 7.2 for the required details)

| | Full Year 2019 S\$'000 | Full Year 2018 S\$'000 |
|------------|------------------------------|------------------------------|
| Ordinary | 72,552 | 72,552 |
| Special | 108,942 | 108,942 |
| Preference | 12,904 | 12,904 |
| Total | 194,398 | 194,398 |

The tax-exempt (one-tier) final ordinary dividend and tax-exempt (one-tier) special final ordinary dividend for the year ended 31 December 2019 of 8.0 cents and 6.0 cents respectively per ordinary share had been approved by the ordinary shareholders at the Annual General Meeting held on 24 June 2020 and the dividend amounts were based on the number of issued ordinary shares as at 6 July 2020.

(REG. NO. 196300316Z)

17. A breakdown of sales and operating profit after tax for first half year and second half year.

Not applicable.

18. Confirmation pursuant to Rule 720(1) of the Listing Manual

The Company confirms that it has procured undertakings from all its directors and executive officers in the format set out in Appendix 7.7 in accordance with Rule 720(1) of the Listing Manual.

BY ORDER OF THE BOARD

Shufen Loh @ Catherine Shufen Loh Company Secretary 13 August 2020

(REG. NO. 196300316Z)

CONFIRMATION BY THE BOARD

The Directors of the Company hereby confirm, to the best of their knowledge, nothing has come to the attention of the Board of Directors which may render the Group's unaudited financial results for the half year ended 30 June 2020 to be false or misleading in any material respect.

That said, in this regard, further to 1(b)(i), the Group would like to highlight that the carrying amounts of the Group's assets (property, plant and equipment, investment properties and development properties) are carried at cost less accumulated depreciation and impairment losses. The Group does not adopt a fair value basis for its investment portfolio.

The unprecedented market uncertainty caused by the COVID-19 pandemic had posed a risk to asset valuations and potential impairment losses could occur should the valuations be lower than the carrying value of each asset. Understandably, this pandemic, particularly in this current period has caused difficulties in providing fair and accurate valuations of the properties as there is high volatility on future cash flows under different possible scenarios and limited market transactions available for benchmarking to adopt meaningful changes to the capitalisation rates in the current market.

Notwithstanding the challenge, the Group had conducted internal valuations and adopted assumptions broadly laid out in the Notes to Paragraph 1(b)(i) on pages 7 and 8 but would emphasise that these adopted assumptions are very subjective in the situation which is still highly fluid and evolving.

The Group also noted that its subsidiary, CDLHT had included in its announcement on 29 July 2020 that it has not carried out independent valuations as at 30 June 2020. Accordingly, the Group is unable to assess the impairment loss, if any, on the CDLHT hotels (accounted for in the Group as property, plant and equipment, and investment properties). Notably, while CDLHT accounts for its properties using the fair value model, the Group accounts for these properties at cost less accumulated depreciation and impairment losses. The carrying values of the CDLHT hotels are lower at the Group, vis-à-vis at CDLHT level. The Group will consider potential impairment losses, if any, on the CDLHT properties when CDLHT carries out its valuation exercise at year end.

On behalf of the Board of Directors

Kwek Leng Beng Executive Chairman Sherman Kwek Eik Tse Executive Director

Singapore, 13 August 2020

APPENDIX II

REPRODUCTION OF THE PRESS RELEASE DATED 5 NOVEMBER 2020 CONTAINING THE GUARANTOR'S CONSOLIDATED FINANCIAL RESULTS FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2020

The information set out below is a reproduction of the press release dated 5 November 2020 containing the Guarantor's consolidated financial results for the third quarter ended 30 September 2020.



RESULTS AT SEPTEMBER 30TH 2020

Press release Paris, November 5th 2020

Q3 20 KEY INFORMATION: CONFIRMED REBOUND

Substantial improvement in gross operating income +14.6%* vs. Q3 19

Rebound in revenues in all activities: revenues +9.7% vs. Q2 20 (+0.5%* vs. Q3 19) Operating expenses down -8.2% vs. Q3 19 (-5.6%*) and -6.5% vs. 9M 19 (-4.5%*) Positive jaws effect at Group level

Q3 20 cost of risk substantially lower than in Q2 20 at 40 basis points Reported Group net income of EUR 862m (+9.8%* vs. Q3 19) - underlying Group net income of EUR 742m in Q3 20 and EUR 803m in 9M 20

SIGNIFICANT INCREASE IN CETI RATIO AT 13.2%⁽¹⁾

Dividend provision of EUR 0.21 per share⁽²⁾ included in CET1 High level of capital (~420bp buffer over regulatory requirement) giving the Group flexibility in terms of shareholders' return

2020 OBJECTIVES

Objective of underlying operating expenses of around EUR 16.5bn Cost of risk of around 70bp Objective of a CET1 ratio above 12% at end-2020

SOCIETE GENERALE GROUP FULLY MOBILISED TO SERVING THE ECONOMY

More than EUR 20bn of State Guaranteed Loan applications at Group level

NEW ENERGY TRANSITION COMMITMENTS

Target to reduce overall exposure to the oil and gas extraction sector by 10% by 2025:

- by supporting the energy transition of our clients, through a priority of financing renewable energies and gas in the transition phase
- by stopping new financing of onshore oil & gas extraction in the US (Reserve Based Lending)

Frédéric Oudéa, the Group's Chief Executive Officer, commented:

"The Societe Generale Group's Q3 results illustrate the ability of all our businesses to rebound, after the exceptional lockdown period that we have experienced, and to adapt to a still very uncertain environment. The performances reflect our efforts in terms of commercial development, cost control and rigorous risk management. The solidity of the balance sheet, both in terms of asset quality and level of capital, enables us to approach the coming months with confidence and build our new strategic roadmap on sound foundations. With the exceptional commitment of our teams, we have the ambition to support our customers both in the current crisis and in the longer term with their energy and digital transition, and we are confident of our ability to enhance the added value and competitiveness of our different businesses."

The footnote * in this document corresponds to data adjusted for changes in Group Structure and at constant exchange rates

⁽¹⁾ Including +19bp of IFRS 9 phasing and ~+10bp impact of closing of SG Finans dated 1 October 2020

⁽²⁾ Corresponding to 50% of underlying Group net income in 9M 20, after deducting interests on deeply subordinated notes and undated subordinated notes

1. GROUP CONSOLIDATED RESULTS

| In EURm | Q3 20 | Q3 19 | Cha | ange | 9M 20 | 9M 19 | Cha | ange |
|---|---------|---------|--------|---------|----------|----------|--------|---------|
| Net banking income | 5,809 | 5,983 | -2.9% | +0.5%* | 16,275 | 18,458 | -11.8% | -9.4%* |
| Operating expenses | (3,825) | (4,165) | -8.2% | -5.6%* | (12,363) | (13,224) | -6.5% | -4.5%* |
| Underlying operating expenses(1) | (4,002) | (4,317) | -7.3% | -4.8%* | (12,186) | (12,816) | -4.9% | -2.8%* |
| Gross operating income | 1,984 | 1,818 | +9.1% | +14.6%* | 3,912 | 5,234 | -25.3% | -22.3%* |
| Underlying gross operating income(1) | 1,807 | 1,666 | +8.5% | +14.4%* | 4,089 | 5,642 | -27.5% | -24.9%* |
| Net cost of risk | (518) | (329) | +57.4% | +67.7%* | (2,617) | (907) | x 2.9 | x 3.0* |
| Operating income | 1,466 | 1,489 | -1.5% | +2.9%* | 1,295 | 4,327 | -70.1% | -69.6%* |
| Underlying operating income(1) | 1,289 | 1,337 | -3.6% | +1.3%* | 1,472 | 4,753 | -69.0% | -68.6%* |
| Net profits or losses from other assets | (2) | (71) | +97.2% | +97.2%* | 82 | (202) | n/s | n/s |
| Underlying net profits or losses from other assets(1) | (2) | 42 | n/s | n/s | 159 | 47 | X3.4 | X3.3* |
| Impairment losses on goodwill | 0 | 0 | n/s | n/s | (684) | 0 | n/s | n/s |
| Income tax | (467) | (389) | +20.1% | +20.1%* | (1,079) | (1,034) | +4.4% | +23.0%* |
| Reported Group net income | 862 | 854 | +0.9%* | +9.8%* | (728) | 2,594 | n/s | n/s |
| Underlying Group net income(1) | 742 | 855 | -13.2% | -5.9%* | 803 | 3,183 | -74.8% | -74.7%* |
| ROE | 5.7% | 5.3% | | | -3.0% | 5.5% | | |
| ROTE | 6.5% | 6.1% | - | | -1.4% | 6.7% | | |
| Underlying ROTE (1) | 5.5% | 6.1% | | | 1.0% | 8.1% | | |

(1) Adjusted for exceptional items and linearisation of IFRIC 21

Societe Generale's Board of Directors, which met on November 4th, 2020 under the chairmanship of Lorenzo Bini Smaghi, examined the Societe Generale Group's results for Q3 and 9M 2020.

