Supplemental Listing Document

If you are in any doubt as to any aspect of this document, you should consult your stockbroker or other registered dealer in securities, bank manager, solicitor, accountant or other professional adviser.

Application has been made to the Singapore Exchange Securities Trading Limited (the "SGX-ST") for permission to deal in and for quotation of the Certificates (as defined below). The SGX-ST takes no responsibility for the contents of this document, makes no representation as to its accuracy or completeness and expressly disclaims any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this document. Admission to the Official List of the SGX-ST is not to be taken as an indication of the merits of SG Issuer, Société Générale, the Certificates, or the Index (as defined below).

A further 4,000,000 European Style Cash Settled Long Certificates relating to the Hang Seng Index Net Total Return Index with a Daily Leverage of 7x

issued by

SG Issuer

(Incorporated in Luxembourg with limited liability)
unconditionally and irrevocably guaranteed by
Société Générale

Issue Price: S\$2.50 per Certificate

This document is published for the purpose of obtaining a listing of all the above certificates (the "Certificates") to be issued by SG Issuer (the "Issuer") unconditionally and irrevocably guaranteed by Société Générale (the "Guarantor"), and is supplemental to and should be read in conjunction with a base listing document dated 21 June 2018 including such further base listing documents as may be issued from time to time (the "Base Listing Document"), as supplemented by an addendum to the Base Listing Document dated 5 November 2018 (the "Addendum"), for the purpose of giving information with regard to the Issuer, the Guarantor and the Certificates. Information relating to the Hang Seng Index Net Total Return Index (the "Index") is contained in this document.

The Certificates shall be consolidated and form a single series with an existing issue of 4,000,000 European Style Cash Settled Long Certificates relating to the Hang Seng Index Net Total Return Index (DLC SG7xLongHSI210114 (CPRW)) issued by the Issuer and listed on the SGX-ST, in which dealings commenced on 24 January 2018 and details of which are contained in the Supplemental Listing Document dated 23 January 2018.

This document does not constitute or form part of any offer, or invitation, to subscribe for or to sell, or solicitation of any offer to subscribe for or to purchase, Certificates or other securities of the

Issuer, nor is it calculated to invite, nor does it permit the making of, offers by the public to subscribe for or purchase for cash or other consideration the Certificates or other securities of the Issuer.

Restrictions have been imposed on offers and sales of the Certificates and on distributions of documents relating thereto in Singapore, Hong Kong, the European Economic Area, the United Kingdom and the United States (see "Placing and Sale" contained herein).

Investors are warned that the price of the Certificates may fall in value as rapidly as it may rise and holders may sustain a total loss of their investment. The price of the Certificates also depends on the supply and demand for the Certificates in the market and the price at which the Certificates is trading at any time may differ from the underlying valuation of the Certificates because of market inefficiencies. It is not possible to predict the secondary market for the Certificates. Although the Issuer, the Guarantor and/or any of their affiliates may from time to time purchase the Certificates or sell additional Certificates on the market, the Issuer, the Guarantor and/or any of their affiliates are not obliged to do so. Investors should also note that there are leveraged risks because the Certificates integrate a leverage mechanism and the Certificates will amplify the movements in the increase, and in the decrease, of the value of the Index, or the securities or derivatives comprised in the Index and if the investment results in a loss, any such loss will be increased by the leverage factor of the Certificates. As such, investors could lose more than they would if they had invested directly in the Index, or the securities or derivatives comprised in the Index.

The Certificates are classified as capital markets products other than prescribed capital markets products¹ and Specified Investment Products (SIPs)², and may only be sold to retail investors with enhanced safeguards, including an assessment of such investors' investment knowledge or experience.

The Certificates constitute general unsecured obligations of the Issuer and of no other person, and the guarantee dated 21 June 2018 (the "Guarantee") and entered into by the Guarantor constitutes general unsecured obligations of the Guarantor and of no other person, and if you purchase the Certificates, you are relying upon the creditworthiness of the Issuer and the Guarantor and have no rights under the Certificates against any other person.

Application has been made to the SGX-ST for permission to deal in and for quotation of the Certificates and the SGX-ST has agreed in principle to grant permission to deal in and for quotation of the Certificates. It is expected that dealings in the Certificates will commence on or about 23 November 2018.

As of the date hereof, the Guarantor's long term credit rating by S&P Global Ratings is A, and by Moody's Investors Service, Inc. is A1.

The Issuer is regulated by the Luxembourg Commission de Surveillance du Secteur Financier on a consolidated basis and the Guarantor is regulated by, *inter alia*, the Autorité des Marchés Financiers, the Autorité de Contrôle Prudentiel et de Résolution and the European Central Bank.

22 November 2018

¹ As defined in the Securities and Futures (Capital Markets Products) Regulations 2018.

² As defined in the MAS Notice SFA 04-N12: Notice on the Sale of Investment Products and MAS Notice FAA-N16: Notice on Recommendations on Investment Products.

Subject as set out below, the Issuer and the Guarantor accept full responsibility for the accuracy of the information contained in this document, the Base Listing Document and the Addendum in relation to themselves and the Certificates. To the best of the knowledge and belief of the Issuer and the Guarantor (each of which has taken all reasonable care to ensure that such is the case), the information contained in this document, the Base Listing Document and the Addendum for which they accept responsibility (subject as set out below in respect of the information contained herein with regard to the Index) is in accordance with the facts and does not omit anything likely to affect the import of such information. The information with regard to the Index as set out herein is extracted from publicly available information. The Issuer and the Guarantor accept responsibility only for the accurate reproduction of such information. No further or other responsibility or liability in respect of such information is accepted by the Issuer and the Guarantor.

No person has been authorised to give any information or to make any representation other than those contained in this document in connection with the offering of the Certificates, and, if given or made, such information or representations must not be relied upon as having been authorised by the Issuer or the Guarantor. Neither the delivery of this document nor any sale made hereunder shall under any circumstances create any implication that there has been no change in the affairs of the Issuer, the Guarantor or their respective subsidiaries and associates since the date hereof.

This document does not constitute an offer or invitation by or on behalf of the Issuer or the Guarantor to purchase or subscribe for any of the Certificates. The distribution of this document and the offering of the Certificates may, in certain jurisdictions, be restricted by law. The Issuer and the Guarantor require persons into whose possession this document comes to inform themselves of and observe all such restrictions. In particular, the Certificates and the Guarantee have not been and will not be registered under the United States Securities Act of 1933, as amended or any state securities law, and trading in the Certificates has not been approved by the United States Commodity Futures Trading Commission (the "CFTC") under the United States Commodity Exchange Act of 1936, as amended. Accordingly, Certificates, or interests thereon, may not at any time be offered, sold, resold, traded, pledged, exercised, redeemed, transferred or delivered, directly or indirectly, in the United States or to, or for the account or benefit of, U.S. persons, nor may any U.S. person at any time trade or maintain a position in the Certificates. In addition, in the absence of relief from the CFTC, offers, sales, re-sales, trades, pledges, exercises, redemptions, transfers or deliveries of Certificates, or interests therein, directly or indirectly, in the United States or to, or for the account or benefit of, U.S. persons, may constitute a violation of United States law governing commodities trading. Consequently, any offer, sale, resale, trade, pledge, exercise, redemption, transfer or delivery made, directly or indirectly, within the United States or to, or for the account or benefit of, a U.S. person will not be recognised. A further description of certain restrictions on offering and sale of the Certificates and distribution of this document is given in the section headed "Placing and Sale" contained herein.

The SGX-ST has made no assessment of, nor taken any responsibility for, the financial soundness of the Issuer or the Guarantor or the merits of investing in the Certificates, nor have they verified the accuracy or the truthfulness of statements made or opinions expressed in this document.

The Issuer, the Guarantor and/or any of their affiliates may repurchase Certificates at any time on or after the date of issue and any Certificates so repurchased may be offered from time to time in one or more transactions in the over-the-counter market or otherwise at prevailing market prices or in negotiated transactions, at the discretion of the Issuer, the Guarantor and/or any of their affiliates. Investors should not therefore make any assumption as to the number of Certificates in issue at any time.

References in this document to the "Conditions" shall mean references to the Terms and Conditions of the European Style Cash Settled Long/Short Certificates contained in the Base Listing Document. Terms not defined herein shall have the meanings ascribed thereto in the Conditions.

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RISK FACTORS

The following are risk factors relating to the Certificates:

- (a) investment in Certificates involves substantial risks including market risk, liquidity risk, and the risk that the Issuer and/or the Guarantor will be unable to satisfy its/their obligations under the Certificates. Investors should ensure that they understand the nature of all these risks before making a decision to invest in the Certificates. You should consider carefully whether Certificates are suitable for you in light of your experience, objectives, financial position and other relevant circumstances. Certificates are not suitable for inexperienced investors;
- (b) the Certificates constitute general unsecured obligations of the Issuer and of no other person, and the Guarantee constitutes general unsecured obligations of the Guarantor and of no other person. In particular, it should be noted that the Issuer issues a large number of financial instruments, including Certificates, on a global basis and, at any given time, the financial instruments outstanding may be substantial. If you purchase the Certificates, you are relying upon the creditworthiness of the Issuer and the Guarantor and have no rights under the Certificates against any other person;
- (c) since the Certificates relate to the level of an index, certain events relating to the Index or Index components may cause adverse movements in the value and the level of the Index or Index components, as a result of which, the Certificate Holders (as defined in the Conditions of the Certificates) may, in extreme circumstances, sustain a significant loss of their investment if the level of the Index has fallen sharply on the Expiry Date;
- (d) due to their nature, the Certificates can be volatile instruments and may be subject to considerable fluctuations in value. The price of the Certificates may fall in value as rapidly as it may rise due to, including but not limited to, variations in the frequency and magnitude of the changes in the level of the Index, the time remaining to expiry, the currency exchange rates and the creditworthiness of the Issuer and the Guarantor;
- (e) if, whilst any of the Certificates remain unexercised, trading in the securities or derivatives relating to or constituting the Index is suspended, trading of options or futures relating to the Index on any options or futures exchanges is suspended, or options or futures generally on any options and/or futures exchanges on which options or futures relating to the Index are traded is suspended, or if the Index for whatever reason is not calculated, trading in the Certificates will be suspended for a similar period;
- (f) as indicated in the Conditions of the Certificates and herein, a Certificate Holder must tender a specified number of Certificates at any one time in order to exercise. Thus, Certificate Holders with fewer than the specified minimum number of Certificates in a particular series will either have to sell their Certificates or purchase additional Certificates, incurring transactions costs in each case, in order to realise their investment;
- (g) investors should note that in the event of there being a Market Disruption Event (as defined in the Conditions) determination or payment of the Cash Settlement Amount (as defined in the Conditions) may be delayed, all as more fully described in the Conditions;
- (h) the Issuer will determine the adjustment to the Cash Settlement Amount necessary to take into account any material change in the method of calculation of the Index;
- (i) certain events relating to the PR Index or the Index or PR Index components or Index components permit the Issuer to make certain determinations in respect of the PR Index or

the Index or PR Index components or Index components and thus, permit the Issuer to make certain adjustments or amendments to the Conditions. Investors may refer to the Conditions 4 and 6 on pages 29 to 31 of this document for more information;

- (j) a level for the Index may be published by the Index Sponsor at a time when one or more securities or derivatives comprised in the Index are not trading. If this occurs on a Valuation Date and there is no Market Disruption Event under the terms of the relevant Certificates then the value of such securities or derivatives may not be included in the closing level of the Index. In addition, certain events relating to the Index (including a material change in the formula or the method of calculating the Index or a failure to publish the Index) permits the Issuer to determine the level of the Index on the basis of the formula or method last in effect prior to such change of formula;
- (k) the Certificates are only exercisable on the Expiry Date and may not be exercised by Certificate Holders prior to such Expiry Date. Accordingly, if on the Expiry Date the Cash Settlement Amount is zero, a Certificate Holder will lose the value of his investment;
- the total return on an investment in any Certificate may be affected by the Hedging Fee
 Factor (as defined below), Management Fee (as defined below) and Gap Premium (as
 defined below);
- (m) investors holding their position overnight should note that they would be required to bear the annualised cost which consists of the Management Fee and Gap Premium, which are calculated daily and applied to the value of the Certificates, as well as certain costs embedded within the Leverage Strategy including the Funding Cost (as defined below) and Rebalancing Cost (as defined below);
- (n) investors should note that there may be an exchange rate risk relating to the Certificates where the Cash Settlement Amount is converted from a foreign currency into Singapore dollars.

Exchange rates between currencies are determined by forces of supply and demand in the foreign exchange markets. These forces are, in turn, affected by factors such as international balances of payments and other economic and financial conditions, government intervention in currency markets and currency trading speculation. Fluctuations in foreign exchange rates, foreign political and economic developments, and the imposition of exchange controls or other foreign governmental laws or restrictions applicable to such investments may affect the foreign currency market price and the exchange rate-adjusted equivalent price of the Certificates. Fluctuations in the exchange rate of any one currency may be offset by fluctuations in the exchange rate of other relevant currencies;

- (o) investors should note that there are leveraged risks because the Certificates integrate a leverage mechanism and the Certificates will amplify the movements in the increase, and in the decrease, of the value of the securities or derivatives comprised in the Index and if the investment results in a loss, any such loss will be increased by the leverage factor of the Certificates. As such, investors could lose more than they would if they had invested directly in the securities or derivatives comprised in the Index;
- (p) when held for longer than a day, the performance of the Certificates could be more or less than the leverage factor that is embedded within the Certificates. The performance of the Certificates each day is locked in, and any subsequent returns are based on what was achieved the previous day. This process, referred to as compounding, may lead to a performance difference from 7 times the performance of the securities or derivatives comprised in the Index over a period longer than one day. This difference may be amplified in

- a volatile market with a sideway trend, where market movements are not clear in direction, whereby investors may sustain substantial losses;
- (q) investors should note that the Air Bag Mechanism (as defined below) reduces the impact on the Leverage Strategy if the Index falls further, but will also maintain a reduced exposure to the Index in the event the Index starts to rise after the Air Bag Mechanism is triggered, thereby reducing its ability to recoup losses;
- there is no assurance that the Air Bag Mechanism will prevent investors from losing the entire value of their investment, in the event of (i) an overnight fall in the Index, where there is an approximately 14% or greater gap between the previous day closing level and the opening level of the Index the following day, as the Air Bag Mechanism will only be triggered when market opens the following day or (ii) a sharp intraday fall in the Index of approximately 14% or greater (comparative to the previous closing level of the Index or the previous observed level in case of an air bag previously on the same day) during the Observation Period. Investors may refer to pages 46 to 47 of this document for more information;
- (s) certain events may, pursuant to the terms and conditions of the Certificates, trigger (i) the implementation of methods of adjustment or (ii) the early termination of the Certificates. The Issuer will give the investors reasonable notice of any early termination. If the Issuer terminates the Certificates early, then the Issuer will, if and to the extent permitted by applicable law, pay an amount to each Certificate Holder in respect of each Certificate held by such holder equal to the fair market value of the Certificate less the cost to the Issuer of unwinding any underlying related hedging arrangements, all as determined by the Issuer in its sole and absolute discretion. The performance of this commitment shall depend on (i) general market conditions and (ii) the liquidity conditions of the underlying instrument(s) and, as the case may be, of any other hedging transactions. Investors should note that the amount repaid by the Issuer may be less than the amount initially invested. Investors may refer to the Condition 11 on pages 33 to 34 of this document for more information;
- (t) there is no assurance that an active trading market for the Certificates will sustain throughout the life of the Certificates, or if it does sustain, it may be due to market making on the part of the Designated Market Maker. The Issuer acting through its Designated Market Maker may be the only market participant buying and selling the Certificates. Therefore, the secondary market for the Certificates may be limited and you may not be able to realise the value of the Certificates. Do note that the bid-ask spread increases with illiquidity;
- (u) in the ordinary course of their business, including without limitation, in connection with the Issuer or its appointed designated market maker's market making activities, the Issuer, the Guarantor and any of their respective subsidiaries and affiliates may effect transactions for their own account or for the account of their customers and hold long or short positions in the components of the Index, or related securities or derivatives. In addition, in connection with the offering of any Certificates, the Issuer, the Guarantor and any of their respective subsidiaries and affiliates may enter into one or more hedging transactions with respect to the components of the Index, or related securities or derivatives. In connection with such hedging or market-making activities or with respect to proprietary or other trading activities by the Issuer, the Guarantor and any of their respective subsidiaries and affiliates, the Issuer, the Guarantor and any of their respective subsidiaries and affiliates may enter into transactions in the components of the Index, or related securities or derivatives which may affect the market price, liquidity or value of the Certificates and which may affect the interests of Certificate Holders;

(v) various potential and actual conflicts of interest may arise from the overall activities of the Issuer, the Guarantor and/or any of their subsidiaries and affiliates.

The Issuer, the Guarantor and any of their subsidiaries and affiliates are diversified financial institutions with relationships in countries around the world. These entities engage in a wide range of commercial and investment banking, brokerage, funds management, hedging transactions and investment and other activities for their own account or the account of others. In addition, the Issuer, the Guarantor and any of their subsidiaries and affiliates, in connection with their other business activities, may possess or acquire material information about the securities or derivatives related to the Index, and/or the Index. Such activities and information may involve or otherwise affect issuers of securities or derivatives related to the Index and/or the Index in a manner that may cause consequences adverse to the Certificate Holders or otherwise create conflicts of interests in connection with the issue of Certificates by the Issuer. Such actions and conflicts may include, without limitation, the exercise of voting power, the purchase and sale of securities, financial advisory relationships and exercise of creditor rights. The Issuer, the Guarantor and any of their subsidiaries and affiliates have no obligation to disclose such information about the securities or derivatives related to the Index and/or the Index or such activities. The Issuer, the Guarantor and any of their subsidiaries and affiliates and their officers and directors may engage in any such activities without regard to the issue of Certificates by the Issuer or the effect that such activities may directly or indirectly have on any Certificate;

(w) legal considerations which may restrict the possibility of certain investments:

Some investors' investment activities are subject to specific laws and regulations or laws and regulations currently being considered by various authorities. All potential investors must consult their own legal advisers to check whether and to what extent (i) they can legally purchase the Certificates (ii) the Certificates can be used as collateral security for various forms of borrowing (iii) if other restrictions apply to the purchase of Certificates or their use as collateral security. Financial institutions must consult their legal advisers or regulators to determine the appropriate treatment of the Certificates under any applicable risk-based capital or similar rules;

- (x) the credit rating of the Guarantor is an assessment of its ability to pay obligations, including those on the Certificates. Consequently, actual or anticipated declines in the credit rating of the Guarantor may affect the market value of the Certificates;
- (y) the Certificates are linked to an index and subject to risks broadly similar to those attending any investment in a broadly-based portfolio of assets, the risk that the general level of prices for such assets may decline. The following is a list of some of the significant risks associated with an index:
 - Historical performance of the index does not give an indication of future performance of this index. It is impossible to predict whether the value of the index will fall or rise over the term of the Certificates; and
 - The level of the index or indices may be affected by the economic, financial and political events in one or more jurisdictions, including the stock exchange(s) or quotation system(s) on which any securities or derivatives comprised in the index or indices may be traded.

The policies of the sponsor of an index with regards to additions, deletions and substitutions of the assets underlying the index and the manner in which the index sponsor takes account of certain changes affecting such assets underlying the index may affect the value of the

index. The policies of an index sponsor with respect to the calculation of an index could also affect the value of the index. An index sponsor may discontinue or suspend calculation or dissemination of information relating to its index. Any such actions could affect the value of the Certificates.

In addition, indices may be subject to management fees and other fees as well as charges that are payable to the index sponsor(s) and which can reduce the settlement amount payable to holders of the Certificates. Such fees may be paid to index sponsors that are affiliates of the Guarantor;

- (z) the value of the Certificates depends on the Leverage Strategy (as described below) performance built in the Certificate. The Calculation Agent will make the Leverage Strategy last closing level and a calculation tool available to the investors on a website;
- (aa) two or more risk factors may simultaneously have an effect on the value of a Certificate such that the effect of any individual risk factor may not be predicted. No assurance can be given as to the effect any combination of risk factors may have on the value of a Certificate;
- (bb) as the Certificates are represented by a global warrant certificate which will be deposited with The Central Depository (Pte) Limited ("CDP"):
 - (i) investors should note that no definitive certificate will be issued in relation to the Certificates;
 - (ii) there will be no register of Certificate Holders and each person who is for the time being shown in the records maintained by CDP as entitled to a particular number of Certificates by way of interest (to the extent of such number) in the global warrant certificate in respect of those Certificates represented thereby shall be treated as the holder of such number of Certificates;
 - (iii) investors will need to rely on any statements received from their brokers/custodians as evidence of their interest in the Certificates; and
 - (iv) notices to such Certificate Holders will be published on the web-site of the SGX-ST. Investors will need to check the web-site of the SGX-ST regularly and/or rely on their brokers/custodians to obtain such notices;
- (cc) the US Foreign Account Tax Compliance Act ("FATCA") withholding risk:

FATCA generally imposes a 30 per cent. withholding tax on certain U.S.-source payments to certain non-US persons that do provide certification of their compliance with IRS rules to disclose the identity of their US owners and account holders (if any) or establish a basis for exemption for such disclosure. The Issuer is subject to FATCA and, as a result, is required to obtain certification from investors that they have complied with FATCA disclosure requirements or have established a basis for exemption from FATCA. If an investor does not provide us with such certification, the Issuer and the Guarantor could be required to withhold U.S. tax on U.S.-source income (if any) paid pursuant to the Certificates. In certain cases, the Issuer could be required to close an account of an investor who does not comply with the FATCA certification procedures.

FATCA IS PARTICULARLY COMPLEX. EACH INVESTOR SHOULD CONSULT ITS OWN TAX ADVISER TO OBTAIN A MORE DETAILED EXPLANATION OF FATCA AND TO DETERMINE HOW THIS LEGISLATION MIGHT AFFECT EACH INVESTOR IN ITS PARTICULAR CIRCUMSTANCES;

(dd) U.S. withholding tax

U.S. Treasury regulations issued under Section 871(m) of the U.S. Internal Revenue Code of 1986 ("Section 871(m) Regulations") generally impose a 30% withholding tax on dividend equivalents paid or deemed paid to a non-United States holder as defined pursuant to Section 871(m) Regulations (a "Non-U.S. Holder") with respect to certain financial instruments linked to U.S. equities or indices that include U.S. equities ("U.S. Underlying Equities"). The 30% withholding tax on dividend equivalents paid or deemed paid to Non-U.S. Holders may be reduced by an applicable tax treaty, eligible for credit against other U.S. tax liabilities or refunded, provided that the beneficial owner claims a credit or refund from the United States Internal Revenue Service ("IRS") in a timely manner, but the Issuer makes no assessment as to whether any such tax credits will be available to Non-U.S. Holders.