The various restatements enabling the transition from underlying data to published data are presented in the methodology notes (section 10.5).

Net banking income

Q3 was marked by a general rebound in all the Group's activities in an environment still characterised by the global health crisis. There was a significant improvement in the Group's net banking income (+9.7%) vs. Q2 20 to EUR 5,809 million. It was stable (+0.5%* when adjusted for changes in Group structure and at constant exchange rates) vs. Q3 19 (-2.9% on a reported basis). It was down -9.4%* in 9M 20 vs. 9M 19 (-11.8% in 9M 20 vs. 9M 19).

Net banking income (excluding PEL/CEL provision) for French Retail Banking was up +6.2% vs. Q2 20 and down -4.5% vs. Q3 19. The dynamic rebound was also observed on International Retail Banking & Financial Services' revenues (+9.9%* vs. Q2 20, -2.6%* vs. Q3 19).

Global Banking & Investor Solutions' net banking income was up +8.2% vs. Q2 20 and +1% vs. Q3 19. Global Markets experienced a sharp rebound, particularly in the Equity businesses, against the backdrop of the normalisation of market conditions.

Operating expenses

Operating expenses were significantly lower in Q3 20 at EUR 3,825 million (-8.2% vs. Q3 19 and -5.6%* when adjusted for changes in Group structure and at constant exchange rates), resulting in a positive jaws effect in the quarter, and in 9M 20 at EUR 12,363 million (-6.5% vs. 9M 19 and -4.5%* when adjusted for changes in Group structure and at constant exchange rates). Underlying operating expenses totalled EUR 4,002 million in Q3 20, down -7.3% vs. Q3 19, and EUR 12,186 million in 9M 20, down -4.9% vs. 9M 19, after including the linearisation of the IFRIC 21 impact.

All the Group's businesses contributed to this decline: French Retail Banking's costs were down -6.0% in Q3 20 vs. Q3 19, those of International Retail Banking & Financial Services were down -8.4% in Q3 20 vs. Q3 19 and those of Global Banking & Investor Solutions were down -9.8% in Q3 20 vs. Q3 19.

The Group expects underlying operating expenses of around EUR 16.5 billion for 2020. In addition, the Group is already working on reducing its costs beyond 2020: expected decline of EUR 450 million by 2022/2023 in Global Markets, study under way on French Retail Banking, ongoing optimisation of cross-functional processes, gradual benefit of the finalisation of remediation efforts as from 2022, ramping up of digitalisation.

Cost of risk

The commercial cost of risk amounted to 40 basis points in Q3 20, substantially lower than in the last quarter (97 basis points in Q2 20 and 26 basis points in Q3 19), and 67 basis points in 9M 20.

The net cost of risk amounted to EUR 518 million in Q3 20 and breaks down into EUR 382 million in respect of loans classified in Stage 3 (credit-impaired) and EUR 136 million in respect of loans classified in Stage 1 (performing) and Stage 2 (underperforming), o/w EUR 123 million impact of macroeconomic scenarios review in International Retail Banking & Financial Services.

In the first nine months, the net cost of risk amounted to EUR 2,617 million, with EUR 1,617 million in respect of loans classified in Stage 3 and EUR 1,000 million in respect of loans classified in Stage 1 and Stage 2.

As of September 30th, the total amount of repayment moratoriums was around EUR 35 billion, o/w EUR 9 billion already expired. The end of these moratoriums has a limited impact on the Group's cost of risk.

The Group expects a 2020 commercial cost of risk of around 70 basis points.

The gross doubtful outstandings ratio amounted to $3.4\%^{(1)}$ at September 30^{th} 2020, up +20bp vs. September 30^{th} 2019. The Group's gross coverage ratio for doubtful outstandings stood at $52\%^{(2)}$ at September 30^{th} 2020 (54% at June 30^{th} 2020).

Net profits or losses from other assets

Net profits or losses from other assets totalled EUR -2 million in Q3 20 and EUR +82 million in 9M 20.

⁽¹⁾ NPL ratio calculated according to the new EBA methodology

⁽²⁾ Ratio between the amount of provisions on doubtful outstandings and the amount of these same outstandings

Group net income

| In EURm | Q3 20 | Q3 19 | 9M 20 | 9M 19 |
|--|-------|-------|-------|-------|
| Reported Group net income | 862 | 854 | (728) | 2,594 |
| Underlying Group net income ⁽¹⁾ | 742 | 855 | 803 | 3,183 |
| | | | | |

| In % | Q3 20 | Q3 19 | 9M 20 | 9M 19 |
|--------------------------------|-------|-------|-------|-------|
| ROTE (reported) | 6.5% | 6.1% | -1.4% | 6.7% |
| Underlying ROTE ⁽¹⁾ | 5.5% | 6.1% | 1% | 8.1% |

Earnings per share is negative and amounts to EUR -1.38 in 9M 20 (EUR 2.49 in 9M 19). Underlying earnings per share amounts to EUR 0.42 (EUR 3.21 in 9M 19). The dividend provision, corresponding to 50% of underlying net income after deducting interest on deeply subordinated notes and undated subordinated notes for 9M 20, amounts to EUR 0.21 per share.

 $^{^{(1)}}$ Adjusted for exceptional items and the linearisation of IFRIC 21 $\,$

2. THE GROUP'S FINANCIAL STRUCTURE

Group **shareholders' equity** totalled EUR 60.6 billion at September 30th, 2020 (EUR 63.5 billion at December 31st, 2019). Net asset value per share was EUR 62.0 and tangible net asset value per share was EUR 54.45.

The **consolidated balance sheet** totalled EUR 1,472 billion at September 30th, 2020 (EUR 1,356 billion at December 31st, 2019). The net amount of customer loan outstandings at September 30th, 2020, including lease financing, was EUR 440 billion (EUR 430 billion at December 31st, 2019) – excluding assets and securities purchased under resale agreements. At the same time, customer deposits amounted to EUR 440 billion, vs. EUR 410 billion at December 31st, 2019 (excluding assets and securities sold under repurchase agreements).

At end-September 2020, the parent company had issued EUR 26.9 billion of medium/long-term debt, having an average maturity of 5.6 years and an average spread of 61 basis points (vs. the 6-month midswap, excluding subordinated debt). The subsidiaries had issued EUR 765 million. At September 30th, 2020, the Group had issued a total of EUR 27.6 billion of medium/long-term debt. The LCR (Liquidity Coverage Ratio) was well above regulatory requirements at 179% at end-September 2020, vs. 119% at end-December 2019. At the same time, the NSFR (Net Stable Funding Ratio) was over 100% at end-September 2020.

The Group's **risk-weighted assets** (RWA) amounted to EUR 352.3 billion at September 30th, 2020 (vs. EUR 345.0 billion at end-December 2019) according to CRR/CRD4 rules. Risk-weighted assets in respect of credit risk represent 80.7% of the total, at EUR 284.4 billion, up 0.7% vs. December 31st, 2019.

At September 30th, 2020, the Group's **Common Equity Tier 1** ratio stood at 13.1% (13.2% pro forma for the impact of the disposal of SG Finans which was finalised on October 1st, 2020, i.e. around 420 basis points above the regulatory requirement). The CET1 ratio at September 30th, 2020 includes an effect of +19 basis points for phasing of the IFRS 9 impact. Excluding this effect, the fully-loaded ratio amounts to 12.9%. The Tier 1 ratio stood at 15.1%⁽¹⁾ at end-September 2020 (15.1% at end-December 2019) and the total capital ratio amounted to 18.2%⁽¹⁾ (18.3% at end-December 2019).

The CET1 ratio is expected to be above 12% at end-2020, taking into account all the regulatory developments related to the review of internal models (TRIM).

With a level of $29.6\%^{(1)}$ of RWA and $8.7\%^{(1)}$ of leveraged exposure at end-September 2020, the Group's TLAC ratio is above the FSB's requirements for 2020. At September 30^{th} , 2020, the Group was also above its MREL requirements of 8.51% of the TLOF⁽²⁾ (which, in December 2017, represented a level of 24.4% of RWA), which were used as a reference for the SRB calibration.

The **leverage ratio** stood at 4.4%⁽¹⁾ at September 30th, 2020 (4.3% at end-December 2019).

The Group is rated by four rating agencies: (i) FitchRatings - long-term rating "A-", stable outlook, senior preferred debt rating "A", short-term rating "F1"; (ii) Moody's – long-term rating (senior preferred debt) "A1", stable outlook, short-term rating "P-1"; (iii) R&I - long-term rating (senior preferred debt) "A", stable outlook; and (iv) S&P Global Ratings - long-term rating (senior preferred debt) "A", negative outlook, short-term rating "A-1".

⁽¹⁾ Excluding IFRS 9 phasing

⁽²⁾ TLOF: Total Liabilities and Own Funds

3. FRENCH RETAIL BANKING

| In EURm | Q3 20 | Q3 19 | Change | 9M 20 | 9M 19 | Change |
|---|---------|---------|--------|---------|---------|---------|
| Net banking income | 1,836 | 1,879 | -2.3% | 5,470 | 5,789 | -5.5% |
| Net banking income excl. PEL/CEL | 1,857 | 1,945 | -4.5% | 5,511 | 5,894 | -6.5% |
| Operating expenses | (1,292) | (1,375) | -6.0% | (3,975) | (4,209) | -5.6% |
| Gross operating income | 544 | 504 | +7.9% | 1,495 | 1,580 | -5.4% |
| Gross operating income excl. PEL/CEL | 565 | 570 | -0.9% | 1,536 | 1,685 | -8.8% |
| Net cost of risk | (130) | (95) | +36.8% | (821) | (318) | +158.2% |
| Operating income | 414 | 409 | +1.2% | 674 | 1,262 | -46.6% |
| Net profits or losses from other assets | 3 | 41 | -92.7% | 139 | 43 | +223.3% |
| Reported Group net income | 283 | 311 | -9.0% | 562 | 901 | -37.6% |
| RONE | 9.5% | 11.0% | | 6.5% | 10.6% | |
| Underlying RONE (1) | 9.2% | 12.0% | _ | 7.1% | 11.7% | - |

(1) Adjusted for the linearisation of IFRIC 21 and PEL/CEL provision

After the substantial impact of the lockdown on activity in Q2, French Retail Banking's commercial performance improved in Q3 20.

The brands continued to expand their activity on their core target customers.

Boursorama consolidated its position as the leading online bank in France, with around 2.5 million clients at end-September 2020 (around 450,000 new clients in one year) while maintaining its No. 1 position in terms of client satisfaction⁽¹⁾. The number of stock market orders doubled compared to Q3 19.

Net inflow for wealthy clients remained robust at EUR 919 million in Q3 20 (EUR 2.2 billion over 9 months 2020), taking assets under management to EUR 67.4 billion (including Crédit du Nord) at end-September 2020.

Life insurance outstandings totalled EUR 93.4 billion, with the unit-linked share accounting for 25.9% of outstandings. The unit-linked share of outstandings increased by 126bp vs. Q3 19.

The brands continued to develop their insurance business, with Property/Casualty insurance premiums up 6.4% vs. Q3 19.

Average investment loan outstandings (including leases) rose 25.7% vs. Q3 19 to EUR 88.3 billion (+5.5% excluding State Guaranteed Loans). Average outstanding loans to individuals were up 4.5% at EUR 122.3 billion, bolstered by housing loans.

As a result, average loan outstandings climbed 12.2% (+5.0% excluding State Guaranteed Loans) vs. Q3 19 to EUR 222.4 billion.

French Retail Banking continued to support the economy, accompanying individual, corporate and professional customers.

As of October 16th, 2020, around 91,800 applications had been received for State Guaranteed Loans for a total amount of EUR 19.7 billion at Group level in France.

Average outstanding balance sheet deposits⁽²⁾ were 14.1% higher than in Q3 19 (+4.9% vs. Q2 20) at EUR 239.9 billion, still driven by sight deposits (+19.8% vs. Q3 19)⁽³⁾.

As a result, the average loan/deposit ratio stood at 92.7% in Q3 20.

⁽¹⁾ Source: Bain & Company 2020

⁽²⁾ Including BMTN (negotiable medium-term notes)

⁽³⁾ Including currency deposits

Net banking income excluding PEL/CEL

Q3 20: revenues (excluding PEL/CEL) totalled EUR 1,857 million, down -4.5% vs. Q3 19 but up 6.2% vs. the low point in Q2 20.

Net interest income (excluding PEL/CEL) was 5.1% lower than in Q3 19 against a backdrop of low interest rates and a sharp rise in deposits. However, it picked up compared to Q2 20 (+2.8%), bolstered in particular by loan production and TLTRO effects.

Commissions were 4.0% lower than in Q3 19 but picked up compared to Q2 20 (+6.6%), with financial commissions down compared to the high level in Q2 20 and stable compared to Q3 19 (-3.0% vs. Q2 20, +0.8% vs. Q3 19), and a gradual recovery in service commissions (+7.8% vs. Q2 20, -7.5% vs. Q3 19).

9M 20: revenues (excluding PEL/CEL) totalled EUR 5,511 million, down -6.5% vs. 9M 19, reflecting the effects of the Covid-19 crisis. Net interest income (excluding PEL/CEL) was 3.3% lower and commissions were down -6.9% (-4.7% excluding adjustment for tax related to commissions in Q2 19).

Operating expenses

Q3 20: French Retail Banking generated a positive jaws effect, thereby improving its operating leverage. Operating expenses were substantially lower at EUR 1,292 million (-6.0% vs. Q3 19), illustrating the Group's work on costs. The cost to income ratio (after linearisation of the IFRIC 21 charge and restated for the PEL/CEL provision) was lower at 71.4%.

9M 20: operating expenses were lower at EUR 3,975 million (-5.6% vs. 9M 19). The cost to income ratio (after linearisation of the IFRIC 21 charge and restated for the PEL/CEL provision) stood at 71.5%.

Cost of risk

Q3 20: the commercial cost of risk amounted to EUR 130 million or 24 basis points, returning to normal after peaking in Q2 20 (85bp). It includes EUR 55 million of S1/S2 (performing/underperforming loans) provisioning and EUR 75 million of S3 (credit-impaired loans) provisioning.

9M 20: the commercial cost of risk amounted to EUR 821 million or 52 basis points, higher than in 9M 19 (22bp, EUR 318 million). It includes EUR 411 million of S1/S2 provisioning and EUR 410 million of S3 (non-performing loans) provisioning.

Net profits or losses from other assets

Q3 20: "Net profits or losses from other assets" amounted to EUR 3 million vs. EUR 41 million in Q3 19.

9M 20: "Net profits or losses from other assets" amounted to EUR 139 million, including a capital gain of EUR 130 million relating to the Group's property disposal programme realised in Q1 2020.

Contribution to Group net income

Q3 20: the contribution to Group net income totalled EUR 283 million (-9.0% vs. Q3 19). RONE (after linearisation of the IFRIC 21 charge and restated for the PEL/CEL provision) stood at 9.2% in Q3 20 (vs. 12.0% in Q3 19).

9M 20: the contribution to Group net income totalled EUR 562 million (-37.6% vs. 9M 19). RONE (after linearisation of the IFRIC 21 charge and restated for the PEL/CEL provision) stood at 7.1% in 9M 20 (vs. 11.7% in 9M 19).