Specifically, Section 871(m) Regulations will generally apply to Certificates the pricing date of which occurs from 1 January 2017 and that substantially replicate the economic performance of one or more U.S. Underlying Equity(ies) as determined by the Issuer on the date for such Certificates as of which the expected delta of the product is determined by the Issuer (such date being the "pricing date") based on tests in accordance with the applicable Section 871(m) Regulations (for the purposes of the Notice, such Certificates are deemed "delta-one" instruments) ("Specified Securities"). If one or more of the U.S. Underlying Equities are expected to pay dividends during the term of the Specified Securities, withholding generally will still be required even if the Specified Security does not provide for payments explicitly linked to dividends. Even where a Certificate is a Specified Security, no tax should be imposed under Section 871(m) as long as either (1) no dividend is paid with respect to any U.S. Underlying Equity during the term of the Certificates or (2) both (x) no additional amount is paid to the holder of a Certificate in respect of any such dividend and (y) as estimated by the Issuer (with the meaning of Treas. Reg. § 1.871-15(i)(2)(iii)) at the time of issuance the amount of all such dividends will be zero (Zero Estimated Dividends Securities). In such case, the Issuer will estimate the amount of dividends to be paid with respect to U.S. Underlying Equities for all periods during the term of the Certificates to be zero and will not make any adjustments for dividends, including extraordinary dividends, that are taxable as dividend for U.S. federal income tax purposes, and thus there should be no tax imposed under section 871(m) on the Certificates even if one or more dividends are paid with respect to a U.S. Underlying Equity.

Certificates linked to U.S. Underlying Equities which the Issuer has determined not to be a Specified Security will not be subject to withholding tax under Section 871(m) Regulations. In withholding this tax, the Issuer will regularly apply the general tax rate of 30% to the payments subject to U.S. provisions (or amounts deemed payments) without regard to any applicable treaty rate. Therefore, in such cases, an investor's individual tax situation will not be taken into account.

The Issuer has determined that generally Certificates should not be "delta-one" transactions within the meaning of the relevant notices and, therefore, should not be Specified Securities subject to withholding tax under Section 871(m) Regulations. Investors are advised that the Issuer's determination is binding on all Non-U.S. Holders of the Certificates, but it is not binding on the IRS and the IRS may therefore disagree with the Issuer's determination.

The rules of Section 871(m) Regulations require complex calculations in respect of the instruments that include U.S. Underlying Equities and application of these rules to a specific issue of Certificates may be uncertain. **Consequently the IRS may determine they are to**

be applied even if the Issuer initially assumed the rules would not apply. There is a risk in such case that holders of the Certificates are subject to withholding tax ex post.

As neither the Issuer nor the withholding agent will be required to gross up any amounts withheld in connection with a Specified Security, holders will receive smaller payments in such case than they would have received without withholding tax being imposed.

Investors should consult their tax adviser regarding the potential application of Section 871(m) Regulations to their investment in the Certificates; and

(ee) risk factors relating to the BRRD

French law and European legislation regarding the resolution of financial institutions may require the write-down or conversion to equity of the Certificates or other resolution measures if the Issuer or the Guarantor is deemed to meet the conditions for resolution.

Directive 2014/59/EU of the European Parliament and of the Council of the European Union dated 15 May 2014 establishing a framework for the recovery and resolution of credit institutions and investment firms (the "BRRD") entered into force on 2 July 2014. As a Directive, the BRRD is not directly applicable in France and had to be transposed into national legislation. The French ordonnance No. 2015-1024 of 20 August 2015 transposed the BRRD into French law and amended the French Code monétaire et financier for this purpose. The French ordonnance has been ratified by law no. 2016-1691 dated 9 December 2016 (Loi n°2016-1691 du 9 décembre 2016 relative à la transparence, à la lutte contre la corruption et à la modernisation de la vie économique) which also incorporates provisions which clarify the implementation of the BRRD.

The stated aim of the BRRD and Regulation (EU) No. 806/2014 of the European Parliament and of the Council of the European Union of 15 July 2014 (the "SRM Regulation") is to provide for the establishment of an EU-wide framework for the recovery and resolution of credit institutions, investment firms, certain financial institutions and certain holding companies (each a relevant entity). The regime provided for by the BRRD is, among other things, stated to be needed to provide the authority designated by each EU Member State (the "Resolution Authority") with a credible set of tools to intervene sufficiently early and quickly in an unsound or failing relevant entity so as to ensure the continuity of the relevant entity's critical financial and economic functions while minimising the impact of a relevant entity's failure on the economy and financial system (including taxpayers' exposure to losses).

Under the SRM Regulation a centralised power of resolution is established and entrusted to the Single Resolution Board (the "SRB") and to the national resolution authorities.

The powers provided to the Resolution Authority in the BRRD and the SRM Regulation include write-down/conversion powers to ensure that capital instruments (including subordinated debt instruments) and eligible liabilities (including senior debt instruments if junior instruments prove insufficient to absorb all losses) absorb losses of the issuing relevant entity under resolution in accordance with a set order of priority (the "Bail-in Tool").

The conditions for resolution under the French Code monétaire et financier implementing the BRRD are deemed to be met when: (i) the Resolution Authority or the relevant supervisory authority determines that the relevant entity is failing or is likely to fail, (ii) there is no reasonable prospect that any measure other than a resolution measure would prevent the failure within a reasonable timeframe, and (iii) a resolution measure is necessary for the achievement of the resolution objectives (in particular, ensuring the continuity of critical functions, avoiding a significant adverse effect on the financial system, protecting public funds

by minimising reliance on extraordinary public financial support, and protecting client funds and assets) and winding up of the relevant entity under normal insolvency proceedings would not meet those resolution objectives to the same extent.

The Resolution Authority could also, independently of a resolution measure or in combination with a resolution measure where the conditions for resolution are met, write-down or convert capital instruments (including subordinated debt instruments) into equity when it determines that the relevant entity or its group will no longer be viable unless such write down or conversion power is exercised or when the relevant entity requires extraordinary public financial support (except when extraordinary public financial support is provided in the form defined in Article L. 613-48 III, 3° of the French Code monétaire et financier).

The Bail-in Tool or the exercise of write-down/conversion powers by the Resolution Authority with respect to capital instruments (including subordinated debt instruments) could result in the full (i.e., to zero) or partial write-down or conversion of the Certificates into ordinary shares or other instruments of ownership, or the variation of the terms of the Certificates (for example, the maturity and/or interest payable may be altered and/or a temporary suspension of payments may be ordered). Extraordinary public financial support should only be used as a last resort after having assessed and applied, to the maximum extent practicable, the resolutions measures, including the Bail-in Tool. In addition, if the Issuer's or the Guarantor's financial condition deteriorates, the existence of the Bail-in Tool could cause the market price or value of the Certificates to decline more rapidly than would be the case in the absence of such power.

In addition to the Bail-in Tool, the BRRD provides the Resolution Authority with broader powers to implement other resolution measures with respect to relevant entities that meet the conditions for resolution, which may include (without limitation) the sale of the relevant entity's business, the creation of a bridge institution, the separation of assets, the replacement or substitution of the institution as obligor in respect of debt instruments, modifications to the terms of debt instruments (including altering the maturity and/or the amount of interest payable and/or imposing a temporary suspension on payments), removing management, appointing an interim administrator, and discontinuing the listing and admission to trading of financial instruments.

Before taking a resolution measure or exercising the power to write down or convert relevant capital instruments, the Resolution Authority must ensure that a fair, prudent and realistic valuation of the assets and liabilities of the institution is carried out by a person independent from any public authority.

Since 1 January 2016, French credit institutions (such as the Issuer and the Guarantor) have to meet, at all times, a minimum requirement for own funds and eligible liabilities ("MREL") pursuant to Article L. 613-44 of the French Code monétaire et financier. The MREL, which is expressed as a percentage of the total liabilities and own funds of the institution, aims at avoiding institutions to structure their liabilities in a manner that impedes the effectiveness of the Bail-in Tool. From January 2019, G-SIBs (global systemically important banks) such as the Issuer and the Guarantor will also have to comply with the total loss absorbing capacity (TLAC) requirements.

In accordance with the provisions of the SRM Regulation, when applicable, the SRB, has replaced the national resolution authorities designated under the BRRD with respect to all aspects relating to the decision-making process and the national resolution authorities designated under the BRRD continue to carry out activities relating to the implementation of resolution schemes adopted by the SRB. The provisions relating to the cooperation between

the SRB and the national resolution authorities for the preparation of the banks' resolution plans have applied since 1 January 2015 and the SRM has been fully operational since 1 January 2016.

The application of any resolution measure under the French BRRD implementing provisions or any suggestion of such application with respect to the Issuer, the Guarantor or the Group could materially adversely affect the rights of Certificate Holders, the price or value of an investment in the Certificates and/or the ability of the Issuer or the Guarantor to satisfy its obligations under the Certificates, and as a result investors may lose their entire investment.

Moreover, if the Issuer's or the Guarantor's financial condition deteriorates, the existence of the Bail-in Tool or the exercise of write-down/conversion powers by the Resolution Authority independently of a resolution measure with respect to capital instruments (including subordinated debt instruments) or in combination with a resolution measure when it determines that the institution or its group will no longer be viable could cause the market price or value of the Certificates to decline more rapidly than would be the case in the absence of such powers.

Implementation of BRRD in Luxembourg

The BRRD was implemented by the Luxembourg act dated 18 December 2015 (the "BRR Act 2015"). Under the BRR Act 2015, the competent authority is the CSSF and the resolution authority is the CSSF acting as Resolution Council (le Conseil de *résolution*).

The BRR Act 2015 provides for certain resolution measures, including the power to impose in certain circumstances a suspension of activities. Any suspension of activities can, to the extent determined by the CSSF, result in the partial or complete suspension of the performance of agreements entered into by a Luxembourg incorporated credit institution or investment firm. The BRR Act 2015 also grants the power to the Resolution Council to take a number of resolution measures including (i) a forced sale of a Luxembourg incorporated credit institution or investment firm (sale of business), (ii) the establishment of a bridge institution or, (iii) the forced transfer of all or part of the assets, rights or obligations of a Luxembourg incorporated credit institution or investment firm (asset separation) and (iv) the application of the general bail-in tool. The powers set out in the BRR Act 2015 will impact how credit institutions, investment firms or relevant financial institutions (such as SG Issuer) established in Luxembourg, are managed as well as, in certain circumstances, the rights of creditors.

If the general bail-in tool and the statutory write-down and conversion power become applicable to SG Issuer, the Certificates may be subject to write-down or conversion into equity (ordinary shares or other instrument of ownership) on any application of the bail-in tool, which may result in such Certificates' holders losing some or all of their investment (notably, the amount of the outstanding may be reduced, including to zero). Subject to certain conditions, the terms of the obligations owed under the Certificates may also be varied by the Resolution Council (e.g. as to maturity, interest and interest payment dates). The exercise of any power under the BRR Act 2015 or any suggestion of such exercise could materially adversely affect the rights of the holders of the Certificates, the price or value of their investment in any Certificates and/or the ability of SG Issuer to satisfy its obligations under any Certificate.

Regulation (EU) no. 806/2014 of the European Parliament and of the Council of 15 July 2014 establishing uniform rules and a uniform procedure for the resolution of significant credit institutions and financial groups, in the framework of a Single Resolution Mechanism and a Single Resolution Fund, established a centralised power of resolution and entrusted to a

Single Resolution Board and to the national resolution authorities of participating EU Member States (including Luxembourg and the CSSF through the Resolution Council). Since 1 January 2015, the Single Resolution Board works in close cooperation with the Resolution Council, in particular in relation to the elaboration of resolution planning, and has assumed full resolution powers since 1 January 2016.

TERMS AND CONDITIONS OF THE CERTIFICATES

The following are the terms and conditions of the Certificates and should be read in conjunction with, and are qualified by reference to, the other information set out in this document, the Base Listing Document and the Addendum.

The Conditions are set out in the section headed "Terms and Conditions of the European Style Cash Settled Long/Short Certificates" in the Base Listing Document. For the purposes of the Conditions, the following terms shall have the following meanings:

Certificates: A further 4,000,000 European Style Cash Settled Long Certificates

relating to the Index

The Certificates shall be consolidated and form a single series with an existing issue of 4,000,000 European Style Cash Settled Long Certificates relating to the Hang Seng Index Net Total Return Index issued by the Issuer and listed on the SGX-ST, in which dealings

commenced on 24 January 2018.

Index: Hang Seng Index Net Total Return Index (RIC: .HSIDVN)

Reference Level³: 87,552.14

Index Sponsor: Hang Seng Indexes Company Limited

Calculation Agent: Société Générale

PR Index: Hang Seng Index as published on Thomson Reuters page .HSI or

any successor page

Strike Level: Zero

Daily Leverage: 7x (within the Leverage Strategy as described below)

Notional Amount per Certificate: SGD 2.50

Management Fee (p.a.)⁴: 0.40%

Gap Premium (p.a.)⁵: 4.20%, is a hedging cost against extreme market movements

overnight.

Funding Cost⁶: The annualised costs of funding, referencing a publically published

interbank offered rate plus spread.

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³ These figures are calculated as at, and based on information available to the Issuer on or about 23 January 2018. The Issuer is not obliged, and undertakes no responsibility to any person, to update or inform any person of any changes to the figures

after 23 January 2018.

⁴ Please note that the Management Fee is calculated on a 360-day basis and may be increased up to a maximum of 3% p.a. on giving one month's notice to investors. Any increase in the Management Fee will be announced on the SGXNET. Please refer to "Fees and Charges" below for further details of the fees and charges payable and the maximum of such fees as well as other ongoing expenses that may be borne by the Certificates.

⁵ Please note that the Gap Premium is calculated on a 360-day basis.

⁶ These costs are embedded within the Leverage Strategy.

Rebalancing Cost⁶: The transaction costs (if applicable), computed as a function of

leverage and daily performance of the Index.

Launch Date: 8 November 2018

Closing Date: 22 November 2018

Expected Listing Date: 23 November 2018

Last Trading Date: The date falling 5 Business Days immediately preceding the Expiry

Date, currently being 7 January 2021

Expiry Date: 14 January 2021 (if the Expiry Date is not a Business Day, then the

Expiry Date shall fall on the preceding Business Day and subject to adjustment of the Valuation Date upon the occurrence of Market Disruption Events as set out in the Conditions of the Certificates)

Board Lot: 100 Certificates

Valuation Date: 13 January 2021 or if such day is not an Index Business Day, the

immediately preceding Index Business Day.

The "Index Business Day" means a day on which the value of the Index is published by the Index Sponsor or, as the case may be, the

successor Index Sponsor

Exercise: The Certificates may only be exercised on the Expiry Date or if the

Expiry Date is not a Business Day, the immediately preceding Business Day, in a Board Lot or integral multiples thereof. Certificate Holders shall not be required to deliver an exercise notice. Exercise of Certificates shall be determined by whether the Cash Settlement Amount (less any Exercise Expenses) is positive. If the Cash Settlement Amount (less any Exercise Expenses) is positive, all Certificates shall be deemed to have been automatically exercised at 10:00 a.m. (Singapore time) on the Expiry Date or if the Expiry Date is not a Business Day, the immediately preceding Business Day. The Cash Settlement Amount less the Exercise Expenses in respect of the Certificates shall be paid in the manner set out in Condition 4(c) of the Conditions. In the event the Cash Settlement Amount (less any Exercise Expenses) is zero, all Certificates shall be deemed to have expired at 10:00 a.m. (Singapore time) on the Expiry Date or if the Expiry Date is not a Business Day, the immediately preceding Business Day, and Certificate Holders shall not be entitled to receive any payment from the Issuer in respect of

the Certificates.

Cash Settlement Amount: In respect of each Certificate, shall be an amount payable in the

Settlement Currency equal to:

Closing Level multiplied by the Notional Amount per Certificate

Please refer to the "Information relating to the European Style Cash Settled Long Certificates" section on pages 38 to 47 of this document for examples and illustrations of the calculation of the Cash Settlement Amount.

Hedging Fee Factor:

In respect of each Certificate, shall be an amount calculated as: Product (for t from 1 to Valuation Date) of $(1 - \text{Management Fee x} (\text{ACT (t-1;t)} \div 360)) \times (1 - \text{Gap Premium (t-1)} \times (\text{ACT (t-1;t)} \div 360)), where:$

"t" refers to "Observation Date" which means each Index Business Day from (and including) the Index Business Day immediately preceding 24 January 2018 to the Valuation Date; and ACT (t-1;t) means the number of calendar days between the Index Business Day immediately preceding the Observation Date (which is "t-1") (included) and the Observation Date (which is "t") (excluded).

Please refer to the "Information relating to the European Style Cash Settled Long Certificates" section on pages 38 to 47 of this document for examples and illustrations of the calculation of the Hedging Fee Factor.

Closing Level:

In respect of each Certificate, shall be an amount payable in the Settlement Currency equal to:

 $\left(\frac{\text{Final Reference Level} \times \text{Final Exchange Rate}}{\text{Initial Reference Level} \times \text{Initial Exchange Rate}} - \text{Strike Level}\right) \times \text{Hedging Fee Factor}$

Initial Reference Level:

1,000

Final Reference Level:

The closing level of the Leverage Strategy (as described below) on the Valuation Date

The calculation of the closing level of the Leverage Strategy is set out in the "Specific Definitions relating to the Leverage Strategy" section on pages 21 to 24 below.

Initial Exchange Rate³:

0.1688

Final Exchange Rate:

The rate for the conversion of Hong Kong Dollar to Singapore Dollar as at 5:00pm (Singapore Time) on the Valuation Date as shown on Reuters, provided that if the Reuters service ceases to display such information, as determined by the Issuer by reference to such source(s) as the Issuer may reasonably determine to be appropriate at such a time.

Air Bag Mechanism:

The "Air Bag Mechanism" refers to the mechanism built in the Leverage Strategy and which is designed to reduce the Leverage Strategy exposure to the Index during extreme market conditions. If the PR Index falls by 10% or more ("Air Bag Trigger Level") during the trading day (which represents approximately 70% loss after a 7 times leverage), the Air Bag Mechanism is triggered and the Leverage Strategy is adjusted intra-day. The Air Bag Mechanism

reduces the impact on the Leverage Strategy if the Index falls further, but will also maintain a reduced exposure to the Index in the event the Index starts to rise after the Air Bag Mechanism is triggered, thereby reducing its ability to recoup losses.

Trading of Certificates is suspended for at least 30 minutes after the Air Bag is triggered.

The Leverage Strategy is floored at 0 and the Certificates cannot be valued below zero.

Please refer to the "Extraordinary Strategy Adjustment for Performance Reasons ("Air Bag Mechanism")" section on pages 22 to 24 below and the "Description of Air Bag Mechanism" section on pages 44 to 45 of this document for further information of the Air Bag Mechanism.

Index Currency: Hong Kong Dollar

Settlement Currency: Singapore Dollar

Exercise Expenses: Certificate Holders will be required to pay all charges which are

incurred in respect of the exercise of the Certificates.

the Certificates:

Relevant Stock Exchange for The Singapore Exchange Securities Trading Limited ("SGX-ST")

Relevant Stock Exchange for The Stock Exchange of Hong Kong Limited ("HKEX")

the Index:

Business Day and Exchange

Business Day:

A "Business Day" is a day on which the SGX-ST is open for dealings in Singapore during its normal trading hours and banks are open for business in Singapore.

An "Exchange Business Day" is a day on which the SGX-ST and the HKEX are open for dealings in Singapore and Hong Kong respectively during its normal trading hours and banks are open for business in Singapore and Hong Kong.

Warrant Agent: The Central Depository (Pte) Limited ("CDP")

Clearing System: CDP

Fees and Charges: Normal transaction and brokerage fees shall apply to the trading of

> the Certificates on the SGX-ST. Investors should note that they may be required to pay stamp taxes or other documentary charges in accordance with the laws and practices of the country where the Certificates are transferred. Investors who are in any doubt as to their tax position should consult their own independent tax advisers. In addition, investors should be aware that tax regulations and their application by the relevant taxation authorities change from time to time. Accordingly, it is not possible to predict the precise tax

treatment which will apply at any given time.

Investors holding position overnight would also be required to bear the Management Fee and Gap Premium, which are calculated daily and applied to the value of the Certificates, as well as certain costs embedded within the Leverage Strategy including the Funding Cost and Rebalancing Cost. The Management Fee may be increased up to a maximum of 3% p.a. on giving one month's notice to investors in accordance with the terms and conditions of the Certificates. Any increase in the Management Fee will be announced on the SGXNET.

Further Information:

Please refer to the website at <u>dlc.socgen.com</u> for more information on the theoretical closing price of the Certificates on the previous trading day, the closing level of the Index on the previous trading day, the Air Bag Trigger Level for each trading day and the Management Fee and Gap Premium.

Specific Definitions relating to the Leverage Strategy

Description of the Leverage Strategy

The Leverage Strategy is designed to track a 7 times daily leveraged exposure to the Index.

At the end of each trading day of the Index, the exposure of the Leverage Strategy to the Index is reset within the Leverage Strategy in order to retain a daily leverage of 7 times the performance of the Index (excluding costs) regardless of the performance of the Index on the preceding day. This mechanism is referred to as the Daily Reset.

The Leverage Strategy incorporates an air bag mechanism which is designed to reduce exposure to the Index during extreme market conditions, as further described below.

Leverage Strategy Formula

 $\textbf{LSL}_t \hspace{1cm} \text{means, for any Observation Date(t), the Leverage Strategy Closing}$

Level as of such day (t).