4. INTERNATIONAL RETAIL BANKING & FINANCIAL SERVICES

| In EURm | Q3 20 | Q3 19 | Cha | inge | 9M 20 | 9M 19 | Cha | inge |
|---|-------|---------|--------|---------|---------|---------|--------|---------|
| Net banking income | 1,891 | 2,096 | -9.8% | -2.6%* | 5,605 | 6,296 | -11.0% | -4.0%* |
| Operating expenses | (999) | (1,091) | -8.4% | -0.2%* | (3,124) | (3,440) | -9.2% | -1.4%* |
| Gross operating income | 892 | 1,005 | -11.2% | -5.1%* | 2,481 | 2,856 | -13.1% | -7.0%* |
| Net cost of risk | (331) | (169) | +95.9% | x 2.2 | (978) | (430) | x 2.3 | x 2.4 |
| Operating income | 561 | 836 | -32.9% | -29.4%* | 1,503 | 2,426 | -38.0% | -34.2%* |
| Net profits or losses from other assets | (2) | 1 | n/s | n/s | 9 | 2 | x 4.5 | x 3.4 |
| Reported Group net income | 337 | 513 | -34.3% | -29.3%* | 928 | 1,492 | -37.8% | -32.5%* |
| RONE | 12.9% | 18.7% | | | 11.6% | 17.8% | | |
| Underlying RONE (1) | 12.3% | 18.1% | | | 11.8% | 18.2% | | |

(1) Adjusted for the linearisation of IFRIC 21 and the restructuring provision of EUR 29 million in Q2 19.

International Retail Banking saw a rebound in loan and deposit production in all regions from June. Outstanding loans totalled EUR 84.6 billion. They rose +3.7%* vs. end-September 2019; they were down -5.5% at current structure and exchange rates, given the disposals finalised since September 2019 : SKB in Slovenia, OBSG in Macedonia and Societe Generale de Banque aux Antilles. Outstanding deposits climbed +9.3%* (-2.3% at current structure and exchange rates) vs. September 2019, to EUR 79.0 billion.

For the Europe scope, outstanding loans were up $+3.1\%^*$ vs. September 2019, at EUR 53.7 billion (-5.1% at current structure and exchange rates), driven by the Czech Republic (+4.6%*, -0.8%) and to a lesser extent Western Europe (+2.3%). Outstanding deposits were up $+7.1\%^*$ (-4.3% at current structure and exchange rates), with a healthy momentum in the Czech Republic (+7.4%*, +1.8%) and Romania (+9.5%*, +6.7%).

In Russia, there was a significant increase in outstanding loans $(+7.5\%)^*$ at constant exchange rates, -17.1% at current exchange rates) while outstanding deposits climbed +19.5%* (-7.9% at current exchange rates).

In Africa, Mediterranean Basin and French Overseas Territories, outstanding loans rose +3.6%* (or -0.9%) vs. September 2019, including +2.3%* in the Mediterranean Basin and +3.1%* in Sub-Saharan Africa. Outstanding deposits enjoyed a strong momentum, up +9.5%* (+5.1%).

In the Insurance business, the life insurance savings business saw outstandings increase $+1\%^*$ vs. September 2019. The share of unit-linked products in outstandings was 30% at end-September 2020, up 2 points vs. September 2019. Protection insurance fell $-1.1\%^*$ vs. Q3 19. The 8.2%* increase in Property/Casualty premiums was offset by a decline in personal protection insurance (-6.8%* vs. Q3 19).

Financial Services to Corporates delivered a resilient commercial performance. Operational Vehicle Leasing and Fleet Management saw an increase in its vehicle fleet (+2% vs. end-September 2019) to 1.76 million vehicles at end-September 2020. Equipment Finance's outstanding loans were up +0.7%* vs. end-September 2019, at EUR 17.8 billion (excluding factoring).

Net banking income

Net banking income amounted to EUR 1,891 million in Q3 20, down -2.6%* (-9.8%) vs. Q3 19. The increase of +9.9%* vs. Q2 20 illustrates the recovery in activity. Revenues totalled EUR 5,605 million in 9M 20, down -4.0%* (-11.0%) vs. 9M 19.

In International Retail Banking, net banking income totalled EUR 1,216 million in Q3 20, down -3.9%* (-13.2%) vs. Q3 19, marked in particular by a fall in net interest income in the Czech Republic and

Romania, in conjunction with the decline in rates. Net banking income was $6.5\%^*$ higher than in Q2 20.

Net banking income amounted to EUR 3,666 million in 9M 20, down -3.3%* (-12.7%) vs. 9M 19.

The Insurance business saw a slight fall in net banking income (-1.6%* vs. Q3 19) to EUR 223 million in Q3 20 (-1.8%), but an increase of +5.5%* vs. Q2 20. Net banking income was down -3.1%* (-3.5%) in 9M 20, at EUR 663 million.

Financial Services to Corporates' net banking income was up $+1\%^*$ (-3.4%) vs. Q3 19 and $+22.1\%^*$ vs. Q2 20, at EUR 452 million. ALD posted a used car sale result of EUR 333 per vehicle in Q3 20 and has revised its full-year target between EUR -50 and EUR 150 per vehicle for 2020. Financial Services to Corporates' net banking income came to EUR 1,276 million in 9M 20, down -6.4%* (-9.4%) vs. 9M 19.

Operating expenses

Operating expenses were down -0.2%* (-8.4%), at EUR -999 million, vs. Q3 19, reflecting control of costs. They fell -1.4%* (-9.2%) in 9M 20, to EUR 3,124 million. The cost to income ratio stood at 52.8% in Q3 20 and 55.7% in 9M 20.

In International Retail Banking, operating expenses were down -1.4%^{*} (-11.1%) vs. Q3 19 and down - $0.5\%^*$ (-10.1%) vs. 9M 19.

In the **Insurance** business, operating expenses were slightly higher (+0.7%*, stable at current structure) than in Q3 19. They were up +3.1%* (+2.6%) vs. 9M 19.

In Financial Services to Corporates, operating expenses were down -0.3%* (-6.2%) vs. Q3 19 and -1.7%* (-6.8%) vs. 9M 19.

Cost of risk

Q3 20: the commercial cost of risk amounted to 102 basis points (or EUR 332 million), vs. 125 basis points in Q2 20 and 49 basis points in Q3 19, which included a net provision write-back incorporating insurance payouts in Romania. The Q3 cost of risk includes EUR 120 million for the estimate of expected credit losses in Stage 1 and Stage 2, including EUR 123 million for the impact related to the review of macro-economic scenarios.

9M 20: the cost of risk amounted to 98 basis points (EUR 978 million); it was 42 basis points in 9M 19. The estimate of expected credit losses in Stage 1 and Stage 2 amounted to EUR 310 million.

Contribution to Group net income

The contribution to Group net income totalled EUR 337 million in Q3 20 (-34.3% vs. Q3 19) and EUR 928 million in 9M 20 (-37.8% vs. 9M 19). Underlying RONE stood at 12.3% in Q3 20 (vs. 18.1% in Q3 19), and 11.8% in 9M 20 (vs. 18.2% in 9M 19).

| In EURm | Q3 20 | Q3 19 | Char | nge | 9M 20 | 9M 19 | Cha | inge |
|---------------------------|---------|---------|--------|---------|---------|---------|--------|---------|
| Net banking income | 2,034 | 2,013 | +1.0% | +2.5%* | 5,541 | 6,518 | -15.0% | -14.9%* |
| Operating expenses | (1,478) | (1,638) | -9.8% | -8.3%* | (5,025) | (5,579) | -9.9% | -9.7%* |
| Gross operating income | 556 | 375 | +48.3% | +49.4%* | 516 | 939 | -45.0% | -45.4%* |
| Net cost of risk | (57) | (65) | -12.3% | -7.8%* | (818) | (140) | x 5.8 | x 5.9 |
| Operating income | 499 | 310 | +61.0% | +60.7%* | (302) | 799 | n/s | n/s |
| Reported Group net income | 381 | 253 | +50.6% | +50.2%* | (223) | 667 | n/s | n/s |
| RONE | 10.3% | 6.9% | | | -2.1% | 5.7% | | |
| Underlying RONE (1) | 7.9% | 5.1% | | | -1.3% | 7.7% | | |

5. GLOBAL BANKING & INVESTOR SOLUTIONS

(1) Adjusted for the linearisation of IFRIC 21

Net banking income

Q3 20: Global Banking & Investor Solutions' revenues were up +1.0% (+2.5%* when adjusted for changes in Group structure and at constant exchange rates) at EUR 2,034 million and rebounded +8.2% (+10.8%*) compared to Q2 20.