Subject to the occurrence of an Intraday Restrike Event, the Leverage Strategy Closing Level as of such Observation Date(t) is calculated in accordance with the following formulae:

On Observation Date(1):

 $LSL_1 = 1000$

On each subsequent Observation Date(t):

 $LSL_{t} = Max[LSL_{t-1} \times (1 + LR_{t-1,t} - FC_{t-1,t} - RC_{t-1,t}), 0]$

 $LR_{t-1,t}$ means the Leveraged Return of the Index between Observation

Date(t-1) and Observation Date(t) closing levels, calculated as

follows:

 $LR_{t-1,t} = Leverage \times \left(\frac{NTR_t}{NTR_{t-1}} - 1\right)$

 $\mathbf{FC}_{t-1,t}$ means, the Funding Cost between Observation Date(t-1) (included)

and Observation Date(t) (excluded) calculated as follows:

 $FC_{t-1,t} = \text{ (Leverage} - 1) \times \frac{Rate_{t-1} \times ACT(t-1,t)}{DayCountBasisRate}$

 $RC_{t-1,t}$ means the Rebalancing Cost of the Leverage Strategy on

Observation Date (t), calculated as follows:

 $RC_{t-1,t} = Leverage \times (Leverage - 1) \times \left(\left| \frac{NTR_t}{NTR_{t-1}} - 1 \right| \right) \times TC$

TC means the Transaction Costs applicable (including Stamp Duty)

that are equal to:

0.10%

Leverage

NTR_t means, in respect of each Observation Date(t), the Closing Price of

the Index as of such Observation Date(t), subject to the

adjustments and provisions of the Conditions.

Rate_t means, in respect of each Observation Date(t), a rate calculated

as of such day in accordance with the following formula:

 $Rate_t = CashRate_t + \%SpreadLevel_t$

CashRate, means, in respect of each Observation Date(t), the Overnight HKD

Hong Kong Interbank Offered Rate (HIBOR) Fixing, as published

on Reuters RIC HIHKDOND= or any successor page.

%SpreadLevel, means, in respect of each Observation Date(t), a rate which shall

be determined with respect to such Valuation Date(t) by the Calculation Agent as the difference between (1) the 12-month HKD Hong Kong Interbank Offered Rate (HIBOR) Fixing, as published on Reuters RIC HIHKD1YD= and (2) Overnight HKD Hong Kong Interbank Offered Rate (HIBOR) Fixing, as published on Reuters

RIC HIHKDOND= or any successor page.

ACT(t-1,t) ACT (t-1;t) means the number of calendar days between the Index

Business Day immediately preceding the Observation Date (which is "t-1") (included) and the Observation Date (which is "t")

(excluded).

DayCountBasisRate 365

Extraordinary Strategy Adjustment for Performance Reasons ("Air Bag Mechanism")

Extraordinary Strategy Adjustment for Performance Reasons If the Calculation Agent determines that an Intraday Restrike Event has occurred during an Observation Date(t) (the Intraday Restrike Date, noted hereafter IRD), an adjustment (an Extraordinary Strategy Adjustment for Performance Reasons) shall take place during such Observation Date(t) in accordance with the following provisions.

(1) Provided the last Intraday Restrike Observation Period as of such Intraday Restrike Date does not end on the TimeReferenceClosing, the Leverage Strategy Closing Level on the Intraday Restrike Date (LSL_{IRD}) should be computed as follows:

$$LSL_{IRD} = Max \big[ILSL_{IR(n)} \times \big(1 + ILR_{IR(n),IR(C)} - IRC_{IR(n),IR(C)} \big), 0 \big]$$

(2) If the last Intraday Restrike Event Observation Period on the relevant Intraday Restrike Date ends on the TimeReferenceClosing:

 $LSL_{IRD} = Max | ILSL_{IR(n)}, 0 |$

 $ILSL_{IR(k)}$ means, in respect of IR(k), the Intraday Leverage Strategy Level in accordance with the following provisions :

(1) for k = 1:

 $ILSL_{IR(1)} = Max[LSL_{IRD-1} \times (1 + ILR_{IR(0),IR(1)} - FC_{IRD-1,IRD} - IRC_{IR(0),IR(1)}), 0]$

(2) for k > 1:

 $ILSL_{IR(k)} = Max \big[ILSL_{IR(k-1)} \times \big(1 + ILR_{IR(k-1),IR(k)} - \ IRC_{IR(k-1),IR(k)} \big), 0 \big]$

 $ILR_{IR(k-1),IR(k)}$

means the Intraday Leveraged Return between IR(k-1) and IR(k), calculated as follows :

$$ILR_{IR(k-1),IR(k)} = Leverage \times \left(\frac{INTR_{IR(k)}}{INTR_{IR(k-1)}} - 1\right)$$

 $IRC_{IR(k-1),IR(k)}$

means the Intraday Rebalancing Cost of the Leverage Strategy in respect of IR(k) on a given Intraday Restrike Date, calculated as follows:

$$IRC_{IR(k-1),IR(k)} = \text{ Leverage } \times (Leverage - 1) \times \left(\left| \frac{INTR_{IR(k)}}{INTR_{IR(k-1)}} - 1 \right| \right) \times TC$$

 $INTR_{IR(k)}$

means the Intraday Reference Price in respect of IR(k) computed as follows:

(1) for k=0

$$INTR_{IR(0)} = NTR_{IRD-1}$$

(2) for k=1 to n

$$INTR_{IR(k)} = NTR_{IRD-1} \times \frac{IPR_{IR(k)}}{PR_{IRD-1} - Div_{IRD}}$$

Where Div_{IRD} represents the dividend on the Intraday Restrike Date, computed as follows :

$$Div_{IRD} = PR_{IRD-1} - \frac{NTR_{IRD-1} \times PR_{IRD}}{NTR_{IRD}}$$

(3) with respect to IR(C)

$$INTR_{IR(C)} = NTR_{IRD}$$

 $IPR_{IR(k)} \\$

means, in respect of IR(k), the lowest price of the PR Index during the respective Intraday Restrike Observation Period, subject to the adjustments and provisions of the Conditions.

PR_{IRD}

means, in respect of an Intraday Restrike Date, the Closing Price of the PR Index as of such Intraday Restrike Date, subject to the adjustments and provisions of the Conditions.

IR(k)

For k=0, means the scheduled close for the Relevant Stock Exchange for the Index (or any successor thereto) on the Observation Day immediately preceding the relevant Intraday Restrike Date;

For k=1 to n, means the kth Intraday Restrike Event on the relevant Intraday Restrike Date.

IR(C)

means the scheduled close for the Relevant Stock Exchange for the Index (or any successor thereto) on the relevant Intraday Restrike Date.

n

means the number of Intraday Restrike Events that occurred on the relevant Intraday Restrike Date.

Intraday Restrike Event

means in respect of an Observation Date(t), the decrease at any Calculation Time of the PR Index level by 10% or more compared with the relevant PR Index Reference Level as of such Calculation Time.

PR Index Reference Level

means in respect of Observation Date(t):

(1) provided no Intraday Restrike Event has previously occurred on such Observation Date(t), the closing price of the PR Index on the immediately preceding Observation Date, subject to the adjustments and provisions of the Conditions;

0

(2) if k Intraday Restrike Events have occurred on the relevant Intraday Restrike Date, $IPR_{IR(\mathbf{k})}.$

Calculation Time

means any time between the TimeReferenceOpening and the TimeReferenceClosing, provided that the relevant data is available to enable the Calculation Agent to determine the Leverage Strategy Level.

TimeReferenceOpening

means the scheduled opening time for the Relevant Stock Exchange for the Index (or any successor thereto).

TimeReferenceClosing

means the scheduled closing time for the Relevant Stock Exchange for the Index (or any successor thereto).

Intraday Restrike Event Observation Period

means in respect of an Intraday Restrike Event, the period starting on and excluding the Intraday Restrike Event Time and finishing on and including the sooner between (1) the time falling 15 minutes after the Intraday Restrike Event Time and (2) the TimeReferenceClosing.

Where, during such period, the Calculation Agent determines that (1) the level of the PR Index is not disseminated by the Index Sponsor or, the Index Calculation Agent, as the case may be or (2) the Relevant Stock Exchange for the Index is not open for continuous trading, the Intraday Restrike Event Observation Period will be extended to the extent necessary until (1) the level of the PR Index is calculated and disseminated by the Index Sponsor or, the Index Calculation Agent, as the case may be and (2) the Relevant Stock Exchange for the Index is open for continuous trading.

Intraday Restrike Event Time

means in respect of an Intraday Restrike Event, the Calculation Time on which such event occurs.

The Conditions set out in the section headed "Terms and Conditions of the European Style Cash Settled Long/Short Certificates" in the Base Listing Document are set out below. This section is qualified in its entirety by reference to the detailed information appearing elsewhere in this document which shall, to the extent so specified or to the extent inconsistent with the relevant Conditions set out below, replace or modify the relevant Conditions for the purpose of the Certificates.

TERMS AND CONDITIONS OF

THE EUROPEAN STYLE CASH SETTLED LONG/SHORT CERTIFICATES

1. Form, Status and Guarantee, Transfer and Title

- (a) Form. The Certificates (which expression shall, unless the context otherwise requires, include any further certificates issued pursuant to Condition 10) are issued subject to and with the benefit of:-
 - (i) a master instrument by way of deed poll (the "Master Instrument") dated 21 June 2018, made by SG Issuer (the "Issuer") and Société Générale (the "Guarantor"); and
 - (ii) a warrant agent agreement (the "Master Warrant Agent Agreement" or "Warrant Agent Agreement") dated any time before or on the Closing Date, made between the Issuer and the Warrant Agent for the Certificates.

Copies of the Master Instrument and the Master Warrant Agent Agreement or Warrant Agent Agreement are available for inspection at the specified office of the Warrant Agent.

The holders of the Certificates (the "Certificate Holders") are entitled to the benefit of, are bound by and are deemed to have notice of all the provisions of the Master Instrument and the Master Warrant Agent Agreement or Warrant Agent Agreement.

(b) Status and Guarantee. The Certificates constitute direct, general and unsecured obligations of the Issuer and rank, and will rank, equally among themselves and pari passu with all other present and future unsecured and unsubordinated obligations of the Issuer (save for statutorily preferred exceptions). The Certificates provide for cash settlement on exercise.

The due and punctual payment of any amounts due by the Issuer in respect of the Certificates issued by the Issuer is unconditionally and irrevocably guaranteed by the Guarantor as provided in the Guarantee (each such amount payable under the Guarantee, a "Guarantee Obligation").

The Guarantee Obligations will constitute direct, unconditional, unsecured and unsubordinated obligations of the Guarantor ranking as senior preferred obligations as provided for in Article L. 613-30-3 I 3° of the French Code *Monétaire et Financier* (the "Code").

Such Guarantee Obligations rank and will rank equally and rateably without any preference or priority among themselves and:

(i) pari passu with all other direct, unconditional, unsecured and unsubordinated obligations of the Guarantor outstanding as of the date of the entry into force of the

law no. 2016-1691 (the "Law") on 11 December 2016;

- (ii) pari passu with all other present or future direct, unconditional, unsecured and senior preferred obligations (as provided for in Article L. 613-30-3 I 3° of the Code) of the Guarantor issued after the dat of the entry into force of the Law on 11 December 2016:
- (iii) junior to all present or future claims of the Guarantor benefiting from the statutorily preferred exceptions; and
- (iv) senior to all present and future senior non-preferred obligations (as provided for in Article L.613-30-3 I 4° of the Code) of the Guarantor.

In the event of the failure of the Issuer to promptly perform its obligations to any Certificate Holder under the terms of the Certificates, such Certificate Holder may, but is not obliged to, give written notice to the Guarantor at Société Générale, Tour Société Générale, 75886 Paris Cedex 18, France marked for the attention of SEGL/JUR/OMF - Market Transactions & Financing.

- (c) Transfer. The Certificates are represented by a global warrant certificate ("Global Warrant") which will be deposited with The Central Depository (Pte) Limited ("CDP"). Certificates in definitive form will not be issued. Transfers of Certificates may be effected only in Board Lots or integral multiples thereof. All transactions in (including transfers of) Certificates, in the open market or otherwise, must be effected through a securities account with CDP. Title will pass upon registration of the transfer in the records maintained by CDP.
- (d) Title. Each person who is for the time being shown in the records maintained by CDP as entitled to a particular number of Certificates shall be treated by the Issuer, the Guarantor and the Warrant Agent as the holder and absolute owner of such number of Certificates, notwithstanding any notice to the contrary. The expression "Certificate Holder" shall be construed accordingly.
- (e) Bail-In. By the acquisition of Certificates, each Certificate Holder (which, for the purposes of this Condition, includes any current or future holder of a beneficial interest in the Certificates) acknowledges, accepts, consents and agrees:
 - (i) to be bound by the effect of the exercise of the Bail-In Power (as defined below) by the Relevant Resolution Authority (as defined below) or the Regulator (as defined below), which may include and result in any of the following, or some combination thereof:
 - (A) the reduction of all, or a portion, of the Amounts Due (as defined below), on a permanent basis;
 - (B) the conversion of all, or a portion, of the Amounts Due into shares, other securities or other obligations of the Issuer or another person (and the issue to the Certificate Holder of such shares, securities or obligations), including by means of an amendment, modification or variation of the Conditions of the Certificates, in which case the Certificate Holder agrees to accept in lieu of its rights under the Certificates any such shares, other securities or other obligations of the Issuer or another person;
 - (C) the cancellation of the Certificates; and/or
 - (D) the amendment or alteration of the expiration of the Certificates or

amendment of the amounts payable on the Certificates, or the date on which the amounts become payable, including by suspending payment for a temporary period; and

(ii) that the terms of the Certificates are subject to, and may be varied, if necessary, to give effect to, the exercise of the Bail-In Power by the Relevant Resolution Authority or the Regulator.

"Amounts Due" means any amounts due by the Issuer under the Certificates.

"Bail-In Power" means any power existing from time to time under any laws, regulations, rules or requirements in effect in France, relating to the transposition of Directive 2014/59/EU of the European Parliament and of the Council of 15 May 2014 establishing a framework for the recovery and resolution of credit institutions and investment firms (as amended from time to time, the "BRRD"), including without limitation pursuant to French decree-law No. 2015-1024 dated 20 August 2015 (Ordonnance portant diverses dispositions d'adaptation de la législation au droit de l'Union européenne en matière financière) (as amended from time to time, the "20 August 2015 Decree Law"), Regulation (EU) No 806/2014 of the European Parliament and of the Council of 15 July 2014 establishing uniform rules and a uniform procedure for the resolution of credit institutions and certain investment firms in the framework of a Single Resolution Mechanism and a Single Resolution Fund and amending Regulation (EU) No 1093/2010 (as amended from time to time, the "Single Resolution Mechanism Regulation"), or otherwise arising under French law, and in each case the instructions, rules and standards created thereunder, pursuant to which the obligations of a Regulated Entity (or an affiliate of such Regulated Entity) can be reduced (in part or in whole), cancelled, suspended, transferred, varied or otherwise modified in any way, or securities of a Regulated Entity (or an affiliate of such Regulated Entity) can be converted into shares, other securities, or other obligations of such Regulated Entity or any other person, whether in connection with the implementation of a bail-in tool following placement in resolution or otherwise.

"Regulated Entity" means any entity referred to in Section I of Article L.613-34 of the French Code monétaire et financier as modified by the 20 August 2015 Decree Law, which includes certain credit institutions, investment firms, and certain of their parent or holding companies established in France.

"Relevant Resolution Authority" means the Autorité de contrôle prudentiel et de résolution (the ACPR), the Single Resolution Board established pursuant to the Single Resolution Mechanism Regulation, and/or any other authority entitled to exercise or participate in the exercise of any Bail-in Power from time to time (including the Council of the European Union and the European Commission when acting pursuant to Article 18 of the Single Resolution Mechanism Regulation).

"Regulator" means the European Central Bank and any successor or replacement thereto, or other authority having primary responsibility for the prudential oversight and supervision of the Issuer.

No repayment or payment of the Amounts Due will become due and payable or be paid after the exercise of the Bail-in Power by the Relevant Resolution Authority or the Regulator with respect to the Issuer unless, at the time such repayment or payment, respectively, is scheduled to become due, such repayment or payment would be permitted to be made by the Issuer under the laws and regulations in effect in France and the European Union applicable to the Issuer or other members of its group.

Upon the exercise of any Bail-in Power by the Relevant Resolution Authority or the Regulator with respect to the Certificates, the Issuer will provide a written notice to the Certificate Holders in accordance with Condition 9 as soon as practicable regarding such exercise of the Bail-in Power. Any delay or failure by the Issuer to give notice shall not affect the validity and enforceability of the Bail-in Power nor the effects on the Certificates described above.

Neither a cancellation of the Certificates, a reduction, in part or in full, of the Amounts Due, the conversion thereof into another security or obligation of the Issuer or another person, as a result of the exercise of the Bail-in Power by the Relevant Resolution Authority or the Regulator with respect to the Issuer, nor the exercise of any Bail-in Power by the Relevant Resolution Authority or the Regulator with respect to the Certificates will be an event of default or otherwise constitute non-performance of a contractual obligation, or entitle the Certificate Holder to any remedies (including equitable remedies) which are hereby expressly waived.

If the Relevant Resolution Authority or the Regulator exercises the Bail-in Power with respect to less than the total Amounts Due, unless otherwise instructed by the Issuer or the Relevant Resolution Authority or the Regulator, any cancellation, write-off or conversion made in respect of the Certificates pursuant to the Bail-in Power will be made on a pro-rata basis.

The matters set forth in this Condition shall be exhaustive on the foregoing matters to the exclusion of any other agreements, arrangements or understandings between the Issuer and each Certificate Holder. No expenses necessary for the procedures under this Condition, including, but not limited to, those incurred by the Issuer, shall be borne by any Certificate Holder.

2. Certificate Rights and Exercise Expenses

(a) Certificate Rights. Every Certificate entitles each Certificate Holder, upon due exercise and on compliance with Condition 4, to payment by the Issuer of the Cash Settlement Amount (if any) in the manner set out in Condition 4.

The "Cash Settlement Amount", in respect of each Certificate, shall be an amount payable in the Settlement Currency equal to the Closing Level multiplied by the Notional Amount per Certificate.

The "Closing Level", in respect of each Certificate, shall be an amount payable in the Settlement Currency equal to:

$$\left(\frac{\text{Final Reference Level} \times \text{Final Exchange Rate}}{\text{Initial Reference Level} \times \text{Initial Exchange Rate}} - \text{Strike Level}\right) \times \text{Hedging Fee Factor}$$

(b) Exercise Expenses. Certificate Holders will be required to pay all charges which are incurred in respect of the exercise of the Certificates (the "Exercise Expenses"). An amount equivalent to the Exercise Expenses will be deducted by the Issuer from the Cash Settlement Amount in accordance with Condition 4. Notwithstanding the foregoing, the Certificate Holders shall account to the Issuer on demand for any Exercise Expenses to the extent that they were not or could not be deducted from the Cash Settlement Amount prior to the date of payment of the Cash Settlement Amount to the Certificate Holders in accordance with Condition 4.

3. Expiry Date

Unless automatically exercised in accordance with Condition 4(b), the Certificates shall be deemed to expire at 10:00 a.m. (Singapore time) on the Expiry Date or if the Expiry Date is not a Business Day (as defined below), the immediately preceding Business Day.

4. Exercise of Certificates

- (a) Exercise. Certificates may only be exercised on the Expiry Date or if the Expiry Date is not a Business Day, the immediately preceding Business Day, in accordance with Condition 4(b).
- (b) Automatic Exercise. Certificate Holders shall not be required to deliver an exercise notice. Exercise of Certificates shall be determined by the Closing Level. If the Cash Settlement Amount (less any Exercise Expenses) is positive, all Certificates shall be deemed to have been automatically exercised at 10:00 a.m. (Singapore time) on the Expiry Date or if the Expiry Date is not a Business Day, the immediately preceding Business Day. The Cash Settlement Amount less the Exercise Expenses in respect of the Certificates shall be paid in the manner set out in Condition 4(c) below. In the event the Cash Settlement Amount (less any Exercise Expenses) is zero, all Certificates shall be deemed to have expired at 10:00 a.m. (Singapore time) on the Expiry Date or if the Expiry Date is not a Business Day, the immediately preceding Business Day, and Certificate Holders shall not be entitled to receive any payment from the Issuer in respect of the Certificates.
- Settlement. In respect of Certificates which are automatically exercised in accordance (c) with Condition 4(b), the Issuer will pay to the relevant Certificate Holder the Cash Settlement Amount (if any) in the Settlement Currency. The aggregate Cash Settlement Amount (less any Exercise Expenses) shall be despatched as soon as practicable and no later than five Business Days following the Expiry Date (subject to extension upon the occurrence of a Market Disruption Event (as defined below)) by way of crossed cheque or other payment in immediately available funds drawn in favour of the Certificate Holder only (or, in the case of joint Certificate Holders, the first-named Certificate Holder) appearing in the records maintained by CDP. Any payment made pursuant to this Condition 4(c) shall be delivered at the risk and expense of the Certificate Holder and posted to the Certificate Holder's address appearing in the records maintained by CDP (or, in the case of joint Certificate Holders, to the address of the first-named Certificate Holder appearing in the records maintained by CDP). If the Cash Settlement Amount is equal to or less than the determined Exercise Expenses, no amount is payable.

If the Issuer determines, in its sole discretion, that on the Valuation Date a Market Disruption Event has occurred, then that Valuation Date shall be postponed until the first succeeding Index Business Day (as defined below) on which there is no Market Disruption Event, unless there is a Market Disruption Event on each of the five Index Business Days immediately following the original date that, but for the Market Disruption Event, would have been a Valuation Date. In that case:-

- (i) that fifth Index Business Day shall be deemed to be the Valuation Date notwithstanding the Market Disruption Event; and
- (ii) the Issuer shall determine the Final Reference Level on the basis of its good faith estimate of the Final Reference Level that would have prevailed on that fifth Index Business Day but for the Market Disruption Event.

"Market Disruption Event" means the occurrence or existence, on a Valuation Date, of any of:-

- (A) the suspension or limitation of the trading of a material number of securities/commodities from time to time comprising the Underlying Reference Index or the PR Index, as the case may be; or
- (B) the suspension or limitation of the trading of securities/commodities (1) on the Singapore Exchange Securities Trading Limited ("SGX-ST") or the Relevant Stock Exchange or (2) generally; or
- (C) the suspension or limitation of the trading of (1) options or futures relating to the Underlying Reference Index or the PR Index, as the case may be, on any options or futures exchanges or (2) options or futures generally on any options and/or futures exchanges on which options relating to the Underlying Reference Index or the PR Index, as the case may be, are traded; or
- (D) the imposition of any exchange controls in respect of any currencies involved in determining the Cash Settlement Amount.