9M 20: net banking income was down -12.7% vs. 9M 19 when adjusted for the impact of restructuring, the revaluation of SIX securities (EUR +66 million) and the disposal of Private Banking in Belgium. On a reported basis, the decrease is -15.0%.

In Global Markets & Investor Services, net banking income totalled EUR 1,245 million, up +4.5% (+6.3%* when adjusted for changes in Group structure and at constant exchange rates) vs. Q3 19.

Fixed Income & Currencies delivered another solid performance, with revenues of EUR 569 million, up +9.4% vs. Q3 19. Market conditions have normalised compared to H1 20. The solid Q3 performance was driven in particular by healthy activity with European corporate clients, higher revenues in the Americas region and in flow & hedging activities.

There was a sharp rebound in Equity activities, with net banking income 3.7 times higher than in Q2 20, and up +5.1% vs. Q3 19. Flow & hedging activities performed well in Q3, and the Asia and Americas regions enjoyed strong volumes. There was a gradual recovery in equity structured product revenues vs. Q2 20, impacted by the current reduction in the risk profile. The good performance of listed products helped offset this impact.

The implementation of decisions following the strategic review of equity and credit structured products is under way:

- Reducing the risk profile of these products in line with the plan with, in particular, a decrease in the exposure to the most complex products
- Maintaining the leadership position on the investment solutions franchise

Securities Services' assets under custody amounted to EUR 4,328 billion at end-September 2020, up +2.1% vs. end-June 2020. Over the same period, assets under administration were up +2.3% at EUR 613 billion. Securities Services' revenues totalled EUR 145 million in Q3 20 and were down -12.7% vs. Q3 19.

Financing & Advisory revenues totalled EUR 579 million in Q3 20, down -2.8%* vs. Q3 19 (-4.1% at current structure and exchange rates).

Investment banking enjoyed a healthy activity in Q3 20, albeit slower in the debt market compared to Q2 which saw a record number of issues. Acquisition financing activity was sustained.

Financing activities were adversely affected by the slowdown in aircraft and property financing.

After a second quarter marked by the crisis and a decline in volumes, Global Transaction and Payment Services posted a better performance than in Q2 20, benefiting from a rebound in commissions.

Asset and Wealth Management's net banking income totalled EUR 210 million in Q3 20, down -3.7% vs. Q3 19 (-3.7%* when adjusted for changes in Group structure and at constant exchange rates).

Lyxor's net banking income amounted to EUR 53 million, up +10.4% vs. Q3 19. It rebounded by +32.5% vs. Q2 20, driven by the ETF segment and the rebound in equity markets. Lyxor's assets under management totalled EUR 133 billion at end-September 2020. Lyxor's varied ESG ETF offering contributed to the increase in net inflow in the first nine months.

Private Banking posted a performance that was 7.3% lower in Q3 20 than in Q3 19, with net banking income of EUR 153 million. Revenues were hit by market conditions and weaker activity. Assets under management were stable in Q3 20, at EUR 114 billion. Net inflow totalled EUR 1.8 billion in the first nine months of the year, driven by France.

Operating expenses

Q3 20: operating expenses were substantially lower (-9.8%) than in Q3 19. The pillar generated a positive jaws effect in Q3 20.

9M 20: operating expenses, restated for the restructuring provision recorded in Q2 19 for EUR 227 million, were down -7.3%.

Net cost of risk

Q3 20: the commercial cost of risk amounted to 14 basis points (or EUR 57 million), vs. 95 basis points in Q2 20 and 16 basis points in Q3 19. It includes EUR -34 million of S1/S2 (performing/underperforming loans) provisioning and EUR 92 million of S3 (credit-impaired loans) provisioning.

9M 20: the cost of risk amounted to 66 basis points (EUR 818 million), including EUR 284 million of S1/S2 provisioning and EUR 534 million of S3 (non-performing loans) provisioning.

Contribution to Group net income

The contribution to Group net income amounted to EUR 381 million in Q3 20, an increase of +50.6% vs. Q3 19, and EUR -223 million in 9M 20.

RONE (after linearisation of the IFRIC 21 charge) stood at 7.9% vs. 5.1% in Q3 19. It was negative in the first nine months.

6. CORPORATE CENTRE

| In EURm | Q3 20 | Q3 19 | 9M 20 | 9M 19 |
|---|-------|-------|---------|-------|
| Net banking income | 48 | (5) | (341) | (145) |
| Operating expenses | (56) | (61) | (239) | 4 |
| Gross operating income | (8) | (66) | (580) | (141) |
| Net cost of risk | 0 | 0 | 0 | (19) |
| Net profits or losses from other assets | (3) | (115) | (80) | (249) |
| Impairment losses on goodwill | 0 | | (684) | |
| Income tax | (84) | 7 | (534) | 70 |
| Reported Group net income | (139) | (223) | (1,995) | (466) |

The Corporate Centre includes:

- the property management of the Group's head office,
- the Group's equity portfolio,
- the Treasury function for the Group,
- certain costs related to cross-functional projects and certain costs incurred by the Group and not re-invoiced to the businesses.

The Corporate Centre's net banking income totalled EUR 48 million in Q3 20 vs. EUR -5 million in Q3 19 and EUR -341 million in 9M 20 vs. EUR -145 million in 9M 19.

Operating expenses totalled EUR -56 million in Q3 20 vs. EUR -61 million in Q3 19. They amounted to EUR -239 million in 9M 20 vs. EUR +4 million in 9M 19.

Gross operating income totalled EUR -8 million in Q3 20 vs. EUR -66 million in Q3 19 and EUR -580 million in 9M 20 vs. EUR -141 million in 9M 19.

Net profits or losses from other assets amounted to EUR -3 million in Q3 20 vs. EUR -115 million in Q3 19 and EUR -80 million in 9M 20 vs. EUR -249 million in 9M 19, related to the application of IFRS 5 as part of the implementation of the Group's refocusing plan.

The Corporate Centre's contribution to Group net income was EUR -139 million in Q3 20 vs. EUR -223 million in Q3 19 and EUR -1,995 million in 9M 20 vs. EUR -466 million in 9M 19.

7. CONCLUSION

The Group posted gross operating income up +14.6%^{*} in Q3 20 vs. Q3 19, demonstrating its ability to rebound while at the same time improving its operating leverage. At the same time, the balance sheet has been further strengthened, with a CET1 level of $13.2\%^{(1)}$, i.e. around 420 basis points above the regulatory requirement, giving the Group flexibility in terms of shareholders' return

The Group posted a dividend provision of EUR 0.21 per share⁽²⁾.

In 2020, the Group anticipates:

- underlying operating expenses of around EUR 16.5 billion
- an expected cost of risk of around 70 basis points
- a CET1 ratio above 12.0% at end-2020 assuming full trim regulatory impact

The Group continues to develop its value proposition while working to strengthen the profitability of its businesses:

- Global Banking & Investor Solutions has demonstrated its ability to support its clients while improving its operational efficiency
- French Retail Banking is accelerating the expansion of Boursorama and entering a new phase with the study on the merger between its two networks, Societe Generale and Crédit du Nord
- International Retail Banking & Financial Services has confirmed its position as a resilient and profitable business

In particular, the Group will present the conclusion of its strategic study on the merger of Crédit du Nord and Societe Generale to the market on December 7th, 2020. The Global Banking & Investor Solutions' strategy will be presented in Q1 2021.

⁽¹⁾ including +19 basis points for IFRS9 phasing and pro-forma for the capital impact of the disposal of SG Finans which was finalised on October 1st, 2020 (around + 10 basis points)

⁽²⁾ corresponding to 50% of underlying Group net income in 9M 20, after deducting interests on deeply subordinated notes and undated subordinated notes

8. 2020 FINANCIAL CALENDAR

2020 Financial communication calendar

| February 10 th , 2021 | Fourth quarter and FY 2020 results |
|----------------------------------|--|
| May 6 th , 2021 | First quarter 2021 results |
| August 3 rd , 2021 | Second quarter and first half 2021 results |
| November 4 th , 2021 | Third quarter and nine-month 2021 results |

The Alternative Performance Measures, notably the notions of net banking income for the pillars, operating expenses, IFRIC 21 adjustment, (commercial) cost of risk in basis points, ROE, ROTE, RONE, net assets, tangible net assets, and the amounts serving as a basis for the different restatements carried out (in particular the transition from published data to underlying data) are presented in the methodology notes, as are the principles for the presentation of prudential ratios.

This document contains forward-looking statements relating to the targets and strategies of the Societe Generale Group.

These forward-looking statements are based on a series of assumptions, both general and specific, in particular the application of accounting principles and methods in accordance with IFRS (International Financial Reporting Standards) as adopted in the European Union, as well as the application of existing prudential regulations.

These forward-looking statements have also been developed from scenarios based on a number of economic assumptions in the context of a given competitive and regulatory environment. The Group may be unable to:

- anticipate all the risks, uncertainties or other factors likely to affect its business and to appraise their potential consequences;

- evaluate the extent to which the occurrence of a risk or a combination of risks could cause actual results to differ materially from those provided in this document and the related presentation.

Therefore, although Societe Generale believes that these statements are based on reasonable assumptions, these forward-looking statements are subject to numerous risks and uncertainties, in particular in the Covid-19 crisis context, including matters not yet known to it or its management or not currently considered material, and there can be no assurance that anticipated events will occur or that the objectives set out will actually be achieved. Important factors that could cause actual results to differ materially from the results anticipated in the forward-looking statements include, among others, overall trends in general economic activity and in Societe Generale's markets in particular, regulatory and prudential changes, and the success of Societe Generale's strategic, operating and financial initiatives.

More detailed information on the potential risks that could affect Societe Generale's financial results can be found in the Universal Registration Document filed with the French Autorité des Marchés Financiers.

Investors are advised to take into account factors of uncertainty and risk likely to impact the operations of the Group when considering the information contained in such forward-looking statements. Other than as required by applicable law, Societe Generale does not undertake any obligation to update or revise any forward-looking information or statements. Unless otherwise specified, the sources for the business rankings and market positions are internal.

9. APPENDIX 1: FINANCIAL DATA

GROUP NET INCOME BY CORE BUSINESS

| In EURm | Q 3 20 | Q3 19 | Change | 9M 20 | 9M 19 | Variation |
|--|---------------|-------|--------|---------|-------|-----------|
| French Retail Banking | 283 | 311 | -9.0% | 562 | 901 | -37.6% |
| International Retail Banking and Financial Services | 337 | 513 | -34.3% | 928 | 1,492 | -37.8% |
| Global Banking and Investor Solutions | 381 | 253 | 50.6% | (223) | 667 | n/s |
| Core Businesses | 1,001 | 1,077 | -7.1% | 1,267 | 3,060 | -58.6% |
| Corporate Centre | (139) | (223) | +37.6% | (1,995) | (466) | n/s |
| Group | 862 | 854 | +0.9% | (728) | 2,594 | n/s |

CHANGES Q3 20/Q2 20 – NET BANKING INCOME, OPERATING EXPENSES AND GROSS OPERATING INCOME

| Net Banking Income (in EURm) | Q3 20 | Q2 20 | Chan | ge |
|---|-------|-------|-------|---------|
| French Retail Banking | 1,836 | 1,754 | +4.7% | +4.7%* |
| International Retail Banking and Financial Services | 1,891 | 1,750 | +8.1% | +9.9%* |
| Global Banking and Investor Solutions | 2,034 | 1,880 | +8.2% | +10.8%* |
| Corporate Centre | 48 | (88) | n/s | n/s |
| Group | 5,809 | 5,296 | 9.7% | 11.4%* |
| | | | | |
| Operating Expenses (in EURm) | Q3 20 | Q2 20 | Chan | ge |

| Operating Expenses (in EORM) | Q3 20 | Q2 20 | Chan | ge |
|---|---------|---------|--------|---------|
| French Retail Banking | (1,292) | (1,233) | +4.8% | +4.8%* |
| International Retail Banking and Financial Services | (999) | (979) | +2.0% | +3.1%* |
| Global Banking and Investor Solutions | (1,478) | (1,570) | -5.9% | -4.2%* |
| Corporate Centre | (56) | (78) | -28.2% | -28.3%* |
| Group | (3,825) | (3,860) | -0.9% | +0.1%* |

| Gross operating income (in EURm) | Q3 20 | Q2 20 | Chan | ge |
|---|-------|-------|--------|---------|
| French Retail Banking | 544 | 521 | +4.4% | +4.4%* |
| International Retail Banking and Financial Services | 892 | 771 | +15.7% | +18.7%* |
| Global Banking and Investor Solutions | 556 | 310 | +79.4% | +90.0%* |
| Corporate Centre | (8) | (166) | +95.2% | +95.3%* |
| Group | 1,984 | 1,436 | +38.2% | +42.3%* |

CONSOLIDATED BALANCE SHEET

| | 30.09.2020 | 31.12.2019 |
|--|------------|------------|
| Cash, due from central banks | 165,215 | 102,311 |
| Financial assets at fair value through profit or loss | 435,295 | 385,739 |
| Hedging derivatives | 21,657 | 16,837 |
| Financial assets measured at fair value through other comprehensive income | 53,511 | 53,256 |
| Securities at amortised cost | 15,094 | 12,489 |
| Due from banks at amortised cost | 52,119 | 56,366 |
| Customer loans at amortised cost | 453,930 | 450,244 |
| Revaluation differences on portfolios hedged against interest rate risk | 422 | 401 |
| Investment of insurance activities | 164,533 | 164,938 |
| Tax assets | 4,862 | 5,779 |
| Other assets | 68,188 | 68,045 |
| Non-current assets held for sale | 3,775 | 4,507 |
| Investments accounted for using the equity method | 100 | 112 |
| Tangible and intangible assets | 29,590 | 30,652 |
| Goodwill | 4,046 | 4,627 |
| Total | 1,472,337 | 1,356,303 |

| | 30.09.2020 | 31.12.2019 |
|---|------------|------------|
| Central banks | 4,958 | 4,097 |
| Financial liabilities at fair value through profit or loss | 411,727 | 364,129 |
| Hedging derivatives | 12,409 | 10,212 |
| Debt securities issued | 133,084 | 125,168 |
| Due to banks | 137,676 | 107,929 |
| Customer deposits | 445,226 | 418,612 |
| Revaluation differences on portfolios hedged against interest rate risk | 8,338 | 6,671 |
| Tax liabilities | 1,330 | 1,409 |
| Other liabilities | 90,218 | 85,062 |
| Non-current liabilities held for sale | 791 | 1,333 |
| Liabilities related to insurance activities contracts | 141,687 | 144,259 |
| Provisions | 4,415 | 4,387 |
| Subordinated debts | 14,768 | 14,465 |
| Total liabilities | 1,406,627 | 1,287,733 |
| SHAREHOLDERS' EQUITY | | |
| Shareholders' equity, Group share | | |
| Issued common stocks, equity instruments and capital reserves | 30,157 | 31,102 |
| Retained earnings | 32,362 | 29,558 |
| Net income | (728) | 3,248 |
| Sub-total | 61,791 | 63,908 |
| Unrealised or deferred capital gains and losses | (1,198) | (381) |
| Sub-total equity, Group share | 60,593 | 63,527 |
| Non-controlling interests | 5,117 | 5,043 |
| Total equity | 65,710 | 68,570 |
| Total | 1,472,337 | 1,356,303 |

10. APPENDIX 2: METHODOLOGY

1 – The financial information presented in respect of Q3 and 9M 2020 was examined by the Board of Directors on November 4th, 2020 and has been prepared in accordance with IFRS as adopted in the European Union and applicable at that date. This information has not been audited.

2 - Net banking income

The pillars' net banking income is defined on page 43 of Societe Generale's 2020 Universal Registration Document. The terms "Revenues" or "Net Banking Income" are used interchangeably. They provide a normalised measure of each pillar's net banking income taking into account the normative capital mobilised for its activity.