For the purposes of this definition, (aa) the limitation on the number of hours or days of trading will not constitute a Market Disruption Event if it results from an announced change in the regular business hours of any exchange, and (bb) a limitation imposed on trading (including but not limited to unforeseen circumstances such as by reason of the movements in price exceeding the levels permitted by any relevant exchange or any act of God, war, riot, public disorder, explosion, terrorism or otherwise) on the relevant exchange will constitute a Market Disruption Event.

- (d) CDP not liable. CDP shall not be liable to any Certificate Holder with respect to any action taken or omitted to be taken by the Issuer or the Warrant Agent in connection with the exercise of the Certificates or otherwise pursuant to or in connection with these Conditions.
- (e) Business Day. In these Conditions, a "Business Day" shall be a day on which the SGX-ST is open for dealings in Singapore during its normal trading hours and banks are open for business in Singapore and an "Index Business Day" shall be a day on which the Leveraged Index or the Index, as the case may be, is published by the Index Sponsor or, as the case may be, the Successor Index Sponsor (as defined below) and where the Leveraged Index or the Index closes at the normal trading hours.

5. Warrant Agent

- (a) Warrant Agent. The Issuer reserves the right, subject to the appointment of a successor, at any time to vary or terminate the appointment of the Warrant Agent and to appoint another Warrant Agent provided that it will at all times maintain a Warrant Agent which, so long as the Certificates are listed on the SGX-ST, shall be in Singapore. Notice of any such termination or appointment and of any change in the specified office of the Warrant Agent will be given to the Certificate Holders in accordance with Condition 9.
- (b) Agent of Issuer. The Warrant Agent will be acting as agent of the Issuer and will not assume any obligation or duty to or any relationship of agency or trust for the Certificate Holders. All determinations and calculations by the Warrant Agent under these Conditions shall (save in the case of manifest error) be final and binding on the Issuer and the Certificate Holders.

6. Adjustments to the Leveraged Index/Underlying Reference Index/Index/PR Index

- (a) Successor Sponsor Calculates and Reports Leveraged Index, Underlying Reference Index, Index or PR Index. If the Leveraged Index, the Underlying Reference Index, the Index or the PR Index, as the case may be, is (i) not calculated and announced by the relevant Index Sponsor but is calculated and published by a successor to the relevant Index Sponsor (the "Successor Index Sponsor") acceptable to the Issuer or (ii) replaced by a successor index using, in the determination of the Issuer, the same or a substantially similar formula for and method of calculation as used in the calculation of the Leveraged Index, the Underlying Reference Index, the Index or the PR Index, as the case may be, then the Leveraged Index, the Underlying Reference Index, the Index or the PR Index, as the case may be, will be deemed to be the index so calculated and announced by the relevant Successor Index Sponsor or that successor index, as the case may be.
- (b) Modification and Cessation of Calculation of the Leveraged Index/Underlying Reference Index/Index/PR Index. If:-
 - (i) on or prior to the Valuation Date the Index Sponsor or (if applicable) the Successor Index Sponsor makes a material change in the formula for or the method of calculating the Leveraged Index, the Underlying Reference Index, the Index or the PR Index, as the case may be, or in any other way materially modifies the Leveraged Index, the Underlying Reference Index, the Index or the PR Index, as the case may be, (other than a modification prescribed in that formula or method to maintain the Leveraged Index, the Underlying Reference Index, the Index or the PR Index, as the case may be, in the event of changes in constituent stock, contracts or commodities and other routine events); or
 - (ii) on the Valuation Date the Index Sponsor or (if applicable) the Successor Index Sponsor fails to calculate and publish the Leveraged Index, the Underlying Reference Index, the Index or the PR Index, as the case may be,

then the Issuer shall determine the Final Reference Level using, in lieu of a published level for the Leveraged Index, the Underlying Reference Index, the Index or the PR Index, as the case may be, the level for the Leveraged Index, the Underlying Reference Index, the Index or the PR Index, as the case may be, as at the Valuation Date as determined by the Issuer in accordance with the formula for and method of calculating the Leveraged Index, the Underlying Reference Index, the Index or the PR Index, as the case may be, last in effect prior to that change or failure, but using only those securities/commodities that comprised the Underlying Reference Index or the PR Index, as the case may be, immediately prior to that change or failure (other than those securities that have since ceased to be listed on the relevant exchange).

(c) Notice of Determinations. All determinations made by the Issuer pursuant hereto will be conclusive and binding on the Certificate Holders. The Issuer will give, or procure that there is given, notice as soon as practicable of any determinations by publication in accordance with Condition 9.

7. Purchases

The Issuer, the Guarantor or any of their respective subsidiaries may at any time purchase Certificates at any price in the open market or by tender or by private treaty. Any Certificates so purchased may be held or resold or surrendered for cancellation.

8. Meetings of Certificate Holders; Modification

(a) Meetings of Certificate Holders. The Master Warrant Agent Agreement or Warrant Agent Agreement contains provisions for convening meetings of the Certificate Holders to consider any matter affecting their interests, including the sanctioning by Extraordinary Resolution (as defined in the Master Warrant Agent Agreement or Warrant Agent Agreement) of a modification of the provisions of the Certificates or of the Master Warrant Agent Agreement or Warrant Agent Agreement.

At least 21 days' notice (exclusive of the day on which the notice is given and of the day on which the meeting is held) specifying the date, time and place of the meeting shall be given to the Certificate Holders.

Such a meeting may be convened by the Issuer or by Certificate Holders holding not less than ten per cent. of the Certificates for the time being remaining unexercised. The quorum at any such meeting for passing an Extraordinary Resolution will be two or more persons holding or representing not less than 25 per cent. of the Certificates for the time being remaining unexercised, or at any adjourned meeting, two or more persons being or representing Certificate Holders whatever the number of Certificates so held or represented.

A resolution will be an Extraordinary Resolution when it has been passed at a duly convened meeting by not less than three-quarters of the votes cast by such Certificate Holders who, being entitled to do so, vote in person or by proxy.

An Extraordinary Resolution passed at any meeting of the Certificate Holders shall be binding on all the Certificate Holders whether or not they are present at the meeting. Resolutions can be passed in writing if passed unanimously.

(b) Modification. The Issuer may, without the consent of the Certificate Holders, effect (i) any modification of the provisions of the Certificates or the Master Instrument which is not materially prejudicial to the interests of the Certificate Holders or (ii) any modification of the provisions of the Certificates or the Master Instrument which is of a formal, minor or technical nature, which is made to correct an obvious error or which is necessary in order to comply with mandatory provisions of Singapore law. Any such modification shall be binding on the Certificate Holders and shall be notified to them by the Warrant Agent before the date such modification becomes effective or as soon as practicable thereafter in accordance with Condition 9.

9. Notices

- (a) Documents. All cheques and other documents required or permitted by these Conditions to be sent to a Certificate Holder or to which a Certificate Holder is entitled or which the Issuer shall have agreed to deliver to a Certificate Holder may be delivered by hand or sent by post addressed to the Certificate Holder at his address appearing in the records maintained by CDP or, in the case of joint Certificate Holders, addressed to the joint holder first named at his address appearing in the records maintained by CDP, and airmail post shall be used if that address is not in Singapore. All documents delivered or sent in accordance with this paragraph shall be delivered or sent at the risk of the relevant Certificate Holder.
- (b) Notices. All notices to Certificate Holders will be validly given if published in English on the web-site of the SGX-ST. Such notices shall be deemed to have been given on the date of the first such publication. If publication on the web-site of the SGX-ST is not

practicable, notice will be given in such other manner as the Issuer may determine. The Issuer shall, at least one month prior to the expiry of any Certificate, give notice of the date of expiry of such Certificate in the manner prescribed above.

10. Further Issues

The Issuer shall be at liberty from time to time, without the consent of the Certificate Holders, to create and issue further certificates so as to form a single series with the Certificates, subject to the approval of the SGX-ST.

11. Early Termination

(a) Early Termination for Illegality and Force Majeure, etc. If the Issuer determines that a Regulatory Event (as defined below) has occurred and, for reasons beyond its control, the performance of its obligations under the Certificates has become illegal or impractical in whole or in part for any reason, or the Issuer determines that, for reasons beyond its control, it is no longer legal or practical for it to maintain its hedging arrangements with respect to the Certificates for any reason, the Issuer may in its discretion and without obligation terminate the Certificates early in accordance with Condition 11(d).

Should any one or more of the provisions contained in the Conditions be or become invalid, the validity of the remaining provisions shall not in any way be affected thereby.

For the purposes of this Condition:

"Regulatory Event" means, following the occurrence of a Change in Law (as defined below) with respect to the Issuer and/or Société Générale as Guarantor or in any other capacity (including without limitation as hedging counterparty of the Issuer, market maker of the Certificates or direct or indirect shareholder or sponsor of the Issuer) or any of its affiliates involved in the issuer of the Certificates (hereafter the "Relevant Affiliates" and each of the Issuer, Société Générale and the Relevant Affiliates, a "Relevant Entity") that, after the Certificates have been issued, (i) any Relevant Entity would incur a materially increased (as compared with circumstances existing prior to such event) amount of tax, duty, liability, penalty, expense, fee, cost or regulatory capital charge however defined or collateral requirements for performing its obligations under the Certificates or hedging the Issuer's obligations under the Certificates, including, without limitation, due to clearing requirements of, or the absence of, clearing of the transactions entered into in connection with the issue of, or hedging the Issuer's obligation under, the Certificates, (ii) it is or will become for any Relevant Entity impracticable, impossible (in each case, after using commercially reasonable efforts), unlawful, illegal or otherwise prohibited or contrary, in whole or in part, under any law, regulation, rule, judgement, order or directive of any governmental, administrative or judicial authority, or power, applicable to such Relevant Entity (a) to hold, acquire, issue, reissue, substitute, maintain, settle, or as the case may be, guarantee, the Certificates, (b) to acquire, hold, sponsor or dispose of any asset(s) (or any interest thereof) of any other transaction(s) such Relevant Entity may use in connection with the issue of the Certificates or to hedge the Issuer's obligations under the Certificates, (c) to perform obligations in connection with, the Certificates or any contractual arrangement entered into between the Issuer and Société Générale or any Relevant Affiliate (including without limitation to hedge the Issuer's obligations under the Certificates) or (d) to hold, acquire, maintain, increase, substitute or redeem all or a substantial part of its direct or indirect shareholding in the Issuer's capital or the capital of any Relevant Affiliate or to directly or indirectly sponsor the Issuer or any Relevant Affiliate, or (iii) there is or may be a material adverse effect on a Relevant Entity in connection with the issue of the Certificates.

"Change in law" means (i) the adoption, enactment, promulgation, execution or ratification of any applicable new law, regulation or rule (including, without limitation, any applicable tax law, regulation or rule) after the Certificates have been issued, (ii) the implementation or application of any applicable law, regulation or rule (including, without limitation, any applicable tax law, regulation or rule) already in force when the Certificates have been issued but in respect of which the manner of its implementation or application was not known or unclear at the time, or (iii) the change of any applicable law, regulation or rule existing when the Certificates are issued, or the change in the interpretation or application or practice relating thereto, existing when the Certificates are issued of any applicable law, regulation or rule, by any competent court, tribunal, regulatory authority or any other entity exercising executive, legislative, judicial, taxing, regulatory or administrative powers or functions of or pertaining to government (including any additional or alternative court, tribunal, authority or entity, to that existing when the Certificates are issued).

- (b) Early Termination for not being able to find a successor to the Index Sponsor or a successor to the Leveraged Index or the Index, as the case may be. If (i) the Index Sponsor is not able to calculate and announce the Leveraged Index or the Index, as the case may be, and the Issuer is not able to find an acceptable successor to the Index Sponsor or (ii) the Leveraged Index or the Index, as the case may be, becomes unavailable and the Issuer is not able to find a successor to the Leveraged Index or the Index, the Issuer may at its sole discretion and without obligation terminate the Certificates in accordance with Condition 11(d).
- (c) Early Termination for other reasons. The Issuer reserves the right (such right to be exercised in the Issuer's sole and unfettered discretion and without any obligation whatsoever) to terminate the Certificates in accordance with Condition 11(d) where an event or events occur which it believes in its sole discretion should, in the context of the issue of the Certificates and the obligations of the Issuer, give rise to such termination provided that such termination (i) is considered by the Issuer not to be materially prejudicial to the interests of Certificate Holders generally (without considering the circumstances of any individual Certificate Holder or the tax or other consequences of such termination in any particular jurisdiction); or (ii) is otherwise considered by the Issuer to be appropriate and such termination is approved by the SGX-ST.
- (d) Termination. If the Issuer terminates the Certificates early, then the Issuer will give notice to the Certificate Holders in accordance with Condition 9. The Issuer will, if and to the extent permitted by applicable law, pay an amount to each Certificate Holder in respect of each Certificate held by such holder equal to the fair market value of a Certificate notwithstanding such illegality or impracticality less the cost to the Issuer of unwinding any underlying related hedging arrangements, all as determined by the Issuer in its sole and absolute discretion. Payment will be made in such manner as shall be notified to the Certificate Holders in accordance with Condition 9.

12. Governing Law

The Certificates, the Master Instrument and the Master Warrant Agent Agreement or Warrant Agent Agreement will be governed by and construed in accordance with Singapore law. The Issuer and the Guarantor and each Certificate Holder (by its purchase of the Certificates) shall be deemed to

have submitted for all purposes in connection with the Certificates, the Master Instrument and the Master Warrant Agent Agreement or Warrant Agent Agreement to the non-exclusive jurisdiction of the courts of Singapore. The Guarantee shall be governed by and construed in accordance with Singapore law.

13. Prescription

Claims against the Issuer for payment of any amount in respect of the Certificates will become void unless made within six years of the Expiry Date and, thereafter, any sums payable in respect of such Certificates shall be forfeited and shall revert to the Issuer.

14. Contracts (Rights of Third Parties) Act, Chapter 53B of Singapore

Unless otherwise provided in the Global Warrant, the Master Instrument and the Master Warrant Agent Agreement or Warrant Agent Agreement, a person who is not a party to any contracts made pursuant to the Global Warrant, the Master Instrument and the Master Warrant Agent Agreement or Warrant Agent Agreement has no rights under the Contracts (Rights of Third Parties) Act, Chapter 53B of Singapore to enforce any terms of such contracts. Except as expressly provided herein, the consent of any third party is not required for any subsequent agreement by the parties hereto to amend or vary (including any release or compromise of any liability) or terminate such contracts.

SUMMARY OF THE ISSUE

The following is a summary of the issue and should be read in conjunction with, and is qualified by reference to, the other information set out in this document, the Base Listing Document and the Addendum. Terms used in this Summary are defined in the Conditions.

Issuer: SG Issuer

Index: Hang Seng Index Net Total Return Index

The Certificates: European Style Cash Settled Long Certificates relating to the Index

Number: A further 4,000,000 Certificates

The Certificates shall be consolidated and form a single series with an existing issue of 4,000,000 European Style Cash Settled Long Certificates relating to the Hang Seng Index Net Total Return Index issued by the Issuer and listed on the SGX-ST, in which dealings

commenced on 24 January 2018.

Form: The Certificates will be issued subject to, and with the benefit of, a

master instrument by way of deed poll dated 21 June 2018 (the "Master Instrument") and executed by the Issuer and the Guarantor and a master warrant agent agreement dated 29 May 2017 (the "Master Warrant Agent Agreement") and made between the Issuer, the

Guarantor and the Warrant Agent.

Cash Settlement Amount: In respect of each Certificate, is the amount (if positive) equal to:

Notional Amount per Certificate x Closing Level

Denominations: Certificates are represented by a global warrant in respect of all the

Certificates.

Exercise: The Certificates may only be exercised on the Expiry Date or if the Expiry

a Board Lot or integral multiples thereof. Certificate Holders will not be required to deliver an exercise notice. If the Cash Settlement Amount (less any Exercise Expenses) is positive, all Certificates will be deemed to have been automatically exercised at 10:00 a.m. (Singapore time) on the Expiry Date or if the Expiry Date is not a Business Day, the immediately preceding Business Day. The Cash Settlement Amount less the Exercise Expenses in respect of the Certificates shall be paid in the manner set out in Condition 4(c) of the Conditions. In the event the Cash Settlement Amount (less any Exercise Expenses) is zero, all Certificates shall be deemed to have expired at 10:00 a.m. (Singapore time) on the Expiry Date or if the Expiry Date is not a Business Day, the immediately preceding Business Day, and Certificate Holders shall not be entitled to

Date is not a Business Day, the immediately preceding Business Day, in

receive any payment from the Issuer in respect of the Certificates.

Exercise and Trading

Currency:

Singapore Dollar

Board Lot: 100 Certificates

Transfers of Certificates: Certificates may only be transferred in Board Lots (or integral multiples

thereof). All transfers in Certificates, in the open market or otherwise, must be effected through a securities account with CDP. Title will pass

upon registration of the transfer in the records of CDP.

Listing: Application has been made to the SGX-ST for permission to deal in and

for quotation of the Certificates and the SGX-ST has agreed in principle to grant permission to deal in and for quotation of the Certificates. Issue of the Certificates is conditional on such listing being granted. It is expected that dealings in the Certificates on the SGX-ST will commence

on or about 23 November 2018.

Governing Law: The laws of Singapore

Warrant Agent: The Central Depository (Pte) Limited

11 North Buona Vista Drive #06-07 The Metropolis Tower 2

Singapore 138589

Further Issues: Further issues which will form a single series with the Certificates will be

permitted, subject to the approval of the SGX-ST.

The above summary is a qualified in its entirety by reference to the detailed information appearing elsewhere in this document, the Base Listing Document and the Addendum.

INFORMATION RELATING TO EUROPEAN STYLE CASH SETTLED LONG CERTIFICATES

What are European Style Cash Settled Long Certificates?

European style cash settled long certificates (the "Certificates") are structured products relating to the Hang Seng Index Net Total Return Index (the "Index") and the return on a Certificate is linked to the performance of the Leverage Strategy.

A) Cash Settlement Amount Payable upon the Exercise of the Certificates at Expiry

Upon the exercise of the Certificates at expiry, the Certificate Holders would be paid a Cash Settlement Amount in respect of each Certificate.

The Cash Settlement Amount, in respect of each Certificate, shall be an amount payable in the Settlement Currency equal to the Closing Level multiplied by the Notional Amount per Certificate.

The Closing Level, in respect of each Certificate, shall be an amount payable in the Settlement Currency equal to (1) divided by (2) less (3) subject to any adjustments such as (4), where:

- (1) is the Final Reference Level multiplied by the Final Exchange Rate;
- (2) is the Initial Reference Level multiplied by the Initial Exchange Rate;
- (3) is the Strike Level; and
- (4) is the Hedging Fee Factor.

If the Cash Settlement Amount (less any Exercise Expenses) is positive, all Certificates shall be deemed to have been automatically exercised and investors will receive a Cash Settlement Amount. If the Cash Settlement Amount (less any Exercise Expenses) is zero, all Certificates shall be deemed to have expired. Please refer to the section headed "Terms and Conditions of the European Style Cash Settled Long/Short Certificates" for further details on the calculation of the Cash Settlement Amount.

The Certificates are only suitable for investors who believe that the level of the Index will increase and are seeking short-term leveraged exposure to the Index.

B) Trading the Certificates before Expiry

If the Certificate Holders want to cash out their investments in the Certificates before the expiry of the Certificates, they may sell the Certificates in the secondary market during the life of the Certificates, and would be subject to the following fees and charges:

- (i) For Certificate Holders who trade the Certificates intraday: shall pay normal transaction and brokerage fees for the trading of the Certificates on the SGX-ST, and may be required to pay stamp taxes or other documentary charges in accordance with the laws and practices of the country where the Certificates are transferred; and
- (ii) For Certificate Holders who hold the Certificates overnight: in addition to the normal transaction and brokerage fees and applicable stamp taxes, would also be required to bear the Management Fee and Gap Premium as well as certain costs embedded within the Leverage Strategy including the Funding Cost and Rebalancing Cost.

Illustration of the Calculation of Hedging Fee Factor

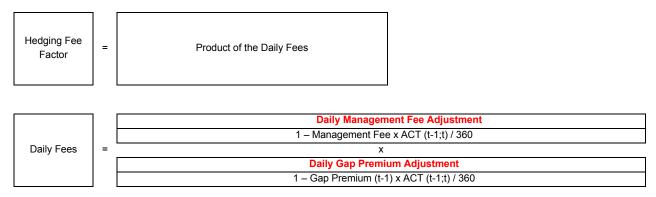


Illustration of the Calculation of Cash Settlement Amount

Cash Settlement Amount = Final Value of Certificates - Strike Level (zero)

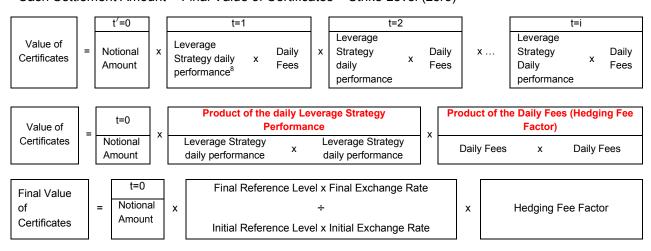


Illustration of the applicable fees and charges for an intraday trading scenario

Hedging Fee is implemented overnight in the price of the Certificate. As a consequence, when trading intraday, investors will not bear any Hedging Fee.

Investors will only support bid/ask costs, which are the difference between the price at which the Designated Market Maker purchases (bid) and sells (ask) the Certificate at any point of time.

⁷ "t" refers to "Observation Date" which means each Index Business Day from (and including) the Index Business Day

immediately preceding the Expected Listing Date to the Valuation Date.

8 Leverage Strategy daily performance is computed as the Leverage Strategy Closing Level on Business Day (t) divided by the Leverage Strategy Closing Level on Business Day (t-1).

Example of Calculation of Hedging Fee Factor and Cash Settlement Amount

The example is purely hypothetical. We include the example to illustrate how the Certificates work, and you MUST NOT rely on them as any indication of the actual return or what the payout on the Certificates might actually be. The example also assumes a product which expires 16 days after listing date, to illustrate the daily calculation of price, costs and fees from listing date to expiry date.

Assuming an investor purchases the following Certificates at the Issue Price:

Index: Hang Seng Index Net Total Return Index

Expected Listing Date: 01/12/2016

Expiry Date: 16/12/2016

Initial Reference Level: 1,000

Initial Exchange Rate: 1

Final Reference Level: 1,200

Final Exchange Rate: 1

Issue Price: 2.5 SGD

Notional Amount per Certificate: 2.5 SGD

Management Fee (p.a.): 0.40%

Gap Premium (p.a.): 4.20%

Strike Level: Zero

Hedging Fee Factor

Hedging Fee Factor on the nth Index Business Day after issuance of Certificate ("HFF (n)") is calculated as follows:

HFF(0) = 100%

On Next Calendar Day (assuming it is an Index Business Day):

$$\text{HFF (1) = HFF (0)} \times \left(1 - \text{Management Fee} \times \frac{\text{ACT (t-1;t)}}{360}\right) \times \left(1 - \text{Gap Premium} \times \frac{\text{ACT (t-1;t)}}{360}\right)$$

HFF (1) =
$$100\% \times \left(1 - 0.40\% \times \frac{1}{360}\right) \times \left(1 - 4.20\% \times \frac{1}{360}\right)$$

HFF (1) = $100\% \times 99.9989\% \times 99.9883\% \approx 99.9872\%$

Assuming 2nd Index Business Day falls 3 Calendar Days after 1st Index Business Day:

$$\mathsf{HFF}\ (2) = \mathsf{HFF}\ (1) \times \left(1 - \mathsf{Management}\ \mathsf{Fee}\ \times\ \frac{\mathsf{ACT}\ (\mathsf{t}-1;\mathsf{t})}{360}\right) \times \left(1 - \mathsf{Gap}\ \mathsf{Premium}\ \times\ \frac{\mathsf{ACT}\ (\mathsf{t}-1;\mathsf{t})}{360}\right)$$

HFF (2) = 99.9872% ×
$$\left(1 - 0.40\% \times \frac{3}{360}\right)$$
 × $\left(1 - 4.20\% \times \frac{3}{360}\right)$

HFF (2) =
$$99.9872\% \times 99.9967\% \times 99.9650\% \approx 99.9489\%$$

The same principle applies to the following Index Business Days:

$$HFF\left(n\right) = HFF\left(n-1\right) \times \left(1 - Management \, Fee \, \times \, \frac{ACT\left(t-1;t\right)}{360}\right) \times \left(1 - Gap \, Premium \, \times \, \frac{ACT\left(t-1;t\right)}{360}\right)$$

In this example, the Hedging Fee Factor as of the Valuation Date would be equal to 99.8085% as illustrated below:

Date	HFF
01/12/2016	100.0000%
02/12/2016	99.9872%
05/12/2016	99.9489%
06/12/2016	99.9361%
07/12/2016	99.9234%
08/12/2016	99.9106%
09/12/2016	99.8978%
12/12/2016	99.8595%
13/12/2016	99.8468%
14/12/2016	99.8340%
15/12/2016	99.8213%
16/12/2016	99.8085%

Cash Settlement Amount

In this example, the Closing Level and the Cash Settlement Amount would be computed as follows:

Closing Level = [(Final Reference Level x Final Exchange Rate) / (Initial Reference Level x Initial Exchange Rate) – Strike Level] x Hedging Fee Factor

Cash Settlement Amount = Closing Level x Notional Amount per Certificate = 119.77% x 2.50 SGD

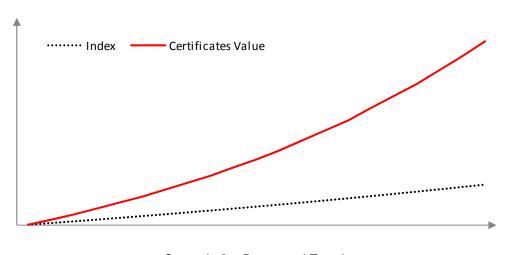
= 2.994 SGD

Illustration on how returns and losses can occur under different scenarios

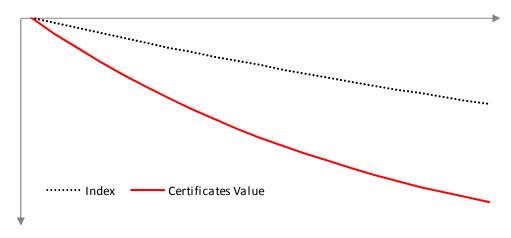
The examples are purely hypothetical and do not take fees and charges payable by investors into consideration. The examples highlight the effect of the Index performance on the value of the Certificates and do not take into account the possible influence of fees or any other market parameters.

1. Illustrative examples

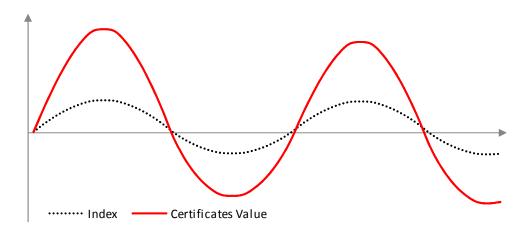
Scenario 1 - Upward Trend



Scenario 2 - Downward Trend



Scenario 3 - Volatile Market



2. Numerical Examples

Scenario 1 – Upward Trend

Index									
Day 0 Day 1 Day 2 Day 3 Day 4 Day 5									
Daily return		2.0%	2.0%	2.0%	2.0%	2.0%			
Value at end of day	10,000.0	10,200.0	10,404.0	10,612.1	10,824.3	11,040.8			
Accumulated Return		2.00%	4.04%	6.12%	8.24%	10.41%			

Value of the Certificates										
Day 0 Day 1 Day 2 Day 3 Day 4 Day 5										
Daily return		14.0%	14.0%	14.0%	14.0%	14.0%				
Price at end of day	2.5	2.85	3.25	3.70	4.22	4.81				
Accumulated Return		14.00%	29.96%	48.15%	68.90%	92.54%				

Scenario 2 – Downward Trend

Index										
	Day 0	Day 1	Day 2	Day 3	Day 4	Day 5				
Daily return		-2.0%	-2.0%	-2.0%	-2.0%	-2.0%				
Value at end of day	10,000.0	9,800.0	9,604.0	9,411.9	9,223.7	9,039.2				
Accumulated Return		-2.00%	-3.96%	-5.88%	-7.76%	-9.61%				

Value of the Certificates										
	Day 0 Day 1 Day 2 Day 3 Day 4 Day 5									
Daily return		-14.0%	-14.0%	-14.0%	-14.0%	-14.0%				
Price at end of day	2.5	2.15	1.85	1.59	1.37	1.18				
Accumulated Return		-14.00%	-26.04%	-36.39%	-45.30%	-52.96%				

Scenario 3 – Volatile Market

Index									
Day 0 Day 1 Day 2 Day 3 Day 4 Day 9									
Daily return		2.0%	-2.0%	2.0%	-2.0%	2.0%			
Value at end of day	10,000.0	10,200.0	9,996.0	10,195.9	9,992.0	10,191.8			
Accumulated Return		2.00%	-0.04%	1.96%	-0.08%	1.92%			

Value of the Certificates										
Day 0 Day 1 Day 2 Day 3 Day 4 Day 5										
Daily return		14.0%	-14.0%	14.0%	-14.0%	14.0%				
Price at end of day	2.5	2.85	2.45	2.79	2.40	2.74				
Accumulated Return		14.00%	-1.96%	11.77%	-3.88%	9.57%				

Description of Air Bag Mechanism

The Certificates integrate an "Air Bag Mechanism" which is designed to reduce exposure to the Index during extreme market conditions.

When the Air Bag triggers, a 30-minute period starts. This period is divided into two sub-periods:

- Observation Period: during 15 minutes after the Air Bag trigger, the level of the Index is observed and its minimum level is recorded; and
- Reset Period: after 15 minutes, the Leverage Strategy is reset using the minimum level of the Index during the Observation Period as the New Observed Level. The New Observed Level replaces the last closing level of the Index in order to compute the performance of the Leverage Strategy, 30 minutes after the Air Bag trigger.

Trading of Certificates is suspended for at least 30 minutes after the Air Bag is triggered. Investors cannot sell or purchase any Certificates during this period.

Air Bag Mechanism timeline

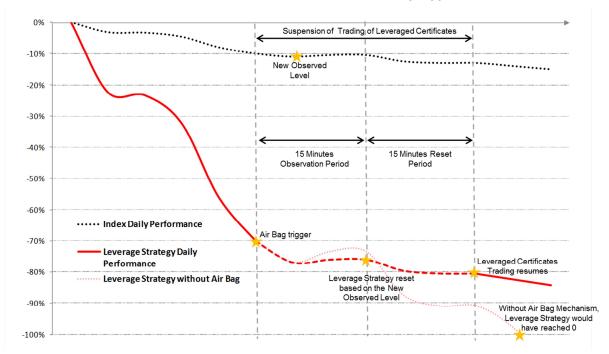
Air Bag Trigger	Observation Period	Resumption of Trading
More than 45 minutes before Market Close		Trading resumes the same day between 30 and 45 minutes after Air Bag Trigger
45 minutes before Market Close		
30 to 45 minutes before Market Close	First 15 minutes after Air Bag Trigger	
30 minutes before Market Close		
15 to 30 minutes before Market Close		Next trading day at Market Open
15 minutes before Market Close		
Less than 15 minutes before Market Close	From Air Bag Triggerto Market Close	

With Market Close defined as:

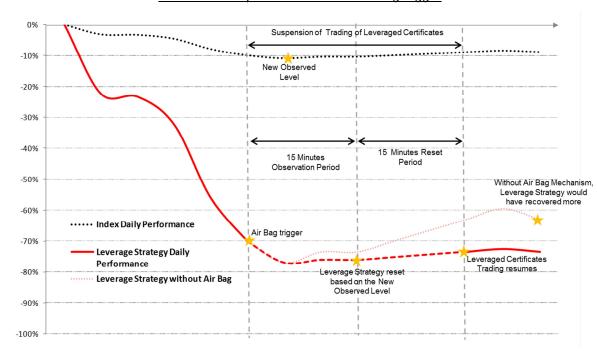
- Index closing time with respect to the Observation Period
- The sooner between Index closing time and SGX closing time with respect to the Resumption of Trading

Illustrative examples of the Air Bag Mechanism

Scenario 1 – Downward Trend after Air Bag trigger



Scenario 2 – Upward Trend after Air Bag trigger



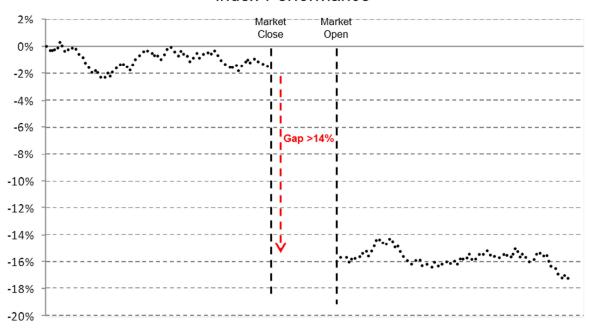
Scenarios where the investor may lose the entire value of the investment

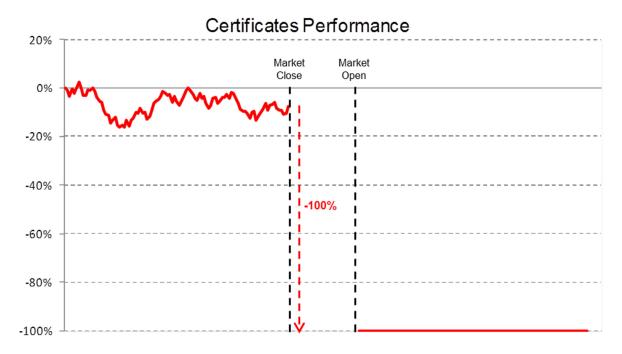
The scenarios below are purely hypothetical and do not take fees and charges payable by investors into consideration. The scenarios highlight cases where the Certificates may lose 100% of their value.

Scenario 1 – Overnight fall of the Index

On any business day, the opening level of the Index may be higher or lower than the closing level on the previous day. The difference between the previous closing level and the opening level of the Index is termed a "gap". If the opening level of the Index is approximately 14% or more below the previous day closing level, the Air Bag Mechanism would only be triggered when the market opens the following day, and the Certificates would lose their entire value in such event.

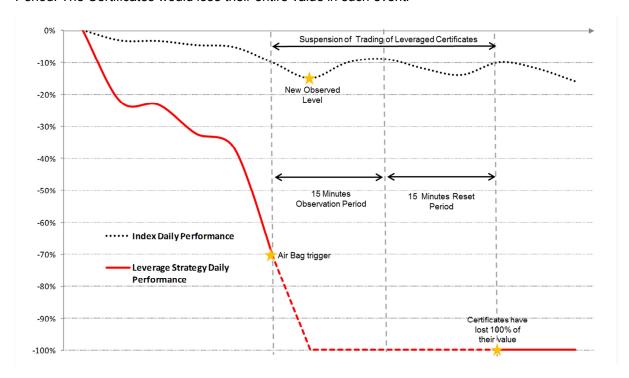
Index Performance





Scenario 2 - Sharp intraday fall of the Index

Although the Air Bag Mechanism is designed to reduce the exposure to the Index during extreme market conditions, the Certificate can lose 100% of its value in the event the level of the Index falls by approximately 14% or more compared to the previous closing level of the Index or the previous observed level in case of an air bag previously on the same day within the 15 minute Observation Period. The Certificates would lose their entire value in such event.



INFORMATION RELATING TO THE INDEX

All information contained in this document regarding the Index is derived from publicly available information which appears on the web-site of Hang Seng Indexes Company Limited at www.hsi.com.hk. The Issuer has not independently verified any of such information.

Description of the Index

The Hang Seng Index Net Total Return Index includes the largest and most liquid stocks listed on the Main Board of the Stock Exchange of Hong Kong.

Stocks are freefloat-adjusted for investability representation. A 10% capping is applied to avoid single stock domination.

Cash dividend payments are included in the calculations of the Index. Bonus shares, non-cash distributions or share splits/consolidations which do not involve any cash payments will not affect the Index.

The formula of the Index is based on the assumption that cash dividends are available on the exdividend day and are re-invested back into the Index portfolio at the start of the day.

The after-tax net dividends are used as the dividend payment for the calculation of the Index.

Disclaimer of the Index Sponsor

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INFORMATION RELATING TO THE DESIGNATED MARKET MAKER

Société Générale has been appointed the designated market maker ("**DMM**") for the Certificates. The DMM will provide competitive buy and sell quotes for the Certificates continuously during the trading hours of the SGX-ST on the following basis:

(a) Maximum bid and offer spread : 10 ticks or S\$0.20 whichever is greater

(b) Minimum quantity subject to bid and : 10,000 Certificates

offer spread

(c) Last Trading Day for Market Making : The date falling 5 Exchange Business Days

immediately preceding the Expiry Date

In addition, the DMM may not provide a quotation in the following circumstances:

- (i) during the pre-market opening and five minutes following the opening of the SGX-ST on any trading day;
- (ii) if the Certificates are valueless (where the Issuer's bid price is below the minimum bid size for such securities as prescribed by the SGX-ST), the DMM will not provide the bid price. In such an instance, the DMM will provide the offer price only;
- (iii) before the Relevant Stock Exchange for the Index has opened and after the Relevant Stock Exchange for the Index has closed on any trading day and trading in the securities constituting the Index has ceased for such trading day;
- (iv) when trading in the Index is suspended or limited in a material way for any reason, for the avoidance of doubt, the DMM is not obliged to provide quotations for the Certificates at any time when the Index is not negotiated/traded for any reason;
- (v) where the Certificates are suspended from trading for any reason including, but without limitation, as a result of trading in the securities or derivatives relating to or constituting the Index being suspended, trading of options or futures relating to the Index on any options or futures exchanges being suspended, or options or futures generally on any options and/or futures exchanges on which options relating to the Index are traded being suspended, or if the Index for whatever reason is not calculated:
- (vi) market disruption events, including, without limitation, any suspension of or limitation imposed on trading (including but not limited to unforeseen circumstances such as by reason of movements in price exceeding limits permitted by the SGX-ST or any act of God, war, riot, public disorder, explosion, terrorism or otherwise) in securities or derivatives relating to or constituting the Index, options or futures relating to the Index on any options or futures exchanges or options or futures generally on any options and/or futures exchanges on which options relating to the Index are traded;
- (vii) where the Issuer or the DMM faces technical problems affecting the ability of the DMM to provide bids and offer quotations;
- (viii) where the ability of the Issuer to source a hedge or unwind an existing hedge, as determined by the Issuer in good faith, is materially affected by the prevailing market conditions, and the Issuer informs the SGX-ST of its inability to do so as soon as practicable;

- (ix) in cases where the Issuer has no Certificates to sell, then the DMM will only provide the bid price;
- (x) if the stock market experiences exceptional price movement and volatility;
- (xi) when it is a public holiday in Singapore and/or Hong Kong and/or the SGX-ST and/or the HKEX are not open for dealings; and
- (xii) during the suspension of trading of Certificates after an Air Bag Mechanism has been triggered.

The last trading day on which the DMM will provide competitive quotations for the Certificates would be the fifth Exchange Business Day immediately preceding the Expiry Date.

SUPPLEMENTAL INFORMATION RELATING TO THE GUARANTOR

The information set out in the Appendix to this document is a reproduction of the press release dated 8 November 2018 containing the Guarantor's consolidated financial results for the third quarter ended 30 September 2018.

SUPPLEMENTAL GENERAL INFORMATION

The information set out herein is supplemental to, and should be read in conjunction with, the information set out on page 86 of the Base Listing Document, and the Addendum.

- Save as disclosed in this document and the Base Listing Document (as amended and supplemented by the Addendum), neither the Issuer nor the Guarantor is involved in any legal or arbitration proceedings (including any proceedings which are pending or threatened of which the Issuer or the Guarantor is aware) which may have or have had in the previous 12 months a significant effect on the financial position of the Issuer or the Guarantor in the context of the issuance of the Certificates.
- Settlement of trades done on a normal "ready basis" on the SGX-ST generally take place on the third Business Day following the transaction. Dealing in the Certificates will take place in Board Lots in Singapore dollars. For further details on the transfer of Certificates and their exercise, please refer to the section headed "Summary of the Issue" above.
- 3. It is not the current intention of the Issuer to apply for a listing of the Certificates on any stock exchange other than the SGX-ST.
- 4. Save as disclosed in the Base Listing Document, the Addendum and herein, there has been no material adverse change in the financial position or prospects of the Issuer since 30 June 2018 or the Guarantor since 30 September 2018, in the context of the issuance of Certificates hereunder.
- 5. The following contracts, relating to the issue of the Certificates, have been or will be entered into by the Issuer and/or the Guarantor and may be material to the issue of the Certificates:
 - (a) the Guarantee;
 - (b) the Master Instrument; and
 - (c) the Master Warrant Agent Agreement.

None of the directors of the Issuer and the Guarantor has any direct or indirect interest in any of the above contracts.

6. The Auditors of the Issuer and the Guarantor have given and have not withdrawn their written agreement to the inclusion of the report, included herein, in the form and context in which it is included. Their report was not prepared exclusively for incorporation into this document.

The Auditors of the Issuer and the Guarantor have no shareholding in the Issuer or the Guarantor or any of its subsidiaries, nor do they have the right (whether legally enforceable or not) to subscribe for or to nominate persons to subscribe for securities of the Issuer or the Guarantor or any of its subsidiaries.

- 7. The Issuer has appropriate risk management capabilities to manage the issue of the Certificates.
- 8. Société Générale, Singapore Branch, currently of 8 Marina Boulevard, #12-01 Marina Bay Financial Centre Tower 1, Singapore 018981, has been authorised to accept, on behalf of the Issuer and the Guarantor, service of process and any other notices required to be served on the Issuer or the Guarantor. Any notices required to be served on the Issuer or the Guarantor should be sent to Société Générale at the above address for the attention of Société Générale Legal Department.

- 9. Copies of the following documents may be inspected during usual business hours on any weekday (Saturdays, Sundays and holidays excepted) at the offices of Société Générale, Singapore Branch at 8 Marina Boulevard, #12-01 Marina Bay Financial Centre Tower 1, Singapore 018981, during the period of 14 days from the date of this document:
 - (a) the Memorandum and Articles of Association of the Issuer and the Constitutional Documents of the Guarantor;
 - (b) the latest financial reports (including the notes thereto) of the Issuer;
 - (c) the latest financial reports (including the notes thereto) of the Guarantor;
 - (d) the consent letters from the Auditors to the Issuer and the Guarantor referred to in paragraph 6 above;
 - (e) the Base Listing Document;
 - (f) the Addendum;
 - (g) this document; and
 - (h) the Guarantee.

PLACING AND SALE

General

No action has been or will be taken by the Issuer that would permit a public offering of the Certificates or possession or distribution of any offering material in relation to the Certificates in any jurisdiction where action for that purpose is required. No offers, sales or deliveries of any Certificates, or distribution of any offering material relating to the Certificates may be made in or from any jurisdiction except in circumstances which will result in compliance with any applicable laws or regulations and will not impose any obligation on the Issuer. In the event that the Issuer contemplates a placing, placing fees may be payable in connection with the issue and the Issuer may at its discretion allow discounts to placees.

Each Certificate Holder undertakes that it will inform any subsequent purchaser of the terms and conditions of the Certificates and all such subsequent purchasers as may purchase such securities from time to time shall deemed to be a Certificate Holder for the purposes of the Certificates and shall be bound by the terms and conditions of the Certificates.

Singapore

This document has not been registered as a prospectus with the Monetary Authority of Singapore. Accordingly, this document and any other document or material in connection with the offer or sale, or invitation for subscription or purchase, of Certificates may not be circulated or distributed, nor may Certificates be offered or sold, or be made the subject of an invitation for subscription or purchase, whether directly or indirectly, to persons in Singapore other than pursuant to, and in accordance with the conditions of, any applicable provision of the Securities and Futures Act, Chapter 289 of Singapore.

Hong Kong

Each dealer has represented and agreed, and each further dealer appointed in respect of the Certificates and each other purchaser will be required to represent and agree, that it has not issued or had in its possession for the purposes of issue, and will not issue or have in its possession for the purposes of issue, whether in Hong Kong or elsewhere, any advertisement, invitation or document relating to the Certificates, which is directed at, or the contents of which are likely to be accessed or read by, the public of Hong Kong (except if permitted to do so under the securities laws of Hong Kong) other than with respect to Certificates which are or are intended to be disposed of only to persons outside Hong Kong or only to "professional investors" as defined in the Securities and Futures Ordinance (Cap.571) of Hong Kong and any rules made under that Ordinance.