3 - Operating expenses

Operating expenses correspond to the "Operating Expenses" as presented in note 8.1 to the Group's consolidated financial statements as at December 31st, 2019 (pages 423 et seq. of Societe Generale's 2020 Universal Registration Document). The term "costs" is also used to refer to Operating Expenses.

The Cost/Income Ratio is defined on page 43 of Societe Generale's 2020 Universal Registration Document.

4 - IFRIC 21 adjustment

The IFRIC 21 adjustment corrects the result of the charges recognised in the accounts in their entirety when they are due (generating event) so as to recognise only the portion relating to the current quarter, i.e. a quarter of the total. It consists in smoothing the charge recognised accordingly over the financial year in order to provide a more economic idea of the costs actually attributable to the activity over the period analysed.

5 - Exceptional items - Transition from accounting data to underlying data

It may be necessary for the Group to present underlying indicators in order to facilitate the understanding of its actual performance. The transition from published data to underlying data is obtained by restating published data for exceptional items and the IFRIC 21 adjustment.

Moreover, the Group restates the revenues and earnings of the French Retail Banking pillar for **PEL/CEL provision allocations or write-backs**. This adjustment makes it easier to identify the revenues and earnings relating to the pillar's activity, by excluding the volatile component related to commitments specific to regulated savings.

The reconciliation enabling the transition from published accounting data to underlying data is set out in the table below:

| Q3 20 (in EURm) | Operating Expenses | Net cost of risk | Net profit or losses from other assets | Impairment losses on goodwill | Income Tax | Group net income | Business |
|----------------------------|-----------------------|------------------------|--|-------------------------------------|---------------|------------------------|----------|
| Reported | (3,825) | (518) | (2) | 0 | (467) | 862 | |
| (+) IFRIC 21 linearisation | (177) | | | | 53 | (120) | |
| Underlying | (4,002) | (518) | (2) | 0 | (414) | 742 | |

| 9M 20 (in EURm) | Operating Expenses | Net cost of risk | Net profit or losses from other assets | Impairment losses on goodwill | Income Tax | Group net income | Business |
|-------------------------------|-----------------------|------------------------|--|-------------------------------------|---------------|------------------------|---------------------|
| Reported | (12,363) | (2,617) | 82 | (684) | (1,079) | (728) | |
| (+) IFRIC 21 linearisation | 177 | | | | (53) | 120 | |
| (-) Group refocusing plan* | | | (77) | | 0 | (77) | Corporate Centre |
| (-) Goodwill impairment* | | | | (684) | 0 | (684) | Corporate Centre |
| (-) DTA impairment* | | | | | (650) | (650) | Corporate Centre |
| Underlying | (12,186) | (2,617) | 159 | 0 | (482) | 803 | |

| Q3 19 (in EURm) | Operating Expenses | Net cost of risk | Net profit or losses from other assets | Group net income | Business |
|---------------------|-----------------------|---------------------|---|------------------|------------------|
| Reported | (4,165) | (329) | (71) | 854 | |
| (+) IFRIC 21 | | | | | |
| linearisation | (152) | | | (110) | |
| (-)Group refocusing | | | | | |
| plan* | | | (113) | (111) | Corporate Centre |
| Underlying | (4,317) | (329) | 42 | 855 | |

| 9M 19 (in EURm) | Operating Expenses | Net cost of risk | Net profit or losses from other assets | Group net income | Business |
|----------------------|-----------------------|---------------------|---|------------------|--------------------|
| Reported | (13,224) | (907) | (202) | 2,594 | |
| (+) IFRIC 21 | | | | | |
| linearisation | 152 | | | 110 | |
| (-) Restructuring | | | | | GBIS (EUR -227m) / |
| provision* | (256) | | | (192) | IBFS (EUR -29m) |
| (-) Group refocusing | | | | | |
| plan* | | (18) | (249) | (287) | Corporate Centre |
| Underlying | (12,816) | (889) | 47 | 3,183 | |

(*) exceptional item

6 - Cost of risk in basis points, coverage ratio for doubtful outstandings

The cost of risk or commercial cost of risk is defined on pages 45 and 574 of Societe Generale's 2020 Universal Registration Document. This indicator makes it possible to assess the level of risk of each of the pillars as a percentage of balance sheet loan commitments, including operating leases.

| | (In EUR m) | Q3 20 | Q3 19 | 9M 20 | 9M 19 |
|--|-------------------------|---------|---------|---------|---------|
| | Net Cost Of Risk | 130 | 95 | 821 | 318 |
| French Retail Banking | Gross loan Outstandings | 217,156 | 195,305 | 208,604 | 193,208 |
| | Cost of Risk in bp | 24 | 19 | 52 | 22 |
| | Net Cost Of Risk | 331 | 169 | 978 | 430 |
| International Retail Banking and Financial Services | Gross loan Outstandings | 129,838 | 138,493 | 133,240 | 135,996 |
| and Financial Services | Cost of Risk in bp | 102 | 49 | 98 | 42 |
| | Net Cost Of Risk | 57 | 64 | 818 | 140 |
| Global Banking and Investor Solutions | Gross loan Outstandings | 162,429 | 160,906 | 165,389 | 163,310 |
| Solutions | Cost of Risk in bp | 14 | 16 | 66 | 11 |
| | Net Cost Of Risk | 0 | 1 | 0 | 19 |
| Corporate Centre | Gross loan Outstandings | 12,400 | 9,944 | 10,800 | 9,299 |
| | Cost of Risk in bp | (1) | 2 | 1 | 27 |
| | Net Cost Of Risk | 518 | 329 | 2,617 | 907 |
| Societe Generale Group | Gross loan Outstandings | 521,822 | 504,647 | 518,033 | 501,813 |
| | Cost of Risk in bp | 40 | 26 | 67 | 24 |

The **gross coverage ratio for doubtful outstandings** is calculated as the ratio of provisions recognised in respect of the credit risk to gross outstandings identified as in default within the meaning of the regulations, without taking account of any guarantees provided. This coverage ratio measures the maximum residual risk associated with outstandings in default ("doubtful").

7 - ROE, ROTE, RONE

The notions of ROE (Return on Equity) and ROTE (Return on Tangible Equity), as well as their calculation methodology, are specified on page 45 and 46 of Societe Generale's 2020 Universal Registration Document. This measure makes it possible to assess Societe Generale's return on equity and return on tangible equity.

RONE (Return on Normative Equity) determines the return on average normative equity allocated to the Group's businesses, according to the principles presented on page 46 of Societe Generale's 2020 Universal Registration Document.

Group net income used for the ratio numerator is book Group net income adjusted for "interest net of tax payable on deeply subordinated notes and undated subordinated notes, interest paid to holders of deeply subordinated notes and undated subordinated notes, issue premium amortisations" and "unrealised gains/losses booked under shareholders' equity, excluding conversion reserves" (see methodology note No. 9). For ROTE, income is also restated for goodwill impairment.