European Economic Area

Each dealer represents and agrees, and each further dealer appointed in respect of the Certificates will be required to represent and agree that, it has not offered, sold or otherwise made available and will not offer, sell, or otherwise make available any Certificates which are the subject of the offering as contemplated by the Base Listing Document to any retail investor in the European Economic Area. For the purposes of this provision:

- (a) the expression "retail investor" means a person who is one (or more) of the following:
 - (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, "MiFID II"); or

- (ii) a customer within the meaning of Directive 2002/92/EC (as amended, the Insurance Mediation Directive), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II; or
- (iii) not a qualified investor as defined in Directive 2003/71/EC (as amended, including by Directive 2010/73/EU, the Prospectus Directive); and
- (b) the expression "offer" includes the communication in any form and by any means of sufficient information on the terms of the offer and the Certificates to be offered so as to enable an investor to decide to purchase or subscribe the Certificates.

United Kingdom

Each dealer has represented and agreed, and each further dealer appointed in respect of the Certificates will be required to represent and agree, that:

- (a) in respect to Certificates having a maturity of less than one year: (i) it is a person whose ordinary activities involve it in acquiring, holding, managing or disposing of investments (as principal or agent) for the purposes of its business; and (ii) it has not offered or sold and will not offer or sell any Certificates other than to persons whose ordinary activities involve them in acquiring, holding, managing or disposing of investments (as principal or agent) for the purposes of their businesses or who it is reasonable to expect will acquire, hold, manage or dispose of investments (as principal or agent) for the purposes of their businesses where the issue of the Certificates would otherwise constitute a contravention of Section 19 of Financial Services and Markets Act, as amended (the "FSMA") by the Issuer;
- (b) it has only communicated or caused to be communicated and will only communicate or cause to be communicated an invitation or inducement to engage in investment activity (within the meaning of section 21 of the FSMA) received by it in connection with the issue or sale of any Certificates in circumstances in which section 21(1) of the FSMA does not apply to the Issuer or the Guarantor; and
- (c) it has complied and will comply with all applicable provisions of the FSMA with respect to anything done by it in relation to any Certificates in, from or otherwise involving the United Kingdom.

United States

The Certificates and the Guarantee have not been and will not be registered under the United States Securities Act of 1933, as amended (the "Securities Act") or any state securities law, and trading in the Certificates has not been approved by the United States Commodity Futures Trading Commission (the "CFTC") under the United States Commodity Exchange Act of 1936, as amended (the "Commodity Exchange Act"). Accordingly, Certificates, or interests thereon, may not at any time be offered, sold, resold, traded, pledged, exercised, redeemed, transferred or delivered, directly or indirectly, in the United States or to, or for the account or benefit of, U.S. persons, nor may any U.S. person at any time trade or maintain a position in the Certificates. In addition, in the absence of relief from the CFTC, offers, sales, re-sales, trades, pledges, exercises, redemptions, transfers or deliveries of Certificates, or interests therein, directly or indirectly, in the United States or to, or for the account or benefit of, U.S. persons, may constitute a violation of United States law governing commodities trading. Consequently, any offer, sale, resale, trade, pledge, exercise, redemption, transfer or delivery made, directly or indirectly, within the United States or to, or for the account or benefit of, a U.S. person will not be recognised.

Each dealer has represented and agreed, and each further dealer will be required to represent and agree, that it has not and will not at any time offer, sell, resell, trade, pledge, exercise,

redeem, transfer or deliver, directly or indirectly, Certificates in the United States or to, or for the account or benefit of, any U.S. person or to others for offer, sale, resale, trade, pledge, exercise, redeem, transfer or delivery, directly or indirectly, in the United States or to, or for the account or benefit of, any such U.S. person. Any person purchasing Certificates of any tranches must agree with the relevant dealer or the seller of such Certificates that (i) it will not at any time offer, sell, resell, trade, pledge, exercise, redeem, transfer or deliver, directly or indirectly, any Certificates in the United States or to, or for the account or benefit of, any U.S. person or to others for offer, sale, resale, trade, pledge, exercise, redemption, transfer or delivery, directly or indirectly, in the United States or to, or for the account or benefit of, any U.S. person, (ii) it is not purchasing any Certificates for the account or benefit of any U.S. person and (iii) it will not make offers, sales, re-sales, trades, pledges, redemptions, transfers or deliveries of any Certificates (otherwise acquired), directly or indirectly, in the United States or to, or for the account or benefit of, any U.S. person.

Exercise of Certificates will be conditional upon certification that each person exercising a Certificate is not a U.S. person or in the United States and that the Certificate is not being exercised on behalf of a U.S. person. No payment will be made to accounts of holders of the Certificates located in the United States.

As used in the preceding paragraphs, the term "United States" includes the territories, the possessions and all other areas subject to the jurisdiction of the United States of America, and the term "U.S. person" means any person who is (i) an individual who is a citizen or resident of the United States; (ii) a corporation, partnership or other entity organised in or under the laws of the United States or any political subdivision thereof or which has its principal place of business in the United States; (iii) any estate or trust which is subject to United States federal income taxation regardless of the source of its income; (iv) any trust if a court within the United States is able to exercise primary supervision over the administration of the trust and if one or more United States trustees have the authority to control all substantial decisions of the trust; (v) a pension plan for the employees, officers or principals of a corporation, partnership or other entity described in (ii) above; (vi) any entity organised principally for passive investment, ten per cent. or more of the beneficial interests in which are held by persons described in (i) to (v) above if such entity was formed principally for the purpose of investment by such persons in a commodity pool the operator of which is exempt from certain requirements of Part 4 of the CFTC's regulations by virtue of its participants being non-U.S. persons; or (vii) any other "U.S. person" as such term may be defined in Regulation S under the Securities Act or the regulations adopted under the Commodity Exchange Act.

APPENDIX

REPRODUCTION OF THE PRESS RELEASE DATED 8 NOVEMBER 2018 CONTAINING THE GUARANTOR'S CONSOLIDATED FINANCIAL RESULTS FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2018

The information set out below is a reproduction of the press release dated 8 November 2018 containing the Guarantor's consolidated financial results for the third quarter ended 30 September 2018.



PRESS RELEASE

QUARTERLY FINANCIAL INFORMATION

Paris, November 8th, 2018

Q3 18: CONFIRMATION OF A GOOD LEVEL OF PROFITABILITY: ROTE⁽¹⁾ OF 11.0% IN Q3 18 AND 11.0% IN 9M 18

HIGHLIGHTS

9.0%⁽¹⁾ increase in Group revenues in Q3 18 (+4.4% excluding the revaluation of Euroclear securities), driven primarily by International Retail Banking & Financial Services, the rebound in Global Markets and the strong momentum in Financing & Advisory

Costs in line with the 2018 target in French Retail Banking and positive jaws effect in International Retail Banking & Financial Services and Global Banking & Investor Solutions

Good level of **profitability: ROTE**⁽¹⁾ **of 11.0%** in Q3 18 and 11.0% in 9M 18

Continued refocusing of the Group through the signing of an agreement for the disposal of Euro Bank (Poland)

Further progress in the resolution of litigation issues

Further strengthening of the balance sheet and risk profile

The Group's engagement in **positive transformation processes** recognised through several prizes and awards

KEY FINANCIAL DATA

- Q3 18 **revenues**⁽¹⁾: EUR 6,530m (+9.0% vs. Q3 17); 9M 18: EUR 19,278m (+2.4% vs. 9M 17)
- Q3 18 operating expenses⁽¹⁾: EUR 4,374m (+5.2% vs. Q3 17); 9M 18: EUR 12,968m (+2.5% vs. 9M 17)
- Q3 18 Group net income⁽¹⁾: EUR 1,252m (+16.1% vs. Q3 17); 9M 18: EUR 3,721m (+2.9% vs. 9M 17)
- Q3 18 Group book net income: EUR 1,234m (+32.4% vs. Q3 17); 9M 18: EUR 3,240m (+18.4% vs. 9M 17)
- Fully-loaded CET1 ratio: 11.2%
- 9M 18 Earnings Per Share: EUR 3.62; dividend provision: EUR 1.81 (50% payout ratio)

Fréderic Oudéa, the Group's Chief Executive Officer, commented:

"Societe Generale published solid results in Q3 18, with a good level of profitability. Our revenues increased due to the confirmed growth in International Retail Banking & Financial Services and the healthy momentum in Financing & Advisory and market activities. The Group pursued its disciplined approach to cost management and the low cost of risk confirms the quality of our loan portfolio. The Group put an end this quarter to the financial impact of the major litigation issues with the US authorities relating to the pre-financial crisis period. Finally, the Group continued to optimise its portfolio of activities, with the announcement of the disposal of its Polish subsidiary. On the back of these various developments and its recognition as one of the most socially responsible banks in Europe, the Group is determinedly and confidently pursuing the implementation of its strategic plan".

The footnote * in this document corresponds to data adjusted for changes in Group structure and at constant exchange rates.

(1) Underlying data. See methodology note 5 for the transition from accounting data to underlying data.



1. GROUP CONSOLIDATED RESULTS

In EUR m	Q3 18	Q3 17	Cha	ange	9M 18	9M 17	Cha	ange
Net banking income	6,530	5,958	+9.6%	+9.9%*	19,278	17,631	+9.3%	+10.9%*
Underlying net banking income(1)	6,530	5,993	+9.0%	+9.2%*	19,278	18,834	+2.4%	+3.7%*
Operating expenses	(4,341)	(4,001)	+8.5%	+8.6%*	(13,473)	(12,814)	+5.1%	+6.6%*
Underlying operating expenses(1)	(4,374)	(4,157)	+5.2%	+5.4%*	(12,968)	(12,657)	+2.5%	+3.8%*
Gross operating income	2,189	1,957	+11.9%	+12.4%*	5,805	4,817	+20.5%	+22.7%*
Underlying gross operating income(1)	2,156	1,836	+17.4%	+18.0%*	6,310	6,178	+2.1%	3.5%*
Net cost of risk	(264)	(512)	-48.4%	-48.3%*	(642)	(880)	-27.0%	-24.0%*
Underlying net cost of risk (1)	(264)	(212)	+24.5%	+25.3%*	(642)	(680)	-5.6%	-0.3%*
Operating income	1,925	1,445	+33.2%	+34.1%*	5,163	3,937	+31.1%	+33.0%*
Underlying operating income(1)	1,892	1,624	+16.5%	+17.1%*	5,668	5,498	+3.1%	+3.9%*
Net profits or losses from other assets	2	72	-97.2%	-97.2%*	(39)	317	n/s	n/s
Income tax	(539)	(459)	+17.4%	+16.8%*	(1,425)	(1,150)	+23.9%	+25.4%*
Reported Group net income	1,234	932	+32.4%	+35.9%*	3,240	2,737	+18.4%	+23.2%*
Underlying Group net income(1)	1,252	1,079	+16.1%	+18.7%*	3,721	3,616	+2.9%	+6.1%*
ROE	9.3%	6.9%			8.1%	6.6%		
ROTE	10.9%	8.1%			9.6%	7.7%		
Underlying ROTE (1)	11.0%	9.5%			11.0%	10.4%		
Underlying Cost/Income(1)	67%	69%			67%	67%		

⁽¹⁾ Adjusted for non-economic items (in Q3 17 and 9M 17), exceptional items and linearisation of IFRIC 21.

Societe Generale's Board of Directors, which met on November 7th, 2018 under the chairmanship of Lorenzo Bini Smaghi, examined the results for Q3 and 9M 2018 of the Societe Generale Group.

The various restatements enabling the transition from underlying data to published data are presented in the methodology notes (section 10.5).

Net banking income: EUR 6,530m (+9.6% vs. Q3 17), EUR 19,278m (+9.3% vs. 9M 17)

Underlying net banking income was significantly higher (+9.0%) in Q3 18 (+4.4% excluding the revaluation of Euroclear securities) at EUR 6,530 million vs. EUR 5,993 million in Q3 17. In 9M 18, underlying net banking income totalled EUR 19,278 million, up +2.4% (+0.9% excluding the revaluation of Euroclear securities) vs. EUR 18,834 million in 9M 17.

- French Retail Banking revenues were up +1.8% in Q3 18 (+2.3% vs. Q3 17 excluding changes in the PEL/CEL provision) and down -0.3% in 9M 18 (-0.6% vs. 9M 17 excluding PEL/CEL provision), driven by dynamic commissions in an environment still characterised by low interest rates.
- International Retail Banking & Financial Services' net banking income was significantly higher (+7.3%, +8.0%*) in Q3 18 vs. Q3 17 and up +5.1% (+6.4%*) in 9M 18 vs. 9M 17, driven by the growth in activities across all businesses and geographical regions.



Global Banking & Investor Solutions' revenues were higher in Q3 18 (+7.7%) than in Q3 17 due to a rebound in Global Markets and the healthy momentum in Financing & Advisory activities, and slightly lower in 9M 18 (-2.5%) vs. 9M 17.

In accordance with IFRS 9, the variation in the revaluation of the Group's own financial liabilities is no longer recognised in profit or loss for the period. Consequently, in 2018, the Group no longer restates its earnings for non-economic items.

Operating expenses: EUR -4,341m (+8.5% vs. Q3 17), EUR -13,473m (+5.1% vs. 9M 17)

Underlying operating expenses amounted to EUR -4,374 million in Q3 18 vs. EUR -4,157 million in Q3 17 (+5.2%) and EUR -12,968 million in 9M 18 vs. EUR -12,657 million in 9M 17 (+2.5%).

The increase in operating expenses is in line with the full-year target in French Retail Banking. Efforts to support growth in International Retail Banking & Financial Services and Global Banking & Investor Solutions resulted in a positive jaws effect between revenue growth and the increase in costs.

The provision for disputes was the subject of an allocation of EUR -136 million in Q3 18, recorded in operating expenses. The balance of the provision for disputes was EUR 1.58 billion at September 30th, 2018.

Gross operating income: EUR 2,189m (+11.9% vs. Q3 17), EUR 5,805m (+20.5% vs. 9M 17)

Underlying gross operating income totalled EUR 2,156 million in Q3 18 (EUR 1,836 million in Q3 17) and EUR 6,310 million in 9M 18 (EUR 6,178 million in 9M 17).

Cost of risk⁽¹⁾: EUR -264m in Q3 18, EUR -642m in 9M 18

The Group's underlying net cost of risk amounted to EUR -264 million in Q3 18 (EUR -212 million in Q3 17) and EUR -642 million in 9M 18 (EUR -680 million in 9M 17).

The commercial cost of risk (expressed as a fraction of outstanding loans) was higher in Q3 18 at 22 basis points (17 basis points in Q3 17) and stable at a low level of 18 basis points in 9M 18 (19 basis points in 9M 17).

- In French Retail Banking, the commercial cost of risk amounted to 25 basis points in Q3 18 (22 basis points in Q3 17) due to a selective origination policy, in a favourable economic environment.
- International Retail Banking & Financial Services' cost of risk stood at a low level of 37 basis points (33 basis points in Q3 17) and benefited from provision write-backs in the Czech Republic and Romania.
- Global Banking & Investor Solutions' cost of risk amounted to 4 basis points (-1 basis point in Q3 17) in an environment still characterised by a low level of impairments and reclassifications as performing loans.

The 2018 target is a cost of risk of between 20 and 25 basis points.

The gross doubtful outstandings ratio stood at 3.8% at end-September 2018 (4.5% at end-September 2017). The Group's gross coverage ratio for doubtful outstandings stood at 55%⁽²⁾ at end-September 2018 (stable vs. June 30th, 2018).

^{(1) 2018} figures established according to IFRS 9, 2017 figures established according to IAS 39, figures restated for the transfer of Global Transaction and Payment Services from French Retail Banking to Global Banking & Investor Solutions.

⁽²⁾ Ratio between the amount of provisions on doubtful outstandings and the amount of these same outstandings.



Operating income: EUR 1,925m (+33.2% vs. Q3 17), EUR 5,163m (+31.1% vs. 9M 17)

Underlying operating income totalled EUR 1,892 million in Q3 18 (EUR 1,624 million in Q3 17) and EUR 5,668 million in 9M 18 (EUR 5,498 million in 9M 17).

Net income

In EUR m	Q3 18	Q3 17	9M 18	9M 17
Reported Group net income	1,234	932	3,240	2,737
Underlying Group net income ⁽¹⁾	1,252	1,079	3,721	3,616

In %	Q3 18	Q3 17	9M 18	9M 17
ROTE (reported)	10.9%	8.1%	9.6%	7.7%
Underlying ROTE ⁽¹⁾	11.0%	9.5%	11.0%	10.4%

Earnings per share amounts to EUR 3.62 in 9M 18 (EUR 3.12⁽²⁾ in 9M 17). The dividend provision amounts to EUR 1.81 in 9M 18 corresponding to a 50% payout ratio.

⁽¹⁾ Adjusted for non-economic items (in 2017), exceptional items and effect of the linearisation of IFRIC 21

⁽²⁾ Excluding non-economic items (gross EPS of EUR 2.98 in 9M 17)



2. THE GROUP'S FINANCIAL STRUCTURE

Group **shareholders' equity** totalled EUR 60.1 billion at September 30th, 2018 (EUR 59.4 billion at December 31st, 2017; EUR 58.4 billion⁽¹⁾ at January 1st, 2018). Net asset value per share was EUR 63.40 and tangible net asset value per share was EUR 54.47.

The **consolidated balance sheet** totalled EUR 1,304 billion at September 30th, 2018 (EUR 1,274 billion at January 1st, 2018⁽¹⁾, EUR 1,275 billion at December 31st, 2017). The net amount of customer loan outstandings at September 30th, 2018, including lease financing, was EUR 410 billion (EUR 396 billion at January 1st, 2018, EUR 404 billion at December 31st, 2017) – excluding assets and securities sold under repurchase agreements. At the same time, customer deposits amounted to EUR 393 billion at September 30th, 2018, vs. EUR 395 billion at January 1st, 2018 and December 31st, 2017 (excluding assets and securities sold under repurchase agreements).

At September 30th, 2018, the parent company had issued EUR 32.4 billion of medium/long-term debt, having an average maturity of 4.7 years and an average spread of 26.9 basis points (vs. the 6-month mid-swap, excluding subordinated debt). The subsidiaries had issued EUR 3.3 billion. At September 30th, 2018, the Group had issued a total of EUR 35.7 billion of medium/long-term debt. The LCR (Liquidity Coverage Ratio) was well above regulatory requirements at 131% at end-September 2018 vs. 127% at end-June 2018. At the same time, the NSFR (Net Stable Funding Ratio) was over 100% at end-September 2018.

The Group's **risk-weighted assets** (RWA) amounted to EUR 364.7 billion at September 30th, 2018 (vs. EUR 353.3 billion at end-December 2017) according to CRR/CRD4 rules. Risk-weighted assets in respect of credit risk represent 82.2% of the total, at EUR 299.8 billion, up +3.6% vs. December 31st, 2017.

At September 30th, 2018, the Group's fully-loaded **Common Equity Tier 1** ratio stood at 11.2%⁽²⁾ (11.1% at June 30th, 2018, 11.4% at end-December 2017) up 8 basis points vs. June 30th, 2018. The Tier 1 ratio stood at 13.7% at end-September 2018 and the total capital ratio amounted to 16.9%.

Items eligible for the TLAC ratio represent 22.8% of RWA and 6.9% of leveraged exposure at end-September, which is already above the FSB's respective requirements for 2019 (19.5% and 6%). In addition, items eligible for the MREL ratio also enable the Group to comply with the minimum level notified by the SRB, i.e. 8% of the TLOF⁽³⁾. This level of 8% of the TLOF represented 24.36% of RWA at end-December 2016, which served as a reference for the SRB calibration.

The leverage ratio stood at 4.1% at September 30th, 2018 (4.3% at end-December 2017).

The Group is rated by five rating agencies: (i) DBRS - long-term rating (senior preferred debt) "A (high)", positive trends, short-term rating "R-1 (middle)"; (ii) FitchRatings - long-term rating "A", stable outlook, senior preferred debt rating "A+", short-term rating "F1"; (iii) Moody's – long-term rating (senior preferred debt) "A1", stable outlook, short-term rating "P-1"; (iv) R&I - long-term rating (senior preferred debt) "A", stable outlook; and (v) S&P Global Ratings - long-term rating (senior preferred debt) "A", outlook raised to positive on October 24th, 2018, short-term rating "A-1".

⁽¹⁾ Balances at January 1st, 2018 after first-time application of IFRS 9 except for subsidiaries in the insurance sector

⁽²⁾ The phased-in ratio, including earnings for the current financial year amounts to 11.2% at end-September 2018 vs. 11.6% at end-December 2017 and 11.9% at end-September 2017

⁽³⁾ TLOF: Total Liabilities and Own Funds



3. FRENCH RETAIL BANKING

In EUR m	Q3 18	Q3 17	Change	9M 18	9M 17	Change
Net banking income	1,949	1,914	+1.8%	5,948	5,963	-0.3%
Net banking income excl. PEL/CEL	1,942	1,898	+2.3%	5,913	5,946	-0.6%
Operating expenses	(1,358)	(1,339)	+1.4%	(4,199)	(4,111)	+2.1%
Gross operating income	591	575	+2.8%	1,749	1,852	-5.6%
Gross Operating Income excl. PEL/CEL	584	559	+4.4%	1,714	1,835	-6.6%
Net cost of risk	(119)	(105)	+13.3%	(346)	(363)	-4.7%
Operating income	472	470	+0.4%	1,403	1,489	-5.8%
Reported Group net income	320	320	+0.0%	955	1,021	-6.5%
RONE	11.4%	11.6%		11.3%	12.5%	
Underlying RONE (1)	10.6%	12.7%		11.3%	13.3%	
Underlying Cost/Income (1)	71%	69%		71%	68%	

(1) Adjusted for linearisation of IFRIC 21, PEL/CEL provision and adjustment of hedging costs in Q3 17 and 9M 17

French Retail Banking delivered a resilient performance in Q3 18, against the backdrop of a persistently low interest rate environment and the transformation of the French networks.

Activity and net banking income

French Retail Banking's three brands, Societe Generale, Crédit du Nord and Boursorama, enjoyed a solid commercial momentum in Q3 18.