Details of the corrections made to book equity in order to calculate ROE and ROTE for the period are given in the table below:

ROTE calculation: calculation methodology

| End of period | Q3 20 | Q3 19 | 9M 20 | 9M 19 |
|---|---------------|---------------|---------|---------------|
| Shareholders' equity Group share | 60,593 | 63,715 | 60,593 | 63,715 |
| Deeply subordinated notes | (7,873) | (9,739) | (7,873) | (9,739) |
| Undated subordinated notes | (274) | (290) | (274) | (290) |
| Interest net of tax payable to holders of deeply subordinated notes & undated subordinated notes, | | | | |
| interest paid to holders of deeply subordinated notes & | | | | |
| undated subordinated notes, issue premium | | | | |
| amortisations | (4) | (16) | (4) | (16) |
| OCI excluding conversion reserves | (875) | (741) | (875) | (741) |
| Dividend provision | (178) | (1,402) | (178) | (1,402) |
| ROE equity end-of-period | 51,389 | 51,527 | 51,389 | 51,527 |
| Average ROE equity | 51,396 | 51,243 | 52,352 | 50,309 |
| | (2, 2, 2, 2) | (1,500) | (1050) | (1.000) |
| Average Goodwill | (3,928) | (4,562) | (4,253) | (4,600) |
| Average Intangible Assets | (2,464) | (2,259) | (2,417) | (2,215) |
| Average ROTE equity | 45,004 | 44,422 | 45,682 | 43,494 |
| Group net Income (a) | 862 | 854 | (728) | 2,594 |
| Underlying Group net income (b) | 742 | 855 | 803 | 3,183 |
| Interest on deeply subordinated notes and undated subordinated notes (c) | (127) | (180) | (447) | (537) |
| Cancellation of goodwill impairment (d) | 0 | 7 | 684 | 115 |
| | 735 | 681 | (491) | 2,172 |
| Adjusted Group net Income (e) = (a)+ (c)+(d) Adjusted Underlying Group net Income (f)=(b)+(c) | 615 | 675 | 356 | 2,646 |
| | 010 | 010 | | 2,070 |
| Average ROTE equity (g) | 45,004 | 44,422 | 45,682 | 43,494 |
| ROTE [quarter: (4*e/g), 9M: (4/3*e/g)] | 6.5% | 6.1% | -1.4% | 6.7% |
| | | 44.100 | 17.010 | 40.000 |
| Average ROTE equity (underlying) (h) | 44,884 | 44,422 | 47,213 | 43,693 |
| Underlying ROTE [quarter: (4*f/h), 9M: (4/3*f/h)] | 5.5% | 6.1% | 1.0% | 8.1% |

RONE calculation: Average capital allocated to Core Businesses (in EURm)

| In EURm | Q3 20 | Q3 19 | Change | 9M 20 | 9M 19 | Variation |
|--|--------|--------|--------|--------|--------|-----------|
| French Retail Banking | 11,879 | 11,321 | +4.9% | 11,507 | 11,294 | +1,9% |
| International Retail Banking and Financial Services | 10,468 | 10,946 | -4.4% | 10,627 | 11,196 | -5,1% |
| Global Banking and Investor Solutions | 14,868 | 14,739 | +0.9% | 14,306 | 15,622 | -8,4% |
| Core Businesses | 37,215 | 37,006 | +0.6% | 36,440 | 38,112 | -4,4% |
| Corporate Centre | 14,180 | 14,237 | -0.4% | 15,912 | 12,197 | +30,5% |
| Group | 51,395 | 51,243 | +0.3% | 52,352 | 50,309 | +4,1% |

8 - Net assets and tangible net assets

Net assets and tangible net assets are defined in the methodology, page 48 of the Group's 2020 Universal Registration Document. The items used to calculate them are presented below:

| End of period | 9M 20 | H1 20 | 2019 | 9M 19 |
|--|---------|---------|---------|---------|
| Shareholders' equity Group share | 60,593 | 60,659 | 63,527 | 63,715 |
| Deeply subordinated notes | (7,873) | (8,159) | (9,501) | (9,739) |
| Undated subordinated notes | (274) | (283) | (283) | (290) |
| Interest, net of tax, payable to holders of deeply subordinated notes & undated subordinated notes, interest paid to holders of deeply subordinated notes & undated subordinated notes, issue premium amortisations | (4) | 20 | 4 | (16) |
| Bookvalue of own shares in trading portfolio | 302 | 335 | 375 | 348 |
| Net Asset Value | 52,744 | 52,572 | 54,122 | 54,018 |
| Goodwill | (3,928) | (3,928) | (4,510) | (4,577) |
| Intangible Assets | (2,469) | (2,458) | (2,362) | (2,292) |
| Net Tangible Asset Value | 46,347 | 46,186 | 47,250 | 47,149 |
| Number of shares used to calculate NAPS** | 851,134 | 851,133 | 849,665 | 849,665 |
| Net Asset Value per Share | 62.0 | 61.8 | 63.7 | 63.6 |
| Net Tangible Asset Value per Share | 54.5 | 54.3 | 55.6 | 55.5 |

** The number of shares considered is the number of ordinary shares outstanding as at September 30th, 2020, excluding treasury shares and buybacks, but including the trading shares held by the Group.

In accordance with IAS 33, historical data per share prior to the date of detachment of a preferential subscription right are restated by the adjustment coefficient for the transaction.

9 - Calculation of Earnings Per Share (EPS)

The EPS published by Societe Generale is calculated according to the rules defined by the IAS 33 standard (see page 47 of Societe Generale's 2020 Universal Registration Document). The corrections made to Group net income in order to calculate EPS correspond to the restatements carried out for the calculation of ROE and ROTE. As specified on page 47 of Societe Generale's 2020 Universal Registration Document, the Group also publishes EPS adjusted for the impact of non-economic and exceptional items presented in methodology note No. 5 (underlying EPS).

| Average number of shares (thousands) | 9M 20 | H1 20 | 2019 | 9M 19 |
|---|---------|---------|---------|---------|
| Existing shares | 853,371 | 853,371 | 834,062 | 829,235 |
| Deductions | | | | |
| Shares allocated to cover stock option plans and free shares awarded to staff | 2,606 | 2,728 | 4,011 | 4,087 |
| Other own shares and treasury shares | | | 149 | 187 |
| Number of shares used to calculate EPS** | 850,766 | 850,643 | 829,902 | 824,961 |
| Group net Income | (728) | (1,590) | 3,248 | 2,594 |
| Interest on deeply subordinated notes and undated subordinated notes | (447) | (320) | (715) | (537) |
| Capital gain net of tax on partial buybacks | | | | |
| Adjusted Group net income | (1,175) | (1,910) | 2,533 | 2,057 |
| EPS (in EUR) | (1.38) | (2.25) | 3.05 | 2.49 |
| Underlying EPS* (in EUR) | 0.42 | (0.38) | 4.03 | 3.21 |

The calculation of Earnings Per Share is described in the following table:

(*) Excluding exceptional items and including linearisation of the IFRIC 21 effect.

^(**) The number of shares considered is the number of ordinary shares outstanding as at September 30th, 2020, excluding treasury shares and buybacks, but including the trading shares held by the Group.

10 - The Societe Generale Group's Common Equity Tier 1 capital is calculated in accordance with applicable CRR/CRD4 rules. The fully-loaded solvency ratios are presented pro forma for current earnings, net of dividends, for the current financial year, unless specified otherwise. When there is reference to phased-in ratios, these do not include the earnings for the current financial year, unless specified otherwise. The leverage ratio is calculated according to applicable CRR/CRD4 rules including the provisions of the delegated act of October 2014.

NB (1) The sum of values contained in the tables and analyses may differ slightly from the total reported due to rounding rules.

(2) All the information on the results for the period (notably: press release, downloadable data, presentation slides and supplement) is available on Societe Generale's website www.societegenerale.com in the "Investor" section.

Societe Generale

Societe Generale is one of the leading European financial services groups. Based on a diversified and integrated banking model, the Group combines financial strength and proven expertise in innovation with a strategy of sustainable growth. Committed to the positive transformations of the world's societies and economies, Societe Generale and its teams seek to build, day after day, together with its clients, a better and sustainable future through responsible and innovative financial solutions.

Active in the real economy for over 150 years, with a solid position in Europe and connected to the rest of the world, Societe Generale has over 138,000 members of staff in 62 countries and supports on a daily basis 29 million individual clients, businesses and institutional investors around the world by offering a wide range of advisory services and tailored financial solutions. The Group is built on three complementary core businesses:

- French Retail Banking which encompasses the Societe Generale, Crédit du Nord and Boursorama brands.
 Each offers a full range of financial services with omnichannel products at the cutting edge of digital innovation;
- International Retail Banking, Insurance and Financial Services to Corporates, with networks in Africa, Russia, Central and Eastern Europe and specialised businesses that are leaders in their markets;
- Global Banking and Investor Solutions, which offers recognised expertise, key international locations and integrated solutions.

Societe Generale is included in the principal socially responsible investment indices: DJSI (World and Europe), FTSE4Good (Global and Europe), Euronext Vigeo (World, Europe and Eurozone), four of the STOXX ESG Leaders indices, and the MSCI Low Carbon Leaders Index.

For more information, you can follow us on Twitter <u>@societegenerale</u> or visit our website <u>www.societegenerale.com</u>

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