Boursorama consolidated its position as the leading online bank in France, with nearly 1.6 million clients at end-September 2018.

The Societe Generale and Crédit du Nord networks strengthened their franchises on the Group's target customers.

In the case of mass affluent and wealthy clients, French Retail Banking is supported by a solid private banking platform, with the number of clients up +5.1% at end-August 2018 (vs. end-August 2017). Private Banking in France recorded net inflow of EUR 3.1 billion in the first nine months of the year and a 3.9% increase in outstandings in Q3 18 vs. Q3 17 to EUR 64.3 billion (including Crédit du Nord).

Bancassurance enjoyed buoyant activity, with net inflow of EUR 411 million. Outstandings were up +2.0% at EUR 94 billion, with the unit-linked share accounting for 25%.

In the Business customer segment, French Retail Banking continued to develop its expertise in order to serve its customers, with the rollout of 4 regional business centres at end-October. The number of business customers increased by 1% vs. Q3 17.

In the case of Professional customers, Societe Generale continued to strengthen its expertise/proximity-based model, with the opening of three new "Pro Corners" (*espaces pro*) in Q3 18. The number of professional customers in French Retail Banking grew by 1% vs. Q3 17.

In a low interest rate environment, the Group confirmed its selective origination strategy.



Housing loan production totalled EUR 4.9 billion in Q3 18, down -10.5% vs. Q3 17 but up +12.0% vs. Q2 18. Consumer loan production remained dynamic in Q3 18, with an increase of +2.6% vs. Q3 17 and +11.1% over nine months.

Outstanding loans to individuals totalled EUR 110.3 billion and rose +3.0% in Q3 18 vs. Q3 17.

Corporate investment loan production was particularly dynamic in Q3 18, up +18.0% at EUR 3.5 billion, with an increase in average investment loan outstandings of +4.2% vs. Q3 17.

Overall, average loan outstandings rose +3.5% vs. Q3 17 to EUR 186.7 billion. Average outstanding balance sheet deposits came to EUR 201.5 billion in Q3 18, up +3.0% vs. Q3 17, driven by sight deposits (+8.2%). As a result, the average loan/deposit ratio stood at 93% in Q3 18 (vs. 92% in Q3 17).

French Retail Banking posted net banking income (after neutralising the impact of PEL/CEL provisions) of EUR 1,942 million in Q3 18, up +2.3% vs. Q3 17. In 9M 18, net banking income was down -0.6%. Published net banking income (after neutralising the impact of PEL/CEL provisions) is expected to be slightly lower (between -1% and -2%) in 2018 than in 2017 (EUR 7,982 million).

When restated for the impact of the adjustment of hedging costs (EUR -88 million in Q3 17), net banking income (after neutralising the impact of PEL/CEL provisions) was down -2.2% in Q3 18 and -2.0% in 9M 18.

This trend reflects the strong fee momentum (+3.6% vs. Q3 17 and +1.7% vs. 9M 17), with a good performance by service commissions and a pick-up in financial commissions particularly in Private Banking and Insurance. This healthy momentum was offset by the impact of the low interest rate environment on net interest income excluding PEL/CEL provision (+1.1% vs. Q3 17 and -4.4% vs. 9M 17, with a contraction of 7.2% in Q3 18 and 7.0% in 9M 18 when restated for the impact of the adjustment of hedging costs in Q3 17).

Operating expenses

French Retail Banking's operating expenses totalled EUR 1,358 million, up +1.4% vs. Q3 17.

In 9M 18, they were up +2.1%, in line with the expected increase in underlying operating expenses of less than 3% for the year, and reflect the acceleration of investments in the digital transformation process and the development of growth drivers.

As part of its transformation plan, the Group notably closed 75 branches over nine months. At the same time, the Group continued to digitalise the banking networks, with the ongoing dematerialisation of the offering.

The cost to income ratio stood at 71.3% in Q3 18, after linearisation of the IFRIC 21 charge (70.6% in 9M 18).

Operating income

The net cost of risk increased by 13.3% in Q3 18 vs. Q3 17 and remained at a low level of 25bp. Operating income came to EUR 472 million in Q3 18 (+0.4% vs. Q3 17). In 9M 18, French Retail Banking posted operating income of EUR 1,403 million (EUR 1,489 million in 9M 17).

Contribution to Group net income

French Retail Banking's contribution to Group net income amounted to EUR 320 million in Q3 18 (EUR 320 million in Q3 17). The return on normative equity after linearisation of the IFRIC 21 charge and restated for the PEL/CEL provision came to 10.6% (vs. 12.7% in Q3 17 restated for the adjustment of hedging costs). In 9M 18, the contribution to Group net income amounted to EUR 955 million (EUR 1,021 million in 9M 17).

In 9M 18, underlying RONE amounted to 11.3%.



4. INTERNATIONAL RETAIL BANKING & FINANCIAL SERVICES

In EUR m	Q3 18	Q3 17	Cha	inge	9M 18	9M 17	Cha	ange
Net banking income	2,092	1,949	+7.3%	+8.0%*	6,156	5,857	+5.1%	+6.4%*
Operating expenses	(1,100)	(1,051)	+4.7%	+5.4%*	(3,381)	(3,236)	+4.5%	+6.3%*
Gross operating income	992	898	+10.5%	+11.0%*	2,775	2,621	+5.9%	+6.4%*
Net cost of risk	(124)	(111)	+11.7%	+13.1%*	(290)	(281)	+3.2%	+16.4%*
Operating income	868	787	+10.3%	+10.7%*	2,485	2,340	+6.2%	+5.4%*
Net profits or losses from other assets	2	0	n/s	x 21.1	6	33	-81.8%	-82.7%*
Reported Group net income	532	493	+7.9%	+12.0%*	1,502	1,489	+0.9%	+4.7%*
RONE	18.9%	18.0%			17.6%	17.8%		
Underlying RONE (1)	18.2%	17.4%			17.9%	17.9%		
Underlying Cost/Income (1)	54%	56%			54%	55%		

(1) Adjusted for linearisation of IFRIC 21

Net banking income totalled EUR 2,092 million in Q3 18, up +7.3% vs. Q3 17, driven by an excellent commercial momentum in all regions and businesses. Operating expenses were up +4.7% over the period, generating a positive jaws effect. Gross operating income totalled EUR 992 million in Q3 18 (+10.5% vs. Q3 17). There was an increase of EUR 13 million in the net cost of risk but, overall, it remained low at EUR 124 million. The contribution to Group net income totalled EUR 532 million, up +7.9% vs. Q3 17.

Revenues totalled EUR 6,156 million in 9M 18, up +5.1% vs. 9M 17. Operating expenses, which included a EUR 60 million restructuring provision write-back in Q2 17, were up +4.5% vs. 9M 17. Gross operating income amounted to EUR 2,775 million (+5.9% vs. 9M 17). The net cost of risk was slightly higher (+3.2%) than in 9M 17 and the contribution to Group net income came to EUR 1,502 million (+0.9% vs. 9M 17). Underlying RONE stood at 17.9%.

On November 5th, 2018, Societe Generale signed an agreement to sell Euro Bank (Poland) to Bank Millennium. This transaction will take place in the next few months, subject to obtaining the authorisations of the relevant banking and competition authorities. This transaction will have an impact of around +8bp on the CET 1 ratio.

International Retail Banking

At end-September 2018, International Retail Banking's outstanding loans and deposits had grown at the same pace, by +6.2% (+7.0%*) and +5.8% (+6.4%*) respectively in Q3 18, to EUR 91.5 billion and EUR 82.1 billion.

The healthy commercial momentum was observed in all geographical regions, particularly in the individual customer segment, resulting in a good revenue performance. Revenues were up +8.2% (+9.9%*) vs. Q3 17, taking net banking income to EUR 1,418 million in Q3 18.

At the same time, operating expenses remained under control at EUR 792 million, with a moderate increase of +4.8% (+6.5%*). These two factors resulted in substantially higher (+12.8%, +14.5%*) gross operating income at EUR 626 million in Q3 18. The contribution to Group net income rose accordingly (+13.0% vs. Q3 17) to EUR 313 million in Q3 18.

In 9M 18, net banking income totalled EUR 4,131 million and the contribution to Group net income came to EUR 855 million, up by +5.7% (+8.8%*) and +7.4% respectively year-on-year.



In Western Europe, outstanding loans were up +11.9% vs. Q3 17, at EUR 19.5 billion, driven by buoyant automotive activity and a favourable economic environment. Revenues totalled EUR 215 million and gross operating income EUR 118 million in Q3 18; both were significantly higher (+8.6% and +12.4% respectively) than in Q3 17. The contribution to Group net income came to EUR 61 million, or +8.9% over the same period.

In the Czech Republic, there was an increase in both outstanding loans (+3.2% year-on-year, +2.2%*) and outstanding deposits (+5.2% year-on-year, +4.2%*) notably in the individual customer segment. This volume effect, combined with a rise in rates, took net banking income to EUR 284 million, up +10.1% vs. Q3 17 (+8.5%*). Disciplined management of costs, which were 3.0% higher than in Q3 17 (+1.7%*) at EUR 136 million, accelerated the growth in gross operating income which was substantially higher (+17.5%, +15.6%*) at EUR 148 million in Q3 18. Finally, the franchise made a solid contribution to Group net income of EUR 77 million in Q3 18, up +30.5% vs. Q3 17, with a EUR 11 million write-back in the net cost of risk.

In Romania, outstanding loans amounted to EUR 6.7 billion, stable at current exchange rates and slightly higher (+1.5%*) at constant exchange rates. Outstanding deposits rose +1.0% (+2.4%*), as a result of the general increase in wages, to EUR 9.4 billion in Q3 18. Against a backdrop of rising interest rates, net banking income climbed +11.4% (+13.0%*) in Q3 18 to EUR 156 million. In relative terms, operating expenses rose +5.0% (+6.3%*) to EUR 84 million. At EUR 72 million, operating performance was substantially higher (+20.0%, +21.9%*) than in Q3 17. Risks remained under control, with a stable net cost of risk vs. Q3 17. The franchise's contribution to Group net income improved by +14.7% to EUR 39 million in Q3 18.

In other European countries, outstanding loans were up +9.0% (+8.3%*) and outstanding deposits were up +7.9% (+7.0%*) vs. Q3 17. Revenues increased by +14.5% (+13.8%*) to EUR 174 million, reflecting the good performance of all customer segments, particularly in Serbia, while operating expenses were 4.4% higher (+3.9%*). The net cost of risk remained under control in all countries, with a significant decline of -13.3% (-13.9%*). The contribution to Group net income totalled EUR 51 million, substantially higher (+41.7%) than in Q3 17.

In Russia, there was further confirmation of commercial expansion in the individual customer segment, against the backdrop of the depreciation of the rouble. As a result, outstanding loans continued on their upward trend (+11.3%* at constant exchange rates, +2.0% at current exchange rates). Deposit inflow was highly positive (+18.0%*, +9.6%), driven both by the individual and business customer segments given the surplus liquidity in the market. Net banking income for SG Russia⁽¹⁾ came to EUR 207 million in Q3 18, up +11.1%* (+0.6% at current exchange rates). Operating expenses were up +7.7%* at EUR 133 million in Q3 18 (-1.6% at current exchange rates). The net cost of risk increased by EUR 10* million and remained at a generally low level of EUR 20 million in Q3 18. SG Russia made a positive contribution to Group net income of EUR 43 million (+8.6%* at constant exchange rates vs. Q3 17, -4.5% at current exchange rates).

In Africa, Mediterranean Basin and French Overseas Territories, commercial activity was generally healthy in all the geographical regions. Outstanding loans rose +7.4% (+8.1%*) vs. Q3 17 to EUR 20.3 billion in Q3 18, with outstanding deposits up +6.5% (+7.3%*) at EUR 20.2 billion. Net banking income came to EUR 403 million, an increase of +6.3% (+8.1%*) vs. Q3 17, slightly undermined by the macroeconomic difficulties encountered in Benin and Chad. The contribution to Group net income came to EUR 50 million (EUR 56 million in Q3 17), impacted by a seasonal effect on operating expenses (+9.4%, +10.6%*) and a net cost of risk up +17.4% (+19.4%*) in Q3 18.

Insurance

The Life Insurance business saw outstandings increase by +3.2%* in Q3 18 vs. Q3 17. The business also benefited from a favourable trend towards unit-linked products, with the share of unit-linked products in outstandings up +2 points vs. Q3 17 at 28%.

There was further growth in Personal Protection insurance (premiums up +8.9%* vs. Q3 17). Likewise, Property/Casualty insurance continued to enjoy strong growth (premiums up +12.4%* vs. Q3 17), especially internationally.

⁽¹⁾ SG Russia encompasses the entities Rosbank, Delta Credit Bank, Rusfinance Bank, Societe Generale Insurance, ALD Automotive and their consolidated subsidiaries



The Insurance business saw net banking income increase by +2.4% vs. Q3 17 to EUR 217 million (+2.7%* when adjusted for changes in Group structure and at constant exchange rates). Operating expenses rose +5.5% (+5.8%*) vs. Q3 17, reflecting the expansion of the business and investments related to regulatory changes. The cost to income ratio remained at a low level (35.5% in Q3 18). The business' contribution to Group net income came to EUR 94 million, up +3.3% vs. Q3 17.

In 9M 18, net banking income was up +7.3% (+5.0%*) at EUR 663 million and the contribution to Group net income was 8.8% higher at EUR 273 million.

Financial Services to Corporates

Financial Services to Corporates maintained a good commercial momentum in Q3 18.

Operational Vehicle Leasing and Fleet Management experienced a substantial increase in its vehicle fleet (+9.8% vs. the end of Q3 17) to 1,626 million vehicles in Q3 18, driven by distribution channels' diversification strategy.

Equipment Finance's outstanding loans were up +5.6% (+5.9%*) in Q3 18 vs. Q3 17, at EUR 17.7 billion (excluding factoring), driven primarily by the good performance in Scandinavia.

Against this backdrop, Financial Services to Corporates' net banking income was up +7.3% in Q3 18 vs. Q3 17 at EUR 457 million (+4.8%*). Operating expenses increased by +4.1% vs. Q3 17, to EUR 231 million (+1.7%*). The net cost of risk amounted to EUR 21 million, an increase of EUR 7 million. The contribution to Group net income was EUR 125 million, stable vs. Q3 17.

In 9M 18, Financial Services to Corporates' net banking income came to EUR 1,362 million, up +2.3% vs. 9M 17. The contribution to Group net income amounted to EUR 374 million vs. EUR 442 million in 9M 17, down -15.4%, reflecting primarily the consolidation of ALD for around 80% at the time of its stock market flotation.



5. GLOBAL BANKING & INVESTOR SOLUTIONS

In Eur m	Q3 18	Q3 17	Cha	ange	9M 18	9M 17	Cha	inge
Net banking income	2,178	2,022	+7.7%	+7.5%*	6,805	6,980	-2.5%	-0.2%*
Operating expenses	(1,710)	(1,618)	+5.7%	+5.6%*	(5,462)	(5,378)	+1.6%	+3.7%*
Gross operating income	468	404	+15.8%	+15.1%*	1,343	1,602	-16.2%	-13.6%*
Net cost of risk	(15)	4	n/s	n/s	5	(37)	n/s	n/s
Operating income	453	408	+11.0%	+10.4%*	1,348	1,565	-13.9%	-11.4%*
Reported Group net income	345	325	+6.2%	+5.4%*	1,018	1,219	-16.5%	-14.2%*
RONE	8.7%	8.7%			8.9%	10.7%		
Underlying RONE (1)	6.9%	7.0%			9.5%	11.3%		
Underlying Cost/Income (1)	83%	84%			79%	76%		

(1) Adjusted for linearisation of IFRIC 21

Global Banking & Investor Solutions posted revenues of EUR 2,178 million in Q3 18, 7.7% higher than in Q3 17 (+7.5%*), reflecting the rebound in Global Markets and the excellent momentum in Financing & Advisory.

In 9M 18, the division's net banking income totalled EUR 6,805 million, down -2.5% vs. 9M 17, following a decline in H1 in Global Markets.

Global Markets & Investor Services

Global Markets & Investor Services' net banking income amounted to EUR 1,252 million in Q3 18, 7.9% higher than in Q3 17 (+7.7%*), due to the rebound in Equity activities and the good performance of Rates and Commodities, offsetting a less buoyant Credit market in Europe. In line with previous quarters, the United States and Asia delivered another excellent performance, with an improvement vs. Q3 17 due primarily to the good performance in equity derivatives. The division's net banking income totalled EUR 4,114 million in 9M 18, down -5.1% year-on-year (-2.4%*).

The revenues of **Equities and Prime Services** were up +19% in Q3 18 vs. Q3 17 at EUR 593 million, due primarily to the good performance in the United States and in structured products, which offset the lower performance of the Cash Equity activity. Revenues totalled EUR 1,948 million in 9M 18, down -0.7% vs. 9M 17.

At EUR 494 million, the revenues of **Fixed Income, Currencies & Commodities** were stable in Q3 18 vs. Q3 17. Rate activity experienced a rebound in Q3 18 against a backdrop of increased client demand. However, this business was adversely affected by low liquidity in the European Credit market during the summer. Revenues totalled EUR 1,609 million in 9M 18, down -13.4% vs. 9M 17.

Securities Services' assets under custody amounted to EUR 4,084 billion at end-September 2018, up +3.3% vs. Q3 17. Over the same period, assets under administration were down -1.6% at EUR 643 billion. Securities Services' revenues were virtually stable in Q3 18 vs. Q3 17 at EUR 165 million (-0.6%), with the good level of commissions offsetting the decline in interest income. In 9M 18, the increase was +8.4% vs. 9M 17 at EUR 557 million. This sharp rise reflects the continued healthy commercial momentum.



Financing & Advisory

Financing & Advisory's net banking income totalled EUR 692 million in Q3 18, 9.3% higher than in Q3 17 and at its highest level since 2016. Net banking income amounted to EUR 1,957 million in 9M 18 (+3.3% vs. 9M 17).

All Financing activities benefited from robust new production and posted higher revenues. Asset Financing (aircraft, shipping and real estate) continued to grow, with a higher level of new business than in 2017. The Asset Backed Products division saw further expansion, particularly in Asia. Global Transaction Banking's earnings were higher in Q3 18, with revenue growth notably for Cash Management and Correspondent Banking.

Asset and Wealth Management

The net banking income of the **Asset and Wealth Management** business line totalled EUR 234 million in Q3 18, up +2.2% vs. Q3 17, and EUR 734 million in 9M 18, down -2.4% vs. 9M 17.

Private Banking's assets under management amounted to EUR 121 billion at end-September 2018. Driven by strong inflow in France, they were up +1.3% vs. June 2018. **Private Banking** revenues totalled EUR 184 million in Q3 18, also higher (+2.2%) than in Q3 17, driven by the good performance in France. Revenues came to EUR 574 million in 9M 18, down -4.0% vs. 9M 17, impacted by the decline in international activities over the period.

Lyxor's assets under management came to EUR 125 billion in Q3 18, up +5% vs. Q2 18. Revenues totalled EUR 45 million, the same level as revenues in Q3 17. Good inflow on the Active Management component offset margin pressure in ETF activity. Revenues amounted to EUR 144 million in 9M 18, up +2.9% vs. 9M 17.

Operating expenses

Global Banking & Investor Solutions' operating expenses were up +5.7% in Q3 18 vs. the exceptionally low level in Q3 17, generating a positive jaws effect. In 9M 18, they were up +1.6% (+3.7%*).

Operating income

Gross operating income came to EUR 468 million, up +15.8% vs. Q3 17, and EUR 1,343 million in 9M 18, down -16.2% vs. 9M 17.

The net cost of risk amounted to EUR -15 million in Q3 18. In 9M 18, there was a EUR 5 million write-back in the net cost of risk (EUR -37 million in 9M 17), reflecting the division's good risk management.

Global Banking & Investor Solutions' operating income totalled EUR 453 million in Q3 18, up +11% vs. Q3 17, and EUR 1,348 million in 9M 18, down -13.9%.

Net income

The division's contribution to Group net income came to EUR 345 million in Q3 18, up +6.2%.

Underlying RONE amounted to 9.5% in 9M 18.



6. CORPORATE CENTRE

In EUR m	Q3 18	Q3 17	9M 18	9M 17
Net banking income	311	73	369	(1,169)
Net banking income (1)	311	20	369	(1,023)
Operating expenses	(173)	7	(431)	(89)
Gross operating income	138	80	(62)	(1,258)
Gross operating income (1)	138	27	(62)	(1,112)
Net cost of risk	(6)	(300)	(11)	(199)
Net profits or losses from other assets	1	72	(31)	279
Reported Group net income	37	(206)	(235)	(992)
Group Net Income (1)	37	(244)	(235)	(888)

The Corporate Centre includes:

- the property management of the Group's head office,
- the Group's equity portfolio,
- the Treasury function for the Group,
- certain costs related to cross-functional projects and certain costs incurred by the Group and not re-invoiced to the businesses.

The revaluation of the Group's own financial liabilities is no longer recognised in profit or loss for the period due to the implementation of IFRS 9 as from January 1st, 2018. Consequently, earnings are no longer restated for this non-economic item.

The Corporate Centre's net banking income totalled EUR 311 million in Q3 18 vs. EUR 20⁽¹⁾ million in Q3 17 and included the revaluation of Euroclear securities amounting to EUR +271 million.

Operating expenses included an allocation to the provision for disputes of EUR -136 million. At September 30th, 2018, the provision for disputes amounted to EUR 1.58 billion. The expected financial cost of the future settlement of the US Sanctions Case is fully covered by the provision allocated within the provision for disputes.

Gross operating income was EUR 138 million in Q3 18 vs. EUR 27⁽¹⁾ million in Q3 17. In 9M 18, gross operating income excluding the impact of exceptional items amounted to EUR 274 million and EUR 3 million after restatement of the revaluation of Euroclear securities.

The net cost of risk amounted to EUR -6 million in Q3 18 vs. EUR -300 million in Q3 17, which included an additional allocation of EUR -300 million to the provision for disputes.

The Corporate Centre's contribution to Group net income was EUR +37 million in Q3 18 (EUR -244⁽¹⁾ million in Q3 17).

⁽¹⁾ Excluding non-economic items for 2017 data



7. CONCLUSION

Societe Generale generated Group net income of EUR 1,234 million and underlying Group net income of EUR 1,252 million in Q3 18. Underlying ROTE stood at 11.0%.

Societe Generale continued to implement its strategic plan in Q3 18, based around its 5 key pillars:

- Growing, with the Group's underlying revenues up +9.0% in Q3 18 (+4.4% excluding the revaluation of Euroclear securities). In a persistently low interest rate environment, French Retail Banking revenues proved resilient. The growth in International Retail Banking & Financial Services continued in all businesses and geographical regions. Global Banking & Investor Solutions' performance was underpinned by the rebound in market activities and buoyant Financing & Advisory businesses.
- **Transforming**, with the ongoing transformation of French Retail Banking and strengthening of the Group's risk profile.
- Delivering on cost control with costs in line with the 2018 target in French Retail Banking and a
 positive jaws effect in International Retail Banking & Financial Services and Global Banking &
 Investor Solutions.
- Completing the refocusing, with the announcement of the signing of the agreement for the disposal
 of Euro Bank (Poland) and the announcements of several disposals expected over the next few
 quarters.
- **Establishing**, at all levels, a culture of responsibility, throughout the Group and its activities, notably through further progress in the resolution of litigation issues and the Group's engagement in positive transformation processes.



8. 2018/2019 FINANCIAL CALENDAR

2018/2019 Financial communication calendar

February 7th, 2019 Fourth quarter and FY 2018 results

May 3rd, 2019 First quarter 2019 results

August 1st, 2019 Second quarter and first half 2019 results

November 6th, 2019 Third quarter 2019 results

The Alternative Performance Measures, notably the notions of net banking income for the pillars, operating expenses, IFRIC 21 adjustment, (commercial) cost of risk in basis points, ROE, ROTE, RONE, net assets, tangible net assets, and the amounts serving as a basis for the different restatements carried out (in particular the transition from published data to underlying data) are presented in the methodology notes, as are the principles for the presentation of prudential ratios.

This document contains forward-looking statements relating to the targets and strategies of the Societe Generale Group.

These forward-looking statements are based on a series of assumptions, both general and specific, in particular the application of accounting principles and methods in accordance with IFRS (International Financial Reporting Standards) as adopted in the European Union, as well as the application of existing prudential regulations.

These forward-looking statements have also been developed from scenarios based on a number of economic assumptions in the context of a given competitive and regulatory environment. The Group may be unable to:

- anticipate all the risks, uncertainties or other factors likely to affect its business and to appraise their potential consequences;
- evaluate the extent to which the occurrence of a risk or a combination of risks could cause actual results to differ materially from those provided in this document and the related presentation.

Therefore, although Societe Generale believes that these statements are based on reasonable assumptions, these forward-looking statements are subject to numerous risks and uncertainties, including matters not yet known to it or its management or not currently considered material, and there can be no assurance that anticipated events will occur or that the objectives set out will actually be achieved. Important factors that could cause actual results to differ materially from the results anticipated in the forward-looking statements include, among others, overall trends in general economic activity and in Societe Generale's markets in particular, regulatory and prudential changes, and the success of Societe Generale's strategic, operating and financial initiatives.

More detailed information on the potential risks that could affect Societe Generale's financial results can be found in the Registration Document filed with the French Autorité des Marchés Financiers.

Investors are advised to take into account factors of uncertainty and risk likely to impact the operations of the Group when considering the information contained in such forward-looking statements. Other than as required by applicable law, Societe Generale does not undertake any obligation to update or revise any forward-looking information or statements. Unless otherwise specified, the sources for the business rankings and market positions are internal.



9. APPENDIX 1: FINANCIAL DATA

GROUP NET INCOME AFTER TAX BY CORE BUSINESS

In EURm	Q3 18	Q3 17	Change	9M 18	9M 17	Change
French Retail Banking	320	320	0.0%	955	1,021	-6.5%
International Retail Banking and Financial Services	532	493	+7.9%	1,502	1,489	+0.9%
Global Banking and Investor Solutions	345	325	+6.2%	1,018	1,219	-16.5%
Core Businesses	1,197	1,138	+5.2%	3,475	3,729	-6.8%
Corporate Centre	37	(206)	n/s	(235)	(992)	+76.3%
Group	1,234	932	+32.4%	3,240	2,737	+18.4%



CONSOLIDATED BALANCE SHEET

(ASSETS - In millions of euros)	30.09.2018	01.01.2018
Central banks	92,570	114,404
Financial assets at fair value through profit or loss	373,844	369,112
Hedging derivatives	11,272	12,718
Financial assets measured at fair value through other comprehensive income	52,203	50,468
Securities at amortised cost	11,515	11,592
Due from banks at amortised cost	68,183	53,656
Customer loans at amortised cost (**)	433,871	417,391
Revaluation differences on portfolios hedged against interest rate risk	443	663
Investment of insurance activities	149,868	147,611
Tax assets	5,422	6,292
Other assets	67,943	60,449
Non-current assets held for sale	5,151	13
Investments accounted for using the equity method	666	659
Tangible and intangible assets	26,060	24,200
Goodwill	4,862	4,988
Total	1,303,873	1,274,216
	, ,	, ,
(LIABILITIES - In millions of euros)	30.09.2018	01.01.2018
Central banks	7,110	5,604
Financial liabilities at fair value through profit or loss	364,204	368,550
Hedging derivatives	6,090	6,146
Debt securities issued	114,082	103,235
Due to banks (**)	96,789	88,621
Customer deposits (**)	411,434	410,633
Revaluation differences on portfolios hedged against interest rate risk	4,708	6,020
Tax liabilities	1,286	1,608
Other liabilities	77,098	69,139
Non-current liabilities held for sale	4,940	
Liabilities related to insurance activities contracts	132,924	131,717
Provisions	5,364	6,345
Subordinated debts	13,103	13,647
Total liabilities	1,239,132	1,211,265
SHAREHOLDERS' EQUITY		
Shareholders' equity, Group share		
Issued common stocks, equity instruments and capital reserves	29,722	29,427
Retained earnings	28,411	27,698
Net income	3,240	2,806
Sub-total	61,373	59,931
Unrealised or deferred capital gains and losses	(1,224)	(1,503
Sub-total equity, Group share	60,149	58,428
Non-controlling interests	4,592	4,523
_	,	, _

62,951

1,274,216

64,741

1,303,873

NB. Customer loans include lease financing.

Total equity

Total



(**) The Group signed an agreement for the disposal of Euro Bank on November 5th, 2018. This entity's contributions to the Group's balance sheet include primarily EUR 2,797 million of customer loans, EUR 938 million of amounts due to banks and EUR 1,675 million of customer deposits. No unrealised loss is to be provisioned in the income statement as at September 30th, 2018.

At September 30th, 2018, the highly probable nature that this entity will be sold in the next twelve months had not yet been established. Consequently, in the consolidated balance sheet at September 30th, 2018, the entity's assets and liabilities continue to be presented in their original items.



10. APPENDIX 2: METHODOLOGY

1 – The Group's consolidated results as at September 30th, 2018 were examined by the Board of Directors on November 7th, 2018.

The financial information presented in respect of the third quarter and first nine months of the year ending on September 30th, 2018 has been prepared in accordance with IFRS as adopted in the European Union and applicable at that date. This information has not been audited.

2 - Net banking income

The pillars' **net banking income** is defined on page 44 of Societe Generale's 2018 Registration Document. The terms "Revenues" or "Net Banking Income" are used interchangeably. They provide a normalised measure of each pillar's net banking income taking into account the normative capital mobilised for its activity.

3 - Operating expenses

Operating expenses correspond to the "Operating Expenses" as presented in notes 5 and 8.2 to the Group's consolidated financial statements as at December 31st, 2017 (pages 390 et seq. and page 410 of Societe Generale's 2018 Registration Document). The term "costs" is also used to refer to Operating Expenses.

The Cost/Income Ratio is defined on page 44 of Societe Generale's 2018 Registration Document.

4 - IFRIC 21 adjustment

The IFRIC 21 adjustment corrects the result of the charges recognised in the accounts in their entirety when they are due (generating event) so as to recognise only the portion relating to the current quarter, i.e. a quarter of the total. It consists in smoothing the charge recognised accordingly over the financial year in order to provide a more economic idea of the costs actually attributable to the activity over the period analysed.

5 – Restatements and other significant items for the period – Transition from accounting data to underlying data

Non-economic items correspond to the revaluation of the Group's own financial liabilities and the debt value adjustment on derivative instruments (DVA). These two factors constitute the restated non-economic items in the analyses of the Group's results. They lead to the recognition of self-generated earnings reflecting the market's evaluation of the counterparty risk related to the Group. They are also restated in respect of the Group's earnings for prudential ratio calculations. In accordance with IFRS 9, the variation in the revaluation of the Group's own financial liabilities is no longer recognised in earnings for the period but in shareholders' equity. Consequently, the Group will no longer present published information restated for non-economic items.

Moreover, the Group restates the revenues and earnings of the French Retail Banking pillar for **PEL/CEL provision allocations or write-backs**. This adjustment makes it easier to identify the revenues and earnings relating to the pillar's activity, by excluding the volatile component related to commitments specific to regulated savings.

Details of these items, as well as the other items that are the subject of a one-off or recurring restatement (exceptional items), are provided below, given that, in the table below, the items marked with one asterisk (*) are the non-economic items and the items marked with two asterisks (**) are the exceptional items.



The reconciliation enabling the transfer from accounting data to underlying data is set out below.

In EURm	Q3 18	Q3 17	Change	9M 18	9M 17	Change
Net Banking Income	6,530	5,958	+9.6%	19,278	17,631	+9.3%
Revaluation of own financial						
liabilities*		53			(146)	
DVA*		0			(6)	
Adjustment of hedging						
costs**		(88)			(88)	
LIA settlement**					(963)	
Underlying Net Banking						
Income	6,530	5,993	+9.0%	19,278	18,834	+2.4%
Operating expenses	(4,341)	(4,001)	+8.5%	(13,473)	(12,814)	+5.1%
IFRIC 21 linearisation	(169)	(157)		169	157	
Provision for disputes**	(136)			(336)		
Underlying Operating						
expenses	(4,374)	(4,158)	+5.2%	(12,968)	(12,657)	+2.5%
Net cost of risk	(264)	(512)	-48.4%	(642)	(880)	-27.0%
Provision for disputes**		(300)			(600)	
LIA settlement**					400	
Underlying Net Cost of Risk	(264)	(212)	+24.5%	(642)	(680)	-5.6%
Net profit or losses from						
other assets	2	72	n/s	(39)	317	n/s
Sale of Express Bank and				()		
Societe Generale Albania**				(27)		
Change in consolidation						
method of Antarius**					203	
SG Fortune disposal**		74			74	
Underlying Net profits or						
losses from other assets	2	(2)	n/s	(12)	40	n/s
Curry not income	4 00 4	020	. 22 40/	2.040	0.707	.40.40/
Group net income	1,234	932	+32.4%	3,240	2,737	+18.4%
Effect in Group net income of above restatements	(10)	(1.17)		(404)	(070)	
	(18)	(147)		(481)	(879)	
Underlying Group net income	1,252	1,079	+16.1%	3,721	3,616	+2.9%
	.,	.,			0,0.0	1 210 /0

^{*} Non-economic items

^{**} Exceptional items



6 - Cost of risk in basis points, coverage ratio for doubtful outstandings

The cost of risk or commercial cost of risk is defined on pages 46 and 564 of Societe Generale's 2018 Registration Document. This indicator makes it possible to assess the level of risk of each of the pillars as a percentage of balance sheet loan commitments, including operating leases.

	(In EURm)	Q3 18	Q3 17	9M 18	9M 17
	Net Cost Of Risk	118	100	346	369
French Retail Banking	Gross loan Outstandings	186,639	184,283	186,031	181,194
	Cost of Risk in bp	25	22	25	27
	Net Cost Of Risk	124	105	290	257
International Retail Banking and Financial Services	Gross loan Outstandings	135,671	125,914	133,350	125,259
Sei vices	Cost of Risk in bp	37	33	29	27
	Net Cost Of Risk	16	(4)	(5)	36
Global Banking and Investor Solutions	Gross loan Outstandings	156,723	148,867	151,240	158,517
	Cost of Risk in bp	4	(1)	0	3
	Net Cost Of Risk	6	-	11	-
Corporate Centre	Gross loan Outstandings	8,100	8,931	7,266	7,891
	Cost of Risk in bp	29	-	20	(1)
	Net Cost Of Risk	264	201	642	662
Societe Generale Group	Gross loan Outstandings	487,133	467,995	477,887	472,862
	Cost of Risk in bp	22	17	18	19

The gross coverage ratio for doubtful outstandings is calculated as the ratio of provisions recognised in respect of the credit risk to gross outstandings identified as in default within the meaning of the regulations, without taking account of any guarantees provided. This coverage ratio measures the maximum residual risk associated with outstandings in default ("doubtful").

7 – ROE, ROTE, RONE

The notions of **ROE** (Return On Equity) and **ROTE** (Return On Tangible Equity), as well as their calculation methodology, are specified on page 47 of Societe Generale's 2018 Registration Document. This measure makes it possible to assess Societe Generale's return on equity and return on tangible equity.

RONE (Return On Normative Equity) determines the return on average normative equity allocated to the Group's businesses, according to the principles presented on page 47 of Societe Generale's Registration Document.

Group net income used for the ratio numerator is book Group net income adjusted for "interest, net of tax payable to holders of deeply subordinated notes and undated subordinated notes, interest paid to holders of deeply subordinated notes and undated subordinated notes, issue premium amortisations" and "unrealised gains/losses booked under shareholders' equity, excluding conversion reserves" (see methodology note No. 9). For ROTE, income is also restated for goodwill impairment.



Details of the corrections made to book equity in order to calculate ROE and ROTE for the period are given in the table below:

End of period	Q3 18	Q3 17	9M 18	9M 17
Shareholders' equity Group share	60,149	60,254	60,149	60,254
Deeply subordinated notes	(9,249)	(9,082)	(9,249)	(9,082)
Undated subordinated notes	(276)	(272)	(276)	(272)
Interest net of tax payable to holders of deeply subordinated notes & undated subordinated notes, interest paid to holders of deeply subordinated notes & undated subordinated notes, issue premium amortisations	(169)	(154)	(169)	(154)
OCI excluding conversion reserves	(300)	(1,082)	(300)	(1,082)
Dividend provision	(1,451)	(1,321)	(1,451)	(1,321)
ROE equity end of period	48,704	48,342	48,704	48,342
Average ROE equity	48,327	48,348	47,845	48,132
Average Goodwill	(5,033)	(5,027)	(5,044)	(4,868)
Average Intangible Assets	(2,091)	(1,850)	(2,028)	(1,807)
Average ROTE equity	41,203	41,471	40,773	41,457
Group Net Income (a)	1,234	932	3,240	2,737
Underlying Group Net Income (b)	1,252	1,079	3,721	3,616
Interest net of tax on deeply subordinated notes & undated subordinated notes (c)	(115)	(95)	(338)	(349)
Cancellation of goodwill impairment (d)	-	- (93)	22	(3+3)
Corrected Group Net Income (e) = (a)+(c)+(d)	1,119	837	2,924	2,388
Corrected underlying Group Net Income (f)=(b)+(c)	1,137	984	3,383	3,267
Average ROTE equity (g)	41,203	41,471	40,773	41,457
ROTE [quarter: (4*e)/g, 9 months: (4/3*e/g)]	10.9%	8.1%	9.6%	7.7%
Average ROTE equity (underlying) (h)	41,212	41,520	41,013	41,920
Underlying ROTE [quarter: (4*f)/h, 9 months: (4/3*f/h)]	11.0%	9.5%	11.0%	10.4%

RONE calculation: Average capital allocated to Core Businesses (in EURm)

	Q3 18	Q3 17	Change	9M 18	9M 17	Change
French Retail Banking	11,192	11,077	+1.0%	11,229	10,878	+3.2%
International Retail Banking and Financial Services	11,287	10,928	+3.2%	11,359	11,146	+1.9%
Global Banking and Investor Solutions	15,933	15,026	+6.0%	15,237	15,152	+0.6%
Core Businesses	38,406	37,031	+3.7%	37,823	37,176	+1.7%
Corporate Centre	9,915	11,317	-11.9%	10,020	10,956	-8.5%
Group	48,327	48,348	+0.1%	47,845	48,132	-0.6%



8 – Net assets and tangible net assets are defined in the methodology, page 49 of the Group's 2018 Registration Document. The items used to calculate them are presented below.

End of period	9M 18	H1 18	2017	9M 17
Shareholders' equity Group share	60,149	58,959	59,373	60,254
Deeply subordinated notes	(9,249)	(9,197)	(8,520)	(9,082)
Undated subordinated notes	(276)	(274)	(269)	(272)
Interest net of tax payable to holders of deeply subordinated notes & undated subordinated notes, interest paid to holders of deeply subordinated notes & undated subordinated notes, issue premium amortisations	(169)	(213)	(165)	(154)
Book value of own shares in trading portfolio	387	500	223	181
Net Asset Value	50,842	49,775	50,642	50,926
Goodwill	(5,033)	(5,140)	(5,154)	(5,028)
Intangible Assets	(2,130)	(2,027)	(1,940)	(1,868)
Net Tangible Asset Value	43,679	42,608	43,548	44,030
Number of shares used to calculate NAPS**	801,942	801,924	801,067	800,848
Net Asset Value per Share	63.4	62.1	63.2	63.6
Net Tangible Asset Value per Share	54.5	53.1	54.4	55.0

^{**} The number of shares considered is the number of ordinary shares outstanding as at September 30th, 2018, excluding treasury shares and buybacks, but including the trading shares held by the Group.

In accordance with IAS 33, historical data per share prior to the date of detachment of a preferential subscription right are restated by the adjustment coefficient for the transaction.



9 - Calculation of Earnings Per Share (EPS)

The EPS published by Societe Generale is calculated according to the rules defined by the IAS 33 standard (see page 48 of Societe Generale's 2018 Registration Document). The corrections made to Group net income in order to calculate EPS correspond to the restatements carried out for the calculation of ROE. As specified on page 48 of Societe Generale's 2018 Registration Document, the Group also publishes EPS adjusted for the impact of non-economic items, exceptional items and the effect of the linearisation of IFRIC 21 presented in methodology note No. 5 (underlying EPS).

The number of shares used for the calculation is as follows:

Average number of shares (thousands)	9M 18	H1 18	2017	9M 17
Existing shares	807,918	807,918	807,754	807,714
Deductions				
Shares allocated to cover stock option plans and free shares awarded to staff	5,231	5,059	4,961	4,892
Other own shares and treasury shares	996	1,252	2,198	2,343
Number of shares used to calculate EPS**	801,691	801,607	800,596	800,478
Group net Income	3,240	2,006	2,806	2,737
Interest, net of tax on deeply subordinated notes and undated subordinated notes	(338)	(223)	(466)	(349)
Capital gain net of tax on partial buybacks				
Adjusted Group net income	2,902	1,783	2,340	2,388
EPS (in EUR)	3.62	2.22	2.92	2.98
Underlying EPS* (in EUR)	4.22	2.80	5.03	4.08

^{*} Excluding non-economic and exceptional items and including the effect of the linearisation of IFRIC 21 (for 9M 17, H1 18 and 9M 18).

10 – The Societe Generale Group's **Common Equity Tier 1 capital** is calculated in accordance with applicable CRR/CRD4 rules. The fully-loaded **solvency ratios** are presented pro forma for current earnings, net of dividends, for the current financial year, unless specified otherwise. When there is reference to phased-in ratios, these do not include the earnings for the current financial year, unless specified otherwise. The leverage ratio is calculated according to applicable CRR/CRD4 rules including the provisions of the delegated act of October 2014.

^{**} The number of shares considered is the number of ordinary shares outstanding as at September 30th, 2018, excluding treasury shares and buybacks, but including the trading shares held by the Group



NB (1) The sum of values contained in the tables and analyses may differ slightly from the total reported due to rounding rules.

(2) All the information on the results for the period (notably: press release, downloadable data, presentation slides and supplement) is available on Societe Generale's website www.societegenerale.com in the "Investor" section.

Societe Generale

Societe Generale is one of the leading European financial services groups. Based on a diversified and integrated banking model, the Group combines financial strength and proven expertise in innovation with a strategy of sustainable growth, aiming to be the trusted partner for its clients, committed to the positive transformations of society and the economy.

Active in the real economy for over 150 years, with a solid position in Europe and connected to the rest of the world, Societe Generale has over 147,000 members of staff in 67 countries and supports on a daily basis 31 million individual clients, businesses and institutional investors around the world by offering a wide range of advisory services and tailored financial solutions. The Group is built on three complementary core businesses:

- French Retail Banking, which encompasses the Societe Generale, Crédit du Nord and Boursorama brands. Each offers a full range of financial services with omnichannel products at the cutting edge of digital innovation;
- International Retail Banking, Insurance and Financial Services to Corporates, with networks in Africa, Russia, Central and Eastern Europe and specialised businesses that are leaders in their markets:
- Global Banking and Investor Solutions, which offers recognised expertise, key international locations and integrated solutions.

Societe Generale is included in the principal socially responsible investment indices: DJSI (World and Europe), FTSE4Good (Global and Europe), Euronext Vigeo (World, Europe and Eurozone), four of the STOXX ESG Leaders indices, and the MSCI Low Carbon Leaders Index.

For more information, you can follow us on twitter <u>societegenerale</u> or visit our website <u>www.societegenerale.com</u>

REGISTERED OFFICE OF THE ISSUER

REGISTERED OFFICE OF THE GUARANTOR

SG Issuer

33, Boulevard Prince Henri L-1724 Luxembourg Luxembourg

Société Générale

29, boulevard Haussmann 75009 Paris France

ISSUER'S AUDITORS

GUARANTOR'S AUDITORS

Ernst & Young Société Anonyme 35E, avenue John F. Kennedy L-1855 Luxembourg Luxembourg

Autres
Tour First
TSA 14444
92037 Paris-La
Défense Cedex

France

Deloitte et Associés 185, avenue Charles-de-

Gaulle 92524 Neuillysur-Seine cedex France

WARRANT AGENT

THE CENTRAL DEPOSITORY (PTE) LIMITED

11 North Buona Vista Drive #06-07 The Metropolis Tower 2 Singapore 138589

LEGAL ADVISERS TO THE ISSUER

(as to Singapore law)

ALLEN & GLEDHILL LLP

One Marina Boulevard #28-00 Singapore 018989